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HARSCO CORPORATION REPORTS SECOND QUARTER 2020 RESULTS

- Second Quarter GAAP Loss of \$10 Million or \$0.14 Per Share Including Anticipated Acquisition, Integration and Financing Costs; Adjusted Earnings Per Share of \$0.13
- Adjusted EBITDA Totaled \$59 Million, Highlighting Positive Operational and Cost Performance While Facing COVID-19 Headwinds, as Well as Timing of Expenditures and **Acquisition Contributions**
- Net Cash Provided by Operating Activities of \$33 Million in Q2; Free Cash Flow Totaled \$18 Million Driven by Actions to Lower Capital Spending as Well as Working Capital Initiatives
- Company Net Leverage Ratio of 3.9x and Liquidity Position Exceeded \$390 Million at Quarter-End
- Business Continuity Actions In Response to COVID-19 Driving Significant Cost Reductions; Company Remains Committed to Lower Capital Spending and Positive Free Cash Flow

CAMP HILL, PA (August 5, 2020) - Harsco Corporation (NYSE: HSC) today reported second quarter 2020 results. On a U.S. GAAP ("GAAP") basis, second quarter of 2020 diluted loss per share from continuing operations was \$0.14, which included acquisition and integration costs as well as expenses incurred to amend the Company's credit facilities. Adjusted diluted earnings per share from continuing operations in the second quarter of 2020 were \$0.13. These figures compare with second quarter of 2019 GAAP diluted loss per share from continuing operations of \$0.04 and adjusted diluted earnings per share from continuing operations of \$0.23.

GAAP operating income from continuing operations for the second quarter of 2020 was \$2 million, while adjusted EBITDA excluding unusual items totaled \$59 million in the quarter.

"Against a challenging operating environment in the second quarter, we took further action to control costs, optimize spending and enhance our overall financial flexibility," said Chairman and CEO Nick Grasberger. "Working together, we are controlling what we can control and moving the company forward with a focus on safety, cost management, and the flawless execution of operational initiatives."

"Despite persistent headwinds, we made significant progress in the quarter on a number of key strategic and operational initiatives. Our transformation into a pure-play environmental solutions company continued as we began the integration of ESOL with Clean Earth, and reached our first 100-days of ownership. ESOL represents a tremendous value-creating opportunity and the integration process has been running smoothly, with a focus on instilling greater process discipline within the organization and strengthening its operational and commercial effectiveness. In addition, Rail's SCOR program remains on pace to achieve its objectives.

"While we are cautiously optimistic that business activity in our end markets troughed in the second quarter, we expect the impact from the COVID-19 pandemic and market volatility to persist. We continue to believe that our ongoing transformation efforts position Harsco to be a stronger, more resilient company, poised to capitalize on growth opportunities. I am confident that our continued focus on costs, cash flow, debt reduction and serving our customers will continue to help us navigate these uncertain times and guide us as the global economy recovers."

Harsco Corporation—Selected Second Quarter Results

(\$ in millions, except per share amounts)	 2 2020	Q2 2019		
Revenues	\$ 447	\$	351	
Operating income from continuing operations - GAAP	\$ 2	\$	18	
Diluted EPS from continuing operations - GAAP	\$ (0.14)	\$	(0.04)	
Adjusted EBITDA - excluding unusual items	\$ 59	\$	63	
Adjusted EBITDA margin - excluding unusual items	13.2 %		18.0 %	
Adjusted diluted EPS from continuing operations - excluding unusual items	\$ 0.13	\$	0.23	

<u>Note:</u> Income statement details above and commentary below reflect that the prior Industrial segment was reclassified as Discontinued Operations in 2019. Also, 2020 details include ESOL from the date the business was acquired on April 6, 2020 and ESOL results are reported within the Clean Earth segment. Adjusted earnings per share and adjusted EBITDA details presented throughout this release are adjusted for unusual items; in addition, adjusted earnings per share details are also adjusted for acquisition-related amortization expense.

Consolidated Second Quarter Operating Results

Consolidated total revenues from continuing operations were \$447 million, an increase of 27 percent compared with the prior-year quarter due to acquisitions (Clean Earth and ESOL) since mid-2019. The revenue contributions from the acquired businesses were partially offset by lower demand for products and services as a result of the COVID-19 pandemic and FX impacts. Foreign currency translation negatively impacted second quarter 2020 revenues by approximately \$13 million compared with the prior-year period.

GAAP operating income from continuing operations was \$2 million for the second quarter of 2020, compared with \$18 million in the same quarter of last year. Meanwhile, adjusted EBITDA totaled \$59 million in the second quarter of 2020 versus \$63 million in the second quarter of 2019. This change is attributable to lower profitability in the Harsco Environmental and Rail segments due to COVID-19, partially offset by acquisition contributions and lower adjusted Corporate spending.

Second Quarter Business Review

Environmental

(\$ in millions)	 Q2 2020 Q			%Change
Revenues	\$ 204	\$	269	(24)%
Operating income - GAAP	\$ 14	\$	28	(51)%
Adjusted EBITDA - excluding unusual items	\$ 40	\$	58	(30)%
Adjusted EBITDA margin - excluding unusual items	19.7 %	6	21.4 %	

Environmental revenues totaled \$204 million in the second quarter of 2020, compared with \$269 million in the prior-year quarter. This change is principally attributable to lower demand for environmental services and applied products as a result of COVID-19 and foreign currency

translation impacts. The segment's GAAP operating income and adjusted EBITDA totaled \$14 million and \$40 million, respectively, in the second quarter of 2020. These figures compare with GAAP operating income of \$28 million and adjusted EBITDA of \$58 million in the prior-year period. The change in the segment's adjusted EBITDA relative to the prior-year quarter is attributable to the above factors, partially offset by lower SG&A and operating costs resulting from Company actions to mitigate the COVID-19 economic headwinds. Environmental's adjusted EBITDA margin was 19.7 percent in the second quarter of 2020.

Clean Earth

(\$ in millions)		Q2 2020			Q2 2019	%Change
Revenues	9	\$	162	\$	69	134 %
Operating income - GAAP	9	\$	_	\$	4	nmf
Adjusted EBITDA - excluding unusual items			11.3		10.8	5 %
Adjusted EBITDA margin - excluding unusual items			7.0 %)	15.6 %	

<u>Note:</u> The 2019 financial information provided above and discussed below for Clean Earth is not incorporated within Harsco's consolidated results and is provided only for comparison purposes. Also, these prior-year figures do not include a corporate cost allocation and do not include ESOL.

Clean Earth revenues totaled \$162 million in the second quarter of 2020, compared with \$69 million in the prior-year quarter. Segment operating income was nominal and adjusted EBITDA totaled \$11 million in the second quarter of 2020. These figures compare with \$4 million and \$11 million, respectively, in the prior-year period. The increase in revenues is attributable to the ESOL acquisition in April 2020, while the EBITDA comparison for the periods reflects that the positive acquisition contributions were offset by lower demand for hazardous and non-hazardous materials services as a result of COVID-19 pandemic.

Rail

(\$ in millions)	Q2 2020		Q2 2019	%Change	
Revenues	\$ 82	\$	82	_	%
Operating income - GAAP	\$ 8.6	\$	9.4	(9)	%
Adjusted EBITDA - excluding unusual items	\$ 10	\$	12	(16)	%
Adjusted EBITDA margin - excluding unusual items	12.2 9	6	14.5 %		

Rail revenues were essentially unchanged at \$82 million. The segment's operating income and adjusted EBITDA totaled \$9 million and \$10 million, respectively, in the second quarter of 2020. These figures compare with operating income of \$9 million and adjusted EBITDA of \$12 million in the prior-year quarter. The EBITDA change year-on-year is attributable to a less favorable product mix and lower aftermarket parts and technology product volumes, partially offset by higher contracting contributions and lower administrative expenses. Rail's adjusted EBITDA margin was 12.2 percent in the second quarter of 2020.

Cash Flow

Net cash provided by operating activities totaled \$33 million in the second quarter of 2020, compared with net cash used by operating activities of \$9 million in the prior-year period. Free cash flow was \$18 million (before transaction expenses) in the second quarter of 2020, compared with \$(45) million in the prior-year period. The improvement in free cash flow compared with the prior-year quarter is attributable to changes in net cash from operating activities, including cash generated from working capital, and lower capital expenditures.

COVID-19 Update / Outlook

The Company believes that underlying business volumes stabilized early in the second quarter. However, business conditions remain dynamic and uneven across various markets, and the pace of the recovery remains slow. In this context, Harsco continues to take the necessary steps to minimize the operational and financial impacts of the pandemic on the business, while providing critical services and products to its customers and adhering to its Global Principles, which set operating standards for current business needs as well as workplace safety and flexibility measures.

Capital expenditures will remain tightly controlled for the foreseeable future and Harsco continues to defer certain tax and pension payments. These efforts will strengthen the Company's free cash flow and preserve its financial flexibility. The Company is also taking more aggressive actions to

further flex its cost structure. In this regard, the Company is now targeting cost savings of \$20 million for the year, versus \$15 million previously.

As previously announced, Harsco will not be providing detailed guidance given the uncertainty around the pandemic and its evolving impact on relevant markets. The Company's forward-looking guidance is limited to directional comments about the third quarter of 2020. Based on recent and current market conditions and the Company's performance, Harsco anticipates that its revenues in the third quarter will increase relative to the second quarter of 2020. However, the Company believes that its third quarter adjusted EBITDA will be slightly below second quarter 2020 results. This outlook contemplates some modest improvement in end-markets during the third quarter, with this positive impact offset by the timing of certain expenditures which were less impactful on the Company's second quarter 2020 results.

2019 - 2020 ESG Report

Harsco released its <u>2019-2020 Environmental</u>, <u>Social and Governance</u> (<u>ESG</u>) <u>Report</u>, which highlights the company's sustainability accomplishments throughout the 2019 fiscal year and the first half of 2020. Harsco's most comprehensive sustainability report to date provides a detailed look at the company's vision, strategy, governance and key focus areas where Harsco delivers value for its business and positive outcomes for stakeholders – Innovative Solutions, Safe Workplaces, Inspired People and Thriving Environment.

Conference Call

The Company will hold a conference call today at 8:30 a.m. Eastern Time to discuss its results and respond to questions from the investment community. The conference call will be broadcast live through the Harsco Corporation website at www.harsco.com. The Company will refer to a slide presentation that accompanies its formal remarks. The slide presentation will be available on the Company's website.

The call can also be accessed by telephone by dialing (844) 467-8153 or (270) 855-8732. Enter Conference ID number 5787610. Listeners are advised to dial in at least five minutes prior to the call.

Forward-Looking Statement

The nature of the Company's business, together with the number of countries in which it operates, subject it to changing economic, competitive, regulatory and technological conditions, risks and uncertainties. In accordance with the "safe harbor" provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, the Company provides the following cautionary remarks regarding important factors that, among others, could cause future results to differ materially from the results contemplated by forward-looking statements, including the expectations and assumptions expressed or implied herein. Forward-looking statements contained herein could include, among other things, statements about management's confidence in and strategies for performance; expectations for new and existing products, technologies and opportunities; and expectations regarding growth, sales, cash flows, and earnings. Forward-looking statements can be identified by the use of such terms as "may," "could," "expect," "anticipate," "intend," "believe," "likely," "estimate," "plan" or other comparable terms.

Factors that could cause actual results to differ, perhaps materially, from those implied by forward-looking statements include, but are not limited to: (1) changes in the worldwide business environment in which the Company operates, including changes in general economic conditions or changes due to COVID-19 and governmental and market reactions to COVID-19; (2) changes in currency exchange rates, interest rates, commodity and fuel costs and capital costs; (3) changes in the performance of equity and bond markets that could affect, among other things, the valuation of the assets in the Company's pension plans and the accounting for pension assets, liabilities and expenses; (4) changes in governmental laws and regulations, including environmental, occupational health and safety, tax and import tariff standards and amounts; (5) market and competitive changes, including pricing pressures, market demand and acceptance for new products, services

and technologies; (6) the Company's inability or failure to protect its intellectual property rights from infringement in one or more of the many countries in which the Company operates; (7) failure to effectively prevent, detect or recover from breaches in the Company's cybersecurity infrastructure; (8) unforeseen business disruptions in one or more of the many countries in which the Company operates due to political instability, civil disobedience, armed hostilities, public health issues or other calamities; (9) disruptions associated with labor disputes and increased operating costs associated with union organization; (10) the seasonal nature of the Company's business; (11) the Company's ability to successfully enter into new contracts and complete new acquisitions or strategic ventures in the time-frame contemplated, or at all; (12) the integration of the Company's strategic acquisitions; (13) potential severe volatility in the capital markets; (14) failure to retain key management and employees; (15) the amount and timing of repurchases of the Company's common stock, if any; (16) the outcome of any disputes with customers, contractors and subcontractors; (17) the financial condition of the Company's customers, including the ability of customers (especially those that may be highly leveraged, have inadequate liquidity or whose business is significantly impacted by COVID-19) to maintain their credit availability; (18) implementation of environmental remediation matters; (19) risk and uncertainty associated with intangible assets and (20) other risk factors listed from time to time in the Company's SEC reports. A further discussion of these, along with other potential risk factors, can be found in Part I, Item 1A, "Risk Factors," of the Company's Annual Report on Form 10-K for the year ended December 31, 2019, together with those described in Item 1A, "Risk Factors," of the Company's Quarterly Report on Form 10-Q for the period ended March 31, 2020. The Company cautions that these factors may not be exhaustive and that many of these factors are beyond the Company's ability to control or predict. Accordingly, forward-looking statements should not be relied upon as a prediction of actual results. The Company undertakes no duty to update forward-looking statements except as may be required by law.

About Harsco

Harsco Corporation is a global market leader providing environmental solutions for industrial and specialty waste streams and innovative technologies for the rail sector. Based in Camp Hill, PA, the 13,000-employee company operates in more than 30 countries. Harsco's common stock is a component of the S&P SmallCap 600 Index and the Russell 2000 Index. Additional information can be found at www.harsco.com.

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	Three Months Ended June 30					Twelve Months Ended June 30				
(In thousands, except per share amounts)	2020		2019			2020		2019		
Revenues from continuing operations:				-						
Service revenues	\$ 345,578		\$ 238,003		\$	636,917	\$	467,523		
Product revenues	101,703		112,895			209,205		213,277		
Total revenues	447,281		350,898	-		846,122		680,800		
Costs and expenses from continuing operations:										
Cost of services sold	285,822		186,840			522,141		368,711		
Cost of products sold	78,320		79,355			158,469		148,664		
Selling, general and administrative expenses	80,771		67,501			153,270		123,907		
Research and development expenses	792		1,120			2,052		1,869		
Other expenses (income), net	(292)		(1,717)			5,441		26		
Total costs and expenses	445,413		333,099			841,373		643,177		
Operating income from continuing operations	1,868		17,799	-		4,749		37,623		
nterest income	816		591			1,009		1,124		
nterest expense	(14,953)		(6,103)			(27,602)		(11,610)		
Jnused debt commitment and amendment fees	(1,432)		(7,435)			(1,920)		(7,435)		
Defined benefit pension income (expense)	1,723		(1,472)			3,312		(2,810)		
Income (loss) from continuing operations before income taxes and equity income	(11,978)	_	3,380			(20,452)		16,892		
ncome tax benefit (expense)	2,304		(3,994)			2,986		(5,213)		
Equity income of unconsolidated entities, net	71		49			167		70		
Income (loss) from continuing operations	(9,603)		(565)	•		(17,299)		11,749		
Discontinued operations:										
Gain (loss) on sale of discontinued business	(91)		_			18,371		_		
Income from discontinued businesses	524		9,936			299		23,686		
Income tax benefit (expense) related to discontinued businesses	(285)		1,558	_		(9,599)		(1,969)		
Income from discontinued operations	148		11,494			9,071		21,717		
Net income (loss)	(9,455)		10,929			(8,228)		33,466		
Less: Net income attributable to noncontrolling interests	(1,147)		(2,287)			(2,233)		(4,127)		
Net income (loss) attributable to Harsco Corporation	\$ (10,602)		\$ 8,642		\$	(10,461)	\$	29,339		
Amounts attributable to Harsco Corporation common stoo	kholders:									
Income (loss) from continuing operations, net of tax	\$ (10,750)		\$ (2,852)		\$	(19,532)	\$	7,622		
Income from discontinued operations, net of tax	148		11,494			9,071		21,717		
Net income (loss) attributable to Harsco Corporation common stockholders	\$ (10,602)		\$ 8,642		\$	(10,461)	\$	29,339		
Neighted-average shares of common stock outstanding Basic earnings (loss) per common share attributable to Hars	78,987 sco Corporat	ion cc	80,328 mmon stoc	kho	lde	78,874 rs:	_	80,119		
Continuing operations	\$ (0.14)		\$ (0.04)		\$	(0.25)	\$	0.10		
Discontinued operations	` _		0.14			0.12		0.27		
Basic earnings (loss) per share attributable to Harsco Corporation common stockholders	\$ (0.13)	(a)	\$ 0.11	(a)	\$	(0.13)	\$	0.37		
•	78,987	= (a)	80,328	(ω)	_	78,874	<u> </u>	82,074		
Diluted weighted-average shares of common stock outstanding Diluted earnings (loss) per common share attributable to Ha	rsco Corpor		common sto	ockh		lers:	_			
Continuing operations	\$ (0.14)		\$ (0.04)		\$	(0.25)	\$	0.09		
Discontinued operations Diluted earnings (loss) per share attributable to Harsco Corporation common stockholders	<u> </u>	(2)	0.14 © 0.11	(c)	¢	(0.13)	Ф.	0.26		
Outporation common stockholders	\$ (0.13)	(a) =	\$ 0.11	(a)	φ	(0.13)	\$	0.36		

(In thousands)	June 30 2020	December 31 2019		
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 81,784	\$	57,259	
Restricted cash	2,267		2,473	
Trade accounts receivable, net	406,565		309,990	
Other receivables	19,601		21,265	
Inventories	173,573		156,991	
Current portion of contract assets	59,026		31,166	
Current portion of assets held-for-sale	_		22,093	
Other current assets	 55,270		51,575	
Total current assets	 798,086		652,812	
Property, plant and equipment, net	634,352		561,786	
Right-of-use assets, net	101,743		52,065	
Goodwill	881,665		738,369	
Intangible assets, net	449,445		299,082	
Deferred income tax assets	9,468		14,288	
Assets held-for-sale	_		32,029	
Other assets	51,515		17,036	
Total assets	\$ 2,926,274	\$	2,367,467	
LIABILITIES	 _	_	•	
Current liabilities:				
Short-term borrowings	\$ 2,719	\$	3,647	
Current maturities of long-term debt	2,709		2,666	
Accounts payable	211,615		176,755	
Accrued compensation	33,913		37,992	
Income taxes payable	14,691		18,692	
Insurance liabilities	11,293		10,140	
Current portion of advances on contracts	50,318		53,906	
Current portion of operating lease liabilities	27,850		12,544	
Current portion of liabilities of assets held-for-sale	· <u> </u>		11,344	
Other current liabilities	157,876		137,208	
Total current liabilities	512,984		464,894	
Long-term debt	 1,242,321		775,498	
Insurance liabilities	14,326		18,515	
Retirement plan liabilities	156,352		189,954	
Advances on contracts	48,183		6,408	
Operating lease liabilities	71,553		36,974	
Liabilities of assets held-for-sale	_		12,152	
Environmental liabilities	30,027		5,600	
Other liabilities	86,012		67,813	
Total liabilities	 2,161,758		1,577,808	
HARSCO CORPORATION STOCKHOLDERS' EQUITY	, , , , , ,		, , , , , , , , , , , , , , , , , , , ,	
Common stock	144,245		143,400	
Additional paid-in capital	203,916		200,595	
Accumulated other comprehensive loss	(603,618)		(587,622)	
Retained earnings	1,813,639		1,824,100	
Treasury stock	(843,003)		(838,893)	
Total Harsco Corporation stockholders' equity	 715,179	_	741,580	
Noncontrolling interests	49,337		48,079	
Total equity	764,516		789,659	

	Th	ree Months	Ende	ed June 30 Six Months			Ended June 30		
(In thousands)		2020		2019		2020		2019	
Cash flows from operating activities:									
Net income (loss)	\$	(9,455)	\$	10,929	\$	(8,228)	\$	33,466	
Adjustments to reconcile net income to net cash provided (used) by op-	erating	activities:							
Depreciation		31,579		29,653		61,512		59,857	
Amortization		9,115		2,747		15,672		5,792	
Deferred income tax expense		(5,067)		(4,418)		(655)		(3,823	
Equity in income of unconsolidated entities, net		(71)		(50)		(167)		(70	
Loss (gain) on sale from discontinued business		91		_		(18,371)		_	
Other, net		(237)		2,840		(2,244)		2,561	
Changes in assets and liabilities, net of acquisitions:									
Accounts receivable		38,584		(23,764)		16,534		(27,034	
Inventories		(254)		(6,049)		(16,666)		(20,497	
Contract assets		(8,623)		(6,839)		(28,934)		(69	
Right-of-use assets		8,405		3,333		11,834		7,228	
Accounts payable		(20,427)		7,818		(8,119)		10,917	
Accrued interest payable		6,951		196		(2,940)		285	
Accrued compensation		(2,015)		5,399		(4,767)		(14,525	
Advances on contracts		(4,628)		(6,975)		35,836		(10,381	
Operating lease liabilities		(8,238)		(2,981)		(11,596)		(6,894	
Retirement plan liabilities, net		(3,492)		(3,743)		(19,026)		(13,146	
Income taxes payable - Gain on sale of discontinued businesses		(376)		_		3,467		_	
Other assets and liabilities		1,215		(17,562)		(1,621)		(18,295	
Net cash provided (used) by operating activities		33,057		(9,466)		21,521		5,372	
Cash flows from investing activities:		· · ·		· · · · · · · · ·		-			
Purchases of property, plant and equipment		(23,319)		(54,794)		(51,213)		(91,201	
Purchase of businesses, net of cash acquired		(438,447)		(585,165)		(442,604)		(584,485	
Proceeds from sale of business, net		_		_		37,219		_	
Proceeds from sales of assets		1,767		1,028		3,952		2,205	
Expenditures for intangible assets		16		(525)		(42)		(525	
Payments for interest rate swap terminations		_		(2,758)				(2,758	
Net proceeds (payments) from settlement of foreign currency forward exchange contracts		(10,562)		3,400		765		(691	
Other investing activities, net		59		_		59		_	
Net cash used by investing activities		(470,486)		(638,814)		(451,864)		(677,455	
Cash flows from financing activities:	-							·	
Short-term borrowings, net		(1,020)		3,662		2,677		84	
Current maturities and long-term debt:									
Additions		475,726		683,362		528,601		740,360	
Reductions		(23,697)		(1,633)		(62,406)		(3,333	
Dividends paid to noncontrolling interests		_		(3,098)		_		(3,098	
Sale of noncontrolling interests		_		_		_		876	
Stock-based compensation - Employee taxes paid		(656)		(2,930)		(4,093)		(11,167	
Deferred financing costs		(296)		(9,464)		(1,928)		(9,464	
Other financing activities, net		(1,371)		_		(1,371)			
Net cash provided by financing activities		448,686	_	669,899		461,480		714,258	
Effect of exchange rate changes on cash and cash equivalents, ncluding restricted cash		4,006		(225)		(6,818)		(242	
Net increase in cash and cash equivalents, including restricted cash		15,263		21,394		24,319		41,933	
Cash and cash equivalents, including restricted cash, at beginning of period		68,788		87,685		59,732		67,146	
Cash and cash equivalents, including restricted cash, at end of period		84,051	\$	109,079	\$	84,051	\$	109,079	

	Three Months Ended							
		June 30	, 202	0 (b)		June 30	, 201	9 (b)
(In thousands)	 R	Revenues			Revenues			perating Income (Loss)
Harsco Environmental	\$	203,991	\$	13,563	\$	269,338	\$	27,577
Harsco Clean Earth (a)		161,579		(202)		_		_
Harsco Rail		81,711		8,631		81,560		9,443
Corporate		_		(20,124)		_		(19,221)
Consolidated Totals	\$	447,281	\$	1,868	\$	350,898	\$	17,799
		Six Mont June 30			Six Months Ended June 30, 2019 (b)			
(In thousands)	 R	evenues		perating ncome (Loss)	F	Revenues		perating Income (Loss)
Harsco Environmental	\$	445,550	\$	24,083	\$	530,650	\$	52,074
Harsco Clean Earth (a)		240,391		4,043		_		_
Harsco Rail		160,181		15,103		150,150		14,832
Corporate		_		(38,480)		_		(29,283)
Consolidated Totals	\$	846,122	\$	4,749	\$	680,800	\$	37,623

The Company's acquisition of ESOL closed on April 6, 2020 and the Company's acquisition of Clean Earth closed on June 28, 2019. The operating results of the former Harsco Industrial Segment have been reflected as discontinued operations in the Company's Consolidated Statement of Operations for all periods presented.

HARSCO CORPORATION RECONCILIATION OF ADJUSTED DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS TO DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS (LOSS) AS REPORTED (Unaudited)

	Three Months Ended June 30					Six Months Ended June 30					
	- :	2020	2019			2020			2019		
Diluted earnings (loss) per share from continuing operations as reported	\$	(0.14)	\$	(0.04)		\$	(0.25)	\$	0.09		
Corporate acquisition and integration costs (a)		0.22		0.15			0.39		0.18		
Harsco Environmental Segment severance costs (b)		_		_			0.07		_		
Corporate unused debt commitment and amendment fees (c)		0.02		0.09			0.02		0.09		
Harsco Environmental Segment provision for doubtful accounts (d)		_		0.07			_		0.07		
Harsco Rail Segment improvement initiative costs (e)		_		0.01			_		0.05		
Harsco Environmental Segment change in fair value to contingent consideration liability (f)		_		(0.05)			_		(0.04)		
Harsco Environmental Cumulative translation adjustment liquidation (g)		_		_			_		(0.03)		
Taxes on above unusual items (h)		(0.05)		(0.03)			(80.0)		(0.04)		
Adjusted diluted earnings per share from continuing operations, including acquisition amortization expense	\$	0.05	\$	0.21	(j)	\$	0.15	\$	0.36	(j)	
Acquisition amortization expense, net of tax (i)		0.08		0.02			0.14		0.04		
Adjusted diluted earnings per share from continuing operations	\$	0.13	\$	0.23	•	\$	0.29	\$	0.41	(j)	

- (a) Costs at Corporate associated with supporting and executing the Company's growth strategy (Q2 2020 \$17.2 million pre-tax; six months 2020 \$30.9 million pretax; Q2 2019 \$12.4 million pre-tax; six months 2019 \$15.1 million pre-tax).
- (b) Harsco Environmental Segment severance costs (six months 2020 \$5.2 million pre-tax).
- (c) Costs at Corporate associated with amending the Company's existing Senior Secured Credit Facilities to increase the net debt to consolidated adjusted EBITDA ratio covenant (Q2 2020 \$1.4 million pre-tax; six months 2020 \$1.9 million pre-tax) and costs at Corporate related to the unused bridge financing commitment and Term Loan B amendment (Q2 and six months 2019 \$7.4 million pre-tax).
- (d) Harsco Environmental Segment provision for doubtful accounts related to a customer in the U.K. entering administration (Q2 and six months 2019 \$5.4 million pre-tax).
- (e) Costs associated with a productivity improvement initiative in the Harsco Rail Segment (Q2 2019 \$1.2 million pre-tax; six months 2019 \$3.8 million pre-tax).
- (f) Fair value adjustment to contingent consideration liability related to the acquisition of Altek (Q2 2019 \$3.9 million pretax; six months \$3.5 million pre-tax). The Company adjusts operating income and Diluted earnings per share from continuing operations to exclude the impact of the change in fair value to the acquisition-related contingent consideration liability for the Altek acquisition because it believes that the adjustment for this item more closely correlates the reported financial measures with the ordinary and ongoing course of the Company's operations.
- (g) Harsco Environmental Segment gain related to the liquidation of cumulated translation adjustment related to an exited country (six months 2019 \$2.3 million pre-tax).
- (h) Unusual items are tax-effected at the global effective tax rate, before discrete items, in effect at the time the unusual item is recorded, except for unusual items from countries where no tax benefit can be realized, in which case a zero percent tax rate is used.
- (i) Acquisition amortization expense was \$8.4 million pre-tax and \$14.3 million pre-tax for Q2 and six months 2020, respectively; and \$1.9 million pre-tax and \$3.8 million pre-tax for Q2 and six months 2019, respectively.
- (j) Does not total due to rounding.

The Company's management believes Adjusted diluted earnings per share from continuing operations, which is a non-GAAP financial measure, is useful to investors because it provides an overall understanding of the Company's historical and future prospects. Exclusion of unusual items permits evaluation and comparison of results for the Company's core business operations, and it is on this basis that management internally assesses the Company's performance. Exclusion of acquisition-related intangible asset amortization expense, the amount of which can vary by the timing, size and nature of the Company's acquisitions, facilitates more consistent internal comparisons of operating results over time between the Company's newly acquired and long-held businesses, and comparisons with both acquisitive and non-acquisitive peer companies. It is important to note that such intangible assets contribute to revenue generation and that intangible asset amortization related to past acquisitions will recur in future periods until such intangible assets have been fully amortized. This measure should be considered in addition to, rather than as a substitute for, other information provided in accordance with GAAP.

(In thousands)	Env	Harsco vironmental	rsco Clean Earth (a)	Ha	arsco Rail	 Corporate	<u> </u>	onsolidated Totals
Three Months Ended June 30, 2020:								
Operating income (loss) as reported	\$	13,563	\$ (202)	\$	8,631	\$ (20,124)	\$	1,868
Corporate acquisition and integration costs		_	_		_	17,176		17,176
Operating income (loss) excluding unusual items		13,563	(202)		8,631	(2,948)		19,044
Depreciation		24,663	5,138		1,257	521	\$	31,579
Amortization		1,921	6,347		83	_		8,351
Adjusted EBITDA	\$	40,147	\$ 11,283	\$	9,971	\$ (2,427)	\$	58,974
Revenues as reported	\$	203,991	\$ 161,579	\$	81,711		\$	447,281
Adjusted EBITDA margin (%)		19.7 %	7.0 %		12.2 %			13.2 %
Three Months Ended June 30, 2019: Operating income (loss) as reported	\$	27,577	\$ _	\$	9,443	\$ (19,221)	\$	17,799
Corporate acquisition and integration costs		_	_		_	12,390		12,390
Harsco Environmental Segment provision for doubtful accounts		5,359	_		_	_		5,359
Harsco Environmental Segment cumulative translation adjustment liquidation		(3,879)	_		_	_		(3,879)
Harsco Rail Segment improvement initiative costs		_	_		1,152	_		1,152
Operating income (loss) excluding unusual items		29,057	_		10,595	(6,831)		32,821
Depreciation		26,680	_		1,125	718		28,523
Amortization		1,817	_		84	_		1,901
Adjusted EBITDA	\$	57,554	\$ 	\$	11,804	\$ (6,113)	\$	63,245
Revenues as reported	\$	269,338	\$ _	\$	81,560		\$	350,898
Adjusted EBITDA margin (%)		21.4 %			14.5 %			18.0 %

⁽a) The Company's acquisition of ESOL closed on April 6, 2020 and the Company's acquisition of Clean Earth closed on June 28, 2019.

Consolidated Adjusted EBITDA is a non-GAAP financial measure and consists of income from continuing operations adjusted to add back income tax expense; equity income of unconsolidated entities, net; net interest; defined benefit pension income (expense); unused debt commitment and amendment fees; and depreciation and amortization (excluding amortization of deferred financing costs); and excludes unusual items. Segment Adjusted EBITDA consists of operating income from continuing operations adjusted to exclude unusual items and add back depreciation and amortization (excluding amortization of deferred financing costs). The sum of the Segments' Adjusted EBITDA equals consolidated Adjusted EBITDA. The Company's management believes Adjusted EBITDA is meaningful to investors because management reviews Adjusted EBITDA in assessing and evaluating performance. However, this measure should be considered in addition to, rather than as a substitute for net income from continuing operations, operating income from continuing operations and other information provided in accordance with GAAP. The Company's method of calculating Adjusted EBITDA may differ from methods used by other companies and, as a result, Adjusted EBITDA may not be comparable to other similarly titled measures disclosed by other companies.

(In thousands)	Harsco rironmental	rsco Clean Earth (a)	Ha	arsco Rail		Corporate	С	onsolidated Totals
Six Months Ended June 30, 2020:								
Operating income (loss) as reported	\$ 24,083	\$ 4,043	\$	15,103	\$	(38,480)	\$	4,749
Corporate acquisition and integration costs	_	_		_		30,939		30,939
Harsco Environmental Segment severance costs	5,160	 				_		5,160
Operating income (loss) excluding unusual items	29,243	 4,043		15,103		(7,541)		40,848
Depreciation	50,038	7,759		2,472		1,034		61,303
Amortization	3,857	10,245		167		_		14,269
Adjusted EBITDA	\$ 83,138	\$ 22,047	\$	17,742	\$	(6,507)	\$	116,420
Revenues as reported	\$ 445,550	\$ 240,391	\$	160,181		-	\$	846,122
Adjusted EBITDA margin (%)	18.7 %	9.2 %		11.1 %			_	13.8 %
	_	_		_				_
Six Months Ended June 30, 2019:								
Operating income (loss) as reported	\$ 52,074	\$ _	\$	14,832	\$	(29,283)	\$	37,623
Corporate acquisition and integration costs	_	_		_		15,129		15,129
Harsco Environmental Segment provision for doubtful accounts	5,359	_		_		_		5,359
Harsco Rail Segment improvement initiative costs	_	_		3,800		_		3,800
Harsco Environmental Segment change in fair value to contingent consideration liability	(3,510)	_		_		_		(3,510)
Harsco Environmental Segment cumulative translation adjustment liquidation	(2,271)	_		_		_		(2,271)
Operating income (loss) excluding unusual items	51,652			18,632		(14,154)		56,130
Depreciation	53,517	_		2,222		1,378		57,117
Amortization	3,685	_		154		_		3,839
Adjusted EBITDA	\$ 108,854	\$ _	\$	21,008	\$	(12,776)	\$	117,086
Revenues as reported	\$ 530,650	\$ _	\$	150,150	_	_	\$	680,800
Adjusted EBITDA margin (%)	 20.5 %	 		14.0 %				17.2 %

⁽a) The Company's acquisition of ESOL closed on April 6, 2020 and the Company's acquisition of Clean Earth closed on June 28, 2019.

Consolidated Adjusted EBITDA is a non-GAAP financial measure and consists of income from continuing operations adjusted to add back income tax expense; equity income of unconsolidated entities, net; net interest; defined benefit pension income (expense); unused debt commitment and amendment fees; and depreciation and amortization (excluding amortization of deferred financing costs); and excludes unusual items. Segment Adjusted EBITDA consists of operating income from continuing operations adjusted to exclude unusual items and add back depreciation and amortization (excluding amortization of deferred financing costs). The sum of the Segments' Adjusted EBITDA equals consolidated Adjusted EBITDA. The Company's management believes Adjusted EBITDA is meaningful to investors because management reviews Adjusted EBITDA in assessing and evaluating performance. However, this measure should be considered in addition to, rather than as a substitute for net income from continuing operations, operating income from continuing operations and other information provided in accordance with GAAP. The Company's method of calculating Adjusted EBITDA may differ from methods used by other companies and, as a result, Adjusted EBITDA may not be comparable to other similarly titled measures disclosed by other companies.

HARSCO CORPORATION RECONCILIATION OF ADJUSTED EARNINGS BEFORE INTEREST, INCOME TAXES, AND DEPRECIATION AND AMORTIZATION TO LOSS FROM CONTINUING OPERATIONS AS REPORTED (Unaudited)

	Three Months Ended June 30
(In thousands)	2020
Loss from continuing operations	\$ (9,603)
Add back (deduct):	
Equity in income of unconsolidated entities, net	(71)
Income tax benefit	(2,304)
Defined benefit pension income	(1,723)
Unused debt commitment and amendment fees	1,432
Interest expense	14,953
Interest income	(816)
Depreciation	31,579
Amortization	8,351
Unusual items:	
Corporate acquisition and integration costs	17,176
Adjusted EBITDA	\$ 58,974

Consolidated Adjusted EBITDA is a non-GAAP financial measure and consists of income from continuing operations adjusted to add back income tax expense; equity income of unconsolidated entities, net; net interest; defined benefit pension income (expense); unused debt commitment and amendment fees; and depreciation and amortization (excluding amortization of deferred financing costs); and excludes unusual items. Segment Adjusted EBITDA consists of operating income from continuing operations adjusted to exclude unusual items and add back depreciation and amortization (excluding amortization of deferred financing costs). The sum of the Segments' Adjusted EBITDA equals consolidated Adjusted EBITDA. The Company's management believes Adjusted EBITDA is meaningful to investors because management reviews Adjusted EBITDA in assessing and evaluating performance. However, this measure should be considered in addition to, rather than as a substitute for net income from continuing operations, operating income from continuing operations and other information provided in accordance with GAAP. The Company's method of calculating Adjusted EBITDA may differ from methods used by other companies and, as a result, Adjusted EBITDA may not be comparable to other similarly titled measures disclosed by other companies.

HARSCO CORPORATION RECONCILIATION OF FREE CASH FLOW TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES (Unaudited)

	Three Months Ended June 30			Six Months Ended June 30				
(In thousands)		2020		2019		2020		2019
Net cash provided (used) by operating activities	\$	33,057	\$	(9,466)	\$	21,521	\$	5,372
Less capital expenditures		(23,319)		(54,794)		(51,213)		(91,201)
Less expenditures for intangible assets		16		(525)		(42)		(525)
Plus capital expenditures for strategic ventures (a)		225		2,527		1,364		3,370
Plus total proceeds from sales of assets (b)		1,767		1,028		3,952		2,205
Plus transaction-related expenditures (c)		5,961		15,990		15,940		15,990
Plus taxes paid on sale of business		376		_		376		_
Free cash flow		18,083		(45,240)	\$	(8,102)	\$	(64,789)

- (a) Capital expenditures for strategic ventures represent the partner's share of capital expenditures in certain ventures consolidated in the Company's financial statements.
- (b) Asset sales are a normal part of the business model, primarily for the Harsco Environmental Segment.
- (c) Expenditures directly related to the Company's acquisition and divestiture transactions.

The Company's management believes that Free cash flow, which is a non-GAAP financial measure, is meaningful to investors because management reviews cash flows generated from operations less capital expenditures net of asset sales proceeds and transaction-related expenditures for planning and performance evaluation purposes. It is important to note that free cash flow does not represent the total residual cash flow available for discretionary expenditures since other non-discretionary expenditures, such as mandatory debt service requirements and settlements of foreign currency forward exchange contracts, are not deducted from this measure. This measure should be considered in addition to, rather than as a substitute for, other information provided in accordance with GAAP.