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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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FORM 10-K

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2006

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[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number 1-3970

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HARSCO CORPORATION

(Exact name of Registrant as specified in its Charter)

Delaware 23-1483991

(State or other jurisdiction of incorporation or organization)

350 Poplar Church Road, Camp Hill, Pennsylvania 17011

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: 717-763-7064

Securities registered pursuant to Section 12(b) of the Act:

Title of each class exchange on which registered

Common stock, par value \$1.25 per share Preferred stock purchase rights

Securities registered pursuant to Section 12(g) of the Act: NONE

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES [X] NO  $[\ ]$ 

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES [ ] NO [X]

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES [X] NO  $[\ ]$ 

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (ss.229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [X] Accelerated filer [ ] Non-accelerated filer [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES [ ] NO [X]

The aggregate market value of the Company's voting stock held by non-affiliates of the Company as of June 30, 2006 was \$3,274,276,264.

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

Classes Outstanding at January 31, 2007
-----Common stock, par value \$1.25 per share 42,017,140

DOCUMENTS INCORPORATED BY REFERENCE

Selected portions of the 2007 Proxy Statement are incorporated by reference into Part III of this Report.

The Exhibit Index (Item No. 15) located on pages 98 to 103 incorporates several documents by reference as indicated therein.

PART I

#### ITEM 1. BUSINESS

### (a) General Development of Business

Harsco Corporation ("the Company") is a diversified, multinational provider of market-leading industrial services and engineered products. The Company's operations fall into three reportable segments: Mill Services, Access Services and Gas Technologies, plus an "all other" category labeled Engineered Products and Services. The Company has locations in 46 countries, including the United States. The Company was incorporated in 1956.

The Company's executive offices are located at 350 Poplar Church Road, Camp Hill, Pennsylvania 17011. The Company's main telephone number is (717) 763-7064. The Company's Internet website address is www.harsco.com. Through this Internet website (found in the "Investor Relations" link) the Company makes available, free of charge, its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K and all amendments to those reports, as soon as reasonably practicable after these reports are electronically filed or furnished to the Securities and Exchange Commission. Information contained on the Company's website is not incorporated by reference into this Annual Report, and should not be considered as part of this Annual Report.

The Company's principal lines of business and related principal business drivers are as follows:

Principal Lines of Business			Principal Business Drivers						
0	Outsourced, on-site services to steel mills and other metals producers		Steel mill production and capacity utilization Outsourcing of services						
0	Scaffolding, forming, shoring and other access-related services, rentals and sales	-	Non-residential and commercial construction Industrial and building maintenance requirements						
0	Railway track maintenance services and equipment		Domestic and international railway track maintenance-of-way capital spending Outsourcing of track maintenance and new track construction by railroads						
0	Industrial grating products	0	Industrial plant and warehouse construction and expansion						
0	Air-cooled heat exchangers	0	Natural gas compression and transmission						
0	Industrial abrasives and roofing granules		Industrial and infrastructure surface preparation and restoration Residential roof replacement						
0	Heat transfer products and powder processing equipment		Commercial and institutional boiler and water heater requirements Pharmaceutical, food and chemical production						
0	Gas control and containment products -Cryogenic containers and industrial gas cylinders -Valves	0	General industrial production and industrial gas production  Use of industrial and refrigerant gases Respiratory care market						
_	-Propane Tanks -Filament-wound composite cylinders	0	Use of propane as a primary and/or backup fuel Self-contained breathing apparatus ("SCBA") demand Natural gas vehicle ("NGV") demand						

The Company reports segment information using the "management approach" in accordance with SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information" ("SFAS 131"). This approach is based on the way management organizes and reports the segments within the enterprise for making operating decisions and assessing performance. The Company's reportable segments are identified based upon differences in products, services and markets served. These segments and the types of products and services offered are more fully described below.

In 2006, 2005 and 2004, the United States contributed sales of \$1.3 billion, \$1.2 billion and \$1.0 billion, equal to 38%, 42% and 42% of total sales, respectively. In 2006, 2005 and 2004, the United Kingdom contributed sales of \$0.7 billion, \$0.5 billion and \$0.5 billion, respectively, equal to 20%, 20% and 21% of total sales, respectively. One customer represented 10% of the Company's sales during 2006. No customer represented 10% or more of the Company's sales in 2005 and 2004. There were no significant inter-segment sales.

#### (b) Financial Information about Segments

Financial information concerning industry segments is included in Note 14, Information by Segment and Geographic Area, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data."

### (c) Narrative Description of Business

(1) A narrative description of the businesses by reportable segment is as follows:

MILL SERVICES SEGMENT - 40% OF CONSOLIDATED SALES FOR 2006

The Mill Services Segment, which consists of the MultiServ Division, is the Company's largest operating segment in terms of revenues and operating income. MultiServ is the world's largest provider of on-site, outsourced mill services to the global steel and metals industries. MultiServ provides its services on a long-term contract basis, supporting each stage of the metal-making process from initial raw material handling to post-production by-product processing and on-site recycling. Working as a specialized, high-value-added services provider, MultiServ rarely takes ownership of its customers' raw materials or finished products. Similar aluminum, copper and nickel. The Company's multi-year Mill Services contracts had estimated future revenues of \$4.4 billion at December 31, 2006. This provides the Company with a substantial base of long-term revenues. Approximately 60% of these revenues are expected to be recognized by December 31, 2009. The remaining revenues are expected to be recognized principally between January 1, 2010 and December 31, 2015.

MultiServ's geographic reach to over 30 countries, and its increasing range of services, enhance the Company's financial and operating balance. In 2006, this Segment's revenues were generated in the following regions:

### MILL SERVICES SEGMENT

	2006 PERCENTAGE
REGION	OF REVENUES
Europe	56%
North America	21%
Latin America (a)	10%
Asia/Pacific	7%
Middle East and Africa	6%

### (a) Including Mexico.

For 2006, 2005 and 2004, the Mill Services Segment's percentage of the Company's consolidated sales was 40%, 38% and 40%, respectively.

ACCESS SERVICES SEGMENT - 31% OF CONSOLIDATED SALES FOR 2006

The Access Services Segment includes the Company's SGB Group, Hunnebeck Group and Patent Construction Systems Divisions. The Company's Access Services Segment leads the access industry as one of the world's most complete providers of rental scaffolding, shoring, forming and other access solutions. The U.K.-based SGB

Group Division operates from a network of international branches throughout Europe, the Middle East and Asia/Pacific; the Germany-based Hunnebeck Division serves Europe, the Middle East and South America while the U.S.-based Patent Construction Systems Division serves North America. Major services include the rental of concrete shoring and forming systems, scaffolding and powered access equipment for non-residential construction and international multi-dwelling residential construction projects; as well as a variety of other access services including project engineering and equipment erection and dismantling and, to a lesser extent, access equipment sales.

The Company's access services are provided through branch locations in approximately 30 countries plus export sales worldwide. In 2006, this Segment's revenues were generated in the following regions:

#### ACCESS SERVICES SEGMENT

REGION	2006 PERCENTAGE OF REVENUES
Europe	70%
North America	21%
Middle East and Africa	7%
Asia/Pacific	1%
Latin America	1%

For 2006, 2005 and 2004, the Access Services Segment's percentage of the Company's consolidated sales was 31%, 29% and 28%, respectively.

ENGINEERED PRODUCTS AND SERVICES ("ALL OTHER") CATEGORY -  $17\mbox{\%}$  OF CONSOLIDATED SALES FOR 2006

The Engineered Products and Services ("all other") Category includes the Harsco Track Technologies, Reed Minerals, IKG Industries, Air-X-Changers, and Patterson-Kelley Divisions. Approximately 88% of this category's revenues originate in the United States.

Export sales for this Category totaled \$96.6 million, \$116.6 million and \$101.2 million in 2006, 2005 and 2004, respectively. In 2006, 2005 and 2004, export sales for the Harsco Track Technologies Division were \$51.5 million, \$80.0 million and \$76.3 million, respectively, which included sales to Europe, Asia, the Middle East and Africa. The increased export sales for the Division in 2005 and 2004 were due to large shipments to China

Harsco Track Technologies is a global provider of equipment and services to maintain, repair and construct railway track. The Company's railway track maintenance services provide high-technology comprehensive track maintenance and new track construction support to railroad customers worldwide. The railway track maintenance equipment product class includes specialized track maintenance equipment used by private and government-owned railroads and urban transit systems worldwide.

Reed Minerals' roofing granules and industrial abrasives are produced from power-plant utility coal slag at a number of locations throughout the United States. The Company's Black Beauty(R) abrasives are used for industrial surface preparation, such as rust removal and cleaning of bridges, ship hulls and various structures. Roofing granules are sold to residential roofing shingle manufacturers, primarily for the replacement roofing market. This Division is the United States' largest producer of slag abrasives and third largest producer of residential roofing granules.

IKG Industries manufactures a varied line of industrial grating products at several plants in North America. These products include a full range of bar grating configurations, which are used mainly in industrial flooring, and safety and security applications in the power, paper, chemical, refining and processing industries.

Air-X-Changers is a leading supplier of custom-designed and manufactured air-cooled heat exchangers for the natural gas industry. The Company's heat exchangers are the primary apparatus used to condition natural gas during recovery, compression and transportation from underground reserves through the major pipeline distribution channels.

Patterson-Kelley is a leading manufacturer of heat transfer products such as boilers and water heaters for commercial and institutional applications, and also powder processing equipment such as blenders, dryers and mixers for the chemical, pharmaceutical and food processing industries

For 2006, 2005 and 2004, the Engineered Products and Services ("all other") Category's percentage of the Company's consolidated sales was 17%, 20% and 18%, respectively.

GAS TECHNOLOGIES SEGMENT - 12% OF CONSOLIDATED SALES FOR 2006

The Gas Technologies Segment includes the Company's Harsco GasServ Division. The Segment's manufacturing and service facilities in the United States, Europe, Australia, Malaysia and China comprise an integrated manufacturing network for gas containment and control products. This global operating presence and product breadth provide economies of scale and multiple code production capability, enabling Harsco GasServ to serve as a primary source to the world's leading industrial gas producers and distributors, as well as regional and local customers. In 2006, approximately 85% of this Segment's revenues were generated in the United States.

The Company's gas containment products include cryogenic gas storage tanks; high pressure and acetylene gas cylinders; propane tanks; and composite vessels for industrial and commercial gases, natural gas vehicles (NGV) and other products. The Company's gas control products include valves and regulators serving a variety of markets, including the industrial gas, commercial refrigeration, life support and outdoor recreation industries.

For 2006, 2005 and 2004, the Gas Technologies Segment's percentage of the Company's consolidated sales was 12%, 13% and 14%, respectively.

In January 2007, the Company's Board of Directors approved the divestiture of this Segment. The Company expects this divestiture to occur in the second half of 2007.

(1) (i) The products and services of the Company include a number of product groups. These product groups are more fully discussed in Note 14, Information by Segment and Geographic Area, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data." The product groups that contributed 10% or more as a percentage of consolidated sales in any of the last three fiscal years are set forth in the following table:

### PERCENTAGE OF CONSOLIDATED SALES

PRODUCT GROUP	2006	2005	2004
Mill Services	40%	38%	40%
Access Services	31%	29%	28%
Industrial Gas Products	12%	13%	14%
			=======

- (1) (ii) New products and services are added from time to time; however, in 2006 none required the investment of a material amount of the Company's assets.
- (1) (iii) The manufacturing requirements of the Company's operations are such that no unusual sources of supply for raw materials are required. The raw materials used by the Company include principally steel and, to a lesser extent, aluminum, which are usually readily available. The profitability of the Company's manufactured products are affected by changing purchase prices of steel and other materials and commodities. Beginning in 2004, the price paid for steel and certain other commodities increased significantly compared with prior years. Although these costs moderated in 2005, such costs increased during 2006. If steel or other material costs associated with the Company's manufactured products continue to increase and the costs cannot be passed on to the Company's customers, operating income would be adversely impacted. Additionally, decreased availability of steel or other materials, such as carbon fiber used to manufacture filament-wound composite cylinders, could affect the Company's ability to produce manufactured products in a timely manner. If the Company cannot obtain the necessary raw materials for its manufactured products, then revenues, operating income and cash flows will be adversely impacted.
- (1) (iv) While the Company has a number of trademarks, patents and patent applications, it does not consider that any material part of its business is dependent upon them.
- (1) (v) The Company furnishes products and materials and certain industrial services within the Access Services and Gas Technologies Segments and the Engineered Products and Services ("all other") Category that are seasonal in nature. As a result, the Company's sales and net income for the first quarter ending

March 31 are normally lower than the second, third and fourth quarters. Additionally, the Company has historically generated the majority of its cash flows in the third and fourth quarters (periods ending September 30 and December 31). This is a direct result of normally higher sales and income during the latter part of the year. The Company's historical revenue patterns and cash provided by operating activities were as follows:

HISTORICAL REVENUE PATTERNS (IN MILLIONS)	 2006			2004			2003	 2002	
First Quarter Ended March 31	\$ 769.6	\$	640.1	\$	556.3	\$	487.9	\$ 458.6	
Second Quarter Ended June 30	865.5		696.1		617.6		536.4	510.3	
Third Quarter Ended September 30	875.9		697.5		617.3		530.2	510.5	
Fourth Quarter Ended December 31	912.3		732.5		710.9		564.0	497.3	
Totals	\$ •		2,766.2		•		2,118.5	\$ 1,976.7	
HISTORICAL CASH PROVIDED BY OPERATIONS (IN MILLIONS)	 2006		2005		2004		2003	 2002	
First Quarter Ended March 31	\$ 69.8	\$	48.1	\$	32.4	\$	31.2	\$ 9.0	
Second Quarter Ended June 30	114.5		86.3		64.6		59.2	71.4	
Third Quarter Ended September 30	94.6		98.1		68.9		64.1	83.3	
Fourth Quarter Ended December 31	130.3		82.7		104.6		108.4	90.1	
Totals	\$ 409.2	\$	315.3 (a)	\$	270.5	\$	262.8 (a)	\$ 253.8	

- (a) Does not total due to rounding.
- (1) (vi) The practices of the Company relating to working capital are similar to those practices of other industrial service providers or manufacturers servicing both domestic and international industrial services and commercial markets. These practices include the following:
  - o Standard accounts receivable payment terms of 30 days to 60 days, with progress payments required for certain long-lead-time or large orders. Payment terms are longer in certain international markets.
  - o  $\,$  Standard accounts payable payment terms of 30 days to 90 days.
  - o Inventories are maintained in sufficient quantities to meet forecasted demand. Due to the time required to manufacture certain railway maintenance equipment to customer specifications, inventory levels of this business tend to increase for an extended time during the production phase and then decline when the equipment is sold.
- (1) (vii) No single customer represented 10% or more of the Company's sales in 2005 and 2004. However, in 2006 one customer represented 10% of its sales. In addition, the Mill Services Segment is dependent largely on the global steel industry and in 2006, 2005 and 2004, there were two customers that each provided in excess of 10% of this Segment's revenues under multiple long-term contracts at several mill sites. The loss of any one of the contracts would not have a material adverse effect upon the Company's financial position or cash flows; however, it could have a material effect on quarterly or annual results of operations. Additionally, these customers have significant accounts receivable balances. Further consolidation in the global steel industry is probable. Should transactions occur involving some of the Company's larger steel industry customers, it would result in an increase in concentration of credit risk for the Company. If a large customer were to experience financial difficulty, or file for bankruptcy protection, it could adversely impact the Company's income, cash flows, and asset valuations. As part of its credit risk management practices, the Company closely monitors the credit standing and accounts receivable position of its customer base.

- (viii) Backlog of orders was \$301.0 million and \$275.8 million as (1) of December 31, 2006 and 2005, respectively. It is expected that approximately 20% of the total backlog at December 31, 2006 will not be filled during 2007. The Company's backlog is seasonal in nature and tends to follow in the same pattern as sales and net income which is discussed in section (1) (v) above. Order backlog for scaffolding, shoring and forming services of the Access Services Segment is excluded from the above amounts. These amounts are generally not quantifiable due to short order lead times for certain services, the nature and timing of the products and services provided and equipment rentals with the ultimate length of the rental period often unknown. Backlog for roofing granules and slag abrasives is not included in the total backlog because it is generally not quantifiable, due to the short order lead times of the products provided. Contracts for the Mill Services Segment are also excluded from the total backlog. These contracts have estimated future revenues of \$4.4 billion at December 31, 2006. For additional information regarding backlog, see the Backlog section included in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."
- (1) (ix) At December 31, 2006, the Company had no material contracts that were subject to renegotiation of profits or termination at the election of the U.S. Government.
- (1) (x) The Company encounters active competition in all of its activities from both larger and smaller companies who produce the same or similar products or services, or who produce different products appropriate for the same uses.
- (1) (xi) The expense for product development activities was \$3.0 million, \$2.7 million and \$2.6 million in 2006, 2005 and 2004, respectively. For additional information regarding product development activities, see the Research and Development section included in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."
- (1) (xii) The Company has become subject, as have others, to stringent air and water quality control legislation. In general, the Company has not experienced substantial difficulty complying with these environmental regulations in the past, and does not anticipate making any material capital expenditures for environmental control facilities. While the Company expects that environmental regulations may expand, and that its expenditures for air and water quality control will continue, it cannot predict the effect on its business of such expanded regulations. For additional information regarding environmental matters see Note 10, Commitments and Contingencies, to the Consolidated Financial Statements included in Part II, Item 8, "Financial Statements and Supplementary Data."
- (1) (xiii) As of December 31, 2006, the Company had approximately  $21,500\ \mbox{employees.}$

### (d) Financial Information about Geographic Areas

Financial information concerning foreign and domestic operations is included in Note 14, Information by Segment and Geographic Area, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data." Export sales totaled \$162.6 million, \$171.0 million and \$139.3 million in 2006, 2005 and 2004, respectively.

### (e) Available Information

Information is provided in Part I, Item 1 (a), "General Development of Business."

### ITEM 1A. RISK FACTORS

### MARKET RISK.

In the normal course of business, the Company is routinely subjected to a variety of risks. In addition to the market risk associated with interest rate and currency movements on outstanding debt and non-U.S. dollar-denominated assets and liabilities, other examples of risk include collectibility of receivables, volatility of the financial markets and their effect on pension plans, and global economic and political conditions.

CYCLICAL INDUSTRY AND ECONOMIC CONDITIONS MAY ADVERSELY AFFECT THE COMPANY'S BUSINESSES

The Company's businesses are subject to general economic slowdowns and cyclical conditions in the industries served. In particular,

- o The Company's Mill Services business may be adversely impacted by slowdowns in steel mill production, excess capacity, consolidation or bankruptcy of steel producers or a reversal or slowing of current outsourcing trends in the steel industry;
- o The Company's Access Services business may be adversely impacted by slowdowns in non-residential or commercial construction and the volatility of annual industrial and building maintenance cycles;
- o The railway track maintenance business may be adversely impacted by developments in the railroad industry that lead to lower capital spending or reduced maintenance spending;
- o The industrial abrasives and roofing granules business may be adversely impacted by reduced home resales or economic conditions that slow the rate of residential roof replacement, or by slowdowns in the industrial and infrastructure refurbishment industries;
- o The industrial grating business may be adversely impacted by slowdowns in non-residential construction and industrial production;
- The air-cooled heat exchangers business is affected by cyclical conditions present in the natural gas industry. A high demand for natural gas is currently creating increased demand for the Company's air-cooled heat exchangers. However, a slowdown in natural gas production could adversely affect this business; and
- o The Company's Gas Technologies business may be adversely impacted by reduced industrial production and lower demand for industrial gases, slowdowns in demand for medical cylinders and valves, or lower demand for natural gas vehicles.

THE COMPANY'S DEFINED BENEFIT PENSION EXPENSE IS DIRECTLY AFFECTED BY THE EQUITY AND BOND MARKETS AND A DOWNWARD TREND IN THOSE MARKETS COULD ADVERSELY IMPACT THE COMPANY'S FUTURE EARNINGS. AN UPWARD TREND IN THE EQUITY AND BOND MARKETS COULD POSITIVELY AFFECT THE COMPANY'S FUTURE FARNINGS.

In addition to the economic issues that directly affect the Company's businesses, changes in the performance of equity and bond markets, particularly in the United Kingdom and the United States, impact actuarial assumptions used in determining annual pension expense, pension liabilities and the valuation of the assets in the Company's defined benefit pension plans. The downturn in financial markets during 2000, 2001 and 2002 negatively impacted the Company's pension expense and the accounting for pension assets and liabilities. This resulted in an increase in pre-tax defined benefit pension expense from continuing operations of approximately \$20.8 million for calendar year 2002 compared with 2001 and \$17.7 million for calendar year 2003 compared with 2002. The upturn in certain financial markets beginning in 2003 and certain plan design changes (discussed below) contributed to a decrease in pre-tax defined benefit pension expense from continuing operations of approximately \$1.6 million for 2006 compared with 2005, approximately \$3.8 million for 2005 compared with 2004, and approximately \$5.4 million for 2004 compared with 2003. An upward trend in capital markets would likely result in a decrease in future unfunded obligations and pension expense. This could also result in an increase to Stockholders' Equity and a decrease in the Company's statutory funding requirements. If the financial markets deteriorate, it would most likely have a negative impact on the Company's pension expense and the accounting for pension assets and liabilities. This could result in a decrease to Stockholders' Equity and an increase in the Company's statutory funding requirements.

In response to the adverse market conditions, during 2002 and 2003 the Company conducted a comprehensive global review of its pension plans in order to formulate a plan to make its long-term pension costs more predictable and affordable. The Company implemented design changes for most of these plans during 2003. The principal change involved converting future pension benefits for many of the Company's non-union employees in both the U.K. and U.S. from defined benefit plans to defined contribution plans as of January 1, 2004. This conversion is expected to make the Company's pension expense more predictable and affordable and less sensitive to changes in the financial markets.

The Company's pension committee continues to evaluate alternative strategies to further reduce overall pension expense including the on-going evaluation of investment fund managers' performance; the balancing of plan assets

and liabilities; the risk assessment of all multi-employer pension plans; the possible merger of certain plans; the consideration of incremental cash contributions to certain plans; and other changes that are likely to reduce future pension expense volatility and minimize risk.

THE COMPANY'S GLOBAL PRESENCE SUBJECTS IT TO A VARIETY OF RISKS ARISING FROM DOING BUSINESS INTERNATIONALLY.

The Company operates in 46 countries, including the United States. The Company's global footprint exposes it to a variety of risks that may adversely affect results of operations, cash flows or financial position. These include the following:

- o periodic economic downturns in the countries in which the Company does business;
- o fluctuations in currency exchange rates;
- customs matters and changes in trade policy or tariff regulations;
- o imposition of or increases in currency exchange controls and hard currency shortages;
- o changes in regulatory requirements in the countries in which the Company does business;
- o higher tax rates and potentially adverse tax consequences including restrictions on repatriating earnings, adverse tax withholding requirements and "double taxation";
- o longer payment cycles and difficulty in collecting accounts receivable;
- o complications in complying with a variety of international laws and regulations;
- political, economic and social instability, civil unrest and armed hostilities in the countries in which the Company does business;
- o inflation rates in the countries in which the Company does business;
- o laws in various international jurisdictions that limit the right and ability of subsidiaries to pay dividends and remit earnings to affiliated companies unless specified conditions are met; and,
- uncertainties arising from local business practices, cultural considerations and international political and trade tensions.

If the Company is unable to successfully manage the risks associated with its global business, the Company's financial condition, cash flows and results of operations may be negatively impacted.

The Company has operations in several countries in the Middle East, including Bahrain, Egypt, Saudi Arabia, United Arab Emirates and Qatar, which are geographically close to Iraq, Iran, Israel, Lebanon and other countries with a continued high risk of armed hostilities. During 2006, 2005 and 2004, the Company's Middle East operations contributed approximately \$34.8 million, \$32.7 million and \$25.5 million, respectively, to the Company's operating income. Additionally, the Company has operations in and sales to countries that have encountered outbreaks of communicable diseases (e.g., Acquired Immune Deficiency Syndrome (AIDS), avian influenza and others). Should such outbreaks worsen or spread to other countries, the Company may be negatively impacted through reduced sales to and within those countries and other countries impacted by such diseases.

EXCHANGE RATE FLUCTUATIONS MAY ADVERSELY IMPACT THE COMPANY'S BUSINESS.

Fluctuations in foreign exchange rates between the U.S. dollar and the approximately 40 other currencies in which the Company conducts business may adversely impact the Company's operating income and income from continuing operations in any given fiscal period. Approximately 62% and 58% of the Company's sales and approximately 71% and 67% of the Company's operating income from continuing operations for the years ended December 31, 2006 and 2005, respectively, were derived from operations outside the United States. More specifically, during both 2006 and 2005, approximately 20% of the Company's revenues were derived from operations in the U.K. Additionally, approximately 23% and 18% of the Company's revenues were derived from operations with the euro as their functional

currency during 2006 and 2005, respectively. Given the structure of the Company's revenues and expenses, an increase in the value of the U.S. dollar relative to the foreign currencies in which the Company earns its revenues generally has a negative impact on operating income, whereas a decrease in the value of the U.S. dollar tends to have the opposite effect. The Company's principal foreign currency exposures are to the British pound sterling and the euro. The Company's exposure to these currencies, as well as other foreign currencies, has increased in 2006 due to the acquisitions of Hunnebeck and the Northern Hemisphere mill services operations of Brambles Industrial Services ("BISNH") in the fourth quarter of 2005 and the acquisition of Cleton in the third quarter of 2006.

Compared with the corresponding period in 2005, the average values of major currencies changed as follows in relation to the U.S. dollar during 2006, impacting the Company's sales and income:

0	British pound sterling	Strengthened by 2%
0	euro	Strengthened by 2%
0	South African rand	Weakened by 6%
0	Brazilian real	Strengthened by 119
0	Canadian dollar	Strengthened by 7%
0	Australian dollar	Neutral

Compared with exchange rates at December 31, 2005, the values of major currencies changed as follows as of December 31, 2006:

0	British pound sterling	Strengthened by 14%
0	euro	Strengthened by 12%
0	South African rand	Weakened by 10%
0	Brazilian real	Strengthened by 9%
0	Canadian dollar	Neutral
0	Australian dollar	Strengthened by 8%

The Company's foreign currency exposures increase the risk of income statement, balance sheet and cash flow volatility. If the above currencies change materially in relation to the U.S. dollar, the Company's financial position, results of operations, or cash flows may be materially affected.

To illustrate the effect of foreign currency exchange rate changes in certain key markets of the Company, in 2006, revenues would have been approximately 1% or \$35.3 million less and operating income would have been approximately 1% or \$3.0 million less if the average exchange rates for 2005 were utilized. A similar comparison for 2005 would have decreased revenues approximately 1% or \$14.8 million, while operating income would have been approximately 1% or \$2.8 million less if the average exchange rates for 2005 would have remained the same as 2004. If the U.S. dollar weakens in relation to the euro and British pound sterling, the Company would expect to see a positive impact on future sales and income from continuing operations as a result of foreign currency translation. Currency changes also result in assets and liabilities denominated in local currencies being translated into U.S. dollars at different amounts than at the prior period end.

The Company seeks to reduce exposures to foreign currency transaction fluctuations through the use of forward exchange contracts. At December 31, 2006, the notional amount of these contracts was \$170.9 million, and over 99% of these contracts will mature within the first quarter of 2007. The Company does not hold or issue financial instruments for trading purposes, and it is the Company's policy to prohibit the use of derivatives for speculative purposes.

Although the Company engages in foreign currency forward exchange contracts and other hedging strategies to mitigate foreign exchange risk, hedging strategies may not be successful or may fail to offset the risk.

In addition, competitive conditions in the Company's manufacturing businesses may limit the Company's ability to increase product prices in the face of adverse currency movements. Sales of products manufactured in the United States for the domestic and export markets may be affected by the value of the U.S. dollar relative to other currencies. Any long-term strengthening of the U.S. dollar could depress demand for these products and reduce sales and may cause translation gains or losses due to the revaluation of accounts payable, accounts receivable and other asset and liability accounts. Conversely, any long-term weakening of the U.S. dollar could improve demand for these products and increase sales and may cause translation gains or losses due to the revaluation of accounts payable, accounts receivable and other asset and liability accounts.

NEGATIVE ECONOMIC CONDITIONS MAY ADVERSELY IMPACT THE ABILITY OF THE COMPANY'S CUSTOMERS TO MEET THEIR OBLIGATIONS TO THE COMPANY ON A TIMELY BASIS AND IMPACT THE VALUATION OF THE COMPANY'S ASSETS.

If a downturn in the economy occurs, it may adversely impact the ability of the Company's customers to meet their obligations to the Company on a timely basis and could result in bankruptcy filings by them. If customers are unable to meet their obligations on a timely basis, it could adversely impact the realizability of receivables, the valuation of inventories and the valuation of long-lived assets across the Company's businesses, as well as negatively affect the forecasts used in performing the Company's goodwill impairment testing under SFAS No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"). If management determines that goodwill or other assets are impaired or that inventories or receivables cannot be realized at recorded amounts, the Company will be required to record a write-down in the period of determination, which will reduce net income for that period. Additionally, the risk remains that certain Mill Services customers may file for bankruptcy protection, be acquired or consolidate in the future, which could have an adverse impact on the Company's  $\,$ income and cash flows. The potential financial impact of this risk has increased with the Company's acquisition of BISNH in December 2005 and consolidation of certain large steel mill customers in 2006. Conversely, such consolidation may provide additional service opportunities for the Company.

A NEGATIVE OUTCOME ON PERSONAL INJURY CLAIMS AGAINST THE COMPANY MAY ADVERSELY IMPACT RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

The Company has been named as one of many defendants (approximately 90 or more in most cases) in legal actions alleging personal injury from exposure to airborne asbestos. In their suits, the plaintiffs have named as defendants many manufacturers, distributors and repairers of numerous types of equipment or products that may involve asbestos. Most of these complaints contain a standard claim for damages of \$20 million or \$25 million against the named defendants. If the Company was found to be liable in any of these actions and the liability was to exceed the Company's insurance coverage, results of operations, cash flows and financial condition could be adversely affected. For more information concerning this litigation, see Note 10, Commitments and Contingencies, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data."

THE COMPANY MAY LOSE CUSTOMERS OR BE REQUIRED TO REDUCE PRICES AS A RESULT OF COMPETITION.

The industries in which the Company operates are highly competitive.

- o The Company's Mill Services business is sustained mainly through contract renewals. Historically, the Company's contract renewal rate has averaged approximately 95%. If the Company is unable to renew its contracts at the historical rates or renewals are at reduced prices, revenue may decline.
- The Company's Access Services business rents and sells equipment and provides erection and dismantling services to principally the non-residential and commercial construction and industrial plant maintenance markets. Contracts are awarded based upon the Company's engineering capabilities, product availability, safety record, and the ability to competitively price its rentals and services. If the Company is unable to consistently provide high-quality products and services at competitive prices, it may lose customers or operating margins may decline due to reduced selling prices.
- The Company's manufacturing businesses compete with companies that manufacture similar products both internationally and domestically. Certain international competitors export their products into the United States and sell them at lower prices due to lower labor costs and government subsidies for exports. Such practices may limit the prices the Company can charge for its products and services. Additionally, unfavorable foreign exchange rates can adversely impact the Company's ability to match the prices charged by international competitors. If the Company is unable to match the prices charged by international competitors, it may lose customers.

The Company's strategy to overcome this competition includes continuous process improvement and cost reduction programs, international customer focus and the diversification, streamlining and consolidation of operations.

INCREASED CUSTOMER CONCENTRATION AND CREDIT RISK IN THE MILL SERVICES SEGMENT MAY ADVERSELY IMPACT THE COMPANY'S FUTURE EARNINGS AND CASH FLOWS.

Concentrations of credit risk with respect to accounts receivable are generally limited due to the Company's large number of customers and their dispersion across different industries and geographies. However, the Company's Mill Services Segment has several large customers throughout the world with significant accounts receivable balances. In December 2005, the Company acquired BISNH. This acquisition has increased the Company's corresponding concentration of credit risk to customers in the steel industry. Additionally, further consolidation in the global steel industry occurred in 2006 and additional consolidation is probable. Should additional transactions occur involving some of the steel industry's larger companies, which are customers of the Company, it would result in an increase in

concentration of credit risk for the Company. If a large customer were to experience financial difficulty, or file for bankruptcy protection, it could adversely impact the Company's income, cash flows and asset valuations. As part of its credit risk management practices, the Company is developing strategies to mitigate this increased concentration of credit risk.

INCREASES IN ENERGY PRICES COULD INCREASE THE COMPANY'S OPERATING COSTS AND REDUCE ITS PROFITABILITY.

Worldwide political and economic conditions, an imbalance in the supply and demand for oil, extreme weather conditions, or armed hostilities in oil-producing regions, among other factors, may result in an increase in the volatility of energy costs, both on a macro basis and for the Company specifically. In 2006, 2005 and 2004, energy costs have approximated 4.0%, 3.6% and 3.5% of the Company's revenue, respectively. To the extent that such costs cannot be passed to customers in the future, operating income and results of operations may be adversely affected.

INCREASES OR DECREASES IN PURCHASE PRICES OR SELLING PRICES OR AVAILABILITY OF STEEL OR OTHER MATERIALS AND COMMODITIES MAY AFFECT THE COMPANY'S PROFITABILITY.

The profitability of the Company's manufactured products are affected by changing purchase prices of steel and other materials and commodities. Beginning in 2004, the price paid for steel and certain other commodities increased significantly compared with prior years. Although these costs moderated in 2005, such costs increased again during 2006 on a comparative basis with 2005. If raw material costs associated with the Company's manufactured products increase and the costs cannot be passed on to the Company's customers, operating income would be adversely impacted. Additionally, decreased availability of steel or other materials, such as carbon fiber used to manufacture filament-wound composite cylinders, could affect the Company's ability to produce manufactured products in a timely manner. If the Company cannot obtain the necessary raw materials for its manufactured products, then revenues, operating income and cash flows will be adversely affected. The Company acquired Excell Materials ("Excell") in February 2007. Certain services performed by Excell result in the recovery, processing and sale of stainless steel scrap to its customers. The selling price of the scrap material is market-based and varies based upon the current fair value of its components (predominantly nickel). Therefore, the revenue amounts recorded from the sale of such scrap material vary based upon the fair value of the commodity components being sold. The Company intends to execute hedging instruments to help reduce the volatility of the revenue from the sale of the scrap material at varying market prices. However, there can be no quarantee that such hedging strategies will be fully effective in reducing the variability of revenues from period to period.

THE COMPANY IS SUBJECT TO VARIOUS ENVIRONMENTAL LAWS AND THE SUCCESS OF EXISTING OR FUTURE ENVIRONMENTAL CLAIMS AGAINST IT COULD ADVERSELY IMPACT THE COMPANY'S RESULTS OF OPERATIONS AND CASH FLOWS.

The Company's operations are subject to various federal, state, local and international laws, regulations and ordinances relating to the protection of health, safety and the environment, including those governing discharges to air and water, handling and disposal practices for solid and hazardous wastes, the remediation of contaminated sites and the maintenance of a safe work place. These laws impose penalties, fines and other sanctions for non-compliance and liability for response costs, property damages and personal injury resulting from past and current spills, disposals or other releases of, or exposure to, hazardous materials. The Company could incur substantial costs as a result of non-compliance with or liability for remediation or other costs or damages under these laws. The Company may be subject to more stringent environmental laws in the future, and compliance with more stringent environmental requirements may require the Company to make material expenditures or subject it to liabilities that the Company currently does not anticipate.

The Company is currently involved in a number of environmental remediation investigations and clean-ups and, along with other companies, has been identified as a "potentially responsible party" for certain waste disposal sites under the federal "Superfund" law. At several sites, the Company is currently conducting environmental remediation, and it is probable that the Company will agree to make payments toward funding certain other of these remediation activities. It also is possible that some of these matters will be decided unfavorably to the Company and that other sites requiring remediation will be identified. Each of these matters is subject to various uncertainties and financial exposure is dependent upon such factors as the continuing evolution of environmental laws and regulatory requirements, the availability and application of technology, the allocation of cost among potentially responsible parties, the years of remedial activity required and the remediation methods selected. The Company has evaluated its potential liability and the Consolidated Balance Sheets at December 31, 2006 and 2005 include an accrual of \$3.8 million and \$2.8million, respectively, for environmental matters. The amounts charged against pre-tax earnings related to environmental matters totaled \$2.2 million, \$1.5 million and \$2.1 million for the years ended December 31, 2006, 2005 and 2004, respectively. The liability for future remediation costs is evaluated on a quarterly basis. Actual costs to be incurred at

identified sites in future periods may be greater than the estimates, given inherent uncertainties in evaluating environmental exposures.

RESTRICTIONS IMPOSED BY THE COMPANY'S CREDIT FACILITIES AND OUTSTANDING NOTES MAY LIMIT THE COMPANY'S ABILITY TO OBTAIN ADDITIONAL FINANCING OR TO PURSUE BUSINESS OPPORTUNITIES.

The Company's credit facilities and certain notes payable agreements contain a covenant requiring a maximum debt to capital ratio of 60%. In addition, certain notes payable agreements also contain a covenant requiring a minimum net worth of \$475 million. These covenants limit the amount of debt the Company may incur, which could limit its ability to obtain additional financing or pursue business opportunities. In addition, the Company's ability to comply with these ratios may be affected by events beyond its control. A breach of any of these covenants or the inability to comply with the required financial ratios could result in a default under these credit facilities. In the event of any default under these credit facilities, the lenders under those facilities could elect to declare all borrowings outstanding, together with accrued and unpaid interest and other fees, to be due and payable, which would cause an event of default under the notes. This could, in turn, trigger an event of default under the cross-default provisions of the Company's other outstanding indebtedness. At December 31, 2006, the Company was in compliance with these covenants with a debt to capital ratio of 48.1%, and a net worth of \$1.15 billion. The Company had \$395.3 million in outstanding indebtedness containing these covenants at December 31, 2006.

HIGHER THAN EXPECTED CLAIMS UNDER INSURANCE POLICIES, UNDER WHICH THE COMPANY RETAINS A PORTION OF THE RISK, COULD ADVERSELY IMPACT RESULTS OF OPERATIONS AND CASH FLOWS.

The Company retains a significant portion of the risk for property, workers' compensation, U.K. employers' liability, automobile, general and product liability losses. Reserves have been recorded which reflect the undiscounted estimated liabilities for ultimate losses including claims incurred but not reported. Inherent in these estimates are assumptions that are based on the Company's history of claims and losses, a detailed analysis of existing claims with respect to potential value, and current legal and legislative trends. At December 31, 2006 and 2005, the Company had recorded liabilities of \$103.4million and \$102.3 million, respectively, related to both asserted and unasserted insurance claims. Included in the balance at December 31, 2006 and 2005 were \$18.9 million and \$25.2 million, respectively, of recognized liabilities covered by insurance carriers. If actual claims are higher than those projected by management, an increase to the Company's insurance reserves may be required and would be recorded as a charge to income in the period the need for the change was determined. Conversely, if actual claims are lower than those projected by management, a decrease to the Company's insurance reserves may be required and would be recorded as a reduction to expense in the period the need for the change was determined.

THE SEASONALITY OF THE COMPANY'S BUSINESS MAY CAUSE ITS QUARTERLY RESULTS

The Company has historically generated the majority of its cash flows in the third and fourth quarters (periods ending September 30 and December 31). This is a direct result of normally higher sales and income during the second half of the year, as the Company's business tends to follow seasonal patterns. If the Company is unable to successfully manage the cash flow and other effects of seasonality on the business, its results of operations may suffer. The Company's historical revenue patterns and net cash provided by operating activities are included in Part I, Item 1, "Business."

THE COMPANY'S CASH FLOWS AND EARNINGS ARE SUBJECT TO CHANGES IN INTEREST RATES.

The Company's total debt as of December 31, 2006 was \$1.06 billion. Of this amount, approximately 47.7% had variable rates of interest and 52.3% had fixed rates of interest. The weighted average interest rate of total debt was approximately 5.7%. At current debt levels, a one-percentage increase/decrease in variable interest rates would increase/decrease interest expense by approximately \$5.1 million per year.

The future financial impact on the Company associated with the above risks cannot be estimated.

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

### ITEM 2. PROPERTIES

Information as to the principal plants owned and operated by the Company is summarized in the following table:

PRINCIPAL PRODUCTS

\_\_\_\_\_

Access Services Segment

Marion, Ohio Dosthill, United Kingdom Access Equipment Maintenance Access Equipment Maintenance

### Engineered Products and Services ("all other") Category

Drakesboro, Kentucky Gary, Indiana Moundsville, West Virginia Tampa, Florida Brendale, Australia Fairmont, Minnesota Ludington, Michigan West Columbia, South Carolina

Channelview, Texas Leeds, Alabama Queretaro, Mexico

East Stroudsburg, Pennsylvania

Catoosa, Oklahoma

Roofing Granules/Abrasives Roofing Granules/Abrasives Roofing Granules/Abrasives Roofing Granules/Abrasives Rail Maintenance Equipment Rail Maintenance Equipment Rail Maintenance Equipment Rail Maintenance Equipment Industrial Grating Products Industrial Grating Products Industrial Grating Products Process Equipment

Gas Technologies Segment

Niagara Falls, New York Washington, Pennsylvania Bloomfield, Iowa Fremont, Ohio Jesup, Georgia West Jordan, Utah Harrisburg, Pennsylvania Huntsville, Alabama Beijing, China Jesup, Georgia Kosice, Slovakia Shah Alam, Malaysia

Valves Propane Tanks Propane Tanks Propane Tanks Propane Tanks High Pressure Cylinders

Valves

Heat Exchangers

High Pressure Cylinders Cryogenic Storage Vessels Cryogenic Storage Vessels Cryogenic Storage Vessels Cryogenic Storage Vessels Cryogenic Storage Vessels

The Company also operates the following plants which are leased:

.....

Access Services Segment

DeLimiet, Netherlands Ratingen, Germany

Theodore, Alabama

Access Equipment Maintenance Access Equipment Maintenance

### Engineered Products and Services ("all other") Category

Memphis, Tennessee
Eastwood, United Kingdom

Tulsa, Oklahoma Garrett, Indiana Catoosa, Oklahoma Sapulpa, Oklahoma Roofing Granules/Abrasives Rail Maintenance Equipment Industrial Grating Products Industrial Grating Products Heat Exchangers Heat Exchangers

Gas Technologies Segment
----Cleveland, Ohio

Brass Castings Composite Cylinders

Pomona, California Composite Cylinders

The above listing includes the principal properties owned or leased by the Company. The Company also operates from a number of other smaller plants, branches, depots, warehouses and offices in addition to the above. The Company considers all of its properties at which operations are currently performed to be in satisfactory condition and suitable for operations.

### ITEM 3. LEGAL PROCEEDINGS

Information regarding legal proceedings is included in Note 10, Commitments and Contingencies, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data."

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters that were submitted to a vote of security holders, through the solicitation of proxies or otherwise, during the fourth quarter of the year covered by this Report.

SUPPLEMENTARY ITEM. EXECUTIVE OFFICERS OF THE REGISTRANT (PURSUANT TO INSTRUCTION 3 TO ITEM 401(B) OF REGULATION S-K)

Set forth below, as of February 27, 2007, are the executive officers (this excludes four corporate officers who are not deemed "executive officers" within the meaning of applicable Securities and Exchange Commission regulations) of the Company and certain information with respect to each of them. D. C. Hathaway, S. D. Fazzolari, G. D. H. Butler, M. E. Kimmel, S. J. Schnoor and R. C. Neuffer were elected to their respective offices effective April 25, 2006. All terms expire on April 25, 2007. There are no family relationships between any of the executive officers.

EXECUTIVE OFFICERS:

NAME

AGE PRINCIPAL OCCUPATION OR EMPLOYMENT

D. C. Hathaway

Chairman and Chief Executive Officer of the Corporation since January 24, 2006 and from January 1, 1998 to July 31, 2000. Served as Chairman, President and Chief Executive Officer from April 1, 1994 to December 31, 1997 and from July 31, 2000 to January 23, 2006 and as President and Chief Executive Officer from January 1, 1994 to April 1, 1994. Director since 1991. From 1991 to 1993, served as President and Chief Operating Officer. From 1986 to 1991 served as Senior Vice President-Operations of the Corporation. Served as Group Vice President from 1984 to 1986 and as President of the Dartmouth Division of the Corporation from 1979 until 1984.

#### S. D. Fazzolari

54 President, Chief Financial Officer and Treasurer of the Corporation effective January 24, 2006 and Director since January 2002. Served as Senior Vice President, Chief Financial Officer and Treasurer from August 24, 1999 to January 23, 2006 and as Senior Vice President and Chief Financial Officer from January 1998 to August 1999. Served as Vice President and Controller from January 1994 to December 1997 and as Controller from January 1993 to January 1994. Previously served as Director of Auditing from 1985 to 1993 and served in various auditing positions from 1980 to 1985.

#### G. D. H. Butler

Senior Vice President-Operations of the Corporation effective September 26, 2000 and Director since January 2002. Concurrently serves as President of the MultiServ and SGB Group Divisions. From September 2000 through December 2003, he was President of the Heckett MultiServ International and SGB Group Divisions. Was President of the Heckett MultiServ-East Division from July 1, 1994 to September 26, 2000. Served as Managing Director - Eastern Region of the Heckett MultiServ Division from January 1, 1994 to June 30, 1994. Served in various officer positions within MultiServ International, N. V. prior to 1994 and prior to the Company's acquisition of that corporation in August 1993

#### M. E. Kimmel

General Counsel and Corporate Secretary effective
January 1, 2004. Served as Corporate Secretary and
Assistant General Counsel from May 1, 2003 to
December 31, 2003. Held various legal positions
within the Corporation since he joined the Company
in August 2001. Prior to joining Harsco, he was Vice
President, Administration and General Counsel, New
World Pasta Company from January 1, 1999 to July
2001. Before joining New World Pasta, Mr. Kimmel
spent approximately 12 years in various legal
positions with Hershey Foods Corporation.

#### S. J. Schnoor

Vice President and Controller of the Corporation effective May 15, 1998. Served as Vice President and Controller of the Patent Construction Systems Division from February 1996 to May 1998 and as Controller of the Patent Construction Systems Division from January 1993 to February 1996. Previously served in various auditing positions for the Corporation from 1988 to 1993. Prior to joining Harsco, he served in various auditing positions for Coopers & Lybrand from September 1985 to April 1988. Mr. Schnoor is a Certified Public Accountant.

### R. C. Neuffer

President of the Engineered Products and Services business group since his appointment on January 24, 2006. Previously, he led the Patterson-Kelley, IKG Industries and Air-X-Changers units as Vice President and General Manager since 2004. In 2003, he was Vice President and General Manager of IKG Industries and Patterson-Kelley. Between 1997 and 2002, he was Vice President and General Manager of Patterson-Kelley. Mr. Neuffer joined Harsco in 1991.

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Harsco Corporation common stock is listed on the New York Exchange, and also trades on the Boston and Philadelphia Exchanges under the symbol HSC. At the end of 2006, there were 42,018,680 shares outstanding. In 2006, the Company's common stock traded in a range of \$67.52 to \$89.70 and closed at \$76.10 at year-end. At December 31, 2006 there were approximately 20,000 stockholders. There are no significant limitations on the payment of dividends included in the Company's loan agreements. For additional information regarding Harsco common stock market price and dividends declared, see Dividend Action under Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," and the Common Stock Price and Dividend Information under Part II, Item 8, "Financial Statements and Supplementary Data." For additional information on the Company's equity compensation plans see Part III, Item 11, "Executive Compensation."

### (c). Issuer Purchases of Equity Securities

	TOTAL NUMBER OF SHARES PURCHASED	AVERAGE PRICE PAID PER SHARE	TOTAL NUMBER OF SHARES PURCHASED AS PART OF PUBLICLY ANNOUNCED PLANS OR PROGRAMS	MAXIMUM NUMBER OF SHARES THAT MAY YET BE PURCHASED UNDER THE PLANS OR PROGRAMS
October 1, 2006 - October 31, 20 November 1, 2006 - November 30, December 1, 2006 - December 31,	2006 -	- - -	- - -	1,000,000 1,000,000 1,000,000
Total		 -	-	

The Company's share repurchase program was extended by the Board of Directors in November 2006. The program authorizes the repurchase of up to 1,000,000 shares of the Company's common stock and expires January 31, 2008. After the close of business on March 26, 2007, this authorization will be 2,000,000 shares as a result of the stock split approved by the Board of Directors in January 2007.

### FIVE-YEAR STATISTICAL SUMMARY

(IN THOUSANDS, EXCEPT PER SHARE, EMPLOYEE INFORMATION AND PERCENTAGES)		2006		2005 (A)		2004		2003		2002
INCOME STATEMENT INFORMATION Revenues from continuing operations Income from continuing operations Income (loss) from discontinued operations Net income	\$	3,423,293 196,509 (111) 196,398	\$	2,766,210 156,750 (93) 156,657	\$	2,502,059 113,540 7,671 121,211	\$	2,118,516 86,999 5,218 92,217	\$	1,976,732 88,410 1,696 90,106
FINANCIAL POSITION AND CASH FLOW INFORMATION Working capital Total assets Long-term debt Total debt Depreciation and amortization Capital expenditures Cash provided by operating activities Cash used by investing activities Cash provided (used) by financing activities	\$	320,847 3,326,423 864,817 1,063,021 252,982 340,173 409,239 (359,455) (84,196)	\$	352,620 2,975,804 905,859 1,009,888 198,065 290,239 315,279 (645,185) 369,325	\$	346,768 2,389,756 594,747 625,809 184,371 204,235 270,465 (209,602) (56,512)	\$	269,276 2,138,035 584,425 613,531 168,935 143,824 262,788 (144,791) (125,501)	\$	228,552 1,999,297 605,613 639,670 155,661 114,340 253,753 (53,929) (205,480)
RATIOS Return on sales(b) Return on average equity(c) Current ratio Total debt to total capital(d)		5.7% 18.1% 1.4:1 48.1%		5.7% 16.7% 1.5:1 50.4%		4.5% 13.8% 1.6:1 40.6%		4.1% 12.2% 1.5:1 44.1%		4.5% 12.6% 1.5:1 49.8%
PER SHARE INFORMATION Basic - Income from continuing operations - Income from discontinued operations	\$	4.68 	\$	3.76 	\$	2.76 0.19	\$	2.14	\$	2.19
- Net income	\$	4.68	\$ = ==	3.76	 \$ = ==	2.95	 \$ = ==	2.27	\$ = ==	2.23
Diluted - Income from continuing operations - Income from discontinued operations	\$	4.65	\$	3.73	\$	2.73 0.18	\$	2.12 0.13	\$	2.17
- Net income	\$	4.65	\$	3.72(e)	\$	2.91	\$	2.25	\$	2.21
Book value Cash dividends declared	\$	27.28 1.330	\$	23.79 1.225	\$	22.07 1.125	\$	19.01 1.0625	\$	15.90 1.0125
OTHER INFORMATION Diluted average number of shares outstanding Number of employees Backlog from continuing operations (f)	\$ = ==	42,215 21,500 300,998	\$ = ==	42,080 21,000 275,790	\$	41,598 18,500 243,006	\$ = ==	40,973 17,500 186,222	\$ = ==	40,680 17,500 157,777

- (a) Includes the Northern Hemisphere mill services operations of Brambles Industrial Services (BISNH) acquired December 29, 2005 (Mill Services) and Hunnebeck Group GmbH acquired November 21, 2005 (Access Services).
- (b) "Return on sales" is calculated by dividing income from continuing operations by revenues from continuing operations.
- (c) "Return on average equity" is calculated by dividing income from continuing operations by quarterly weighted-average equity.

  (d) "Total debt to total capital" is calculated by dividing the sum of debt
- (d) "Total debt to total capital" is calculated by dividing the sum of debt (short-term borrowings and long-term debt including current maturities) by the sum of equity and debt.
- (e) Does not total due to rounding.
- (f) Excludes the estimated amount of long-term mill service contracts, which had estimated future revenues of \$4.4 billion at December 31, 2006. Also excludes backlog of the Access Services Segment and the roofing granules and slag abrasives business. These amounts are generally not quantifiable due to the nature and timing of the products and services provided.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the consolidated financial statements provided under Part II, Item 8 of this Annual Report on Form  $10-\mathrm{K}$ . Certain statements contained herein may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve a

number of risks, uncertainties and other factors that could cause actual results to differ materially, as discussed more fully herein.

#### FORWARD-LOOKING STATEMENTS

The nature of the Company's business and the many countries in which it operates subject it to changing economic, competitive, regulatory and technological conditions, risks and uncertainties. In accordance with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, the Company provides the following cautionary remarks regarding important factors which, among others, could cause future results to differ materially from the forward-looking statements, expectations and assumptions expressed or implied herein. Forward-looking statements contained herein could include statements about our management confidence and strategies for performance; expectations for new and existing products, technologies, and opportunities; and expectations regarding growth, sales, cash flows, earnings and Economic Value Added (EVA(R)). These statements can be identified by the use of such terms as "may," "could," "expect," "anticipate," "intend," "believe," or other comparable terms.

Factors which could cause results to differ include, but are not limited to: (1) changes in the worldwide business environment in which the Company operates, including general economic conditions; (2) changes in currency exchange rates, interest rates and capital costs; (3) changes in the performance of stock and bond markets that could affect, among other things, the valuation of the assets in the Company's pension plans and the accounting for pension assets, liabilities and expenses; (4) changes in governmental laws and regulations, including environmental, tax and import tariff standards; (5) market and competitive changes, including pricing pressures, market demand and acceptance for new products, services and technologies; (6) unforeseen business disruptions in one or more of the many countries in which the Company operates due to political instability, civil disobedience, armed hostilities or other calamities; (7) the seasonal nature of the business; (8) the successful integration of the Company's strategic acquisitions; and (9) other risk factors listed from time to time in the Company's SEC reports. A further discussion of these, along with other potential factors, can be found in Part I, Item 1A, "Risk Factors," of this Form 10-K. The Company cautions that these factors may not be exhaustive and that many of these factors are beyond the Company's ability to control or predict. Accordingly, forward-looking statements should not be relied upon as a prediction of actual results. The Company undertakes no duty to update forward-looking statements except as may be required by law.

#### EXECUTIVE OVERVIEW

The Company's record performance in 2006 reflected the execution of the Company's portfolio-based management strategy of growth through selective strategic acquisitions and increased international diversity that is industrial services focused. All of the Company's core operating groups showed improved full-year results over the prior year. The 2006 results were led by the Access Services and Mill Services Segments. Only the Gas Technologies Segment's results were below prior year. In the first quarter of 2007, the Board of Directors approved the divestiture of this business, which is expected to occur in the second half of 2007.

The Company's 2006 revenues were a record \$3.4 billion. This was an increase of \$657.1 million or 24% over 2005. Income from continuing operations was a record \$196.5 million for 2006 compared with \$156.8 million in 2005, an increase of 25%. Diluted earnings per share from continuing operations were a record \$4.65 for 2006, a 25% increase from 2005.

In addition to strong market conditions for most of the Company's services and products, the 2006 performance benefited from the Company's November 21, 2005 acquisition of Hunnebeck Group GmbH ("Hunnebeck") and the December 29, 2005 acquisition of the Northern Hemisphere steel mill services of Brambles Industrial Services ("BISNH"). Both of these acquisitions performed well in 2006. Revenues in 2006 were reduced by the sale of the Company's U.K.-based Youngman manufacturing operation on October 1, 2005. The net effect of business acquisitions and divestitures increased revenues by \$405.2 million in 2006.

During 2006, the Company had record net cash provided by operating activities of \$409.2 million, a 30% increase over the \$315.3 million achieved in 2005. The Company expects strong cash flows from operating activities in 2007, exceeding the record achieved in 2006. The Company's cash flows are further discussed in the Liquidity and Capital Resources section.

The record revenue, income from continuing operations and diluted earnings per share for 2006 demonstrate the balance and geographic diversity of the Company's operations. The Company's Mill Services and Access Services Segments, as well as the Engineered Products and Services ("all other") Category delivered improved results. This operating balance and geographic diversity, as well as growth opportunities in the Company's core services platforms, such as the February 2007 acquisition of Excell Materials, provide a broad foundation for future growth and a hedge against normal changes in economic and industrial cycles.

#### SEGMENT OVERVIEW

Mill Services Segment revenues in 2006 were \$1.4 billion compared with \$1.1 billion in 2005, a 29% increase. Operating income increased by 35% to \$147.8 million, from \$109.6 million in 2005. Operating margins for this Segment increased by 50 basis points to 10.8% from 10.3% in 2005. The increase in operating margins was due to improved operating performance at several locations, principally due to the Company's ongoing cost reduction program. The overall effect of acquisitions increased revenues for the Segment by \$219.0 million in 2006, and BISNH was accretive in 2006. This Segment accounted for 40% of the Company's revenues and 41% of the operating income for 2006.

The Access Services Segment's revenues in 2006 were \$1,080.9 million compared with \$788.8 million in 2005, a 37% increase. Operating income increased by 61% to \$120.4 million, from \$74.7 million in 2005. Operating margins for the Segment improved by 160 basis points to 11.1% from 9.5% in 2005. These improvements were broad-based, and were led by the North American and European operations, including Hunnebeck. The net effect of business acquisitions and divestitures increased revenues for this Segment by \$186.2 million in 2006, mostly due to Hunnebeck. This Segment accounted for 31% of the Company's revenues and 34% of the operating income for 2006.

The Engineered Products and Services ("all other") Category's revenues in 2006 were \$578.2 million compared with \$546.9 million in 2005, a 6% increase. Operating income increased by 11% to \$77.5 million, from \$69.7 million in 2005. Four of the five businesses in this Category contributed higher revenues in 2006 compared with 2005, and three of the businesses contributed higher operating income. The air-cooled heat exchangers business continued to benefit from strong energy market demand due to increased natural gas drilling and transmission. The industrial grating business again posted improved results due to strong end-markets in energy and non-residential construction. The roofing granules and abrasives business and the boiler and process equipment business contributed solid performances in 2006, consistent with 2005. The railway track maintenance services and equipment business continued the shift towards contract services, but operating income was negatively impacted by increased operating expenses, mostly from the effects of a rail grinder accident, increased raw material costs and higher sub-contractor equipment and labor costs. However, the overall strong performance by the businesses in this group helped to moderate the rising commodity costs experienced throughout this Category in 2006. This Category accounted for 17% of the Company's revenue and 21% of the operating income for

The Gas Technologies Segment's revenues in 2006 were \$397.7 million compared with \$370.2 million in 2005, a 7% increase. Operating income decreased by 21% to \$14.2 million, from \$17.9 million in 2005. Operating income was negatively impacted by restructuring costs associated with strategic initiatives including exiting an underperforming product line, as well as higher commodity costs for brass and steel. These increased costs reduced operating margins for this Segment by 120 basis points from 4.8% in 2005 to 3.6% in 2006. This Segment accounted for 12% of the Company's revenues and 4% of the operating income for 2006.

The positive effect of foreign currency translation increased 2006 consolidated revenues by \$35.3 million and pre-tax income by \$2.4 million when compared with 2005.

### OUTLOOK OVERVIEW

The Company's operations span several industries and products as more fully discussed in Part I, Item 1, "Business." On a macro basis, the Company is affected by worldwide steel mill production and capacity utilization; non-residential and commercial construction and industrial maintenance activities; industrial production volume; and the general business trend towards the outsourcing of services. The overall outlook for 2007 continues to be positive for these business drivers.

The Company's Mill Services Segment expects to continue to benefit from consistent levels of global steel production at mills served by the Company, new contract signings and continued accretion from the December 2005 acquisition of BISNH. However, the Company may also experience increased operating costs that could have a negative impact on operating margins, to the extent these costs cannot be passed to customers.

Both the domestic and international Access Services activity remains strong. Although the sale of the Youngman light-access manufacturing business in late 2005 modestly affected 2006 revenues, operating income in 2006 for the Segment was a record and is expected to continue to benefit from the strong performance of Hunnebeck; increased non-residential construction spending and industrial maintenance activity in the Company's major markets; continued development of new markets; further market penetration from new products; product cross-selling opportunities among the markets served by the three Access Services businesses; and cost reduction opportunities through consolidated procurement and continuous process improvement initiatives.

The outlook for the Engineered Products and Services ("all other") Category remains positive for 2007. Income and margins in the Company's railway track maintenance services and equipment business are expected to improve in the long term from the shift towards contract services. The air-cooled heat exchangers business is expected to continue to benefit from strong end-market demand due to increased natural gas drilling and transmission. The boiler and process equipment business and the industrial grating products business are expected to post another year of solid, stable results in 2007. The roofing granules and abrasives business is expected to continue to perform consistently well long-term, although increased operating costs could reduce operating margins.

In January 2007, the Company announced its intention to divest the Gas Technologies business. This decision is consistent with the Company's overall strategic focus on global industrial services businesses. The divestiture is expected to be completed in the second half of 2007.

The stable or improved market conditions for most of the Company's services and products, the significant investments made recently for acquisitions, such as the February 2007 acquisition of Excell Materials, and other growth-related capital expenditures provide the base for achieving the Company's stated objective for growth in diluted earnings per share from continuing operations and net cash provided by operating activities for 2007. The record performance and cash flow achieved in 2006 and the executed strategic actions provide a solid foundation towards achieving these goals.

DEVENITOR DV DECTON

	REVENUES BY REGION									
	TW	TOTAL JELVE MONTHS	REVENU ENDED D		PERCENTAGE GROWTH FROM 2005 TO 2006					
(DOLLARS IN MILLIONS)		2006		2005	VOLUME	CURRENCY	TOTAL			
Europe North America Latin America Middle East and Africa Asia/Pacific	\$	1,593.1 1,364.0 165.4 159.5 141.2	\$	1,109.1 1,219.8 149.2 153.7 134.4	41.2% 11.5 5.3 6.0 5.4	2.4% 0.3 5.6 (2.2) (0.3)	43.6% 11.8 10.9 3.8 5.1			
Total	\$	3,423.2	\$	2,766.2	22.5%	1.3%	23.8%			

#### 2006 HIGHLIGHTS

The following significant items affected the Company overall during 2006 in comparison with 2005:

### Company Wide:

- o Strong worldwide economic activity, as well as the accretive performance of the Hunnebeck and BISNH acquisitions, benefited the Company in 2006. This included increased access equipment services, especially in North America and Europe; net increased volume and new business in the Mill Services Segment; and increased demand for air-cooled heat exchangers and industrial grating products.
- o As expected, during 2006, the Company experienced higher fuel and energy-related costs, as well as higher commodity costs for certain manufacturing businesses. To the extent that such costs cannot be passed to customers in the future, operating income may be adversely affected.
- O Total pension expense for 2006 increased \$5.8 million compared with 2005. Defined contribution and multi-employer plan expenses for 2006 increased approximately \$7.4 million from 2005 due to increased volume in the Mill Services and Access Services Segments. This was partially offset by decreased defined benefit pension expense of approximately \$1.6 million due principally to improved returns on plan assets in 2005 as well as the Company's cash contributions to the plans' assets. The Company is currently taking additional actions designed to further mitigate pension expense volatility. This is more fully discussed in the Outlook, Trends and Strategies section.
- O During 2006, international sales and operating income were 62% and 71%, respectively, of total sales and operating income. This compares with 2005 levels of 58% of sales and 67% of operating income. The international percentages have increased from 2005 to 2006 principally as a result of the Hunnebeck and BISNH acquisitions.

### MILL SERVICES SEGMENT:

(DOLLARS IN MILLIONS)		2006	2005
Revenues Operating income Operating margin percent	\$	1,366.5 147.8 10.8%	\$ 1,060.4 109.6 10.3%
MILL SERVICES SEGMENT - SIGNIFICANT EFFECTS	ON	 REVENUES:	 MILLIONS)
Revenues - 2005 Acquisitions - (principally BISNH) Increased volume and new business Impact of foreign currency translation			\$ 1,060.4 219.0 68.7 18.4
Revenues - 2006			\$ 1,366.5

### MILL SERVICES SEGMENT - SIGNIFICANT EFFECTS ON OPERATING INCOME:

- Operating income for 2006 increased by \$35.3 million (excluding the effect of foreign currency translation), as a result of the BISNH acquisition and increased volumes and net new business, particularly in the United States, Europe and Latin America, partially offset by increased operating costs (as noted below).
- o Compared with 2005, the Segment's operating income and margins in 2006 were negatively impacted by increased fuel and energy-related costs (excluding increased costs due to acquisitions) of approximately \$10 million. A portion of this increase was growth-related. Despite the increased energy costs, margins improved in 2006 due to continuous process improvement activities and stringent cost controls.
- o Foreign currency translation in 2006 increased operating income for this Segment by \$2.8 million, compared with 2005.

### ACCESS SERVICES SEGMENT:

(DOLLARS IN MILLIONS)		2006		2005
Revenues Operating income Operating margin percent	\$	1,080.9 120.4 11.1%	\$	788.8 74.7 9.5%
ACCESS SERVICES SEGMENT - SIGNIFICANT EF	FECTS ON	REVENUES:	(II)	N MILLIONS)
Revenues - 2005 Net effect of acquisitions and divestitue and Cleton) offset by the Youngmar			\$	788.8
manufacturing unit divestiture)	, , ,			186.2
Increased volume and new business				91.2
Impact of foreign currency translation Other				14.8 (0.1)
Revenues - 2006			\$	1,080.9

### ACCESS SERVICES SEGMENT - SIGNIFICANT EFFECTS ON OPERATING INCOME:

- o The net effect of acquisitions and divestitures had a positive effect on 2006 operating income of \$25.8 million, with the Hunnebeck business performing well.
- o In 2006, there was a continued strengthening in the North American non-residential construction markets that started in the latter half of 2004. This had a positive effect on volume (particularly equipment rentals) which caused overall margins and operating income in North America to improve. Equipment rentals, particularly in the construction sector, provide the highest margins for this Segment.

- o The international access services business continued to improve due to increased non-residential construction spending and industrial maintenance activity in the Company's major markets.
- Operating income and margins were negatively impacted in 2006 due to lower gains on the sale of significant assets in 2006 of \$2.5 million, compared with asset gains of \$5.1 million in 2005.
- o Foreign currency translation in 2006 increased operating income for this Segment by \$1.5 million compared with 2005.

### ENGINEERED PRODUCTS AND SERVICES ("ALL OTHER") CATEGORY:

(DOLLARS IN MILLIONS)		2006		2005
Revenues Operating income Operating margin percent	\$ =====	578.2 77.5 13.4%	\$ =====	546.9 69.7 12.7%
ENGINEERED PRODUCTS AND SERVICES ("ALL OTHER SIGNIFICANT EFFECTS ON REVENUES:	") CA	TEGORY -	(IN	MILLIONS)
Revenues - 2005 Air-cooled heat exchangers Industrial grating products Boiler and process equipment Roofing granules and abrasives Railway track maintenance services and equip Impact of foreign currency translation	ment		Ş	546.9 32.5 8.4 5.4 0.9 (17.0) 0.9

ENGINEERED PRODUCTS AND SERVICES ("ALL OTHER") CATEGORY - SIGNIFICANT EFFECTS ON OPERATING INCOME:

Operating income for the air-cooled heat exchangers business improved in 2006 due to increased volume resulting from an improved natural gas market

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578.2

- o The boiler and process equipment business delivered improved results in 2006 due to increased revenues from the new-generation MACH boilers, Thermific boilers and process equipment.
- o The increase in 2006 operating income for the industrial grating products business was due principally to higher pricing and an improved product mix, partially offset by higher raw material costs.
- o Higher pricing resulting from the pass-through of higher energy costs for roofing granules and abrasives again sustained profitable results for that business in 2006, approximating 2005's operating income.
- o Operating income for the railway track maintenance services and equipment business was lower in 2006 compared with 2005 due to increased operating expenses, mostly from the effects of a rail grinder accident, increased raw material costs and higher sub-contractor equipment and labor costs, partially offset by favorable equipment sales mix and increased repair parts volume.
- o The impact of foreign currency translation in 2006 did not have a material impact on operating income for this Category when compared with the 2005.

### GAS TECHNOLOGIES SEGMENT:

Revenues - 2006

(DOLLARS IN MILLIONS)	2006	2005		
Revenues Operating income	\$ 397.7 14.2	\$	370.2 17.9	
Operating margin percent	 3.6%		4.8%	

GAS TECHNOLOGIES SEGMENT - SIGNIFICANT EFFECTS ON REVENUES:	(IN	MILLIONS)
Revenues - 2005	\$	370.2
Increased demand for cryogenics equipment and industrial cylinders Increased demand for composite-wrapped cylinders and		23.5
certain valves Decreased sales of propane tanks		11.9 (8.8)
Impact of foreign currency translation Other		1.2 (0.3)
Revenues - 2006	\$	397.7

#### GAS TECHNOLOGIES SEGMENT - SIGNIFICANT IMPACTS ON OPERATING INCOME:

- Operational improvements and the effect of increased sales were offset by increased brass costs, higher insurance and restructuring costs (principally in the third quarter) associated with strategic initiatives in the valves business in 2006 compared with 2005. A strategic action plan has been implemented to improve the results of the valves business. Cost savings as a result of this plan helped decrease the impact of significantly increased brass costs in 2006. In addition, certain product lines have been rationalized which resulted in significant restructuring costs incurred in 2006.
- o The international businesses, principally in Europe, contributed to the improved performance of the cryogenics business during 2006 compared with 2005.
- o Despite higher demand for industrial cylinders, operating income decreased from 2005 due mainly to the effect of equipment repairs and maintenance, product mix and higher commodity and energy-related costs
- Operating income decreased for propane tanks in 2006, due to decreased demand, as well as increased commodity costs. The negative effect of these items was partially offset by a favorable product mix and process improvement initiatives.
- o Operating income increased during 2006 for composite-wrapped cylinders due to increased sales and a favorable product mix, partially offset by higher raw material costs.
- o  $\,$  Foreign currency translation in 2006 decreased operating income for this Segment by \$0.9 million.

### OUTLOOK, TRENDS AND STRATEGIES

Looking to 2007 and beyond, the following significant items, trends and strategies are expected to affect the Company:

### Company Wide:

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- The Company will continue its focus on expanding the industrial services businesses, with a particular emphasis on growing the Mill Services Segment, the Access Services Segment and other specialized services. Growth is expected to be achieved through the provision of additional services to existing customers, new contracts in both developed and emerging markets and strategic acquisitions, such as the February 2007 acquisition of Excell Materials, Inc. Additionally, new higher-margin service opportunities in railway services will be pursued globally.
- In January 2007, the Company announced its intention to divest the Gas Technologies business. This decision is consistent with the Company's overall strategic focus on industrial services businesses.
- o The Company will continue to invest in strategic acquisitions and growth capital investments; however, management will be very selective in its capital investments, choosing those with the highest Economic Value Added (EVA(R)).
- o A greater focus on corporate-wide expansion into emerging economies is expected in the coming years. More specifically, within the next three to five years, a focused strategy of the Company is to approximately double its presence in the Latin American, Asia Pacific, Middle East and Africa, and Eastern European markets to approximately 30% of total revenues.
- The continued growth of the Chinese steel industry, as well as other Asian emerging economies, could impact the Company in several ways. Increased steel mill production in China, and in other Asian countries, may provide additional service opportunities for the Mill Services Segment. However, increased Asian steel exports could result in lower steel production in other parts of the world, affecting the Company's customer base. Additionally, continued increased Chinese economic activity may result in increased commodity costs in the future, which may adversely affect the Company's manufacturing businesses. The potential impact of these risks is currently unknown.
- o Increases in energy and commodity costs (e.g., fuel, natural gas, steel, brass, aluminum, etc.) and worldwide demand for these commodities could have an adverse effect on the Company's raw material costs and ability to obtain the necessary raw materials. Fuel and energy costs increased approximately \$15 million in 2006 compared

with 2005 (excluding increased costs due to acquisitions). A portion of this increase was growth-related. Should cost increases continue, it could result in reduced operating income for certain products to the extent that such costs cannot be passed on to customers. The effect of any Middle East armed hostilities on the cost of fuel and commodities is currently unknown, but it could have a significant effect.

- o The armed hostilities in the Middle East could also have a significant effect on the Company's operations in the region. The potential impact of this risk is currently unknown. This exposure is further discussed in Part I, Item 1A, "Risk Factors."
- o Foreign currency translation had an overall favorable effect on the Company's sales, operating income and Stockholders' equity as a result of translation adjustments during 2006. If the U.S. dollar strengthens, particularly in relationship to the euro or British pound sterling, the impact on the Company would generally be negative in terms of reduced sales, income and Stockholders' equity.
- o The Company expects strong cash flow from operating activities in 2007 exceeding the record of \$409 million achieved in 2006. This will help support the Company's growth initiatives.
- Controllable cost reductions and continuous process improvement initiatives across the Company are targeted to further enhance margins for most businesses. These initiatives include improved supply-chain management; additional outsourcing in the manufacturing businesses; and an added emphasis on corporate-wide procurement initiatives. The Company will use its increased size and leverage due to recent acquisitions to reduce vendor costs and focus on additional opportunities for cost reductions via procurement in low-cost countries such as China and India.
- Total pension expense (defined benefit, defined contribution and multi-employer) for 2007 is expected to approximate or be slightly higher than the 2006 level. Defined benefit pension expense is expected to decline in 2007 due to the significant level of cash contributions, including voluntary cash contributions (approximately \$10.6 million during 2006 and \$16.9 million during 2005, mostly to the U.K. plan, which will have a positive effect on future years' pension expense), to the defined benefit pension plans as well as the higher than expected returns in 2006on the plans' assets. The Company's pension task force continues to evaluate alternative strategies to further mitigate overall pension expense, including the on-going evaluation of investment fund managers' performance; the balancing of plan assets and liabilities; the risk assessment of all multi-employer pension plans; the possible merger of certain plans; the consideration of incremental cash contributions to certain plans; and other changes that should mitigate future volatility and expense. On a comparative basis, total pension expense during 2006 was \$5.8 million higher than 2005, due principally to increased defined contribution and multi-employer pension expense resulting from increased volume in the Access Services and Mill Services Segments.
- O Changes in worldwide interest rates, particularly in the U.S. and Europe, could have a significant effect on the Company's overall interest expense, as approximately 40% of the Company's borrowings are at variable interest rates as of December 31, 2006 (in comparison to approximately 50% at December 31, 2005). The Company manages the mix of fixed rate and floating rate debt to preserve adequate funding flexibility as well as control the effect of interest rate changes on consolidated interest expense.

### Mill Services Segment:

- O To maintain pricing levels, a more disciplined steel industry has been adjusting production levels to bring inventories in-line with current demand. Based on current market conditions and industry reports, the Company expects global steel production to remain stable in 2007, which
- would generally have a favorable effect on this Segment's revenues.

  Further consolidation in the global steel industry is probable. Should additional transactions occur involving some of the steel industry's larger companies that are customers of the Company, it would result in an increase in concentration of revenues and credit risk for the Company. If a large customer were to experience financial difficulty, or file for bankruptcy protection, it could adversely impact the Company's income, cash flows and asset valuations. As part of its credit risk management practices, the Company closely monitors the credit standing and accounts receivable position of its customer base. Further consolidation may also increase pricing pressure on the Company and the competitive risk of services contracts which are up for renewal. Conversely, such consolidation may provide additional service opportunities for the Company as the Company believes it is well-positioned competitively.
- o Energy-related costs increased approximately \$10 million during 2006 compared with 2005 (excluding increased costs due to acquisitions). Some of these costs were passed on to customers in the form of selling price increases. Given the volatility of such costs, the future effect on the Company cannot be quantified.
- The Company has been placing significant emphasis on improving operating margins of this Segment. Margin improvements are most likely to be achieved through internal efforts such as global procurement initiatives; process improvement programs; maintenance best practices programs; and continued execution of the Company's reorganization plan.

#### Access Services Segment:

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o Both the international and domestic Access Services businesses experienced buoyant markets during 2006 and that is expected to continue in 2007. Specifically, international and especially North American non-residential construction activity continues at historically high volume levels. Additionally, new product line additions continue to benefit growth in North America.

### Engineered Products and Services ("all other") Category:

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- o International demand for the railway track maintenance services and equipment business's products and services is expected to be strong in the long term. In addition, increased volume of higher-margin contract services and manufacturing process improvements and efficiencies are expected to improve margins on a long-term basis. Additionally, higher-margin international equipment sales will continue to be pursued by this business.
- o Worldwide supply and demand for steel could have an adverse impact on raw material costs and the ability to obtain the necessary raw materials for most businesses in this Category. The Company has implemented certain strategies and plans to help ensure continued product supply to our customers and mitigate the potentially negative impact that rising steel prices could have on operating income.
- The roofing granules and abrasives business is expected to continue to perform well long-term, although increased energy costs could reduce operating margins. This business is pursuing the use of more energy-efficient equipment to help mitigate the increased energy-related costs.
- o Due to a strong natural gas market and additional North American opportunities, demand for air-cooled heat exchangers is expected to remain strong for 2007.

### Gas Technologies Segment:

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o In January 2007, the Company announced its intention to divest the Gas Technologies business. This decision is consistent with the Company's overall strategic focus on industrial services businesses.

RESULTS OF OPERATIONS FOR 2006, 2005 AND 2004

(DOLLARS ARE IN MILLIONS, EXCEPT PER SHARE INFORMATION AND PERCENTAGES	)	2006	2005		2004
Revenues from continuing operations	¢	3,423.3	\$ 2,766.2	ė,	2,502.1
Cost of services and products sold	Y	2,547.6	2,099.4		1,916.4
Selling, general and administrative expenses		507.4	393.2		368.4
Other expenses		6.9	2.0		4.9
Operating income from continuing operations		358.5	268.9		209.8
Interest expense		60.5	41.9		41.1
Income tax expense from continuing operations		97.5	64.8		49.0
Income from continuing operations		196.5	156.8		113.5
Income/(loss) from discontinued operations		(0.1)	(0.1)		7.7
Net income		196.4	156.7		121.2
Diluted earnings per common share from continuing operations		4.65	3.73		2.73
Diluted earnings per common share		4.65	3.72		2.91
Effective income tax rate for continuing operations		32.3%	28.1%		28.6%
Consolidated effective income tax rate		32.3%	28.1%		29.1%
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### COMPARATIVE ANALYSIS OF CONSOLIDATED RESULTS

### REVENUES

2006 vs. 2005

Revenues for 2006 increased \$657.1 million or 24% from 2005, to a record level. This increase was attributable to the following significant items:

revenues of \$219.0 million and \$186.2 million in the Will Services and Access Services Segment, respectively.  91.2 Net increased revenues in the Access Services Segment due principally to strong non-residential construction markets in North America and the continued strength of the international business, particularly in Europe (excluding the net effect of acquisitions and divestitures).  68.7 Net increased volume, new contracts and sales price changes in the Will Services Segment, particularly in Europe and the U.S (excluding acquisitions).  35.3 Effect of foreign currency translation.  32.5 Increased revenues of the air-cooled heat exchangers business to a strong natural gas market and increased prices.  26.3 Net increased revenues in the Gas Technologies Segment due principally to demand for cryogenics equipment, certain valves and industrial cylinders, partially offset by decreased demand for propane tanks.  8.4 Increased revenues of the industrial grating products business due to increased demand and, to a lesser extent, increased prices and a more favorable product mix.  (17.0) Net decreased revenues in the rallway track maintenance services and equipment business due to decreased equipment sales, partially offset by increased contract services as well as repart sales in the U.K. Equipment sales declined due to a large part sales in the U.K. Equipment sales declined due to a large partially offset by increased contract services as well as repart sales in the U.K. Equipment sales declined due to a large partially of the U.S. Change in Revenues 2006 vs. 2005  5 vs. 2004  venues for 2005 increased \$264.1 million or 11% from 2004. This increase wiributable to the following significant items:  10 Net increased revenues in the Access Services Segment due principally to improved markets in the North America and the strength of the international business, particularly in the U.K., rail equipment sales (primerly) to international customers) and repair part sales.  32.0 Increased revenues in the Gas Technologies S	IN MILLIONS	CHANGE IN REVENUES 2006 VS. 2005
principally to strong non-residential construction markets in North America and the continued strength of the international business, particularly in Europe (excluding the net effect of acquisitions and divestitures).  68.7 Net increased volume, new contracts and sales price changes in the Mill Services Segment, particularly in Europe and the U.S (excluding acquisitions).  35.3 Effect of foreign currency translation.  32.5 Increased revenues of the air-cooled heat exchangers business to a strong natural gas market and increased prices.  26.3 Net increased revenues in the Gas Technologies Segment due principally to demand for cryogenics equipment, certain valves and industrial cylinders, partially offset by decreased demand for propane tanks.  8.4 Increased revenues of the industrial grating products business due to increased demand and, to a leaser extent, increased prices and a more favorable product mix.  (17.0) Net decreased revenues in the railway track maintenance services and equipment business due to decreased equipment sales, partially offset by increased contract services as well as repart sales in the U.K. Equipment sales declined due to a large order shipped to China in 2005 which did not recur in 2006.  6.5 Other (minor changes across the various units not already mentioned).  657.1 Total Change in Revenues 2006 vs. 2005  72.5 Net increased revenues in the Access Services Segment due principally to improved markets in the North America and the returning the first intensive and equipment business due to increased contract services (principally in the U.K.), rail equipment sales (primarily to international business, particularly in the Middle East and Europe (excluding acquisitions).  38.0 Net increased revenues in the Access Services Segment due principally in the U.K.), rail equipment aalee (primarily to international business) and repair part sales.  32.2 Increased revenues of the air-cooled heat exchangers business to an improved natural gas market.  31.0 Net increased venues in the Gas Technologi	405.2	
the Mill Services Segment, particularly in Europe and the U.S (excluding acquisitions).  35.3 Effect of foreign currency translation.  32.5 Increased revenues of the air-cooled heat exchangers business to a strong natural gas market and increased prices.  26.3 Net increased revenues in the Gas Technologies Segment due principally to demand for cryogenics equipment, certain valver and industrial cylinders, partially offset by decreased demand for propane tanks.  8.4 Increased revenues of the industrial grating products business due to increased demand and, to a lesser extent, increased primar and a more favorable product mix.  (17.0) Net decreased revenues in the railway track maintenance servit and equipment business due to decreased equipment sales, partially offset by increased contract services as well as reg part sales in the U.K. Equipment sales declined due to a large part sales in the U.K. Equipment sales declined due to a large with the contract of the contract services as well as regulated to china in 2005 which did not recur in 2006.  6.5 Other (minor changes across the various units not already mentioned).  55 vs. 2004  72.1 Total Change in Revenues 2006 vs. 2005  72.2 Net increased \$264.1 million or 11% from 2004. This increase wiributable to the following significant items:  NMILLIONS CHANGE IN REVENUES 2005 Vs. 2004  72.5 Net increased revenues in the Access Services Segment due principally to improved markets in the North America and the strength of the international business, particularly in the Middle East and Europe (excluding the net effect of acquisition and divestitures).  41.9 Net increased revenues in the railway track maintenance servicand equipment business due to increased contract services (principally in the U.K.), rail equipment sales (primarily to international customers) and repair part sales.  32.2 Increased revenues of the air-cooled heat exchangers business to an improved natural gas market.  31.0 Net increased revenues in the Gas Technologies Segment due principally for set by	91.2	principally to strong non-residential construction markets in North America and the continued strength of the international business, particularly in Europe (excluding the net effect of
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### 2006 vs. 2005

Cost of services and products sold for 2006 increased \$448.2 million or 21% from 2005, slightly lower than the 24% increase in revenues. This increase was attributable to the following significant items:

CHANGE IN COST OF SERVICES AND PRODUCTS SOLD 2006 VS. 2005

- 281.8 Net effect of business acquisitions and divestitures.
  - 159.6 Increased costs due to increased revenues (exclusive of the effect of foreign currency translation and business acquisitions, and including the impact of increased commodity and energy costs included in selling prices).
  - 25.9 Effect of foreign currency translation.
  - Other (due to product mix; stringent cost controls; process (19.1)improvements; volume-related efficiencies and minor changes across the various units not already mentioned; partially offset by increased fuel and energy-related costs not recovered through selling prices).

Total Change in Cost of Services and Products Sold 2006 vs. 2005

2005 vs. 2004

Cost of services and products sold for 2005 increased \$183.0 million or 10% from 2004, slightly lower than the 11% increase in revenues. This increase was attributable to the following significant items:

IN MILLIONS CHANGE IN COST OF SERVICES AND PRODUCTS SOLD 2005 VS. 2004

177.8 Increased costs due to increased revenues (exclusive of the effect of foreign currency translation and business acquisitions and including the impact of increased costs included in selling prices).

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- 12.7 Effect of foreign currency translation.
- 4.1 Net effect of business acquisitions and divestitures.
- (11.6)Other (due to product mix; stringent cost controls; process improvements; and minor changes across the various units not already mentioned; partially offset by increased fuel and energy-related costs).
- Total Change in Cost of Services and Products Sold 2005 vs. 2004

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

2006 vs. 2005

Selling, general and administrative ("SG&A") expenses for 2006 increased \$114.2million or 29% from 2005, a higher rate than the 24% increase in revenues. The higher relative percentage increase in SG&A expense as compared with revenues was due principally to the effect of certain acquisitions which, by their nature, have a higher percentage of SG&A-related costs. This increase was attributable to the following significant items:

CHANGE IN SELLING, GENERAL AND ADMINISTRATIVE EXPENSES 2006 VS. 2005 IN MILLIONS

- Net effect of business acquisitions and dispositions.
  - 22.4 Increased compensation expense due to salary increases, increased headcount, higher commissions and employee incentive plan costs due to improved performance.
  - 5.5 Effect of foreign currency translation.
  - 3.7 Increased space and equipment rentals, supplies, utilities and fuel costs.
  - Increased travel expenses. 3.2
  - 2.9 Increased professional fees due to special projects.
  - Other.
- 114.2 Total Chang. 2006 vs. 2005 Total Change in Selling, General and Administrative Expenses

#### 2005 vs. 2004

Selling, general and administrative expenses for 2005 increased \$24.8 million or 7% from 2004, less than the 11% increase in revenues. This increase was attributable to the following significant items:

CHANGE IN SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

### 2005 VS. 2004 IN MILLIONS 6.5 Increased employee compensation expense due to salary increases, increased payroll taxes and employee incentive plan increases due

- to improved performance, partially offset by decreased defined benefit pension expense.
- 5.6 Net effect of business acquisitions and dispositions.
- 3.5 Increased sales commission expense due to increased revenues.
- Increased costs on a comparative basis due to income generated by the termination of postretirement benefit plans in 2004 that were  $\frac{1}{2}$ 1.9 not repeated in 2005.
- 1.4 Increased travel expenses.
- 1.0 Increased professional fees due to special projects.
- 0.4 Effect of foreign currency translation.
- 4.5 Other (including energy-related costs and the cost of new technology projects).

Total Change in Selling, General and Administrative Expenses

2005 vs. 2004

#### OTHER EXPENSES

This income statement classification includes impaired asset write-downs, employee termination benefit costs and costs to exit activities, offset by net gains on the disposal of non-core assets. Net Other Expenses of \$6.9 million in 2006 compared with \$2.0 million in 2005 and \$4.9 million in 2004.

### 2006 vs. 2005

Net Other Expenses for 2006 increased \$4.9 million or 243% from 2005. This increase was attributable to the following significant items:

#### IN MILLIONS CHANGE IN OTHER EXPENSES 2006 VS. 2005

- 4.2 Decrease in net gains on disposals of non-core assets. This decrease was attributable principally to \$5.5 million in net gains that were realized in 2006 from the sale of non-core assets compared with \$9.7 million in 2005. The net gains for both years were principally within the Access Services and Mill Services Segments.
  - Increase in impaired asset write-downs due principally to exiting an underperforming product line of the Gas Technologies Segment. 3.9
  - 2.3 Increase in other expenses, including costs to exit activities.
  - (5.5)Decrease in employee termination benefit costs. This decrease related principally to decreased costs in the Mill Services and Access Services Segments.

Total Change in Other Expenses 2006 vs. 2005

#### 2005 vs. 2004

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Net Other Expenses for 2005 decreased \$2.9 million or 59% from 2004. This decrease was attributable to the following significant items:

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## IN MILLIONS CHANGE IN OTHER EXPENSES 2005 VS. 2004

- (8.2) Increase in net gains on disposals of non-core assets. This increase was attributable principally to \$9.7 million in net gains that were realized in 2005 from the sale of non-core assets principally within the Access Services and Mill Services Segments, compared with \$1.5 million in 2004.
  - 5.2 Increase in employee termination benefit costs. This increase related principally to increased costs in the Mill Services and Access Services Segments as well as the Engineered Products and Services ("all other") Category and the Corporate headquarters compared with 2004.
  - 0.1 Increase in other expenses.
- \$ (2.9) Total Change in Other Expenses 2005 vs. 2004
  - (2.9) Total Change in Other Expenses 2005 Vs. 2004

For additional information, see Note 15, Other (Income) and Expenses, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data."

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#### INTEREST EXPENSE

#### 2006 vs. 2005

2000 10. 2005

Interest expense in 2006 was \$18.6 million or 44% higher than in 2005. This was principally due to increased borrowings to finance business acquisitions made in the fourth quarter of 2005 and, to a lesser extent, higher interest rates on variable interest rate borrowings. The impact of foreign currency translation also increased interest expense by approximately \$0.6 million.

#### 2005 vs. 2004

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Interest expense in 2005 was \$0.9 million or 2% higher than in 2004. This was principally due to higher interest rates on variable interest rate borrowings in the United States and, to a lesser extent, increased borrowings in November and December 2005 to finance acquisitions. This was partially offset by approximately \$0.3 million of decreased interest expense due to the effect of foreign currency translation.

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### INCOME TAX EXPENSE FROM CONTINUING OPERATIONS

### 2006 vs. 2005

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The increase in 2006 of \$32.8 million or 51% in the provision for income taxes from continuing operations was primarily due to increased earnings from continuing operations for the reasons mentioned above and an increased effective income tax rate. The effective income tax rate relating to continuing operations for 2006 was 32.3% versus 28.1% for 2005. The increase related principally to increased effective income tax rates on international earnings and remittances. The year 2005 included a one-time benefit recorded in the fourth quarter of \$2.7 million associated with funds repatriated under the American Jobs Creation Act of 2004 (AJCA). Additionally, during the fourth quarter of 2005, consistent with the Company's strategic plan of investing for growth at certain international locations, the Company received a one-time income tax benefit of \$3.6 million.

### 2005 vs. 2004

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The increase in 2005 of \$15.7 million or 32% in the provision for income taxes from continuing operations was primarily due to increased earnings from continuing operations for the reasons mentioned above, partially offset by a decreased effective income tax rate. The effective income tax rate relating to continuing operations for 2005 was 28.1% versus 28.6% for 2004. The decrease related principally to reduced effective income tax rates on international earnings and remittances, partially offset by reduced favorable settlements of tax contingencies in comparison with 2004. The differences on international earnings and remittances from 2004 to 2005 included a one-time benefit recorded in the fourth quarter of 2005 of \$2.7 million associated with funds repatriated under the American Jobs Creation Act of 2004 (AJCA). Additionally, during the fourth quarter of 2005, consistent with the Company's strategic plan of investing for growth at certain international locations, the Company received a one-time income tax benefit of \$3.6 million.

For additional information, see Note 9, Income Taxes, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data."

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#### INCOME FROM CONTINUING OPERATIONS

2006 vs. 2005

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Income from continuing operations in 2006 of \$196.5 million was \$39.8 million or 25% higher than 2005. This increase resulted from strong demand for most of the Company's services and products and the net effect of business acquisitions and divestitures.

#### 2005 vs. 2004

Income from continuing operations in 2005 of \$156.8 million was \$43.2 million or 38% higher than 2004. This increase resulted from strong demand for most of the Company's services and products (principally from the Access Services Segment and industrial grating products) that resulted in increased revenues, as well as from stringent cost controls and process improvements that contained selling, general and administrative expenses growth to a level below revenue growth.

### INCOME FROM DISCONTINUED OPERATIONS

2006 --- 2005

2006 VS. 2005

Income from discontinued operations for 2006 approximated the 2005 amount and was immaterial.

2005 vs. 2004

2005 V3. 2004

Income from discontinued operations for 2005 decreased \$7.8 million or 101% from 2004. This decrease was attributable principally to after-tax income from the one-time settlement of the Company's Federal Excise Tax (FET) litigation in 2004. For additional information on the FET litigation see Note 10, Commitments and Contingencies, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data," in the Company's 2004 Form 10-K.

### NET INCOME AND EARNINGS PER SHARE

2006 vs. 2005

Net income of \$196.4 million and diluted earnings per share of \$4.65 in 2006 exceeded 2005 by \$39.7 million or 25% and \$0.93 or 25%, respectively, due to increased income from continuing operations for the reasons described above.

2005 vs. 2004

Net income of \$156.7 million and diluted earnings per share of \$3.72 in 2005 exceeded 2004 by \$35.4 million or 29% and \$0.81 or 28%, respectively, primarily due to increased income from continuing operations, partially offset by the decrease in income from discontinued operations for the reasons described above.

### LIQUIDITY AND CAPITAL RESOURCES

### OVERVIEW

Building on its history of strong operating cash flows, the Company achieved a record \$409.2 million in operating cash flow in 2006. This represents a 30% improvement over 2005's operating cash flow of \$315.3 million. In 2006, this significant source of cash has enabled the Company to invest \$340.2 million in capital expenditures (45% of which were for revenue-growth projects); pay \$54.5 million in stockholder dividends; and invest \$34.3 million in business acquisitions. These significant 2006 investments follow \$290 million of capital expenditures (over 50% of which were for revenues-growth projects); \$49.9 million in stockholder dividends; and \$394.5 million in business acquisitions invested in 2005. The Company believes these investments provide a solid foundation for future revenue and Economic Value Added (EVA(R)) growth.

Despite significant investment amounts in 2006, the Company's net cash borrowings decreased by \$35.7 million. Balance sheet debt, which is affected by foreign currency translation, increased \$53.1 million from December 31, 2005. However, for the same period, the debt to capital ratio declined from 50.4% to 48.1% as a result of increased Stockholder's Equity.

The Company's strategic objectives for 2007 include generating record net cash provided by operating activities in excess of the \$409.2 million generated in 2006. The Company's strategy to redeploy excess or discretionary cash in long-term, high-renewal-rate services contracts for the Mill Services business; for growth and international diversification in the Access Services Segment; for growth and international expansion of the recently acquired Excell Materials; expansion of the railway track maintenance services and equipment business; and for sensible bolt-on acquisitions in the industrial services businesses. The Company also foresees continuing its long and consistent history of paying dividends to stockholders and to pay down debt to the extent possible.

To further enhance its portfolio of industrial services businesses and provide cash flow for strategic investments, in January 2007, the Company's Board of Directors approved a plan to divest the Gas Technologies Segment. The Company estimates that the business will be sold during the second half of 2007. Proceeds from the sale of this manufacturing business will provide financial flexibility to further invest in the Company's services businesses and for debt reduction.

The Company also intends to focus on improved working capital management. Specifically, accounts receivable in the Access Services Segment and inventory levels in the manufacturing businesses will continue to be scrutinized and challenged to improve the Company's use of funds.

#### CASH REOUIREMENTS

The following summarizes the Company's expected future payments related to contractual obligations and commercial commitments at December 31, 2006.

CONTRACTUAL OBLIGATIONS AS OF DECEMBER 31, 2006 (A)

			PAYMENTS DUE BY PERIOD			
(IN MILLIONS)	 TOTAL	SS THAN L YEAR		1-3 /EARS	4-5 EARS	AFTER YEARS
Short-term Debt	\$ 185.1	\$ 185.1	\$		\$ 	\$ -
Long-term Debt (including current maturities and capital leases)	877.9	13.1		10.0	705.8	149.0
Projected interest payments on Long-term Debt (b)	227.3	59.4		102.2	52.6	13.1
Pension and Other Post- retirement Obligations (c)	611.4	51.2		108.3	118.1	333.8
Operating Leases	184.5	50.4		72.9	30.4	30.8
Purchase Obligations	161.4	158.5		1.9	0.5	0.5
Foreign Currency Forward Exchange Contracts (d)	 170.9	 170.9			 	 -
Total Contractual Obligations	\$ 2,418.5	\$ 688.6	\$	295.3	\$ 907.4	\$ 527.2

- (a) See Note 6, Debt and Credit Agreements; Note 7, Leases; Note 8, Employee Benefit Plans; and Note 13, Financial Instruments, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data," for additional disclosures on short-term and long-term debt; operating leases; pensions and other postretirement benefits; and foreign currency forward exchange contracts, respectively.
- (b) The total projected interest payments on Long-term Debt are based upon borrowings, interest rates and foreign currency exchange rates as of December 31, 2006. The interest rates on variable-rate debt and the foreign currency exchange rates are subject to changes beyond the Company's control and may result in actual interest expense and payments differing from the amounts projected above.
- (c) Amounts represent expected benefit payments for the next 10 years.
- (d) This amount represents the notional value of the foreign currency exchange contracts outstanding at December 31, 2006. Due to the nature of these transactions, there will be offsetting cash flows to these contracts, with the difference recognized as a gain or loss in the consolidated income statement. See Note 13, Financial Instruments, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data."

OFF-BALANCE SHEET ARRANGEMENTS - The following table summarizes the Company's contingent commercial commitments at December 31, 2006. These amounts are not included in the Company's Consolidated Balance Sheet

since there are no current circumstances known to management indicating that the Company will be required to make payments on these contingent obligations.

COMMERCIAL COMMITMENTS AS OF DECEMBER 31, 2006

### AMOUNT OF COMMITMENT EXPIRATION PER PERIOD

(IN MILLIONS)	TOTAL AMOUNT	S LESS THAN 1 YEAR	1-3 YEARS	4-5 YEARS	OVER 5 YEARS	INDEFINITE EXPIRATION
Standby Letters of Credit	\$ 95.7	\$ 77.8	\$ 17.9	ş	\$	\$
Guarantees	29.1	12.9	1.1	1.4	0.8	12.9
Performance Bonds	14.4	8.8	0.1			5.5
Other Commercial Commitments	11.1					11.1
Total Commercial Commitments	\$ 150.3	\$ 99.5	\$ 19.1	\$ 1.4	\$ 0.8	\$ 29.5

Certain guarantees and performance bonds are of a continuous nature and do not have a definite expiration date.

### SOURCES AND USES OF CASH

The Company's principal sources of liquidity are cash from operations and borrowings under its various credit agreements, augmented periodically by cash proceeds from asset sales. The primary drivers of the Company's cash flow from operations are the Company's sales and income, particularly in the services businesses. The Company's long-term Mill Services contracts provide predictable cash flows for several years into the future. (See "Certainty of Cash Flows" section for additional information on estimated future revenues of Mill Services contracts and order backlogs for the Company's manufacturing businesses and railway track maintenance services and equipment business). Cash returns on capital investments made in prior years, for which no cash is currently required, are a significant source of operating cash. Depreciation expense related to these investments is a non-cash charge. The Company also continues to maintain working capital at a manageable level based upon the requirements and seasonality of the business.

Major uses of operating cash flows and borrowed funds include payroll costs and related benefits; pension funding payments; raw material purchases for the manufacturing businesses; income tax payments; interest payments; insurance premiums and payments of self-insured casualty losses; and machinery, equipment, automobile and facility rental payments. Other primary uses of cash include capital investments, principally in the industrial services businesses; debt principal payments; and dividend payments. Cash will also be used for strategic or bolt-on acquisitions as the appropriate opportunities arise.

RESOURCES AVAILABLE FOR CASH REQUIREMENTS - The Company has various credit facilities and commercial paper programs available for use throughout the world. The following chart illustrates the amounts outstanding under credit facilities and commercial paper programs and available credit as of December 31, 2006.

AS OF DECEMBER 31, 2006

(IN MILLIONS)	FACILITY LIMIT		OUTSTANDING BALANCE		AILABLE REDIT
U.S. commercial paper program	\$	550.0(a)	\$	263.4	\$ 286.6
Euro commercial paper program		264.0		207.2	56.8
Revolving credit facility (b)		450.0			450.0
Supplement credit facility (b) (c)		100.0			100.0
Bilateral credit facility (d)		50.0			50.0
TOTALS AT DECEMBER 31, 2006	\$	1,414.0	\$	470.6	\$ 943.4(E)

- (a) In June 2006, the Company increased the maximum amount of its U.S. commercial paper program from \$400 million to \$550 million.
- (b) U.S. based program.
- (c) This facility was increased to \$250 million effective February 1, 2007.
- (d) International-based Program.
- (e) Although the Company has significant available credit, as of December 31, 2006, it was the Company's policy to limit aggregate commercial paper and credit facility borrowings at any one time to a maximum of \$600 million. Effective February 1, 2007, this maximum was increased to \$750 million.

See Note 6, Debt and Credit Agreements, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data," for more information on the Company's credit facilities.

CREDIT RATINGS AND OUTLOOK - The following table summarizes the Company's debt ratings as of December 31, 2006:

	LONG-TERM NOTES	U.SBASED COMMERCIAL PAPER	OUTLOOK
Standard & Poor's (S&P)	A-	A-2	Stable
Moody's	A3	P-2	Stable
Fitch	A-	F2	Stable

The Company's euro-based commercial paper program has not been rated since the euro market does not require it. In August 2006, S&P reaffirmed it's A- and A-2 ratings for the Company's long-term notes and U.S. commercial paper, respectively, and its stable outlook. In January 2007, Fitch reaffirmed it's ratings for the Company's long-term notes and U.S. commercial paper, respectively, and its stable outlook. Also in January 2007, Moody's reaffirmed its ratings for the Company. A downgrade to the Company's credit ratings would probably increase borrowing costs to the Company, while an improvement in the Company's credit ratings would probably decrease borrowing costs to the Company.

WORKING CAPITAL POSITION - Changes in the Company's working capital are reflected in the following table:

(DOLLARS ARE IN MILLIONS)	2006			
CURRENT ASSETS	 	 		
Cash and cash equivalents	\$ 101.2	\$ 120.9	\$	(19.7)
Accounts receivable, net	753.2	666.3		86.9
Inventories	285.2	251.1		34.1
Other current assets	88.4	60.4		28.0
Assets held-for-sale	3.6	2.3		1.3
Total current assets	 1,231.6	 1,101.0		130.6
CURRENT LIABILITIES  Notes payable and current maturities Accounts payable Accrued compensation Income taxes payable Other current liabilities	287.0 95.0 62.0	104.0 247.2 75.7 42.3 279.2		39.8 19.3 19.7
Total current liabilities	 910.8	 748.4		162.4
WORKING CAPITAL	\$ 320.8	\$ 352.6	\$	(31.8)
CURRENT RATIO	 1.4:1	 1.5:1	====	

Working capital decreased 9% in 2006 due principally to the following factors:

- o Cash decreased by \$19.7 million due principally to payments made to reduce the Company's net cash borrowings.
- O Net receivables increased by \$86.9 million due principally to increases in the Mill Services and Access Services Segments which were largely due to foreign currency translation as a result of the strengthening of the British pound sterling and the euro in relation to the U.S. dollar, higher sales and the Cleton acquisition. Partially offsetting these increases was the timing of cash collections in the railway track maintenance services and equipment business.
- o The increase in inventory balances related principally to increased demand in the Access Services Segment, increased demand and the timing of purchases and shipments in the Gas Technologies Segment and foreign currency translation.
- o Notes payable and current maturities increased \$94.2 million principally due to increased bank overdrafts and the anticipated payment of a portion of commercial paper borrowings within one year.
- o Accounts payable increased \$39.8 million due principally to increases in the Mill Services and Access Services Segments which were largely due to foreign currency translation, the Cleton acquisition and the timing of payments.

CERTAINTY OF CASH FLOWS - The certainty of the Company's future cash flows is underpinned by the long-term nature of the Company's mill services contracts. At December 31, 2006, the Company's mill services contracts had estimated future revenues of \$4.4 billion, compared with \$4.3 billion as of December 31, 2005. In addition, as of December 31, 2006, the Company had an order backlog of \$301.0 million for its manufacturing businesses and railway track maintenance services and equipment business. This compares with \$275.8 million as of December 31, 2005. This increase is due principally to new orders for air-cooled heat exchangers, industrial grating and increased demand for certain products within the Gas Technologies Segment, partially offset by decreased orders for railway track maintenance services in the Engineered Products and Services ("all other") Category. The railway track maintenance services and equipment business backlog includes a significant portion that is long-term, which will not be realized until 2007 and later due to the long lead times necessary to build certain equipment, and the long-term nature of certain service contracts. Order backlog for scaffolding, shoring and forming services of the Access Services Segment and for roofing granules and slag abrasives is excluded from the above amounts. These amounts are generally not

quantifiable due to short order lead times for certain services, the nature and timing of the products and services provided and equipment rentals with the ultimate length of the rental period often unknown.

The types of products and services that the Company provides are not subject to rapid technological change, which increases the stability of related cash flows. Additionally, each of the Company's businesses is among the top three companies (relative to sales) in the industries and markets the Company serves. Due to these factors, the Company is confident in its future ability to generate positive cash flows from operations.

### CASH FLOW SUMMARY

The Company's cash flows from operating, investing and financing activities, as reflected in the Consolidated Statements of Cash Flows, are summarized in the following table:

SUMMARTZED	CASH	FLOW	INFORMATION
COLUMNICATION	CIIOII	T 11011	TIVE OLUMNIT TOLV

(IN MILLIONS)	2006	2005	2004
Net cash provided by (used in): Operating activities	\$ 409.2	\$ 315.3	\$ 270.5
Investing activities Financing activities Effect of exchange rate changes on cash	(359.4) (84.2) 14.7	(645.2) 369.3 (12.6)	(209.6) (56.5) 9.5
Net change in cash and cash equivalents	\$ (19.7)	\$ 26.8	\$ 13.9

CASH FROM OPERATING ACTIVITIES - Net cash provided by operating activities in 2006 was a record \$409.2 million, an increase of \$93.9 million from 2005. The increased cash from operations in 2006 resulted from the following factors:

- o Increased net income in 2006 compared with 2005.
- o The timing of accounts receivable collections at the railway track maintenance services and equipment business, mill services business and the air-cooled heat exchangers business.
- Partially offsetting the above improvements was the use of cash for other assets and liabilities in 2006 compared with a source of cash for other assets and liabilities for 2005. This was principally due to an increase in insurance liabilities during 2005 not repeated in 2006, partially offset by an increase in income tax payments due to increased net income in 2006. The increased insurance liabilities during 2005 were directly offset by increased third-party insurance claim receivables.

CASH USED IN INVESTING ACTIVITIES - Capital investments in 2006 were \$340.2 million, an increase of \$50.0 million from 2005. Approximately 45% of the investments were for projects intended to grow future revenues. Investments were made predominantly for the industrial services businesses with 48% in the Mill Services Segment and 41% in the Access Services Segment. The Company also invested \$34.3 million principally for acquisitions in the Mill Services and Access Services Segments. See Note 2, Acquisitions and Dispositions, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data," for additional disclosures related to these acquisitions.

CASH USED IN FINANCING ACTIVITIES - The following table summarizes the Company's debt and capital positions as of December 31, 2006 and 2005.

(DOLLARS ARE IN MILLIONS)	DECEMBER 31 2006		DECEMBER 31 2005	
Notes Payable and Current Maturities Long-term Debt	\$	198.2 864.8	\$	104.0 905.9
Total Debt Total Equity		1,063.0 1,146.4		1,009.9 993.9
Total Capital	\$	2,209.4	\$	2,003.9(a)
Total Debt to Total Capital		48.1%		50.4%

<sup>(</sup>a) Does not total due to rounding.

The Company's debt as a percentage of total capital decreased in 2006. Overall debt increased due to increases in foreign currency-denominated debt due to foreign currency translation resulting from the weakening of the U.S. dollar in comparison with the euro and the British pound sterling. Additionally, total equity increased due principally to increased net income in 2006 and foreign currency translation, partially offset by SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132(R)" ("SFAS 158") pension adjustments and dividends

## DEBT COVENANTS

The Company's credit facilities and certain notes payable agreements contain covenants requiring a minimum net worth of \$475 million and a maximum debt to capital ratio of 60%. Based on balances at December 31, 2006, the Company could increase borrowings by approximately \$655.2 million and still be within its debt covenants. Alternatively, keeping all other factors constant, the Company's equity could decrease by approximately \$438.0 million and the Company would still be within its covenants. Additionally, the Company's 7.25% British pound sterling-denominated notes due October 27, 2010 include a covenant that permits the note holders to redeem their notes, at par, in the event of a change of control of the Company. The Company expects to be compliant with these debt covenants one year from now.

# CASH AND VALUE-BASED MANAGEMENT

The Company plans to continue with its strategy of selective investing for strategic purposes for the foreseeable future. An example of the execution of this strategy is the February 2007 acquisition of Excell Materials. The goal of this strategy is to improve the Company's Economic Value Added (EVA(R)) under the program that commenced January 1, 2002. Under this program the Company evaluates strategic investments based upon the investment's economic profit. EVA equals after-tax operating profits less a charge for the use of the capital employed to create those profits (only the service cost portion of pension expense is included for EVA purposes). Therefore, value is created when a project or initiative produces a return above the cost of capital. Consistent with the 2006 results, meaningful improvement in EVA was achieved compared with 2005.

The Company is committed to continue paying dividends to stockholders. The Company has increased the dividend rate for 13 consecutive years, and in November 2006, the Company paid its 226th consecutive quarterly cash dividend. In November 2006, the Company declared its 227th consecutive quarterly dividend and increased its dividend rate by more than nine percent. The Company also plans to continue paying down debt to the extent possible. Additionally, the Company has authorization to repurchase up to one million of its shares through January 31, 2008.

The Company's financial position and debt capacity should enable it to meet current and future requirements. As additional resources are needed, the Company should be able to obtain funds readily and at competitive costs. The Company is well-positioned and intends to continue investing strategically in high-return projects and acquisitions, reducing debt, to the extent possible, and paying cash dividends as a means to enhance stockholder value.

# APPLICATION OF CRITICAL ACCOUNTING POLICIES

The Company's discussion and analysis of its financial condition and results of operations are based upon the consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosure of contingent liabilities. On an on-going basis the Company evaluates its estimates, including those related to pensions and other postretirement benefits, bad debts, goodwill valuation, long-lived asset valuations, inventory valuations, insurance reserves, contingencies and income taxes. The impact of changes in these estimates, as necessary, is reflected in the respective segment's operating income in the period of the change. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different outcomes, assumptions or conditions.

The Company believes the following critical accounting policies are affected by its more significant judgments and estimates used in the preparation of its consolidated financial statements. Management has discussed the development and selection of the critical accounting estimates described below with the Audit Committee of the Board of Directors and the Audit Committee has reviewed the Company's disclosure relating to these estimates in this Management's Discussion and Analysis of Financial Condition and Results of Operations. These items should be read in conjunction with Note 1, Summary of Significant Accounting Policies, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data."

#### PENSION BENEFITS

The Company has defined benefit pension plans in several countries. The largest of these plans are in the United Kingdom and the United States. The Company's funding policy for these plans is to contribute amounts sufficient to meet the minimum funding pursuant to U.K. and U.S. statutory requirements, plus any additional amounts that the Company may determine to be appropriate. The Company made cash contributions to its defined benefit pension plans of \$37.2 million (including \$10.6 million of discretionary payments) and \$48.8 million (including \$16.9 million discretionary payments) during 2006 and 2005, respectively. Additionally, the Company expects to make a minimum of \$25.6 million in cash contributions to its defined benefit pension plans during 2007.

For the year 2005, the Company accounted for its defined benefit pension plans in accordance with SFAS No. 87, "Employer's Accounting for Pensions" ("SFAS 87"), which requires that amounts recognized in financial statements be determined on an actuarial basis. At December 31, 2005, the adjustment to recognize the additional minimum liability required under SFAS 87 impacted accumulated other comprehensive loss in the Stockholders' Equity section of the Consolidated Balance Sheets by \$14.7 million, net of deferred income taxes.

As of December 31, 2006, the Company accounted for its defined benefit pension plans in accordance with SFAS 158, which requires the Company to recognize in its balance sheet, the overfunded or underfunded status of its defined benefit postretirement plans measured as the difference between the fair value of the plan assets and the benefit obligation (projected benefit obligation for a pension plan) as an asset or liability. The charge or credit is recorded as adjustment to accumulated other comprehensive income/loss, net of tax. This reduced the Company's equity on an after-tax basis by approximately \$88.2 million compared with measurement under prior standards. The results of operations were not affected. The adoption of SFAS 158 did not have a negative impact on compliance with the Company's debt covenants.

Management implemented a three-part strategy in 2002 and 2003 to deal with the adverse market forces that have increased the unfunded benefit obligations of the Company. These strategies included pension plan design changes, a review of funding policy alternatives and a review of the asset allocation policy and investment manager structure. With regards to plan design, the Company amended a majority of the U.S. defined benefit pension plans and certain international defined benefit pension plans so that accrued service is no longer granted for periods after December 31, 2003, although compensation increases will continue to be recognized on actual service to-date (for the U.S. plans this is limited to 10 years - through December 2013). In place of these plans, the Company established, effective January 1, 2004, defined contribution pension plans providing for the Company to contribute a specified matching amount for participating employees' contributions to the plan. Domestically, this match is made on employee contributions up to four percent of their eligible compensation. Additionally, the Company may provide a discretionary contribution of up to two percent of compensation for eligible employees. Internationally, this match is up to six percent of eligible compensation with an additional two percent going towards insurance and administrative costs. The Company believes these new retirement benefit plans will provide a more predictable and less volatile pension expense than existed under the defined benefit plans.

The Company's pension task force continues to evaluate alternative strategies to further reduce overall pension expense including the on-going evaluation of investment fund managers' performance; the balancing of plan assets and liabilities; the risk assessment of all multi-employer pension plans; the possible merger of certain plans; the consideration of incremental cash contributions to certain plans; and other changes that could reduce future pension expense volatility and minimize risk.

# CRITICAL ESTIMATE - DEFINED BENEFIT PENSION BENEFITS

Accounting for defined benefit pensions and other postretirement benefits requires the use of actuarial assumptions. The principal assumptions used include the discount rate and the expected long-term rate-of-return on plan assets. Each assumption is reviewed annually and represents management's best estimate at that time. The assumptions are selected to represent the average expected experience over time and may differ in any one year from actual experience due to changes in capital markets and the overall economy. These differences will impact the amount of unfunded benefit obligation and the expense recognized.

The discount rates as of the September 30, 2006 measurement date for the U.K. defined benefit pension plan and the October 31, 2006 measurement date for the U.S. defined benefit pension plans were 5.13% and 5.87%, respectively. These rates were used in calculating the Company's projected benefit obligations as of December 31, 2006. The discount rates selected represent the average yield on high-quality corporate bonds as of the measurement dates. The global weighted-average of these assumed discount rates for the years ending December 31, 2006, 2005 and 2004 were 5.3%, 5.3% and 5.7%, respectively. Annual pension expense is determined using the discount rate as of

the beginning of the year, which for 2007 is the 5.3% global weighted-average discount rate. Pension expense and the projected benefit obligation generally increase as the selected discount rate decreases.

The expected long-term rate-of-return on plan assets is determined by evaluating the portfolios' asset class return expectations with the Company's advisors as well as actual, long-term, historical results of asset returns for the pension plans. The pension expense increases as the expected long-term rate-of-return on assets decreases. For 2006, the global weighted-average expected long-term rate-of-return on asset assumption was 7.6%. For 2007, the expected global long-term rate-of-return on assets will remain the same at 7.6%. This rate was determined based on a model of expected asset returns for an actively managed portfolio.

Based on the updated actuarial assumptions and the structural changes in the pension plans mentioned previously, the Company's 2007 pension expense is expected to stabilize. Total pension expense increased from 2005 to 2006 by \$5.8 million due principally to increased multi-employer and defined contribution pension plan costs resulting from increased volume in the Access Services and Mill Services Segments. From 2004 to 2005, pension expense decreased by \$1.7 million due principally to lower defined benefit pension expense in the United Kingdom. This resulted from plan design changes in 2004 when certain defined benefit plans were replaced by defined contribution plans.

Changes in pension benefit expense may occur in the future due to changes in actuarial assumptions and due to changes in returns on plan assets resulting from financial market conditions. Holding all other assumptions constant, a one-half percent increase or decrease in the discount rate and the expected long-term rate-of-return on plan assets would increase or decrease annual 2007 pre-tax defined benefit pension expense as follows:

APPROXIMATE CHANGES IN PRE-TAX DEFINED BENEFIT

PENSION EXPENSE

-----

U.S. PLANS

U.K. PLAN

Discount rate

- -----

One-half percent increase Decrease of \$0.7 million Decrease of \$4.3 million One-half percent decrease Increase of \$2.0 million Increase of \$4.1 million

Expected long-term rate-of-

- -----

return on plan assets

One-half percent increase Decrease of \$1.3\$ million Decrease of \$3.7\$ million One-half percent decrease Increase of \$1.3\$ million Increase of \$3.7\$ million

Should circumstances change that affect these estimates, changes (either increases or decreases) to the net pension obligations may be required and would be recorded in accordance with the provisions of SFAS 87 and SFAS 158. Additionally, certain events could result in the pension obligation changing at a time other than the annual measurement date. This would occur when the benefit plan is amended or when plan curtailments occur under the provisions of SFAS No. 88, "Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits" ("SFAS 88").

See Note 8, Employee Benefit Plans, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data," for additional disclosures related to these items.

# NOTES AND ACCOUNTS RECEIVABLE

Notes and accounts receivable are stated at their net realizable value through the use of an allowance for doubtful accounts. The allowance is maintained for estimated losses resulting from the inability or unwillingness of customers to make required payments. The Company has policies and procedures in place requiring customers to be evaluated for creditworthiness prior to the execution of new service contracts or shipments of products. These reviews are structured to minimize the Company's risk related to realizability of its receivables. Despite these policies and procedures, the Company may still experience collection problems and potential bad debts due to economic conditions within certain industries (e.g., construction and steel industries) and countries and regions in which the Company operates. As of December 31, 2006 and 2005, receivables of \$753.2 million and \$666.3 million, respectively, were net of reserves of \$25.4 million and \$24.4 million, respectively.

CRITICAL ESTIMATE - NOTES AND ACCOUNTS RECEIVABLE

A considerable amount of judgment is required to assess the realizability of receivables, including the current creditworthiness of each customer, related aging of the past due balances and the facts and circumstances

surrounding any non-payment. The Company's provisions for bad debts during 2006, 2005 and 2004 were \$9.2 million, \$6.5 million and \$5.0 million, respectively. The increase from 2005 to 2006 related principally to the acquisition of businesses in the fourth quarter of 2005 and overall increased revenues.

On a monthly basis, customer accounts are analyzed for collectibility. Reserves are established based upon a specific-identification method as well as historical collection experience, as appropriate. The Company also evaluates specific accounts when it becomes aware of a situation in which a customer may not be able to meet its financial obligations due to a deterioration in its financial condition, credit ratings or bankruptcy. The reserve requirements are based on the facts available to the Company and are re-evaluated and adjusted as additional information is received. Reserves are also determined by using percentages (based upon experience) applied to certain aged receivable categories. Specific issues are discussed with Corporate Management and any significant changes in reserve amounts or the write-off of balances must be approved by a specifically designated Corporate Officer. All approved items are monitored to ensure they are recorded in the proper period. Additionally, any significant changes in reserve balances are reviewed to ensure the proper Corporate approval has occurred.

If the financial condition of the Company's customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. Conversely, an improvement in a customer's ability to make payments could result in a decrease of the allowance for doubtful accounts. Changes in the allowance related to both of these situations would be recorded through income in the period the change was determined.

The Company has not materially changed its methodology for calculating allowances for doubtful accounts for the years presented.

See Note 3, Accounts Receivable and Inventories, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data," for additional disclosures related to these items.

#### GOODWILL

The Company's net goodwill balances were \$612.5 million and \$559.6 million, as of December 31, 2006 and 2005, respectively. Goodwill is not amortized but tested for impairment at the reporting unit level on an annual basis, and between annual tests whenever events or circumstances indicate that the carrying value of a reporting unit's goodwill may exceed its fair value.

## CRITICAL ESTIMATE - GOODWILL

A discounted cash flow model is used to estimate the fair value of a reporting unit. This model requires the use of long-term planning estimates and assumptions regarding industry-specific economic conditions that are outside the control of the Company. The annual test for impairment includes the selection of an appropriate discount rate to value cash flow information. The basis of this discount rate calculation is derived from several internal and external factors. These factors include, but are not limited to, the average market price of the Company's stock, the number of shares of stock outstanding, the book value of the Company's debt, a long-term risk-free interest rate, and both market and size-specific risk premiums. The Company's annual goodwill impairment testing, performed as of October 1, 2006 and 2005, indicated that the fair value of all reporting units tested exceeded their respective book values and therefore no additional goodwill impairment testing was required. Due to uncertain market conditions, it is possible that estimates used for goodwill impairment testing may change in the future. Therefore, there can be no assurance that future goodwill impairment tests will not result in a charge to earnings.

The Company has not materially changed its methodology for goodwill impairment testing for the years presented. There are currently no known trends, demands, commitments, events or uncertainties that are reasonably likely to occur that would materially affect the methodology or assumptions described above.

See Note 5, Goodwill and Other Intangible Assets, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data," for additional information on goodwill and other intangible assets.

# ASSET IMPAIRMENT

Long-lived assets are reviewed for impairment when events and circumstances indicate that the book value of an asset may be impaired. The amounts charged against pre-tax income related to impaired long-lived assets were \$4.4 million, \$0.6 million and \$0.4 million in 2006, 2005 and 2004, respectively. The increased 2006 amount relates to exiting an underperforming product line of the Gas Technologies Segment.

The determination of a long-lived asset impairment loss involves significant judgments based upon short and long-term projections of future asset performance. Impairment loss estimates are based upon the difference between the book value and the fair value of the asset. The fair value is generally based upon the Company's estimate of the amount that the assets could be bought or sold for in a current transaction between willing parties. If quoted market prices for the asset or similar assets are unavailable, the fair value estimate is generally calculated using a discounted cash flow model. Should circumstances change that affect these estimates, additional impairment charges may be required and would be recorded through income in the period the change was determined.

The Company has not materially changed its methodology for calculating asset impairments for the years presented. There are currently no known trends, demands, commitments, events or uncertainties that are reasonably likely to occur that would materially affect the methodology or assumptions described above.

#### INVENTORIES

Inventories are stated at the lower of cost or market. Inventory balances are adjusted for estimated obsolete or unmarketable inventory equal to the difference between the cost of inventory and its estimated market value. At December 31, 2006 and 2005, inventories of \$285.2 million and \$251.1 million, respectively, are net of lower of cost or market reserves and obsolescence reserves of \$14.3 million and \$16.1 million, respectively.

## CRITICAL ESTIMATE - INVENTORIES

In assessing the ultimate realization of inventory balance amounts, the Company is required to make judgments as to future demand requirements and compare these with the current or committed inventory levels. If actual market conditions are determined to be less favorable than those projected by management, additional inventory write-downs may be required and would be recorded through income in the period the determination is made. Additionally, the Company records reserves to adjust a substantial portion of its U.S. inventory balances to the last-in, first-out (LIFO) method of inventory valuation. In adjusting these reserves throughout the year, the Company estimates its year-end inventory costs and quantities. At December 31 of each year, the reserves are adjusted to reflect actual year-end inventory costs and quantities. During periods of inflation, the LIFO expense usually increases and during periods of deflation it decreases. These year-end adjustments resulted in pre-tax income/(expense) of \$(2.1) million, \$1.7 million and \$(4.3) million in 2006, 2005 and 2004, respectively.

The Company has not materially changed its methodology for calculating inventory reserves for the years presented. There are currently no known trends, demands, commitments, events or uncertainties that are reasonably likely to occur that would materially affect the methodology or assumptions described above.

See Note 3, Accounts Receivable and Inventories, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data," for additional disclosures related to these items.

# INSURANCE RESERVES

The Company retains a significant portion of the risk for property, workers' compensation, U.K. employers' liability, automobile, general and product liability losses. At December 31, 2006 and 2005 the Company has recorded liabilities of \$103.4 million and \$102.3 million, respectively, related to both asserted as well as unasserted insurance claims. At December 31, 2006 and 2005, \$18.9 million and \$25.2 million, respectively, is included in insurance liabilities related to claims covered by insurance carriers for which a corresponding receivable has been recorded.

# CRITICAL ESTIMATE - INSURANCE RESERVES

Reserves have been recorded based upon actuarial calculations which reflect the undiscounted estimated liabilities for ultimate losses including claims incurred but not reported. Inherent in these estimates are assumptions which are based on the Company's history of claims and losses, a detailed analysis of existing claims with respect to potential value, and current legal and legislative trends. If actual claims differ from those projected by management, changes (either increases or decreases) to insurance reserves may be required and would be recorded through income in the period the change was determined. During 2006, the Company recorded a retrospective insurance reserve adjustment that increased pre-tax insurance expense by \$1.2 million. In 2005 and 2004, the retrospective insurance reserve adjustments decreased pre-tax insurance expense for self-insured programs by \$4.1 million and \$2.7 million, respectively. The Company has programs in place to improve claims experience, such as aggressive claim and insured litigation management and an improved focus on workplace safety.

The Company has not materially changed its methodology for calculating insurance reserves for the years presented. There are currently no known trends, demands, commitments, events or uncertainties that are reasonably likely to occur that would materially affect the methodology or assumptions described above.

## LEGAL AND OTHER CONTINGENCIES

Reserves for contingent liabilities are recorded when it is probable that an asset has been impaired or a liability has been incurred and the loss can be reasonably estimated. Adjustments to estimated amounts are recorded as necessary based on new information or the occurrence of new events or the resolution of an uncertainty. Such adjustments are recorded in the period that the required change is identified.

#### CRITICAL ESTIMATE - LEGAL AND OTHER CONTINGENCIES

On a quarterly basis, recorded contingent liabilities are analyzed to determine if any adjustments are required. Additionally, functional department heads within each business unit are consulted monthly to ensure all issues with a potential financial accounting impact, including possible reserves for contingent liabilities have been properly identified, addressed or disposed of. Specific issues are discussed with Corporate Management and any significant changes in reserve amounts or the adjustment or write-off of previously recorded balances must be approved by a specifically designated Corporate Officer. If necessary, outside legal counsel, other third parties or internal experts are consulted to assess the likelihood and range of outcomes for a particular issue. All approved changes in reserve amounts are monitored to ensure they are recorded in the proper period. Additionally, any significant changes in reported business unit reserve balances are reviewed to ensure the proper Corporate approval has occurred. On a quarterly basis, the Company's business units submit a reserve listing to the Corporate headquarters which is reviewed in detail. All significant reserve balances are discussed with a designated Corporate Officer to assess their validity, accuracy and completeness. Anticipated changes in reserves are identified for follow-up prior to the end of a reporting period. Any new issues that may require a reserve are also identified and discussed to ensure proper disposition. Additionally, on a quarterly basis, all significant environmental reserve balances or issues are evaluated to assess their validity, accuracy and completeness.

The Company has not materially changed its methodology for calculating legal and other contingencies for the years presented. There are currently no known trends, demands, commitments, events or uncertainties that are reasonably likely to occur that would materially affect the methodology or assumptions described above.

See Note 10, Commitments and Contingencies, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data," for additional disclosure on this uncertainty and other contingencies.

# INCOME TAXES

The Company is subject to various federal, state and local income taxes in the taxing jurisdictions where the Company operates. At the end of each quarterly period, the Company makes its best estimate of the annual effective income tax rate and applies that rate to year-to-date pre-tax income to arrive at the year-to-date income tax provision. Income tax loss contingencies are recorded in the period when it is determined that it is probable that a liability has been incurred and the loss can be reasonably estimated. Adjustments to estimated amounts are recorded as necessary based upon new information, the occurrence of new events or the resolution of an uncertainty. As of December 31, 2006, 2005 and 2004, the Company's net effective income tax rate was 32.3%, 28.1% and 29.1%, respectively.

A valuation allowance to reduce deferred tax assets is evaluated on a quarterly basis. The valuation allowance is principally for tax-loss carryforwards which are uncertain as to realizability. The valuation allowance was \$13.9 million and \$21.7 million as of December 31, 2006 and 2005, respectively.

# CRITICAL ESTIMATE - INCOME TAXES

The annual effective income tax rates are developed giving recognition to tax rates, tax holidays, tax credits and capital losses, as well as certain exempt income and non-deductible expenses in all of the jurisdictions where the Company does business. The income tax provision for the quarterly period is the change in the year-to-date provision from the previous quarterly period.

The Company considers future taxable income and ongoing prudent and feasible tax planning strategies in assessing the need for the valuation allowance. In the event the Company were to determine that it would more likely than not be able to realize its deferred tax assets in the future in excess of its net recorded amount, an adjustment to the deferred tax asset would increase income in the period such determination was made. Likewise, should the Company

determine that it would not be able to realize all or part of its net deferred tax assets in the future, an adjustment to the deferred tax assets would decrease income in the period in which such determination was made.

The Company has not materially changed its methodology for calculating income tax expense for the years presented.

In July 2006, the FASB issued FASB Interpretation, ("FIN") 48, "Accounting for Uncertainty in Income Taxes-an interpretation of FASB Statement No. 109" ("FIN 48"), which clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes." It prescribes a recognition threshold and measurement attribute for financial statement recognition and disclosure of tax positions taken or expected to be taken on a tax return. This interpretation is effective for fiscal years beginning after December 15, 2006. The Company will adopt this interpretation in the first quarter of 2007.

The Company is currently evaluating the requirements of FIN 48 and has not yet determined the impact on the consolidated financial statements. There are currently no other known trends, demands, commitments, events or uncertainties that are reasonably likely to occur that would materially affect the methodology or assumptions described above.

See Note 9, Income Taxes, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data," for additional disclosures related to these items.

# NEW FINANCIAL ACCOUNTING STANDARDS ISSUED

See Note 1, Summary of Significant Accounting Policies, to the Consolidated Financial Statements under Part II, Item 8, "Financial Statements and Supplementary Data," for disclosures on new financial accounting standards issued and their effect on the Company.

## RESEARCH AND DEVELOPMENT

The Company invested \$3.0 million, \$2.7 million and \$2.6 million in internal research and development programs in 2006, 2005 and 2004, respectively. Internal funding for research and development was as follows:

### RESEARCH AND DEVELOPMENT EXPENSE

(IN MILLIONS)	 2006	 2005	 2004
Mill Services Segment Access Services Segment Gas Technologies Segment	\$ 1.1 0.7 0.2	\$ 1.4 0.5 0.2	\$ 1.3 0.4 0.3
Segment Totals Engineered Products and Services ("all	 2.0	 2.1	 2.0
other") Category	1.0	0.6	0.6
Consolidated Totals	\$ 3.0	\$ 2.7	\$ 2.6

# BACKLOG

As of December 31, 2006, the Company's order backlog, exclusive of long-term mill services contracts, access services and roofing granules and slag abrasives, was \$301.0 million compared with \$275.8 million as of December 31, 2005, a 9% increase. Of the \$301.0 million of order backlog at December 31, 2006, approximately \$58.7 million or 20% is not expected to be filled in 2007.

# ORDER BACKLOG

(IN MILLIONS)	 2006	 2005
Engineered Products and Services ("all other") Category Gas Technologies Segment	\$ 236.5 64.5	\$ 230.6 45.2
Consolidated Backlog	\$ 301.0	\$ 275.8

Order backlog for the Engineered Products and Services ("all other") Category at December 31, 2006 was 3% above the December 31, 2005 order backlog. The change is principally due to increased order backlog of air-cooled heat exchangers and industrial grating products, partially offset by decreased order backlog for railway track maintenance services. Order backlog for roofing granules and slag abrasives is excluded from the above amounts. Order backlog amounts for that product group are generally not quantifiable due to the short order lead times of the products provided.

The Gas Technologies Segment order backlog at December 31, 2006 was 43% above the December 31, 2005 order backlog. The change primarily reflects increased order backlog for cryogenics equipment and industrial gas cylinders, partially offset by decreased order backlog for composite pressure vessels.

Mill services contracts have an estimated future value of \$4.4\$ billion at December 31, 2006 compared with \$4.3\$ billion at December 31, 2005. Approximately 60\$ of these revenues are expected to be recognized by December 31, 2009. The remaining revenues are expected to be recognized between January 1, 2010 and December 31, 2015

Order backlog for scaffolding, shoring and forming services of the Access Services Segment is excluded from the above amounts. These amounts are generally not quantifiable due to short order lead times for certain services, the nature and timing of the products and services provided and equipment rentals with the ultimate length of the rental period often unknown.

#### DIVIDEND ACTION

The Company paid four quarterly cash dividends of 0.325 per share in 2006, for an annual rate of 1.30. This is an increase of 8.3% from 2005. At the November 2006 meeting, the Board of Directors increased the dividend by 9.2% to an annual rate of 1.42 per share. The Board normally reviews the dividend rate periodically during the year and annually at its November meeting. There are no material restrictions on the payment of dividends.

The February 2007 payment marked the 227th consecutive quarterly dividend paid at the same or at an increased rate. In 2006, 28% of net earnings were paid out in dividends. The Company is philosophically committed to maintaining or increasing the dividend at a sustainable level. The Company has paid dividends each year since 1939.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

See Part I, Item 1A, "Risk Factors," for quantitative and qualitative disclosures about market risk.

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

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# MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management of Harsco Corporation, together with its consolidated subsidiaries (the Company), is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is a process designed under the supervision of the Company's principal executive and principal financial officers to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles.

The Company's internal control over financial reporting includes policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets of the Company;
- o Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and the directors of the Company; and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the Company's financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

Management has assessed the effectiveness of its internal control over financial reporting as of December 31, 2006 based on the framework established in INTERNAL CONTROL -- INTEGRATED FRAMEWORK issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management has determined that the Company's internal control over financial reporting is effective as of December 31, 2006.

Management's assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2006 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report appearing below, which expresses unqualified opinions on management's assessment and on the effectiveness of the Company's internal control over financial reporting as of December 31, 2006.

/S/ Derek C. Hathaway

/S/ Salvatore D. Fazzolari

Derek C. Hathaway Chairman and Chief Executive Officer February 27, 2007 Salvatore D. Fazzolari President, Chief Financial Officer and Treasurer February 27, 2007

## PricewaterhouseCoopers LLP

To The Stockholders of Harsco Corporation:

We have completed integrated audits of Harsco Corporation's consolidated financial statements and of its internal control over financial reporting as of December 31, 2006, in accordance with the standards of the Public Company Accounting Oversight Board (United States). Our opinions, based on our audits, are presented below.

Consolidated financial statements and financial statement schedule

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of Harsco Corporation and its subsidiaries at December 31, 2006 and 2005, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2006 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15(a)2 presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit of financial statements includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

# Internal control over financial reporting

Also, in our opinion, management's assessment, included in the accompanying "Management's Report on Internal Control Over Financial Reporting," that the Company maintained effective internal control over financial reporting as of December 31, 2006 based on criteria established in INTERNAL CONTROL -FRAMEWORK issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), is fairly stated, in all material respects, based on those criteria. Furthermore, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on criteria established in INTERNAL CONTROL - INTEGRATED FRAMEWORK issued by the COSO. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express opinions on management's assessment and on the effectiveness of the Company's internal control over financial reporting based on our audit. We conducted our audit of internal control over financial reporting in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. An audit of internal control over financial reporting includes obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations

of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP Philadelphia, Pennsylvania February 27, 2007

(IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)	DECEMBER 31 2006	DECEMBER 31 2005
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents		\$ 120,929
Accounts receivable, net	753,168	666,252
Inventories	285,229	251,080
Other current assets Assets held-for-sale	88,398 3,567	60,436 2,326
	1,231,622	
Property, plant and equipment, net		1,139,808
Goodwill, net	612,480	
Intangible assets, net Other assets	88,164 71,690	78,839 96,505
TOTAL ASSETS	\$ 3,326,423	\$ 2,975,804
	========	========
LIABILITIES CURRENT LIABILITIES:		
Short-term borrowings	\$ 185,074	\$ 97,963
Current maturities of long-term debt	13,130	6,066
Accounts payable	287,006	247,179
Accrued compensation	95,028	75,742
Income taxes payable	61,967	42,284
Dividends payable	15,983	
Insurance liabilities	40,810	47,244
Other current liabilities	211,777	218,345
TOTAL CURRENT LIABILITIES	910,775	748,403
Long-term debt	864,817	
Deferred income taxes	103,592	,
Insurance liabilities	62,542	
Retirement plan liabilities	189,457	98,946
Other liabilities	48,876	50,319
TOTAL LIABILITIES	2,180,059	1,981,910
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS' EQUITY Preferred stock, Series A junior participating cumulative preferred stock		
Common stock, par value \$1.25, issued 68,491,523 and 68,257,785 shares as of December 31, 2006 and 2005,		
respectively	85,614	85,322
Additional paid-in capital	166,494	154,017
Accumulated other comprehensive loss	(169,334)	
Retained earnings	1,666,761	, , ,
Treasury stock, at cost (26,472,843 and 26,474,609 shares, respectively)	(603,171)	
Unearned stock-based compensation	1	(1,118)
TOTAL STOCKHOLDERS' EQUITY	1,146,364	,

(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)	2.0	06		2005		2004
YEARS ENDED DECEMBER 31	20 			2005		2004
REVENUES FROM CONTINUING OPERATIONS:						
Service revenue	\$ 2.53	8.068	\$ 1	.928.539	Ś	1,764,159
Product revenue		5,225		837,671		737,900
TOTAL REVENUES	3,42	3,293	2	2,766,210		2,502,059
COSTS AND EXPENSES FROM CONTINUING OPERATIONS:						
Cost of services sold		1,230	1	1,425,222		1,313,075
Cost of products sold		6,350		674,177		603,309
Selling, general and administrative expenses		7,367 3,026		393,187 2,676		368,385
Research and development expenses Other expenses		6,851		2,000		2,579 4,862
TOTAL COSTS AND EXPENSES		4,824 =====		2,497,262 =======		2,292,210
ODEDATELY INCOME THOM COMMINGING ODEDATIONS	2.5	0 460		0.60 0.40		200 040
OPERATING INCOME FROM CONTINUING OPERATIONS	33	8,469		268,948		209,849
Equity in income of unconsolidated entities, net		192		74		128
Interest income		3,709		3,165		2,319
Interest expense	(6	0,478)		(41,918)		(41,057)
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES						
AND MINORITY INTEREST	30	1,892		230,269		171,239
Income tax expense	(9	7,523)		(64,771)		(49,034)
INCOME FROM CONTINUING OPERATIONS BEFORE MINORITY INTEREST	20	4,369		165,498		122,205
Minority interest in not income	,	7 0601		(0 7/0)		(8,665)
Minority interest in net income				(8,748)		(0,003)
INCOME FROM CONTINUING OPERATIONS	19 	6 <b>,</b> 509		156 <b>,</b> 750		113,540
DIGGOVETNUED OPPONETONS						
DISCONTINUED OPERATIONS:  Loss from operations of discontinued business		(181)		(430)		(801)
Gain/(loss) on disposal of discontinued business		28		261		(102)
Income/(loss) related to discontinued defense business		(25)		20		12,849
Income tax benefit (expense)		67		56		(4,275)
INCOME/(LOSS) FROM DISCONTINUED OPERATIONS		(111)		(93)		7,671
NET INCOME		6,398 =====		156,657 		,
Average shares of common stock outstanding	4	1,953		41,642		41,129
Basic earnings per common share:						
Continuing operations	\$	4.68	\$	3.76	\$	2.76
Discontinued operations						0.19
BASIC EARNINGS PER COMMON SHARE	 \$	4.68	 \$	3.76		2.95
BASIC EARNINGS PER COMMON SHARE					\$ ====	
Diluted average shares of common stock outstanding	4	2,215		42,080		41,598
Diluted earnings per common share:						
Continuing operations	\$	4.65	\$	3.73	\$	2.73
Discontinued operations						0.18
DILUTED EARNINGS PER COMMON SHARE	 \$	4.65		3.72(	 a)\$	2.91
	7		~	5.72(	<b>→</b> / ←	2.71

<sup>(</sup>a) Does not total due to rounding.

# (IN THOUSANDS)

YEARS ENDED DECEMBER 31	2006	2005	2004
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	\$ 196,398	\$ 156,657	\$ 121,211
Adjustments to reconcile net income to net			
cash provided (used) by operating activities:	0.45 0.05	105 100	101 014
Depreciation	245,397		181,914
Amortization	7,585		2,457
Equity in income of unconsolidated entities, net Dividends or distributions from unconsolidated entities	(188)	(74) 170	(128) 589
Other, net	8,008		(2,781)
Changes in assets and liabilities, net of acquisitions	0,000	0,101	(2) /01)
and dispositions of businesses:			
Accounts receivable	(27,261)	(64,580)	(81,403)
Inventories		(25,908)	
Accounts payable		10,787	
Net receipts (disbursements) related to discontinued defense			
business	(3)	(141)	12,280
Other assets and liabilities	(13,367)	32,169	36,294
NET CASH PROVIDED BY OPERATING ACTIVITIES	409,239	315 <b>,</b> 279	270,465
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchases of property, plant and equipment	(340,173)	(290,239)	(204,235)
Purchase of businesses, net of cash acquired*		(394,493)	
Proceeds from sales of assets		39,543	
Other investing activities	(2,599)	4	
NET CASH USED BY INVESTING ACTIVITIES	(359,455)	(645,185)	(209,602)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Short-term borrowings, net	73 050	73,530	(5.863)
Current maturities and long-term debt:	73,030	73,330	(3,003)
Additions	315,010	571,928	198,032
Reductions		(230,010)	
Cash dividends paid on common stock		(49,928)	
Common stock issued-options	11,574		
Other financing activities	(5,545)	(5,292)	(5,616)
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	(84,196)	369,325	(56,512)
Effect of exchange rate changes on cash	14,743	(12,583)	9,532
Net increase/(decrease) in cash and cash equivalents	(19,669)	26.836	13,883
		•	•
Cash and cash equivalents at beginning of period	120,929	94,093 	80,210 
CASH AND CASH EQUIVALENTS AT END OF PERIOD		\$ 120 <b>,</b> 929	
*PURCHASE OF BUSINESSES, NET OF CASH ACQUIRED Working capital, other than cash	¢ (2 547)	\$ (26,831)	\$ (60)
Property, plant and equipment Other noncurrent assets and liabilities, net	(16 680)	(169,172) (198,490)	(9,024)
NET CASH USED TO ACQUIRE BUSINESSES		\$(394 <b>,</b> 493)	

# COMMON STOCK

	COMMON	STOCK			A COLUMNIA A MED		
(IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)	ISSUED	TREASURY	ADDITIONAL PAID-IN CAPITAL	RETAINED	ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)		
BALANCES, JANUARY 1, 2004					\$(169,427)	\$	\$ 776,988
det income				121,211			121,211
Cash dividends declared, \$1.125 per share Cranslation adjustments				(46,361)	46,230		(46,361 46,230
ash flow hedging instrument adjustments, net of \$(86) deferred income taxes dension liability adjustments, net of					159		159
\$2,062 deferred income taxes tock options exercised, 564,529 shares	692	253	19,308		(4,453)		(4,453 20,253
Other, 250 shares, and 3,500 restricted stock units		9	154				163
BALANCES, DECEMBER 31, 2004	\$ 84,889				\$(127,491)		
Net income Cash dividends declared, \$1.225 per share Franslation adjustments, net of \$2,846				156,657 (51,078)			156,657 (51,078
deferred income taxes Cash flow hedging instrument adjustments,					(54,399)		(54,399
net of \$82 deferred income taxes					(152)		(152
\$(6,407) deferred income taxes Stock options exercised, 350,840 shares	433	116	12,596		14,724		14,724 13,145
stock units (net of forfeitures)	100	36	1,889			(1,847)	78
Amortization of unearned compensation on		30	1,000				
restricted stock units						729	729
ALANCES, DECEMBER 31, 2005	\$ 85,322	\$(603,225)			\$(167,318)		
det income			(1. 110)	196,398		1 110	196 <b>,</b> 398
doption of SFAS 123(R) ash dividends declared, \$1.33 per share			(1,118)	(55,853)		1,118	(55 <b>,</b> 853
ranslation adjustments, net of \$(5,643) deferred income taxes					91,578		91,578
ash flow hedging instrument adjustments, net of \$(72) deferred income taxes					134		134
Pension liability adjustments, net of \$1,307 deferred income taxes					(5,523)		(5,523
doption of SFAS 158, net of \$40,313 deferred income taxes					(88,207)		(88,207
<pre>larketable securities unrealized gains, net of \$1 deferred income taxes</pre>	222	1.0	11 650		2		11 070
tock options exercised, 234,419 shares other, 1,085 shares, and 50,700 restricted	292	19	11,659				11,970
stock units (net of forfeitures) Amortization of unearned compensation on		35	(3)				32
restricted stock units			1,939 				1,939
BALANCES, DECEMBER 31, 2006	\$ 85,614	\$(603,171)			\$(169,334)	\$	\$1,146,364

(IN THOUSANDS) YEARS ENDED DECEMBER 31	2006	2005	2004
Net Income	\$ 196,398	\$ 156,657	\$ 121,211
Other comprehensive income (loss):			
Foreign currency translation adjustments	91,578	(54,399)	46,230
Net gains (losses) on cash flow hedging instruments, net of deferred income taxes of $(40)$ , $79$ and $(30)$ in 2006, 2005 and 2004, respectively	75	(147)	55
Reclassification adjustment for (gain)/loss on cash flow hedging instruments, net of deferred income taxes of \$(32), \$3, and \$(56) in 2006, 2005 and 2004, respectively Pension liability adjustments, net of deferred income taxes of \$1,307, \$(6,407) and \$2,062	59	(5)	104
in 2006, 2005 and 2004, respectively	(5,523)	14,724	(4,453)
Unrealized gain on marketable securities, net of deferred income taxes of \$(1) in 2006	2		
Other comprehensive income (loss)	86,191	(39,827)	41,936
Total comprehensive income	\$ 282,589	\$ 116,830	\$ 163,147

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## CONSOLIDATION

The consolidated financial statements include the accounts of Harsco Corporation and its majority-owned subsidiaries (the "Company"). Additionally, the Company consolidates three entities in which it has an equity interest of 49% to 50% and exercises management control. These three entities had combined revenues of approximately \$87.3 million or 2.5% of the Company's total revenues in 2006. Investments in unconsolidated entities (all of which are 40-50% owned) are accounted for under the equity method. The Company does not have any off-balance sheet arrangements with unconsolidated special-purpose entities.

#### RECLASSIFICATIONS

Certain reclassifications have been made to prior years' amounts to conform with current year classifications. These reclassifications relate principally to components of the Consolidated Balance Sheets.

As a result of these reclassifications, certain prior year amounts presented for comparative purposes will not individually agree with previously filed Forms 10-K or 10-Q.

## CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash on hand, demand deposits and short-term investments which are highly liquid in nature and have an original maturity of three months or less.

#### INVENTORIES

Inventories are stated at the lower of cost or market. Inventories in the United States are accounted for using principally the last-in, first-out (LIFO) method. Other inventories are accounted for using the first-in, first-out (FIFO) or average cost methods.

## DEPRECIATION

Property, plant and equipment is recorded at cost and depreciated over the estimated useful lives of the assets using principally the straight-line method. When property is retired from service, the cost of the retirement is charged to the allowance for depreciation to the extent of the accumulated depreciation and the balance is charged to income. Long-lived assets to be disposed of by sale are not depreciated while they are held for sale.

## LEASES

The Company leases certain property and equipment under noncancelable lease agreements. All lease agreements are evaluated and classified as either an operating lease or capital lease. A lease is classified as a capital lease if any of the following criteria are met: transfer of ownership to the Company by the end of the lease term; the lease contains a bargain purchase option; the lease term is equal to or greater than 75% of the asset's economic life; or the present value of future minimum lease payments is equal to or greater than 90% of the asset's fair market value. Operating lease expense is recognized ratably over the entire lease term, including rent abatement periods and rent holidays.

# GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill is not amortized but tested for impairment at the reporting unit level. SFAS No. 142, "Goodwill and Other Intangible Assets," (SFAS 142) defines a reporting unit as an operating segment or one level below an operating segment (referred to as a component). A component of an operating segment is a reporting unit if the component constitutes a business for which discrete financial information is available and segment management regularly reviews the operating results of that component. Accordingly, the Company performs the goodwill impairment test at the operating segment level for the Mill Services Segment, the Access Services Segment and the Engineered Products and Services category and at the component level for the Gas Technologies Segment. The goodwill impairment tests are performed on an annual basis as of October 1 and between annual tests whenever events or circumstances indicate that the carrying value of a reporting unit's goodwill may exceed its fair value. A discounted cash flow model is used to estimate the fair value of a reporting unit. This model requires the use of long-term planning forecasts and assumptions regarding industry-specific economic conditions that are outside the control of the Company. See Note 5, "Goodwill and Other Intangible Assets," for additional information on intangible assets and goodwill impairment testing. Finite-lived intangible assets are amortized over their estimated useful lives.

# IMPAIRMENT OF LONG-LIVED ASSETS (OTHER THAN GOODWILL)

Long-lived assets are reviewed for impairment when events and circumstances indicate that the carrying amount of an asset may not be recoverable. The Company's policy is to record an impairment loss when it is determined that the carrying amount of the asset exceeds the sum of the expected undiscounted future cash flows resulting from use of

the asset and its eventual disposition. Impairment losses are measured as the amount by which the carrying amount of the asset exceeds its fair value. Long-lived assets to be disposed of are reported at the lower of the carrying amount or fair value less cost to sell.

## REVENUE RECOGNITION

Product sales and service sales are recognized when they are realized or realizable and when earned. Revenue is realized or realizable and earned when all of the following criteria are met: persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the Company's price to the buyer is fixed or determinable and collectibility is reasonably assured. Service sales include sales of the Mill Services and Access Services Segments as well as railway track maintenance services. Product sales include sales of the Gas Technologies Segment as well as the manufacturing businesses of the Engineered Products and Services ("all other") Category.

MILL SERVICES SEGMENT - This Segment provides services predominantly on a long-term, volume-of-production contract basis. Contracts may include both fixed monthly fees as well as variable fees based upon specific services provided to the customer. The fixed-fee portion is recognized periodically as earned (normally monthly) over the contractual period. The variable-fee portion is recognized as services are performed and differs from period-to-period based upon the actual provision of services.

ACCESS SERVICES SEGMENT - This Segment rents equipment under month-to-month rental contracts, provides services under both fixed-fee and time-and-materials short-term contracts and, to a lesser extent, sells products to customers. Equipment rentals are recognized as earned over the contractual rental period. Services provided on a fixed-fee basis are recognized over the contractual period based upon the completion of specific units of accounting (i.e., erection and dismantling of equipment). Services provided on a time-and-materials basis are recognized when earned as services are performed. Product sales revenue is recognized when title and risk of loss transfer, and when all of the revenue recognition criteria have been met.

GAS TECHNOLOGIES SEGMENT - This Segment sells products under customer-specific sales contracts. Product sales revenue is recognized when title and risk of loss transfer, and when all of the revenue recognition criteria have been met. Title and risk of loss for domestic shipments generally transfers to the customer at the point of shipment. For international sales, title and risk of loss transfer in accordance with the international commercial terms included in the specific customer contract.

ENGINEERED PRODUCTS AND SERVICES ("ALL OTHER") CATEGORY - This category includes the Harsco Track Technologies, Reed Minerals, IKG Industries, Patterson-Kelley and Air-X-Changers operating segments. These operating segments principally sell products. The Harsco Track Technologies Division sells products and provides services. Product sales revenue for each of these operating segments is recognized generally when title and risk of loss transfer, and when all of the revenue recognition criteria have been met. Title and risk of loss for domestic shipments generally transfers to the customer at the point of shipment. For export sales, title and risk of loss transfer in accordance with the international commercial terms included in the specific customer contract. Revenue may be recognized subsequent to the transfer of title and risk of loss for certain product sales of the Harsco Track Technologies Division if the specific sales contract includes a customer acceptance clause which provides for different timing. In those situations revenue is recognized after transfer of title and risk of loss and after customer acceptance. The  ${\tt Harsco\ Track}$ Technologies Division also provides services predominantly on a long-term, time-and-materials contract basis. Revenue is recognized when earned as services are performed.

# INCOME TAXES

United States federal and state income taxes and non-U.S. income taxes are provided currently on the undistributed earnings of international subsidiaries and unconsolidated affiliated entities, giving recognition to current tax rates and applicable foreign tax credits, except when management has specific plans for reinvestment of undistributed earnings which will result in the indefinite postponement of their remittance. Deferred taxes are provided using the asset and liability method for temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. A valuation allowance to reduce deferred tax assets is evaluated on a quarterly basis. The valuation allowance is principally for tax loss carryforwards which are uncertain as to realizability. Income tax loss contingencies are recorded in the period when it is determined that it is probable that a liability has been incurred and the loss can be reasonably estimated. Adjustments to estimated amounts are recorded as necessary based upon new information, the occurrence of new events or the resolution of an uncertainty. Beginning in 2007, income tax contingencies will be measured under FASB Interpretation ("FIN") 48, "Accounting for Uncertainty in Income Taxes-an interpretation of FASB Statement No. 109" ("FIN 48").

#### ACCRUED INSURANCE AND LOSS RESERVES

The Company retains a significant portion of the risk for workers' compensation, U.K. employers' liability, automobile, general and product liability losses. During 2006, 2005 and 2004, the Company recorded insurance expense related to these lines of coverage of approximately \$44 million, \$37 million and \$37 million, respectively. Reserves have been recorded which reflect the undiscounted estimated liabilities including claims incurred but not reported. When a recognized liability is covered by third-party insurance, the Company records an insurance claim receivable to reflect the covered liability. Changes in the estimates of the reserves are included in net income in the period determined. During 2006, the Company recorded a retrospective insurance reserve adjustment that increased pre-tax insurance expense for self insured programs by \$1.2 million. In 2005 and 2004, the retrospective insurance reserve adjustments decreased pre-tax insurance expense by \$4.1 million and \$2.7 million, respectively. At December 31, 2006 and 2005, the Company has recorded liabilities of \$103.4 million and \$102.3 million, respectively, related to both asserted as well as unasserted insurance claims. Included in the balance at December 31, 2006 and 2005 were \$18.9 million and \$25.2 million, respectively, of recognized liabilities covered by insurance carriers. Amounts estimated to be paid within one year have been classified as current Insurance liabilities, with the remainder included in non-current Insurance liabilities in the Consolidated Balance Sheets.

## WARRANTIES

The Company has recorded product warranty reserves of \$4.8 million, \$5.0 million and \$4.2 million as of December 31, 2006, 2005 and 2004, respectively. The Company provides for warranties of certain products as they are sold in accordance with SFAS No. 5, "Accounting for Contingencies." The following table summarizes the warranty activity for the years ended December 31, 2006, 2005 and 2004.

## WARRANTY ACTIVITY

(IN THOUSANDS)		2005	2004
Balance at the beginning of the period	\$ 4,962	\$ 4,161	\$ 2,788
Accruals for warranties issued during the period	3,371	3,851	4,135
<pre>Increase/(reductions) related to pre-existing   warranties</pre>	(868)	60	(414)
Warranties paid	(2,731)	(3,083)	(2,361)
Other (principally foreign currency translation)	71	(27)	13
Balance at end of the period	\$ 4,805	\$ 4,962	\$ 4,161

# FOREIGN CURRENCY TRANSLATION

The financial statements of the Company's subsidiaries outside the United States, except for those subsidiaries located in highly inflationary economies and those entities for which the U.S. dollar is the currency of the primary economic environment in which the entity operates, are measured using the local currency as the functional currency. Assets and liabilities of these subsidiaries are translated at the exchange rates as of the balance sheet date. Resulting translation adjustments are recorded in the cumulative translation adjustment account, a separate component of Other comprehensive income (loss). Income and expense items are translated at average monthly exchange rates. Gains and losses from foreign currency transactions are included in net income. For subsidiaries operating in highly inflationary economies, and those entities for which the U.S. dollar is the currency of the primary economic environment in which the entity operates, gains and losses on foreign currency transactions and balance sheet translation adjustments are included in net income.

# FINANCIAL INSTRUMENTS AND HEDGING

The Company has operations throughout the world that are exposed to fluctuations in related foreign currencies in the normal course of business. The Company seeks to reduce exposure to foreign currency fluctuations through the use of forward exchange contracts. The Company does not hold or issue financial instruments for trading purposes, and it is the Company's policy to prohibit the use of derivatives for speculative purposes. The Company has a Foreign Currency Risk Management Committee that meets periodically to monitor foreign currency risks.

The Company executes foreign currency forward exchange contracts to hedge transactions for firm purchase commitments, to hedge variable cash flows of forecasted transactions and for export sales denominated in foreign currencies. These contracts are generally for 90 days or less. For those contracts that are designated as qualified

cash flow hedges under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"), gains or losses are recorded in Other comprehensive income (loss).

Amounts recorded in Other comprehensive income (loss) are reclassified into income in the same period or periods during which the hedged forecasted transaction affects income. The cash flows from these contracts are classified consistent with the cash flows from the transaction being hedged (e.g., the cash flows related to contracts to hedge the purchase of fixed assets are included in cash flows from investing activities, etc.). The Company also enters into certain forward exchange contracts not designated as hedges under SFAS 133. Gains and losses on these contracts are recognized in income based on fair market value. For fair value hedges of a firm commitment, the gain or loss on the derivative and the offsetting gain or loss on the hedged firm commitment are recognized currently in income.

#### OPTIONS FOR COMMON STOCK

In prior years, when stock options were issued to employees, the Company used the intrinsic value method to account for the options. No compensation expense was recognized on the grant date, since at that date, the option price equaled the market price of the underlying common stock. Effective in 2002 and 2003, the Company ceased granting stock options to employees and non-employee directors, respectively.

The Company's net income and earnings per common share would have been reduced to the pro forma amounts indicated below if compensation cost for the Company's stock option plan had been determined based on the fair value at the grant date for awards in accordance with the provisions of SFAS No. 123 (revised 2004), "Share-Based Payment" ("SFAS 123(R)").

## PRO FORMA IMPACT OF SFAS 123(R) ON EARNINGS

2004
\$ 121,211 (96)
\$ 121,115 =======
\$ 2.95 2.94 2.91 2.91

(a) Total stock-based employee compensation expense related to stock options determined under fair value-based method for all awards, net of related income tax effects.

In 2004, the Board of Directors approved the granting of performance-based restricted stock units as the long-term equity component of officer compensation. See Note 12, "Stock-Based Compensation," for additional information on the Company's equity compensation plans.

# EARNINGS PER SHARE

Basic earnings per share are calculated using the average shares of common stock outstanding, while diluted earnings per share reflect the dilutive effects of restricted stock units and the potential dilution that could occur if stock options were exercised. See Note 11, "Capital Stock," for additional information on earnings per share.

USE OF ESTIMATES IN THE PREPARATION OF FINANCIAL STATEMENTS
The preparation of financial statements in conformity with generally accepted
accounting principles requires management to make estimates and assumptions that
affect the reported amounts of assets and liabilities, the disclosure of
contingent assets and liabilities at the date of the financial statements, and
the reported amounts of revenues and expenses. Actual results could differ from
those estimates.

NEW FINANCIAL ACCOUNTING STANDARDS ISSUED

SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments, an Amendment of FASB Statements No. 133 and 140" ("SFAS 155")

In February 2006, the Financial Accounting Standards Board (FASB) issued SFAS 155, which amends SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," and SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." SFAS 155 addresses several issues relating to the

accounting for financial instruments, including permitting fair value measurement for any hybrid financial instrument that contains an embedded derivative, and eliminating the prohibition on a qualifying special-purpose entity from holding certain derivative instruments. SFAS 155 also provides clarification that concentrations of credit risk in the form of subordination are not embedded derivatives. SFAS 155 is effective for all financial instruments issued or acquired after the fiscal year that begins after September 15, 2006 (January 1, 2007 for the Company), with early adoption permitted. The Company implemented SFAS 155 effective January 1, 2007, and it did not have a material impact on the Company's financial position, results of operations or cash flows.

In March 2006, the FASB issued SFAS 156, which amends SFAS No. 140, "Accounting of Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." SFAS 156 requires, in certain specified situations, an entity to recognize a servicing asset or servicing liability when it undertakes an obligation to service a financial asset by entering into a servicing contract. SFAS 156 also requires all separately recognized servicing assets and servicing liabilities to be initially recognized at fair value, if practical, and allows entities to choose either the amortization method or the fair value measurement method for subsequent measurement. SFAS 156 is effective for all servicing transactions occurring on or after the beginning of the first fiscal year that begins after September 15, 2006 (January 1, 2007 for the Company), with early adoption permitted. The Company implemented SFAS 156 effective January 1, 2007, and it did not have a material impact on the Company's financial position, results of operations or cash flows.

FASB Interpretation ("FIN") 48, "Accounting for Uncertainty in Income Taxes-an interpretation of FASB Statement No. 109" ("FIN 48")

In July 2006, the FASB issued FIN 48, which clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes." It prescribes a recognition threshold and measurement attribute for financial statement recognition and disclosure of tax positions taken or expected to be taken on a tax return. The provisions of this interpretation are required to be adopted for fiscal periods beginning after December 15, 2006. The Company will be required to apply the provisions of FIN 48 to all tax positions upon initial adoption with any cumulative effect adjustment to be recognized as an adjustment to retained earnings.

The Company is currently evaluating the requirements of FIN 48 and has not yet determined the impact on the consolidated financial statements.

SFAS No. 157, "Fair Value Measurements" ("SFAS 157")

In September 2006, the FASB issued SFAS 157 to provide a single definition of fair value, establish a framework for measuring fair value in U.S. generally accepted accounting principles ("GAAP"), and expand the disclosure requirements regarding fair value measurements. SFAS 157 is applicable in the application of other accounting pronouncements that require or permit fair value measurements, but does not require new fair value measurements. SFAS 157 is effective for fiscal years beginning after November 15, 2007 (January 1, 2008 for the Company), with limited retrospective application required. The Company is currently evaluating the requirements of SFAS 157 and has not yet determined the impact on the consolidated financial statements.

In September 2006, the SEC issued SAB 108 to provide guidance for quantifying and evaluating the materiality of a misstatement. SAB 108 indicates that an entity should use both a balance sheet (iron curtain) approach and an income statement (rollover) approach when quantifying and evaluating the materiality of a misstatement, and provides guidance for using the dual approach. SAB 108 also provides transition guidance for correcting errors existing in prior years. SAB 108 is effective for annual financial statements covering the first fiscal year ending after November 15, 2006 (December 31, 2006 for the Company). The Company implemented SAB 108 effective December 31, 2006, and it did not have an impact on the Company's financial position, results of operations or cash flows as there were no misstatements that required evaluation under the standard.

SFAS No. 158, "Employer's Accounting for Defined Benefit Pension and Other
Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and
132(R)" ("SFAS 158")

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The FASB is currently reconsidering the accounting for pensions and other postretirement benefits in a two-phase project. Phase I of this project primarily addresses the balance sheet recognition of a plan's overfunded or underfunded status. Phase II will be a comprehensive reconsideration of all elements of pension accounting, and is expected to take several years to complete once Phase I is complete. As part of Phase I, the FASB issued SFAS 158

in September 2006. Included in SFAS 158 is a requirement for an entity to recognize in its balance sheet, the overfunded or underfunded status of its defined benefit postretirement plans measured as the difference between the fair value of the plan assets and the benefit obligation. For a pension plan, this would be the projected benefit obligation; for any other postretirement plan, the benefit obligation would be the accumulated postretirement benefit obligation. SFAS 158 also eliminates the early measurement dates by requiring the pension plan obligation to be measured as of the date of the entity's balance sheet. The requirement to recognize the funded status of the pension plans is effective for publicly-held companies for fiscal years ending after December 15, 2006 (December 31, 2006 for the Company). The requirement to measure the pension obligation as of the entity's balance sheet date is effective for fiscal years ending after December 15, 2008 (December 31, 2008 for the Company). The Company implemented Phase I of SFAS 158 effective December 31, 2006. This reduced the Company's equity on an after-tax basis by approximately \$88.2 million compared with measurement under prior standards. The results of operations were not affected. The adoption of SFAS 158 did not have a negative impact on compliance with the Company's debt covenants.

SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" ("SFAS 159").

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In February 2007, the FASB issued SFAS 159, which permits all entities to choose to measure eligible items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value option has been elected will be reported in earnings at each subsequent reporting date. The fair value option may be applied financial instrument by financial instrument (with limited exceptions), is generally irrevocable, and must be applied to the entire financial instrument. SFAS 159 is effective for fiscal years that begin after November 15, 2007 (January 1, 2008 for the Company). The Company is currently evaluating the requirements of SFAS 159, and has not yet determined the impact on the consolidated financial statements.

# 2. ACQUISITIONS AND DISPOSITIONS

#### ACOUISITIONS

In February 2007, the Company acquired Excell Materials, Inc. ("Excell"), a Pittsburgh-based multinational company, for approximately \$200 million, subject to various adjustments. Excell specializes in the reclamation and recycling of high-value content from steelmaking slag. Excell is also involved in the development of minerals technologies for commercial applications. Excell recorded 2006 sales in excess of \$100 million and maintains operations at nine locations in the United States, Canada, Brazil, and South Africa.

In November 2006, the Company acquired the Santiago, Chile-based company Moldajes y Andamios TH S.A. ("MyATH"), a supplier of rental formwork, scaffolding and related services to the construction, infrastructure and building maintenance sectors. MyATH employs approximately 100 people and its annual revenues are approximately \$8 million. MyATH has been included in the Hunnebeck Division of the Access Services Segment.

In November 2006, the Company acquired the conveyor services and trading arm of Technic Gum, a Belgium-based provider of conveyor belt maintenance services for the steel and cement-producing industries. Technic Gum recorded revenues of approximately \$8 million in 2005 and employs approximately 50 people. Technic Gum has been included in the Mill Services Segment.

In July 2006, the Company acquired the assets of UK-based Cape PLC's Cleton industrial maintenance services ("Cleton") subsidiaries in Holland, Belgium and Germany for (euro)8 million (approximately \$10 million). Cleton posted 2005 revenues in excess of \$50 million and employs close to 400 people. Cleton specializes in providing scaffolding and related insulation services for the maintenance of large-scale industrial plants, and serves some of the largest oil refinery, petrochemical, and process plant sites in the Benelux countries. Cleton has been included in the SGB Division of the Access Services Segment.

In December 2005, the Company acquired the Northern Hemisphere steel mill services operations of Brambles Industrial Services ("BISNH"), a unit of the Sydney, Australia-based Brambles Industrial Limited, for (pound)136 million (approximately \$235 million), excluding acquisition costs. BISNH has been included in the Company's Mill Services Segment. The Company did not assume debt as part of this acquisition. BISNH is a provider of on-site, outsourced mill services to the steel and metals industries, operating at 19 locations in the U.K., France, Holland and the United States. Goodwill recognized in this transaction (based on foreign exchange rates at the transaction date) was \$96.3 million, of which \$91.8 million is expected to be deductible for U.S. income tax purposes.

In November 2005, the Company acquired the Germany-based Hunnebeck Group GmbH (Hunnebeck) for (euro)140 million (approximately \$164 million), which included the assumption of debt but excluded acquisition costs.

Hunnebeck has been included in the Company's Access Services Segment. Hunnebeck is a provider of highly engineered formwork and scaffolding equipment with more than 60 branches and depots in 12 countries and export sales worldwide. Goodwill recognized in this transaction (based on foreign exchange rates at the transaction date) was \$67.8 million, none of which is expected to be deductible for U. S. income tax purposes.

DISPOSITIONS - ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS
In January 2007, the Company's Board of Directors approved the divestiture of its Gas Technologies Segment. This Segment recorded revenues and operating income of \$397.7 million and \$14.2 million, respectively, for 2006. The Company expects the divestiture to occur in the second half of 2007. Results of the Segment will be included in Discontinued Operations of the income statement effective with the first quarter 2007 report. The Segment's assets and liabilities will be classified as held-for-sale in the Company's first quarter 2007 balance sheet.

Throughout the past several years, management approved the sale of certain long-lived assets (primarily land and buildings) throughout the Company's operations. The major classes of assets held-for-sale included in the Consolidated Balance Sheets are as follows:

(IN THOUSANDS) AS OF DECEMBER 31	2006	2005	
ASSETS Property, plant and equipment, net	\$ 3,567	\$ 2,326	
TOTAL ASSETS HELD-FOR-SALE	\$ 3 <b>,</b> 567	\$ 2,326	

## 3. ACCOUNTS RECEIVABLE AND INVENTORIES

At December 31, 2006 and 2005, accounts receivable of \$753.2 million and \$666.3 million, respectively, were net of allowances for doubtful accounts of \$25.4 million and \$24.4 million, respectively. Gross accounts receivable included trade accounts receivable of \$737.1 million and \$638.5 million at December 31, 2006 and 2005, respectively. Other receivables included insurance claim receivables of \$18.9 million and \$25.2 million at December 31, 2006 and 2005, respectively. The increase in accounts receivable and the allowance for doubtful accounts from December 31, 2005 related principally to increased sales, foreign currency translation and the net effect of acquisitions and divestitures discussed in Note 2, "Acquisitions and Dispositions." The provision for doubtful accounts was \$9.2 million, \$6.5 million and \$5.0 million for 2006, 2005 and 2004, respectively.

Inventories consist of the following:

		INVE	NTORIE	IS
(IN THOUSANDS)		2006		2005
Finished goods Work-in-process Raw materials and purchased parts Stores and supplies	\$	117,072 31,489 96,750 39,918	\$	85,325 43,830 87,251 34,674
Total inventories	\$	285,229	\$	251,080
Valued at lower of cost or market: Last-in, first out (LIFO) basis First-in, first out (FIFO) basis Average cost basis	\$	138,643 28,165 118,421	\$	137,101 26,003 87,976
Total inventories	\$	285,229	\$	251,080

The increase in inventory balances related principally to increased demand in the Access Services Segment, increased demand and the timing of purchases and shipments in the Gas Technologies Segment, and foreign currency translation.

Inventories valued on the LIFO basis at December 31, 2006 and 2005 were approximately \$46.1 million and \$34.1 million, respectively, less than the amounts of such inventories valued at current costs.

As a result of reducing certain inventory quantities valued on the LIFO basis, net income increased from that which would have been recorded under the FIFO basis of valuation by \$0.11 million, \$1.6 million and \$0.02 million in 2006, 2005 and 2004, respectively.

## 4. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consists of the following:

(IN THOUSANDS)	2006	2005
Land and improvements Buildings and improvements Machinery and equipment Uncompleted construction	\$ 41,255 192,575 2,699,131 52,640	\$ 39,306 168,727 2,291,294 91,186
Gross property, plant and equipment Less accumulated depreciation	2,985,601 (1,663,134)	2,590,513 (1,450,705)
Net property, plant and equipment	\$1,322,467	\$1,139,808

The increase in net property, plant and equipment from 2005 to 2006 related principally to investments in the Mill Services and Access Services Segments.

The estimated useful lives of different types of assets are generally:

Land improvements 5 to 20 years
Buildings and improvements 5 to 40 years
Machinery and equipment 3 to 20 years

Leasehold improvements Estimated useful life of the improvement or, if shorter, the life of the lease

#### 5. GOODWILL AND OTHER INTANGIBLE ASSETS

In connection with the provisions of SFAS No. 142, "Goodwill and Other Intangible Assets," (SFAS 142) goodwill and intangible assets with indefinite useful lives are no longer amortized. Goodwill is tested for impairment at the reporting unit level on an annual basis, and between annual tests, whenever events or circumstances indicate that the carrying value of a reporting unit's goodwill may exceed its fair value. This impairment testing is a two-step process as outlined in SFAS 142. Step one is a comparison of each reporting unit's fair value to its book value. If the fair value of the reporting unit exceeds the book value, step two of the test is not required. Step two requires the allocation of fair values to assets and liabilities as if the reporting unit had just been purchased resulting in the implied fair value of goodwill. If the carrying value of the goodwill exceeds the implied fair value, a write down to the implied fair value would be required.

The Company uses a discounted cash flow model to estimate the fair value of a reporting unit in performing step one of the testing. This model requires the use of long-term planning estimates and assumptions regarding industry-specific economic conditions that are outside the control of the Company. The Company performed required annual testing for goodwill impairment as of October 1, 2006 and 2005 and all reporting units of the Company passed the step one testing thereby indicating that no goodwill impairment exists. However, there can be no assurance that future goodwill impairment tests will not result in a charge to earnings.

The following table reflects the changes in carrying amounts of goodwill by segment for the years ended December 31, 2005 and 2006:

# GOODWILL BY SEGMENT

(IN THOUSANDS)	SERVICES		TECHNOLOGIES	ENGINEERED PRODUCTS AND SERVICES ("ALL OTHER") CATEGORY	CONSOLIDATED TOTALS
Balance as of December 31, 2004, net of accumulated amortization	\$ 220,493	\$ 167,802	\$ 36,693	\$ 8,137	\$ 433,125
Goodwill acquired during year	93,268	71,068			164,336
Goodwill written off related to sale of business unit		(5,370)			(5,370)
Other (principally foreign currency translation)	(16,542)	(15,920)			(32,462)
Balance as of December 31, 2005, net of accumulated amortization	\$ 297,219			\$ 8,137	
Goodwill acquired during year	341	4,704	222		5,267
Changes to Goodwill (a)	3,709	(3,251)			458
Other (b)		(3,286)			(3,286)
Foreign currency translation		26,190	(1)		50,412
BALANCE AS OF DECEMBER 31, 2006, NET OF ACCUMULATED AMORTIZATION		\$ 241,937	\$ 36,914	\$ 8,137	\$ 612,480

- (a) Relate principally to opening balance sheet adjustments for the  ${\tt BISNH}$  ,  ${\tt Hunnebeck}$  and Cleton acquisitions.
- (b) Reduction of valuation allowance related to realization of a tax loss carryback.

Goodwill is net of accumulated amortization of \$109.3 million and \$103.0 million at December 31, 2006 and 2005, respectively.

Intangible assets totaled \$88.2 million, net of accumulated amortization of \$19.4 million at December 31, 2006 and \$78.8 million, net of accumulated amortization of \$11.8 million at December 31, 2005. The following table reflects these intangible assets by major category:

# INTANGIBLE ASSETS

(IN THOUSANDS)	GRO	DECEMBER DSS CARRYING AMOUNT	G AC	006 CUMULATED RTIZATION	GROS	DECEMBER SS CARRYING AMOUNT	AC	005 CUMULATED RTIZATION
Customer relationships	\$	87,426	\$	7,084	\$	73,224	\$	1,262
Non-compete agreements		5,648		4,708		5,036		4,402
Patents		4,700		3,940		4,426		3,587
Other		9,800		3,678		7,962		2,558
Total	\$	107,574	\$	19,410	\$	90,648	\$	11,809

The increase in intangible assets for 2006 was due principally to the acquisitions discussed in Note 2, "Acquisitions and Dispositions," and foreign currency translation. As part of these transactions, the Company acquired the following intangible assets (by major class) which are subject to amortization:

## ACQUIRED INTANGIBLE ASSETS

(IN THOUSANDS)	 S CARRYING AMOUNT	RESIDUAL VALUE	WEIGHTED-AVERAGE AMORTIZATION PERIOD
Customer relationships	\$ 5,863	None	10 years
Non-compete agreements	593	None	4 years
Other	1,239	None	5 years
Total	\$ 7,695		

There were no research and development assets acquired and written off in 2006, 2005 or 2004.

Amortization expense for intangible assets was \$6.9 million, \$2.1 million and \$1.8 million for the years ended December 31, 2006, 2005 and 2004, respectively. The following table shows the estimated amortization expense for the next five fiscal years based on current intangible assets.

(IN THOUSANDS)	2007	2008	2009	2010	2011	
						-
Estimated amortization expense	\$7,645	\$7,356	\$7,129	\$6,820	\$5,496	

## 6. DEBT AND CREDIT AGREEMENTS

The Company has various credit facilities and commercial paper programs available for use throughout the world. The following table illustrates the amounts outstanding on credit facilities and commercial paper programs and available credit at December 31, 2006. As of December 31, 2006, the Company limited the aggregate commercial paper, syndicated credit facility and bilateral credit facility borrowings at any one time to a maximum of \$600 million. Effective February 1, 2007, with the increase in the supplemental credit facility to \$250 million as indicated below, this maximum was increased to \$750 million to provide additional financial flexibility for growth-related investments. These credit facilities and programs are described in more detail below the table.

# SUMMARY OF CREDIT FACILITIES AND COMMERCIAL PAPER PROGRAMS

OGRAMS AS OF DECEMBER 31, 2006

(IN THOUSANDS)	FACILITY LIMIT		OUTSTANDING BALANCE		I	AVAILABLE CREDIT
U.S. commercial paper program	\$	550,000(a)	\$	263,371	\$	286,629
Euro commercial paper program		264,020		207,207		56,813
Revolving credit facility(b)		450,000				450,000
Supplemental credit facility(b)(c)		100,000				100,000
Bilateral credit facility(d)		50,000				50,000
TOTALS AT DECEMBER 31, 2006	\$ 1	,414,020	\$	470,578	\$	943,442(E)

- (a) In June 2006, the Company increased the maximum amount of its U.S. commercial paper program from \$400 million to \$550 million.
- (b) U.S.-based program
- (c) This facility was increased to \$250 million effective February 1, 2007.
- (d) International-based program
- (e) Although the Company has significant available credit, as of December 31, 2006, it was the Company's policy to limit aggregate commercial paper and credit facility borrowings at any one time to a maximum of \$600 million. Effective February 1, 2007, this maximum was increased to \$750 million.

The Company has a U.S. commercial paper borrowing program under which it can issue up to \$550 million of short-term notes in the U.S. commercial paper market. In addition, the Company has a 200 million euro commercial paper program, equivalent to approximately \$264 million at December 31, 2006, which is used to fund the Company's international operations. Commercial paper interest rates, which are based on market conditions, have been lower than comparable rates available under the credit facilities. At December 31, 2006 and 2005, the Company had \$263.4 million and \$351.3 million of U.S. commercial paper outstanding, respectively, and \$207.2 million and \$127.4 million outstanding, respectively, under its European-based commercial paper program. Commercial paper is classified as long-term debt when the Company has the ability and intent to refinance it on a long-term basis through existing long-term credit facilities. At December 31, 2006 and 2005, the Company classified \$161.5 million and \$88.7 million of commercial paper as short-term debt, respectively. The remaining \$309.1 million and \$390.1 million in commercial paper at December 31, 2006 and 2005, respectively, was classified as long-term debt.

The Company has a revolving credit facility in the amount of \$450 million, through a syndicate of 16 banks, which matures in November 2010. This facility serves as back-up to the Company's commercial paper programs. Interest rates on the facility are based upon the London Interbank Offered Rate (LIBOR) plus a margin. The Company pays a facility fee (.08% per annum as of December 31, 2006) that varies based upon its credit ratings. At December 31, 2006 and 2005, there were no borrowings outstanding on this credit facility.

On December 22, 2006, the Company renewed its supplemental 364-day credit facility in the amount of \$100 million, through two banks, which now matures in December 2007. On February 1, 2007, the Company increased its supplemental 364-day credit facility to \$250 million. This facility also serves as back-up to the Company's commercial paper programs. Interest rates on the facility are based upon either the announced Citicorp lending rate, the Federal Funds Effective Rate plus a margin or LIBOR plus a margin. The Company pays a facility fee (.08% per annum as of December 31, 2006) that varies based upon its credit ratings. As of December 31, 2006 and 2005, there were no borrowings outstanding on this credit facility.

The bilateral credit facility was renewed in December 2006 for an additional one year. The facility serves as back-up to the Company's commercial paper programs and also provides available financing for the Company's European operations. Borrowings under this facility, which expires in December 2007, are available in most major currencies with active markets at interest rates based upon LIBOR plus a margin. Borrowings outstanding at expiration may be repaid over the succeeding 12 months. As of December 31, 2006 and 2005, there were no borrowings outstanding on this facility.

Short-term debt amounted to \$185.1 million and \$98.0 million (of which \$161.5 million and \$88.7 million was commercial paper) at December 31, 2006 and 2005, respectively. Other than the commercial paper borrowings, short-term debt was principally bank overdrafts. The weighted-average interest rate for short-term borrowings at December 31, 2006 and 2005 was 4.8% and 4.0%, respectively.

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(IN THOUSANDS)	 2006	 2005
7.25% British pound sterling-denominated notes due October 27, 2010 5.125% notes due September 15, 2013	\$ 388,763 148,978	341,063 148,856
Commercial paper borrowings, with a weighted average interest rate of 4.7% and 3.9% as of December 31, 2006 and 2005, respectively Faber Prest loan notes due October 31, 2008 with interest based on	309,109	390,074
sterling LIBOR minus .75% (4.5% and 3.9% at December 31, 2006 and 2005, respectively)  Industrial development bonds, payable in varying amounts from 2010	5,494	6,731
to 2011 with a weighted average interest rate of 4.1% and 3.7% as of December 31, 2006 and 2005, respectively Other financing payable in varying amounts to 2011 with a weighted	6,500	6,500
average interest rate of $5.9\%$ and $5.5\%$ as of December 31, 2006 and 2005, respectively	19,103	18,701
Less: current maturities	 877,947 (13,130)	,
	\$ 864,817	\$ 905,859

The Company's credit facilities and certain notes payable agreements contain covenants requiring a minimum net worth of \$475 million and a maximum debt to capital ratio of 60%. Additionally, the Company's 7.25% British pound sterling-denominated notes due October 27, 2010 include a covenant that permits the note holders to redeem their notes, at par, in the event of a change of control of the Company. At December 31, 2006, the Company was in compliance with these covenants.

The maturities of long-term debt for the four years following December 31, 2007 are as follows:

### (IN THOUSANDS)

•	,
2008	\$ 8,702
2009	1,333
2010	700,831
2011	4,974

Cash payments for interest on all debt from continuing operations were \$59.7 million, \$42.2 million and \$40.2 million in 2006, 2005 and 2004, respectively.

# 7. LEASES

The Company leases certain property and equipment under noncancelable operating leases. Rental expense (for both continuing and discontinued operations) under such operating leases was \$72.2 million, \$52.1 million and \$49.4 million in 2006, 2005 and 2004, respectively.

Future minimum payments under operating leases with noncancelable terms are as follows:

# (IN THOUSANDS)

-			 	
2	2007		\$	50,409
2	2008			37,402
2	2009			35,509
2	2010			17,702
2	2011			12,729
7	fter	2011		30 793

Total minimum rentals to be received in the future under non-cancelable subleases as of December 31, 2006 are \$18.9\$ million.

#### 8. EMPLOYEE BENEFIT PLANS

## PENSION BENEFITS

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans" ("SFAS 158"). The Company adopted the recognition provisions of SFAS 158 effective December 31, 2006. The impact of adopting SFAS 158 has been reflected in the consolidated financial statements as of December 31, 2006 and the incremental effect of applying SFAS 158 is disclosed below.

The Company has pension and profit sharing retirement plans covering a substantial number of its employees. The defined benefits for salaried employees generally are based on years of service and the employee's level of compensation during specified periods of employment. Plans covering hourly employees generally provide benefits of stated amounts for each year of service. The multi-employer plans in which the Company participates provide benefits to certain unionized employees. The Company's funding policy for qualified plans is consistent with statutory regulations and customarily equals the amount deducted for income tax purposes. The Company also makes periodic voluntary contributions as recommended by its pension committee. The Company's policy is to amortize prior service costs of defined benefit pension plans over the average future service period of active plan participants. The Company uses an October 31 measurement date for its United States defined benefit pension plans and recently acquired international plans. A September 30 measurement date is used for other international defined benefit pension plans.

For a majority of the U.S. defined benefit pension plans and certain international defined benefit pension plans, accrued service is no longer granted for periods after December 31, 2003. In place of these plans, the Company has established, effective January 1, 2004, defined contribution pension plans providing for the Company to contribute a specified matching amount for participating employees' contributions to the plan. Domestically, this match is made on employee contributions up to four percent of their eligible compensation. Additionally, the Company may provide a discretionary contribution of up to two percent of compensation for eligible employees. The two percent discretionary contribution was recorded for the last three years, 2006, 2005 and 2004, and paid in February of the subsequent year. Internationally, this match is up to six percent of eligible compensation with an additional two percent going towards insurance and administrative costs. The Company believes the defined contribution plans will provide a more predictable and less volatile pension expense than exists under the defined benefit plans.

(IN THOUSANDS)	1	J.S. PLANS		INTERNATIONAL PLANS			
	2006	2005	2004	2006	2005	2004	
PENSION EXPENSE (INCOME)							
Defined benefit plans:							
Service cost	\$ 3,685	\$ 3,380	\$ 2,610	\$ 9,168	\$ 8,195	\$ 9,561	
Interest cost	14,919	13,914	13,592	43,506	40,475	37,876	
Expected return on plan assets	(19,942)	(19, 112)	(17,960)	(52,081)	(44,796)	(39,765)	
Recognized prior service costs	742	767	754	1,446	1,208	1,245	
Recognized losses	2,949	3,617	2,982	12,882	12,247	13,431	
Amortization of transition (asset) liability	(361)	(1,455)	(1,466)	36	117	(567)	
Settlement/Curtailment loss (gain)	78	(3)	131	(51)	50		
Defined benefit plans pension expense	2,070	1,108	643	14,906	17,496	21,781	
Multi-employer plans	10,560	8,156	7,674	8,662	5,579	5,395	
Defined contribution plans	8,846	7,522	6,197	6,531	5,901	5,722	
Pension expense	\$ 21,476	\$ 16 <b>,</b> 786	\$ 14,514	\$ 30,099	\$ 28,976	\$ 32,898	

The change in the financial status of the pension plans and amounts recognized in the Consolidated Balance Sheets at December 31, 2006 and 2005 are as follows:

DEFINED BENEFIT PENSION BENEFITS	U.	S. PLANS	INTERNATIONAL PLANS		
(IN THOUSANDS)	2006	2005	2006	2005	
CHANGE IN BENEFIT OBLIGATION:					
Benefit obligation at beginning of year	\$ 255,629	9 \$ 243,568	\$ 798,334	\$ 746,573	
Service cost	3,686	6 3,380	9,102	8,195	
Interest cost	14,919		43,424	40,475	
Plan participants' contributions			2,393		
Amendments	1,159		. , ,		
Actuarial loss	3,71	,	57 <b>,</b> 593	,	
Settlements/curtailments			(994)		
Benefits paid	(12,669	9) (11,244)	(37,639)		
Obligations of added plans			4,204		
Effect of foreign currency 	 	 	108,133 	(76 <b>,</b> 774)	
Benefit obligation at end of year	\$ 266,441	1 \$ 255,629	\$ 981,618	\$ 798,334	
CHANGE IN PLAN ASSETS:					
Fair value of plan assets at beginning of year	\$ 246,680			\$ 617,097	
Actual return on plan assets	35,68			104,295	
Employer contributions	2,203		34 <b>,</b> 992	40,367	
Plan participants' contributions			2,393	1,868	
Benefits paid		9) (11,244)	(36,725)		
Plan assets of added plans			3,012		
Effect of foreign currency	 	 	83 <b>,</b> 994 	(75 <b>,</b> 545)	
Fair value of plan assets at end of year	\$ 271,899	9 \$ 246,680	\$ 829 <b>,</b> 927	\$ 670,149	
FUNDED STATUS:					
Funded status at end of year	\$ 5,458	8 5 (8 949)	\$(151,691)	\$ (128 185)	
Unrecognized net loss	y 3 <b>/</b> 13			229,454	
Unrecognized transition (asset) obligation		(361)		332	
Unrecognized prior service cost		3,802		9,643	
Net amount recognized	\$ 5,458	8 \$ 49,085	\$(151,691)	\$ 111.244	
	========	==========	==========	========	
DEFINED BENEFIT PENSION BENEFITS	U.	S. PLANS	INTERNATIO	ONAL PLANS	
(IN THOUSANDS)	2006	2005	2006	2005	
AMOUNTS RECOGNIZED IN THE CONSOLIDATED BALANCE					
AMOUNTS RECOGNIZED IN THE CONSOLIDATED BALANCE SHEETS CONSIST OF THE FOLLOWING:					
Noncurrent assets	\$ 36,960	6 \$ 64,580	\$ 5,840	\$ 9,537	
Noncurrent assets Current liabilities	(1,13				
Noncurrent liabilities	(1,13	3) (30,458)	(156,441)		
Accumulated other comprehensive loss before tax	43,650		295,102		

LOSS CONSIST OF THE FOLLOWING:

(IN THOUSANDS)	U. S. PLANS 2006	INTERNATIONAL PLANS 2006
Net actuarial loss Prior service cost Transition obligation	\$ 39,620 4,030 	\$ 288,216 6,512 374
Total	\$ 43,650	\$ 295,102

THE ESTIMATED AMOUNTS THAT WILL BE AMORTIZED FROM ACCUMULATED OTHER COMPREHENSIVE LOSS INTO DEFINED BENEFIT PENSION EXPENSE IN 2007 ARE AS FOLLOWS:

(IN THOUSANDS)	U.	S. PLANS	INTERNATIONAL PLANS
Net actuarial loss Prior service cost Transition obligation	\$	1,531 827 	\$ 15,057 907 29
Total	\$	2,358	\$ 15,993

INCREMENTAL EFFECT ON CONSOLIDATED BALANCE SHEET OF ADOPTING SFAS 158 FOR PENSION PLANS DECEMBER 31, 2006 (IN THOUSANDS)

	BALANCE SHEET BEFORE ADOPTING SFAS 158(A)	ADJUSTMENTS TO ADOPT SFAS 158	BALANCE SHEET AFTER ADOPTING SFAS 158(A)
Assets:			
Other assets	\$ 164,571	\$ (92,881)	\$ 71,690
Liabilities:			
Other current liabilities Retirement plan liabilities Deferred income tax liabilities	\$ 210,061 186,014 113,425	\$ 1,716 3,443 (9,833)	\$ 211,777 189,457 103,592
Stockholders' Equity:			
Accumulated other comprehensive los	\$ (81,127)	\$ (88,207)	\$ (169,334)

(a) Balances represent major captions as presented on the Consolidated Balance

The Company's best estimate of expected contributions to be paid in year 2007 for the U.S. defined benefit plans is \$2.4 million and for the international defined benefit plans is \$23.2 million.

On August 17, 2006, the Pension Protection Act of 2006 (the "Act") was signed into law. Key provisions of the Act include a requirement to fully fund U.S. defined benefit pension plans within seven years and an increase in the annual income tax deduction limit applicable to pension plans. The Company is currently evaluating the impact of the Act on its cash flows; however, it is not expected to materially impact the Company's cash flows for any given period.

Contributions to multi-employer pension plans were \$18.3\$ million, \$13.6\$ million and \$15.2 million in years 2006, 2005 and 2004, respectively. For defined contribution plans, payments were \$13.7 million, \$12.9 million and \$9.7 million for years 2006, 2005 and 2004, respectively.

## FUTURE BENEFIT PAYMENTS

The expected benefit payments for defined benefit plans over the next ten years are as follows:

(IN MILLIONS)	U.S. PLANS	INTERNATIONAL PLANS
2007	\$ 12.3	\$ 38.6
2008	12.4	39.5
2009	13.9	41.9
2010	14.7	42.4
2011	15.8	44.6
2012 - 2016	92.5	239.8

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## NET PERIODIC PENSION EXPENSE ASSUMPTIONS

The weighted-average actuarial assumptions used to determine the net periodic pension expense for the years ended December 31 were as follows:

# GLOBAL WEIGHTED AVERAGE DECEMBER 31

	2006	2005	2004
Discount rates Expected long-term rates of return on	5.3%	5.7%	5.9%
plan assets Rates of compensation increase	7.6% 3.4%	7.8% 3.4%	7.9% 3.5%

	U. S. PLANS DECEMBER 31		INTERNATIONAL PLA DECEMBER 31			
	2006	2005	2004	2006	2005	2004
Discount rates	5.87%	5.75%	6.25%	5.2%	5.7%	5.7%
Expected long-term rates of return on plan assets Rates of compensation increase	8.25% 4.36%	8.75% 4.0%	8.75% 4.0%	7.4% 3.2%	7.5% 3.3%	7.5% 3.4%

The expected long-term rates of return on plan assets for the 2007 pension expense are 8.25% for the U.S. plans and 7.3% for the international plans.

# DEFINED BENEFIT PENSION OBLIGATION ASSUMPTIONS

The weighted-average actuarial assumptions used to determine the defined benefit pension plan obligations at December 31 were as follows:

# GLOBAL WEIGHTED AVERAGE DECEMBER 31

	2006	2005	2004
Discount rates	5.3%	5.3%	5.7%
Rates of compensation increase	3.3%	3.4%	3.5%

	U. S. PLANS DECEMBER 31		INTERNATIONAL PLANS DECEMBER 31			
	2006	2005	2004	2006	2005	2004
Discount rates Rates of compensation increase	5.87% 4.5%		5.75% 4.0%		5.2% 3.2%	5.7% 3.3%

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The U.S. discount rate was determined using a yield curve that was produced from a universe containing over 500 U.S.-issued, AA-graded corporate bonds, all of which were noncallable (or callable with make-whole provisions), and excluding the 10% of the bonds with the highest yields and the 10% with the lowest yields. The discount rate was then developed as the level-equivalent rate that would produce the same present value as that using spot rates to discount the projected benefit payments. For international plans, the discount rate is aligned to Corporate bond yields in the local markets, normally AA-rated Corporations. The process and selection seeks to approximate the cash outflows with the timing and amounts of the expected benefit payments. As of the September 30, 2006 measurement date, these rates have declined by 10 basis points from the prior year.

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#### ACCUMULATED BENEFIT OBLIGATIONS

The accumulated benefit obligation for all defined benefit pension plans at December 31 was as follows:

(IN MILLIONS) U.S. PLANS INTERNATIONAL PLAN	15
2006 \$252.1 \$880.2 2005 244.4 744.7	

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PLANS WITH ACCUMULATED BENEFIT OBLIGATION IN EXCESS OF PLAN ASSETS
The projected benefit obligation, accumulated benefit obligation and fair value
of plan assets for pension plans with accumulated benefit obligations in excess
of plan assets at December 31 were as follows:

	U. S. PLANS		INTERNATIO	NAL PLANS
(IN MILLIONS)	2006	2005	2006	2005
Projected benefit obligation	\$70.3	\$76.8	\$945.6	\$778.2
Accumulated benefit obligation	66.1	74.2	850.3	730.1
Fair value of plan assets	39.0	44.9	787.3	644.8

The asset allocations attributable to the Company's U.S. defined benefit pension plans at October 31, 2006 and 2005 and the target allocation of plan assets for 2007, by asset category, are as follows:

U.S. PLANS	TARGET 2007	PERCENTAG	E OF PLAN	
ASSET CATEGORY	ALLOCATION	ASSETS AT	OCTOBER 31	
		2006	2005	
Domestic Equity Securities	45% - 55%	54.2%	51.9%	
Fixed Income Securities	27% - 37%	27.5%	29.0%	
International Equity Securities	4.5% - 14.5%	12.3%	10.7%	
Cash & Cash Equivalents	0% - 5%	1.6%	4.1%	
Other	2.5% - 12.5%	4.4%	4.3%	

Plan assets are allocated among various categories of equities, fixed income, cash and cash equivalents with professional investment managers whose performance is actively monitored. The primary investment objective is long-term growth of assets in order to meet present and future benefit obligations. The Company periodically conducts an asset/liability modeling study to ensure the investment strategy is aligned with the profile of benefit obligations.

The Company reviews the long-term expected return-on-asset assumption on a periodic basis taking into account a variety of factors including the historical investment returns achieved over a long-term period, the targeted allocation of plan assets and future expectations based on a model of asset returns for an actively managed portfolio, inflation and administrative/other expenses. The model simulates 500 different capital market results over 15 years. For 2007, the expected return-on-asset assumption for U.S. plans is 8.25%, consistent with the expected return-on-asset assumption for 2006.

The U.S. defined benefit pension plans assets include 382,640 shares of the Company's stock valued at \$31.3 million and \$24.4 million on October 31, 2006 and 2005, respectively, representing 11.5% and 9.9%, respectively, of total plan assets. As part of a rebalancing of the pension fund to further diversify the plan assets, approximately one-half of the pension fund's holdings in the Company's stock were sold in the second quarter of 2004. As of December 31, 2006, the Company's stock represented 10.3% of total plan assets. The Company is considering a further rebalancing of the Company's stock in the pension fund during 2007. Dividends paid to the pension plans on the Company stock amounted to \$0.5 million in 2006 and \$0.4 million in 2005.

The asset allocations attributable to the Company's international defined benefit pension plans at September 30, 2006 and 2005 and the target allocation of plan assets for 2007, by asset category, are as follows:

INTERNATIONAL PLANS ASSET CATEGORY	TARGET 2007 ALLOCATION	PERCENTAG ASSETS AT S 2006		
Equity Securities Fixed Income Securities	50.0 % 40.0 %	54.1% 39.9%	57.1% 40.8%	
Cash & Cash Equivalents Other	5.0% 5.0%	2.6% 3.4%	1.0% 1.1%	

Plan assets as of September 30, 2006, in the United Kingdom (U.K.) defined benefit pension plan amounted to 90% of the international pension assets. These assets were divided into portfolios representing various categories of equities, fixed income, cash and cash equivalents managed by a number of professional investment managers.

The primary investment objective is long-term growth of assets in order to meet present and future benefit obligations. The Company periodically conducts asset/liability modeling studies to ensure the investment strategies are aligned with the profile of benefit obligations. For the international long-term rate-of-return assumption, the Company considered the current level of expected returns in risk-free investments (primarily government bonds), the historical level of the risk premium associated with other asset classes in which the portfolio is invested and the expectations for future returns of each asset class and plan expenses. The expected return for each asset class was then weighted based on the target asset allocation to develop the expected long-term rate-of-return on assets. The Company's expected rate-of-return assumption for the U.K. plan was 7.50% for both 2007 and 2006. The remaining international pension plans with assets representing 10% of the international pension assets are under the guidance of professional investment managers and have similar investment objectives.

#### POSTRETIREMENT BENEFITS

The Company has postretirement health care benefits for a limited number of employees mainly under plans related to acquired companies and postretirement life insurance benefits for certain hourly employees. The costs of health care and life insurance benefits are accrued for current and future retirees and are recognized as determined under the projected unit credit actuarial method. Under this method, the Company's obligation for postretirement benefits is to be fully accrued by the date employees attain full eligibility for such benefits. The Company's postretirement health care and life insurance plans are unfunded. The Company uses an October 31 measurement date for its postretirement benefit plans.

(IN THOUSANDS)	2006		2005		2004		
POSTRETIREMENT BENEFITS EXPENSE (INCOME)							
Service cost	\$	5	\$	7	\$	11	
Interest cost		186	200		342		
Recognized prior service costs		3		7		32	
Recognized (gains) or losses		(38)		(37)		39	
Curtailment gains		(20)		(318)	(2	2,236)	
Postretirement benefit expense/(income)	\$	136	\$	(141)	\$(1	,812)	

The curtailment gains of \$0.3 million for 2005 and \$2.2 million for 2004 were due to the termination of certain retiree health care plans.

Effective October 31, 2004, the Company adopted the provisions of Financial Accounting Standards Board Staff Position No. 106-2, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003" ("FSP FAS 106-2"). Adoption of FSP FAS 106-2 reduced the Company's accumulated postretirement benefit obligation by \$0.3 million as of December 31, 2004. This amount was treated as an unrecognized actuarial gain. The Company deferred re-measurement of its postretirement health care benefit obligation until its measurement date, so there was no effect on 2004 reported expense. The expense for 2006 and 2005 decreased by \$29 thousand and \$36 thousand, respectively, after reflecting the value of the federal subsidy.

The changes in the postretirement benefit liability recorded in the Consolidated Balance Sheets are as follows:

POSTRETIREMENT BENEFITS (IN THOUSANDS)	2006		2005	
CHANGE IN BENEFIT OBLIGATION: Benefit obligation at beginning of year Service cost Interest cost Actuarial gain Plan participants' contributions Benefits paid Curtailment	\$ 3,321 5 186 (23) 13 (289) (20)		4,187 7 200 (117 25 (311 (670	)
Benefit obligation at end of year	3,193			
AMOUNTS RECOGNIZED IN THE STATEMENT OF FINANCIAL POSITION CONSIST OF THE FOLLOWING: Current liability Noncurrent liability	(332) (2,861)	\$		
Net amount recognized	(3,193)			
POSTRETIREMENT BENEFITS (IN THOUSANDS)  AMOUNTS RECOGNIZED IN ACCUMULATED OTHER COMPREHENSIVE INCOME CONSIST OF THE FOLLOWING: Net actuarial gain Prior service cost	\$ 2006  (241) 14			
Net amount recognized (before tax adjustment)	\$ . ,			
THE ESTIMATED AMOUNTS THAT WILL BE AMORTIZED FROM ACCUMULATED OTHER COMPREHENSIVE INCOME INTO NET PERIODIC BENEFIT COST IN 2007 ARE AS FOLLOWS: Actuarial gain Prior service cost	\$ (127) 3			
Total	\$ , ,			
The actuarial assumptions used to determine the postretirement benefit obligation are as follows:				
(DOLLARS IN THOUSANDS)	 	2006	5 	2005

(DOLLARS IN THOUSANDS)	2006		2005		2004
Assumed discount rate	5.87%		5.87%		5.75%
Health care cost trend rate	9.00%	1	0.00%	1	0.00%
Decreasing to ultimate rate	5.00%		5.00%		5.00%
Effect of one percent increase in health care cost trend rate:					
On total service and interest cost components	\$ 10	\$	10	\$	15
On postretirement benefit obligation	\$ 144	\$	166	\$	239
Effect of one percent decrease in health care cost trend rate:					
On total service and interest cost components	\$ (9)	\$	(9)	\$	(13)
On postretirement benefit obligation	\$ (130)	\$	(149)	\$	(212)

It is anticipated that the health care cost trend rate will decrease from 9% in 2007 to 5.0% in the year 2011.

The assumed discount rates to determine the postretirement benefit expense for the years 2006, 2005 and 2004 were 5.87%, 5.75% and 6.25%, respectively.

The Company's expected benefit payments over the next ten years are as follows:

(IN THOUSANDS)	BENEFITS PAYMENTS BEFORE SUBSIDY	EXPECTED SUBSIDY UNDER MEDICARE MODERNIZATION ACT
2007	\$ 332	\$ 28
2008	331	29
2009	332	29
2010	330	30
2011	324	29
2012 - 2016	1,476	132

#### SAVINGS PLAN

Prior to January 1, 2004, the Company had a 401(k) Savings Plan ("the Savings Plan") which covered substantially all U.S. employees with the exception of employees represented by a collective bargaining agreement, unless the agreement expressly provides otherwise. Effective January 1, 2004, certain U.S. employees previously covered by the Savings Plan were transferred into the Harsco Retirement Savings and Investment Plan ("HRSIP") which is a defined contribution pension plan. The transferred employees were those whose credited years of service under the qualified Defined Benefit Pension Plan were frozen as of December 31, 2003. Employees whose credited service was not frozen as of December 31, 2003 remained in the Savings Plan. The expenses related to the HRSIP are included in the defined contribution pension plans disclosure in the Pension Benefits section of this footnote.

Employee contributions to the Savings Plan are generally determined as a percentage of covered employees' compensation. The expense for contributions to the Savings Plan by the Company was \$0.9 million, \$0.9 million and \$0.4 million for 2006, 2005 and 2004, respectively.

Employee directed investments in the Savings Plan and HRSIP include the following amounts of Company stock:

#### COMPANY SHARES IN PLANS

(DOLLARS IN MILLIONS)	DECEMBEI NUMBER OF SHARES	R 31, 2006 FAIR MARKET VALUE	DECEMBER NUMBER OF SHARES	31, 2005 FAIR MARKET VALUE	DECEMBER NUMBER OF SHARES	R 31, 2004 FAIR MARKET VALUE
Savings Plan	857 <b>,</b> 149	\$ 65.2	929,537	\$ 62.8	1,017,241	\$ 56.7
HRSIP	909,237	69.2	921,258	62.2	954,442	53.2

## EXECUTIVE INCENTIVE COMPENSATION PLAN

The amended 1995 Executive Incentive Compensation Plan provides the basis for determination of annual incentive compensation awards under a performance-based Economic Value Added (EVA(R)) plan. Actual cash awards are usually paid in January or February of the following year. The Company accrues amounts reflecting the estimated value of incentive compensation anticipated to be earned for the year. Total executive incentive compensation expense was \$7.7 million, \$6.1 million and \$4.5 million in 2006, 2005 and 2004, respectively. The 2006 and 2005 expenses included performance-based restricted stock units ("RSUs") that were granted to certain officers and key employees of the Company. There were no RSUs granted to officers or employees in 2004. See Note 12, "Stock-Based Compensation," for additional information on the equity component of executive compensation.

#### 9. INCOME TAXES

Income before income taxes and minority interest for both continuing and discontinued operations in the Consolidated Statements of Income consists of the following:

(IN THOUSANDS)		2006	 2005	 2004
United States International			74,013 156,107	
Total income before income taxes and minority interest	\$ ====	301,714	\$ 230,120	\$ 183,185
<pre>Income tax expense/(benefit):     Currently payable:         Federal         State         International</pre>	\$	2,468	24,260 637 34,381	(281)
Total income taxes currently payable  Deferred federal and state Deferred international		,	59,278 4,550 887	
Total income tax expense	\$	97,456	\$ 64,715	\$ 53,309
Continuing Operations Discontinued Operations	\$		64 <b>,</b> 771 (56)	
Total income tax expense	\$ ====	97 <b>,</b> 456	\$ 64,715	\$ 53,309

Cash payments for income taxes were  $$98.9\ million$ ,  $$52.2\ million$  and  $$26.2\ million$ , for 2006, 2005 and 2004, respectively.

The following is a reconciliation of the normal expected statutory U.S. federal income tax rate to the effective rate as a percentage of Income before income taxes and minority interest for both continuing and discontinued operations as reported in the Consolidated Statements of Income:

	2006	2005	2004	
U.S. federal income tax rate	35.0%	35.0%	35.0%	-
State income taxes, net of federal income tax benefit	0.7	0.7	1.0	
Export sales corporation benefit/domestic manufacturing				
deduction	(0.4)	(0.6)	(0.6)	
Deductible 401(k) dividends	(0.3)	(0.4)	(0.4)	
Difference in effective tax rates on international				
earnings and remittances	(2.8)	(5.4)	(1.7)	
Settlement of tax contingencies	(0.3)	(0.9)	(3.3)	
Other, net	0.4	(0.3)	(0.9)	
Effective income tax rate	32.3%	28.1%	29.1%	

The difference in effective tax rates on international earnings and remittances from 2005 to 2006 includes a one-time benefit recorded in the fourth quarter of 2005 of \$2.7 million associated with funds repatriated under the American Jobs Creation Act of 2004 ("AJCA"). Additionally, during the fourth quarter of 2005, consistent with the Company's strategic plan of investing for growth, the Company designated certain international earnings as permanently reinvested which resulted in a one-time income tax benefit of \$3.6 million.

The tax effects of the primary temporary differences giving rise to the Company's deferred tax assets and liabilities for the years ended December 31, 2006 and 2005 are as follows:

(IN THOUSANDS)	20	006	:	2005
DEFERRED INCOME TAXES	ASSET	LIABILITY	ASSET	LIABILITY
Depreciation	\$	\$ 146,301	\$	\$ 143,802
Expense accruals	29,853		23,951	
Inventories	5,646		3,510	
Provision for receivables	3,060		1,578	
Postretirement benefits		79	1,340	
Deferred revenue		1,736		4,941
Operating loss carryforwards	18,421		22,340	
Deferred foreign tax credits	7,681		8,708	
Pensions	49,608	3,512	26,764	17,129
Currency translation adjustment		3,258	2,846	
Other		8,741	4,615	428
Subtotal	114,269	163,627	95,652	166,300
Valuation allowance	(13,892)		(21,682)	
Total deferred income taxes	\$ 100,377	\$ 163 <b>,</b> 627	\$ 73 <b>,</b> 970	\$ 166,300

The deferred tax asset and liability balances are included in the following Consolidated Balance Sheets line items:

DEFERRED INCOME TAXES	INCOME TAXES DECEMBER 31					
(IN THOUSANDS)	2006 2005					
Other current assets	\$ 33,226	\$ 29,756				
Other assets	11,710	5,203				
Other current liabilities	4,594	3,955				
Deferred income taxes	103,592	123,334				

At December 31, 2006, the tax effected amount of net operating loss carryforwards ("NOLs") totaled \$18.4 million. Of that amount, \$8.6 million is attributable to international operations and can be carried forward indefinitely. Tax effected U.S. federal NOLs are \$1.2 million and expire in 2018. Tax effected U.S. state NOLs are \$8.6 million. Of that amount, \$0.9 million expire in 2007-2013, \$0.7 million expire in 2014-2021, and \$7.0 million expire in 2026. Included in the above-mentioned total are \$1.2 million of preacquisition NOLs.

The valuation allowance of \$13.9 million and \$21.7 million at December 31, 2006 and 2005, respectively, related principally to NOLs which are uncertain as to realizability. To the extent that the preacquisition NOLs are utilized in the future and the associated valuation allowance reduced, the tax benefit will be allocated to reduce goodwill.

The change in the valuation allowances for 2006 and 2005 results primarily from the utilization of NOLs, the release of valuation allowances in certain jurisdictions based on the Company's revaluation of the realizability of future benefits and the increase in valuation allowances in certain jurisdictions based on the Company's revaluation of the realizability of future benefits.

The Company has not provided U.S. income taxes on certain of its non-U.S. subsidiaries' undistributed earnings as such amounts are permanently reinvested outside the U.S. At December 31, 2006 and 2005, such earnings were approximately \$425 million and \$295 million, respectively. If these earnings were repatriated at December 31, 2006, the one time tax cost associated with the repatriation would be approximately \$48 million. The Company has various tax holidays in Europe, the Middle East and Asia that expire between 2005 and 2010. During 2006, 2005 and 2004, these tax holidays resulted in approximately \$3.6 million, \$2.4 million and \$4.2 million, respectively, in reduced income tax expense.

On October 22, 2004, the AJCA was signed into law. The AJCA included a deduction of 85% for certain international earnings that are repatriated, as defined in the AJCA, to the U.S. The Company completed its evaluation of the repatriation provisions of the AJCA and repatriated qualified earnings of approximately \$24\$ million in the fourth quarter

of 2005. This resulted in the Company receiving a one-time income tax benefit of approximately \$2.7 million during the fourth quarter of 2005.

#### 10. COMMITMENTS AND CONTINGENCIES

#### ENVIRONMENTAL

The Company is involved in a number of environmental remediation investigations and clean-ups and, along with other companies, has been identified as a "potentially responsible party" for certain waste disposal sites. While each of these matters is subject to various uncertainties, it is probable that the Company will agree to make payments toward funding certain of these activities and it is possible that some of these matters will be decided unfavorably to the Company. The Company has evaluated its potential liability, and its financial exposure is dependent upon such factors as the continuing evolution of environmental laws and regulatory requirements, the availability and application of technology, the allocation of cost among potentially responsible parties, the years of remedial activity required and the remediation methods selected. The Consolidated Balance Sheets at December 31, 2006 and 2005 include accruals of \$3.8 million and \$2.8 million, respectively, for environmental matters. The amounts charged against pre-tax income related to environmental matters totaled \$2.2 million, \$1.5 million and \$2.1 million in 2006, 2005 and 2004, respectively.

The liability for future remediation costs is evaluated on a quarterly basis. Actual costs to be incurred at identified sites in future periods may vary from the estimates, given inherent uncertainties in evaluating environmental exposures. The Company does not expect that any sum it may have to pay in connection with environmental matters in excess of the amounts recorded or disclosed above would have a material adverse effect on its financial position, results of operations or cash flows.

## ROYALTY EXPENSE DISPUTE

The Company is involved in a royalty expense dispute with the Canada Revenue Agency ("CRA"). The CRA is proposing to disallow certain royalty expense deductions claimed by the Company's Canadian subsidiary on its 1994-1998 tax returns. As of December 31, 2006, the maximum assessment from the CRA for the period 1994-1998 is approximately \$10.4 million including tax and interest. The Ontario Ministry of Finance ("Ontario") is also proposing to disallow these same deductions for the period 1994-1998. As of December 31, 2006, the maximum assessment from Ontario is approximately \$3.3 million, including tax and interest. The Company has filed administrative appeals and will vigorously contest these disallowances.

The Company currently anticipates that, ultimately, it may have liability for some portion of the assessment in this royalty expense dispute. However, the Company intends to utilize competent authority proceedings in the U.S. to recover a portion of any required tax payment amount. The Company believes that any amount not recovered through these proceedings has been fully reserved as of December 31, 2006 and, therefore will not have a material adverse effect on the Company's future results of operations or financial condition. In accordance with Canadian tax law, the Company made a payment to the CRA in the fourth quarter of 2005 of \$5.0 million. Additionally, the Company made a payment to the Ontario Ministry of Finance in the first quarter of 2006 for the entire disputed amount. These payments were made for tax compliance purposes and to reduce potential interest expense on the disputed amount. These payments in no way reflect the Company's acknowledgement as to the validity of the assessed amounts.

## DERAILMENT

One of the Company's production rail grinders derailed near Baxter, California on November 9, 2006, resulting in two crew member fatalities and the near total loss of the rail grinder. Government and private investigations into the cause of the derailment are on-going. Most of the clean-up and salvage efforts are completed, although work on environmental remediation is on-going. Estimated environmental remediation expenses have been recognized as of December 31, 2006. All remaining Company rail grinders have been inspected by the Federal Railroad Administration ("FRA") and each grinder is fully operational and in compliance with legal requirements. The Company has also conducted its own inspections to ensure that its grinders are safe and in compliance with contractual commitments. The Company believes that the insurance proceeds from the loss of the rail grinder will offset the majority of incurred expenses, which have been recognized as of December 31, 2006. Therefore, the Company does not believe that the derailment will have a material adverse effect on its financial position, results of operations or cash flows.

## OTHER

The Company has been named as one of many defendants (approximately 90 or more in most cases) in legal actions alleging personal injury from exposure to airborne asbestos over the past several decades. In their suits, the plaintiffs have named as defendants, among others, many manufacturers, distributors and installers of numerous types of equipment or products that allegedly contained asbestos.

The Company believes that the claims against it are without merit. The Company has never been a producer, manufacturer or processor of asbestos fibers. Any component within a Company product which may have contained asbestos would have been purchased from a supplier. Based on scientific and medical evidence, the Company believes that any asbestos exposure arising from normal use of any Company product never presented any harmful levels of airborne asbestos exposure, and moreover, the type of asbestos contained in any component that was used in those products was protectively encapsulated in other materials and is not associated with the types of injuries alleged in the pending suits. Finally, in most of the depositions taken of plaintiffs to date in the litigation against the Company, plaintiffs have failed to specifically identify any Company products as the source of their asbestos exposure.

The majority of the asbestos complaints pending against the Company have been filed in New York. Almost all of the New York complaints contain a standard claim for damages of \$20 million or \$25 million against the approximately 90 defendants, regardless of the individual plaintiff's alleged medical condition, and without specifically identifying any Company product as the source of plaintiff's asbestos exposure.

As of December 31, 2006, there are 26,440 pending asbestos personal injury claims filed against the Company. Of these cases, 26,111 were pending in the New York Supreme Court for New York County in New York State. The other claims, totaling 329, are filed in various counties in a number of state courts, and in certain Federal District Courts (including New York), and those complaints generally assert lesser amounts of damages than the New York State court cases or do not state any amount claimed.

As of December 31, 2006, the Company has obtained dismissal by stipulation, or summary judgment prior to trial, in 16,953 cases.

In view of the persistence of asbestos litigation nationwide, which has not yet been sufficiently addressed either politically or legally, the Company expects to continue to receive additional claims. However, there have been developments during the past several years, both by certain state legislatures and by certain state courts, which could favorably affect the Company's ability to defend these asbestos claims in those jurisdictions. These developments include procedural changes, docketing changes, proof of damage requirements and other changes that require plaintiffs to follow specific procedures in bringing their claims and to show proof of damages before they can proceed with their claim. An example is the action taken by the New York Supreme Court (a trial court), which is responsible for managing all asbestos cases pending within New York County in the State of New York. This Court issued an order in December 2002 that created a Deferred or Inactive Docket for all pending and future asbestos claims filed by plaintiffs who cannot demonstrate that they have a malignant condition or discernable physical impairment, and an Active or In Extremis Docket for plaintiffs who are able to show such medical condition. As a result of this order, the majority of the asbestos cases filed against the Company in New York County have been moved to the Inactive Docket until such time as the plaintiff can show that they have incurred a physical impairment. As of December 31, 2006, the Company has been listed as a defendant in 248 Active or In Extremis asbestos cases in New York County. The Court's Order has been challenged by plaintiffs.

The Company's insurance carrier has paid all legal and settlement costs and expenses to date. The Company has liability insurance coverage under various primary and excess policies that the Company believes will be available, if necessary, to substantially cover any liability that might ultimately be incurred on these claims.

The Company intends to continue its practice of vigorously defending these cases as they are listed for trial. It is not possible to predict the ultimate outcome of asbestos-related lawsuits, claims and proceedings due to the unpredictable nature of personal injury litigation. Despite this uncertainty, and although results of operations and cash flows for a given period could be adversely affected by asbestos-related lawsuits, claims and proceedings, management believes that the ultimate outcome of these cases will not have a material adverse effect on the Company's financial condition, results of operations or cash flows.

The Company is subject to various other claims and legal proceedings covering a wide range of matters that arose in the ordinary course of business. In the opinion of management, all such matters are adequately covered by insurance or by accruals, and if not so covered, are without merit or are of such kind, or involve such amounts, as would not have a material adverse effect on the financial position, results of operations or cash flows of the Company.

Insurance liabilities are recorded in accordance with SFAS 5, "Accounting for Contingencies." Insurance reserves have been estimated based primarily upon actuarial calculations and reflect the undiscounted estimated liabilities for ultimate losses including claims incurred but not reported. Inherent in these estimates are assumptions which are based on the Company's history of claims and losses, a detailed analysis of existing claims with respect to potential value, and current legal and legislative trends. If actual claims differ from those projected by management, changes

(either increases or decreases) to insurance reserves may be required and would be recorded through income in the period the change was determined. When a recognized liability is covered by third-party insurance, the Company records an insurance claim receivable to reflect the covered liability. See Note 1, "Summary of Significant Accounting Policies," for additional information on Accrued Insurance and Loss Reserves.

#### 11. CAPITAL STOCK

The authorized capital stock of the Company consists of 150,000,000 shares of common stock and 4,000,000 shares of preferred stock, both having a par value of \$1.25 per share. The preferred stock is issuable in series with terms as fixed by the Board of Directors. None of the preferred stock has been issued. On June 24, 1997, the Company adopted a revised Shareholder Rights Plan. Under that Plan, the Board declared a dividend to stockholders of record on September 28, 1997, of one right for each share of common stock. The rights may only be exercised if, among other things, a person or group has acquired 15% or more, or intends to commence a tender offer for 20% or more, of the Company's common stock. Each right entitles the holder to purchase 1/100th share of a new Harsco Junior Participating Cumulative Preferred Stock at an exercise price of \$150. Once the rights become exercisable, if any person acquires 20% or more of the Company's common stock, the holder of a right will be entitled to receive common stock calculated to have a value of two times the exercise price of the right. The rights, which expire on September 28, 2007, do not have voting power, and may be redeemed by the Company at a price of \$.05 per right at any time until the 10th business day following public announcement that a person or group has accumulated 15% or more of the Company's common stock. At December 31, 2006, 750,000 shares of \$1.25 par value preferred stock were reserved for issuance upon exercise of the rights.

The Board of Directors has authorized the repurchase of shares of common stock as follows:

	NO. OF SHARES			REMAINING NO. OF
	AUTHORIZED TO BE		ADDITIONAL SHARES	SHARES AUTHORIZED
	PURCHASED	NO. OF SHARES	AUTHORIZED FOR	FOR PURCHASE
	JANUARY 1	PURCHASED	PURCHASE	DECEMBER 31
2004	1,000,000	-		1,000,000
2005	1,000,000	(133) (a)		1,000,000
2006	1,000,000	-		1,000,000

(a) The 133 shares purchased were not part of the share repurchase program. They were shares which a retired employee sold to the Company in order to pay personal federal and state income taxes on shares issued to the employee upon retirement.

In November 2006, the Board of Directors extended the share purchase authorization through January 31, 2008 for the 1,000,000 shares still remaining from the prior authorization.

In 2006, 2005 and 2004, additional issuances of treasury shares of 1,766 shares, 5,306 shares and 11,195 shares, respectively, were made for SGB stock option exercises, employee service awards and shares related to vested restricted stock units.

## COMMON STOCK

	SHARES ISSUED	TREASURY SHARES	OUTSTANDING SHARES
Outstanding, January 1, 2004 Stock Options Exercised Other	67,357,447 553,584 	26,490,977 (10,945) (250)	, ,
Outstanding, December 31, 2004 Stock Options Exercised Other Purchases	67,911,031 346,754  	26,479,782 (4,086) (1,220) 133	350,840
Outstanding, December 31, 2005 Stock Options Exercised Other	68,257,785 233,738 		41,783,176 234,419 1,085
OUTSTANDING, DECEMBER 31, 2006	68,491,523	26,472,843	42,018,680

The following is a reconciliation of the average shares of common stock used to compute basic earnings per common share to the shares used to compute diluted earnings per common share as shown on the Consolidated Statements of Income:

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE DATA)	2006	2005	2004	
Income from continuing operations	\$196,509	\$156 <b>,</b> 750	\$13,540	
Average shares of common stock outstanding used to compute basic earnings per common share Dilutive effect of stock options and restricted	41,953	41,642	41,129	
stock units	262	438	469	
Shares used to compute dilutive effect of stock options	42,215	42,080	41,598	
Basic earnings per common share from continuing operations	\$ 4.68	\$ 3.76	\$ 2.76	
Diluted earnings per common share from continuing operations	\$ 4.65 =======	\$ 3.73	\$ 2.73	

All outstanding stock options were included in the computation of diluted earnings per share at December 31, 2006, 2005 and 2004.

On January 23, 2007, the Company's Board of Directors approved a two-for-one stock split. One additional share of common stock will be issued on March 26, 2007, to stockholders of record at the close of business on February 28, 2007.

The total number of authorized common stock shares and par value were unchanged by this action. The stock split will require retroactive restatement of all historical share and per share data in the first quarter ending on March 31, 2007. Stockholder's equity will also be restated to give retroactive recognition of the stock split. For all periods presented, the par value of the additional shares resulting from the split will be reclassified from Additional paid-in capital to Common stock.

All references to the number of shares and per share amounts in the Consolidated Financial Statements for the years 2006, 2005 and 2004 are presented on a pre-split basis.

The company's historical earnings per common share on a pro forma basis (unaudited), assuming the stock split had occurred on January 1, 2004, would be as follows:

	PRO FORMA EARNINGS PER COMMON SHARE					MON SHARE
YEAR ENDED DECEMBER 31		2006		2005		2004
Basic earnings per common share: Continuing operations Discontinued operations	\$	2.34	\$	1.88	\$	1.38
Basic earnings per common share	\$	2.34	\$	1.88	\$	1.47
Diluted earnings per common share: Continuing operations Discontinued operations	\$	2.33	\$	1.86	\$	1.36
Diluted earnings per common share	\$	2.33	\$	1.86	\$	1.46(a)

(a) Does not total due to rounding.

#### 12. STOCK-BASED COMPENSATION

Effective January 1, 2006, the Company adopted SFAS No. 123 (revised 2004), "Share-Based Payments" ("SFAS 123(R)"), which replaced SFAS No. 123, "Accounting for Stock-Based Compensation," and superseded Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB 25"). SFAS 123(R) requires the cost of employee services received in exchange for an award of equity instruments to be based upon the grant-date fair value of the award (with limited exceptions). Additionally, this cost is to be recognized as expense over the period during which an employee is required to provide services in exchange for the award (usually the vesting period). However, this recognition period would be shorter if the recipient becomes retirement-eligible prior to the vesting date. SFAS 123(R) also requires that the additional tax benefits the Company receives from stock-based compensation be recorded as cash inflows from financing activities in the statement of cash flows. Prior to January 1, 2006, the Company applied the provisions of APB 25 in accounting for awards made under the Company's stock-based compensation plans.

The Company adopted the provisions of SFAS 123(R) using the modified-prospective transition method. Under this method, results from prior periods have not been restated. During 2002 and 2003, the Company ceased granting stock options to employees and non-employee directors, respectively. Primarily because of this, the effect of adopting SFAS 123(R) was not material to the Company's income from continuing operations, income before income taxes, net income, basic or diluted earnings per share or cash flows from operating and financing activities for the year ended December 31, 2006, and the cumulative effect of adoption using the modified-prospective transition method was not material. In addition, the Company elected to use the short-cut transition method for calculating the historical pool of windfall tax benefits.

In 2004, the Board of Directors approved the granting of performance-based restricted stock units as the long-term equity component of director, officer and certain key employee compensation. The restricted stock units require no payment from the recipient and compensation cost is measured based on the market price on the grant date and is generally recorded over the vesting period. The vesting period for restricted stock units granted to non-employee directors is one year and each restricted stock unit will be exchanged for a like number of shares of Company stock following the termination of the participant's service as a director. The vesting period for restricted stock units granted to officers and certain key employees is three years, and, upon vesting, each restricted stock unit will be exchanged for a like number of shares of the Company's stock. In September 2006, the Board of Directors approved changes to the employee restricted stock units program where future awards will vest on a pro rata basis over a three-year period and the specified retirement age will be 62. This compares with the prior three-year cliff vesting and retirement age of 65. Restricted stock units do not have an option for cash payment.

The following table summarizes restricted stock units issued and the compensation expense recorded for the years ended December 31, 2006 and 2005:

# STOCK-BASED COMPENSATION EXPENSE (DOLLARS IN THOUSANDS, EXCEPT PER UNIT)

	RESTRICTED STOCK UNITS	FAIR VALUE PER UNIT	2006	EXPENSE 2005	2004
Directors: May 1, 2004 May 1, 2005 May 1, 2006	3,500 6,000 8,000	\$ 43.42 53.75 82.59	\$ 108 440	\$ 51 215 	\$ 101  
Employees: January 24, 2005 January 24, 2006	32,700 46,550	50.41 67.70	477 914	502 	 
Total	96,750		\$ 1,939	\$ 768	\$ 101

Restricted stock unit activity for the year ended December 31, 2006 was as follows:

	RESTRICTED STOCK UNITS	WEIGHTED AVERAGE GRANT-DATE FAIR VALUE		
Nonvested at January 1, 2006 Granted Vested Forfeited	31,750 54,550 (7,833) (5,850)	\$ 50.62 69.88 73.17 61.79		
NONVESTED AT DECEMBER 31, 2006	72,617	\$ 61.76		

As of December 31, 2006, the total unrecognized compensation costs related to nonvested restricted stock units was \$2.7 million which is expected to be recognized over a weighted-average period of approximately 1.8 years.

As of December 31, 2006, 2005 and 2004, excess tax benefits, resulting principally from stock options were \$3.6 million, \$3.9 million and \$3.3 million, respectively.

No stock options have been granted to officers and employees since February 2002. No stock options have been granted to non-employee directors since May 2003. Prior to these dates, the Company had granted stock options for the purchase of its common stock to officers, certain key employees and non-employee directors under two stockholder-approved plans. The exercise price of the stock options was the fair value on the grant date, which was the date the Board of Directors approved the respective grants. The 1995 Executive Incentive Compensation Plan authorizes the issuance of up to 4,000,000 shares of the Company's common stock for use in paying incentive compensation awards in the form of stock options or other equity awards such as restricted stock, restricted stock units or stock appreciation rights. The 1995 Non-Employee Directors' Stock Plan authorizes the issuance of up to 300,000 shares of the Company's common stock for equity awards. At December 31, 2006, there were 1,242,231 and 148,500 shares available for granting equity awards under the 1995Executive Incentive Compensation Plan and the 1995 Non-Employee Directors' Stock Plan, respectively. Generally, new shares are issued for exercised stock options and treasury shares are issued for vested restricted stock units.

Options issued under the 1995 Executive Incentive Compensation Plan generally vested and became exercisable one year following the date of grant except options issued in 2002 generally vested and became exercisable two years following the date of grant. Options issued under the 1995 Non-Employee Director's Stock Plan generally became exercisable one year following the date of grant but vested immediately. The options under both Plans expire ten years from the date of grant.

Stock option activity for the years ended December 31, 2006, 2005 and 2004 was as follows:

## STOCK OPTIONS

		WEIGHTED AVERAGE EXERCISE PRICE	,
Outstanding, January 1, 2004			\$22.5
Exercised Terminated and Expired	(564,529) (9,450)		- - 
Outstanding, December 31, 2004 Exercised Terminated and Expired	(370,836)	29.10	\$27.9 - -
Outstanding, December 31, 2005 Exercised Terminated and Expired	(234,419)		\$26.9 -
OUTSTANDING, DECEMBER 31, 2006	513,706	\$30.97	\$23.4

- (a) Included in options outstanding at December 31, 2004 were 5,107 options granted to SGB key employees as part of the Company's acquisition of SGB in 2000. These options were not a part of the 1995 Executive Compensation Plan, or the 1995 Non-Employee Directors' Stock Plan.
- (b) Included in options outstanding at December 31, 2005 were 681 options granted to SGB key employees as part of the Company's acquisition of SGB in 2000. These options were not a part of the 1995 Executive Compensation Plan, or the 1995 Non-Employee Directors' Stock Plan.
- (c) Intrinsic value is defined as the difference between the current market value and the exercise price.

The total intrinsic value of options exercised during the twelve months ended December 31, 2006, 2005 and 2004 were \$10.8\$ million, \$11.1\$ million and \$9.5 million, respectively.

Options to purchase 513,706 shares were exercisable at December 31, 2006. The following table summarizes information concerning outstanding and exercisable options at December 31, 2006.

# STOCK OPTIONS OUTSTANDING AND EXERCISABLE

RANGE OF	NUMBER OUTSTANDING	REMAINING CONTRACTUAL	WEIGHTED AVERAGE
EXERCISABLE PRICES	AND EXERCISABLE	LIFE IN YEARS	EXERCISE PRICE
\$25.63 - \$29.00	211,208	3.28	\$27.47
29.31 - 32.65	244,894	4.99	32.54
32.81 - 46.16	57,604	3.97	37.09
	513,706		

## 13. FINANCIAL INSTRUMENTS

## OFF-BALANCE SHEET RISK

As collateral for the Company's performance and to insurers, the Company is contingently liable under standby letters of credit, bonds and bank guarantees in the amounts of \$128.4 million and \$154.0 million at December 31, 2006 and 2005, respectively. These standby letters of credit, bonds and bank guarantees are generally in force for up to four years. Certain issues have no scheduled expiration date. The Company pays fees to various banks and insurance companies that range from 0.25 percent to 1.90 percent per annum of the instruments' face value. If the Company were required to obtain replacement standby letters of credit, bonds and bank guarantees as of December 31, 2006 for those currently outstanding, it is the Company's opinion that the replacement costs would not vary significantly from the present fee structure.

The Company has currency exposures in approximately 45 countries. The Company's primary foreign currency exposures during 2006 were in the United Kingdom, members of the European Economic and Monetary Union, Brazil, Canada and South

OFF-BALANCE SHEET RISK - THIRD PARTY GUARANTEES

In connection with the licensing of one of the Company's trade names and providing certain management services (the furnishing of selected employees), the Company guarantees the debt of certain third parties related to its international operations. These guarantees are provided to enable the third parties to obtain financing of their operations. The Company receives fees from these operations, which are included as Services sales in the Company's Consolidated Statements of Income. The revenue the Company recorded from these entities was \$2.2 million, \$1.9 million and \$1.0 million for the twelve months ended December 31, 2006, 2005 and 2004, respectively. The guarantees are renewed on an annual basis and the Company would only be required to perform under the guarantees if the third parties default on their debt. The maximum potential amount of future payments (undiscounted) related to these guarantees was \$2.9 million at December 31, 2006 and 2005. There is no recognition of this potential future payment in the accompanying financial statements as the Company believes the potential for making these payments is remote. These quarantees were renewed in June 2006, September 2006 and November 2006.

The Company provided an environmental indemnification for property that was sold to a third party in 2006. The term of this guarantee is three years and the Company would only be required to perform under the guarantee if an environmental matter is discovered on the property. The Company is not aware of any environmental issues related to the property. The maximum potential amount of future payments (undiscounted) related to this guarantee is \$0.2 million at December 31, 2006. There is no recognition of this potential future payment in the accompanying financial statements as the Company believes the potential for making this payment is remote.

The Company provided an environmental indemnification for property that was sold to a third party in 2006. The term of this guarantee is indefinite, and the Company would only be required to perform under the guarantee if an environmental matter is discovered on the property relating to the time the Company owned the property. The Company is not aware of any environmental issues related to this property. The maximum potential amount of future payments (undiscounted) related to this guarantee is estimated to be \$3.0 million at December 31, 2006. There is no recognition of this potential future payment in the accompanying financial statements as the Company believes the potential for making this payment is remote.

The Company provides guarantees related to arrangements with certain customers that include joint and several liability for actions for which the Company may be partially at fault. The terms of these guarantees do not exceed four years and the maximum amount of future payments (undiscounted) related to these guarantees is \$3.0 million per occurrence. This amount represents the Company's self-insured maximum limitation. There is no specific recognition of potential future payments in the accompanying financial statements as the Company is not aware of any claims.

The Company provided a guarantee related to the payment of taxes for a product line that was sold to a third party in 2005. The term of this guarantee is five years, and the Company would only be required to perform under the guarantee if taxes were not properly paid to the government while the Company owned the product line in accordance with applicable statutes. The Company is not aware of any instances of noncompliance related to these statutes. The maximum potential amount of future payments (undiscounted) related to this guarantee is estimated to be \$1.3 million at December 31, 2006. There is no recognition of any potential future payment in the accompanying financial statements as the Company believes the potential for making this payment is remote.

The Company provided an environmental indemnification for property that was sold to a third party in 2004. The term of this guarantee is seven years and the Company would only be required to perform under the guarantee if an environmental matter is discovered on the property relating to the time the Company owned the property that was not known by the buyer at the date of sale. The Company is not aware of any environmental issues related to this property. The maximum potential amount of future payments (undiscounted) related to this guarantee is \$0.8 million at December 31, 2006 and 2005. There is no recognition of this potential future payment in the accompanying financial statements as the Company believes the potential for making this payment is remote.

Every three years, the Company requires a third party to review procedures and record keeping related to the production of certain products. Commencing in 2004, the Company provided an indemnification for any costs incurred by the third party resulting from an injury while these services are being provided to the Company. In addition, the Company provided an indemnification for certain costs resulting from an outside claim against the third party. The indemnification is provided for as long as the Company is producing products which meet the third party's specifications. At December 31, 2006 and 2005, the maximum potential amount of future payments (undiscounted) related to this guarantee is \$3.0 million per occurrence. This amount represents the Company's self-insured maximum

limitation. There is no specific recognition of this potential future payment in the accompanying financial statements as the Company is not aware of any claims.

Prior to the Company's acquisition of the business, Hunnebeck guaranteed certain third party debt to leasing companies in connection with the sale of equipment. The guarantees expire on January 1, 2007 and December 1, 2008. At December 31, 2006, the maximum potential amount of future payments (undiscounted) related to these guarantees was \$0.1 million. The Company would only be required to perform under the guarantees if a customer defaulted on the lease payments. There is no recognition of these potential future payments in the accompanying financial statements as the Company believes the potential for making these payments is remote.

Liabilities for the fair value of each of the guarantee instruments noted above were recognized in accordance with FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" ("FIN 45"). These liabilities are included in Other current liabilities or Other liabilities (as appropriate) on the Consolidated Balance Sheets. The recognition of these liabilities did not have a material impact on the Company's financial condition or results of operations for the twelve months ended December 31, 2006 or 2005.

In the normal course of business, the Company provides legal indemnifications related primarily to the performance of its products and services and patent and trademark infringement of its goods and services sold. These indemnifications generally relate to the performance (regarding function, not price) of the respective goods or services and therefore no liability is recognized related to the fair value of such guarantees.

## DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The Company has several hedges of net investment recorded in accordance with SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"). The Company recorded a debit of \$14.0 million and a credit of \$16.3 million during 2006 and 2005, respectively, in the foreign currency translation adjustments line of Other comprehensive income (loss) related to hedges of net investments.

At December 31, 2006 and 2005, the Company had \$170.9 million and \$157.9 million contracted amounts, respectively, of foreign currency forward exchange contracts outstanding. These contracts are part of a worldwide program to minimize foreign currency exchange operating income and balance sheet exposure. The unsecured contracts outstanding at December 31, 2006 mature within six months and are with major financial institutions. The Company may be exposed to credit loss in the event of non-performance by the other parties to the contracts. The Company evaluates the credit worthiness of the counterparties and does not expect default by them. Foreign currency forward exchange contracts are used to hedge commitments, such as foreign currency debt, firm purchase commitments and foreign currency cash flows for certain export sales transactions.

The following tables summarize by major currency the contractual amounts of the Company's forward exchange contracts in U.S. dollars as of December 31, 2006 and 2005. The "Buy" amounts represent the U.S. dollar equivalent of commitments to purchase foreign currencies, and the "Sell" amounts represent the U.S. dollar equivalent of commitments to sell foreign currencies.

## FORWARD EXCHANGE CONTRACTS

(IN THOUSANDS)		AS C	OF DECEMBER 31, 2006	
	TYPE	U.S. DOLLAR EQUIVALENT		ECOGNIZED AIN(LOSS)
 Australian Dollar	Sell	\$ 2,373	January 2007	\$ (16)
Australian Dollar	Buy	1,050	January 2007	
Canadian Dollar	Sell	3,050	January 2007	26
Canadian Dollar	Buy	7,850	January 2007	(151)
Euros	Sell	10,828	January 2007	12
Euros	Buy	52,699	January 2007	288
British Pounds Sterling	Sell	19,503	January 2007	34
British Pounds Sterling	Buy	70,551	January through March 2007	(386)
Mexican Pesos	Buy	509	January 2007	3
Taiwan Dollar	Buy	895	January 2007	(2)
Taiwan Dollar	Sell	895	January 2007	3
South African Rand	Sell	691	January through May 2007	(17)
Total		\$ 170,894		\$ (206)

At December 31, 2006, the Company held forward exchange contracts in British pounds sterling, euros, Canadian dollars, Australian dollars, Mexican pesos, South African rands and Taiwan dollars which were used to offset certain future payments between the Company and its various subsidiaries, vendors or customers. These contracts all mature by May 2007. The Company had outstanding forward contracts designated as SFAS 133 cash flow hedges in the amount of \$1.1 million at December 31, 2006. These forward contracts had a net unrealized gain of \$5 thousand that was included in Other comprehensive income (loss), net of deferred taxes, at December 31, 2006. The Company did not elect to treat the remaining contracts as hedges under SFAS 133 and so mark-to-market gains and losses were recognized in net income.

#### FORWARD EXCHANGE CONTRACTS

(IN THOUSANDS)	AS OF DECEMBER 31, 2005						
	TYPE	U.S. DOLLA EQUIVALENT	R MATURITY	RECOGNIZED GAIN(LOSS)			
Euros	Buy	\$ 14,343	January through June 2006	\$ (211)			
Euros	Sell	1,987	January 2006	15			
British pounds sterling	Buy	75,743	January 2006	(1,334)			
British pounds sterling	Sell	56,929	January 2006	436			
Canadian dollars	Buy	942	January 2006	5			
Canadian dollars	Sell	1,886	January 2006	15			
Taiwan dollars	Sell	6,088	August through November 2006	5			
Total		\$157 <b>,</b> 918		\$(1,074)			

At December 31, 2005, the Company held forward exchange contracts in British pounds sterling, euros, Canadian dollars and Taiwan dollars which were used to offset certain future payments between the Company and its various subsidiaries, vendors or customers. These contracts all mature by November 2006. The Company had outstanding forward contracts designated as SFAS 133 cash flow hedges in the amount of \$6.1 million at December 31, 2005. These forward contracts had a net unrealized loss of \$112 thousand that was included in other comprehensive income (loss), net of deferred taxes, at December 31, 2005. The Company did not elect to treat the remaining contracts as hedges under SFAS 133 and so mark-to-market gains and losses were recognized in net income.

#### CONCENTRATIONS OF CREDIT RISK

Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of cash and cash equivalents and accounts receivable. The Company places its cash and cash equivalents with high-quality financial institutions and, by policy, limits the amount of credit exposure to any one institution.

Concentrations of credit risk with respect to accounts receivable are generally limited due to the Company's large number of customers and their dispersion across different industries and geographies. However, the Company's Mill Services Segment has several large customers throughout the world with significant accounts receivable balances. In December 2005, the Company acquired BISNH. This acquisition has increased the Company's corresponding concentration of credit risk to customers in the steel industry. Additionally, consolidation in the global steel industry has increased the Company's exposure to specific customers. Additional consolidation is possible. Should transactions occur involving some of the steel industry's larger companies, which are customers of the Company, it would result in an increase in concentration of credit risk for the Company.

The Company generally does not require collateral or other security to support customer receivables. If a receivable from one or more of the Company's larger customers becomes uncollectible, it could have a material effect on the Company's results of operations and cash flows.

## FAIR VALUE OF FINANCIAL INSTRUMENTS

The major methods and assumptions used in estimating the fair values of financial instruments are as follows:

estimated by obtaining quotes from brokers.

## CASH AND CASH EQUIVALENTS

The carrying amount approximates fair value due to the relatively short period to maturity of these instruments.

FOREIGN CURRENCY FORWARD EXCHANGE CONTRACTS
The fair value of foreign currency forward exchange contracts is

## LONG-TERM DEBT

The fair value of the Company's long-term debt is estimated based on the quoted market prices for the same or similar issues or on the current rates offered to the Company for debt of the same remaining maturities.

The carrying amounts and estimated fair values of the Company's financial instruments as of December 31, 2006 and 2005 are as follows:

#### FINANCIAL INSTRUMENTS

(IN THOUSANDS)	20	006	2005		
	CARRYING AMOUNT	FAIR VALUE	CARRYING AMOUNT	FAIR VALUE	
Assets: Cash and cash equivalents Liabilities:	\$101,260	\$101,260	\$120,929	\$120,929	
Long-term debt including current maturities Foreign currency forward exchange	877,947	893,373	911,925	947,406	
contracts	206	206	1,074	1,074	

#### 14. INFORMATION BY SEGMENT AND GEOGRAPHIC AREA

The Company reports information about its operating segments using the "management approach" in accordance with SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information" (SFAS 131). This approach is based on the way management organizes and reports the segments within the enterprise for making operating decisions and assessing performance. The Company's reportable segments are identified based upon differences in products, services and markets served. There were no significant inter-segment sales.

The Company's Divisions are aggregated into three reportable segments and an "all other" category labeled Engineered Products and Services. These segments and the types of products and services offered include the following:

## MILL SERVICES SEGMENT

This segment provides on-site, outsourced services to steel mills and other metal producers such as aluminum. Services include slag processing; semi-finished inventory management; material handling; scrap management; in-plant transportation; and a variety of other services.

#### ACCESS SERVICES SEGMENT

Major services include the rental and sale of scaffolding, shoring and concrete forming systems for non-residential construction, international multi-dwelling residential construction projects, industrial maintenance projects, as well as a variety of other access services including project engineering and equipment installation.

Products and services are provided to commercial and industrial construction contractors; public utilities; industrial plants; and the infrastructure repair and maintenance markets.

## GAS TECHNOLOGIES SEGMENT

Major products and services include tanks, cylinders and valves for the containment and control of compressed gases.

Major customers include various industrial markets and users of compressed gases; the hospital, life support, and refrigerant gas industries; welding distributors; medical laboratories; beverage carbonation users; and the animal husbandry industry.

ENGINEERED PRODUCTS AND SERVICES ("ALL OTHER") CATEGORY
Major products and services include railway track maintenance equipment and
services; industrial grating; air-cooled heat exchangers; granules for asphalt
roofing shingles and abrasives for industrial surface preparation derived from
coal slag; and boilers, water heaters and process equipment, including
industrial blenders, dryers and mixers.

Major customers include private and government-owned railroads and urban mass transit systems worldwide; industrial plants and the non-residential, commercial and public construction and retrofit markets; the natural gas exploration and processing industry; asphalt roofing manufacturers; and the chemical, food processing and pharmaceutical industries.

#### OTHER INFORMATION

The measurement basis of segment profit or loss is operating income. Sales of the Company in the United States and the United Kingdom exceeded 10% of consolidated sales with 38% and 20%, respectively, in 2006; 42% and 20%, respectively, in 2005; and 42% and 21%, respectively, in 2004. There are no significant inter-segment sales.

No single customer represented 10% or more of the Company's sales in 2005 and 2004. However, one customer in the Mill Services Segment provided \$351.0 million in sales for 2006, which was 10% of the Company's revenues for the year. In addition, the Mill Services Segment is dependent largely on the global steel industry and in 2006, 2005 and 2004, there were two customers that each provided in excess of 10% of this Segment's revenues under multiple long-term contracts at several mill sites. The loss of any one of these contracts would not have a material adverse impact upon the Company's financial position or cash flows; however, it could have a material effect on quarterly or annual results of operations. Additionally, these customers have significant accounts receivable balances. Further consolidation in the global steel industry is probable. Should transactions occur involving some of the Company's larger steel industry customers, it would result in an increase in concentration of credit risk for the Company.

Corporate assets include principally cash, insurance receivables, prepaid pension costs and United States deferred income taxes. Net Property, Plant and Equipment in the United States represented 30%, 33% and 34% of total Net Property, Plant and Equipment as of December 31, 2006, 2005 and 2004, respectively. Net Property, Plant and Equipment in the United Kingdom represented 23% of total Net Property, Plant and Equipment as of December 31, 2006, 2005 and 2004.

#### SEGMENT INFORMATION

	TWELVE MONTHS ENDED								
	DECEMBER	31, 2006	DECEMBER	R 31, 2005	DECEMBE	R 31, 2004			
(IN THOUSANDS)	SALES	OPERATING INCOME (LOSS)	SALES	OPERATING INCOME (LOSS)	SALES	OPERATING INCOME (LOSS)			
Mill Services Segment	\$1,366,530	\$147,798	\$1,060,354	\$109,591	\$ 997,410	\$105,490			
Access Services Segment	1,080,924	120,382	788,750	74,742	706,490	44,464			
Gas Technologies Segment	397,680	14,160	370,201	17,912	339,086	14,393			
Segment Totals	2,845,134	282,340	2,219,305	202,245	2,042,986	164,347			
Engineered Products and Services ("all other") Category	578,159	77,466	546,905	69,699	459,073	47,029			
General Corporate		(1,337)		(2,996)		(1,527)			
Consolidated Totals	\$3,423,293	\$358,469	\$2,766,210	\$268,948	\$2,502,059	\$209 <b>,</b> 849			

BEFORE INCOME TAXES AND MINORITY INTEREST

	TWELVE MONTHS ENDED					
(IN THOUSANDS)		DECEMBER 31 2005				
Segment operating income	\$ 282,340	\$ 202,245	\$ 164,347			
Engineered Products and Services ("all other") Category	77,466	69,699	47,029			
General Corporate Expense	(1,337)	(2,996)	(1,527)			
Operating income from continuing operations	s 358,469	268,948	209,849			
Equity in income of unconsolidated entities, net	192	74	128			
Interest Income	3,709	3,165	2,319			
Interest Expense	(60,478)	(41,918)	(41,057)			
Income from continuing operations before income taxes and minority interest	\$ 301,892	\$ 230,269	\$ 171,239			

SEGMENT INFORMATION

		ASSETS (A)	DEPRECIATION AND AMORTIZATION			
(IN THOUSANDS)	2006	2005	2004	2006	2005	2004
Mill Services Segment	\$1,401,603	\$1,273,522	\$ 985,538	\$151,005	\$114,952	\$107,682
Access Services Segment	1,239,892	976,936	763,916	69,781	53,263	48,005
Gas Technologies Segment	271,367	253 <b>,</b> 276	257,233	11,411	12,610	12,735
Segment Totals	2,912,862	2,503,734	2,006,687	232,197	180,825	168,422
Engineered Products and Services ("all other") Category	287,482	315,241	274,627	18,922	15,735	14,675
Corporate	126,079	156,829	108,442	1,863	1,505	1,274
Total	\$3,326,423	\$2,975,804	\$2,389,756	\$252 <b>,</b> 982	\$198,065	\$184,371

(a) Assets from discontinued operations of 0.0 million, 0.4 million and 0.5 million in 2006, 2005 and 2004, respectively, are included in the Gas Technologies Segment.

## CAPITAL EXPENDITURES

(IN THOUSANDS)	2006	2005	2004
	\$161 <b>,</b> 651	\$155,595	\$120 <b>,</b> 890
Mill Services Segment			
Access Services Segment	138,459	86,668	50,439
Gas Technologies Segment	9,330	6,438	8,958
Segment Totals	309,440	248,701	180,287
Engineered Products and Services ("all other")			
Category	27,635	39,834	22,585
Corporate	3,098	1,704	1,363
Total	\$340,173	\$290,239	\$204,235

	SALES TO U	NAFFILIATED	CUSTOMERS	N	ET PROPER	TY,	PLANT AN	D EQUIPMENT
(IN THOUSANDS)	2006	2005	2004		2006		2005	2004
United States United Kingdom	\$1,296,256 676,520	\$1,157,034 546,673	\$1,047,416 534,097	\$	401,997 298,582	\$	371,039 258,786	\$313,391 218,127
All Other	1,450,517	1,062,503	920,546		621,888		509,983	400,780

Totals excluding Corporate

\$3,423,293 \$2,766,210 \$2,502,059 \$1,322,467 \$1,139,808 \$932,298

(a) Revenues are attributed to individual countries based on the location of the facility generating the revenue.

## INFORMATION ABOUT PRODUCTS AND SERVICES

	SALES TO	UNAFFILIATED	CUSTOMERS
(IN THOUSANDS)	2006	2005	2004
PRODUCT GROUP			
Mill services	\$1,366,530	\$1,060,354	\$ 997,410
Access services	1,080,924	788,750	706,490
Industrial gas products	397,680	370,201	339,086
Railway track maintenance services and			
equipment	231,625	247,452	209,765
Industrial grating products	107,048	98,845	85,609
Industrial abrasives and roofing granules	73,112	72,216	70,863
Heat exchangers	124,829	92,339	60,103
Powder processing equipment and heat			
transfer products	41,545	36,053	32,733
Consolidated Sales	\$3,423,293	\$2,766,210	\$2,502,059

## 15. OTHER (INCOME) AND EXPENSES

In the years 2006, 2005 and 2004, the Company recorded pre-tax Other (income) and expenses from continuing operations of \$6.9\$ million, \$2.0\$ million and \$4.9\$ million, respectively. The major components of this income statement category are as follows:

	OTHER	(INCOME) AND	EXPENSES
(IN THOUSANDS)	2006	2005	2004
Net gains	\$ (5,450)	\$ (9,674)	\$ (1,524)
Impaired asset write-downs	4,441	579	484
Employee termination benefit costs	3,552	9,060	3,892
Costs to exit activities	1,389	1,028	975
Other expense	2,919	1,007	1,035
Total	\$ 6,851	\$ 2,000	\$ 4,862

## NET GAINS

Net gains are recorded from the sales of redundant properties (primarily land, buildings and related equipment) and non-core assets. In 2006, gains related to assets principally in Europe, South America and the United States. In 2005, gains related to assets principally in the United States and Europe.

	NET GAINS					
(IN THOUSANDS)	2006	2005	2004			
Mill Services Segment	\$ (2,823)	\$ (4,202) \$	(354)			
Access Services Segment	(2,510)	(5,413)	(1,124)			
Gas Technologies Segment						
Engineered Products and Services ("all other") Category	(117)	(59)	(46)			
Corporate						
Total	\$ (5,450)	\$ (9,674) \$	(1,524)			

Cash proceeds associated with these gains are included in Proceeds from the sale of assets in the investing activities section of the Consolidated Statements of Cash Flows.

#### IMPAIRED ASSET WRITE-DOWNS

Impairment losses are measured as the amount by which the carrying amount of assets exceeded their fair value. Fair value is estimated based upon the expected future realizable cash flows including anticipated selling prices. In 2006, the Company recorded an asset impairment loss of \$4.2 million for certain plant, property and equipment related to exiting an underperforming product line in the Gas Technologies Segment.

Non-cash impaired asset write-downs are included in Other, net in the Consolidated Statements of Cash Flows as adjustments to reconcile net income to net cash provided by operating activities.

## EMPLOYEE TERMINATION BENEFIT COSTS

The Company adopted SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities," ("SFAS 146") on January 1, 2003. This standard addresses involuntary termination costs associated with one-time benefit arrangements provided as part of an exit or disposal activity. These costs and the related liabilities are recognized by the Company when a formal plan for reorganization is approved at the appropriate level of management and communicated to the affected employees. Additionally, costs associated with on-going benefit arrangements, or in certain countries where statutory requirements dictate a minimum required benefit, are recognized when they are probable and estimable, in accordance with SFAS No. 112, "Employers' Accounting for Postemployment Benefits," (SFAS 112).

The total amount of employee termination benefit costs incurred for the years 2006, 2005 and 2004 was as follows. None of the actions are expected to incur any additional costs.

	 E	EMPLOYEE	TERMI	NATION	BENEFIT	COSTS
(IN THOUSANDS)		2006		2005		2004
Mill Services Segment	\$	1,820	\$	4,827	\$	1,338
Access Services Segment		799		1,647		1,504
Gas Technologies Segment		57		107		229
Engineered Products and Services ("all other") Category		821		1,256	i	685
Corporate		55		1,223		136
Total	\$	3 <b>,</b> 552	\$	9,060	\$	3,892

The terminations for the years 2004 to 2006 occurred principally in Europe, South America and the United States.

Employee termination benefit costs incurred but not paid as of December 31 2006 totaled \$1.9 million. The payments for employee termination benefit costs are reflected as uses of operating cash in the Consolidated Statements of Cash Flows.

COSTS ASSOCIATED WITH EXIT OR DISPOSAL ACTIVITIES

Costs associated with exit or disposal activities are recognized in accordance with SFAS 146 and are included as a component of Other expenses in the Company's Consolidated Statements of Income. SFAS 146 addresses involuntary termination costs (as discussed above) and other costs associated with exit or disposal activities (exit costs). Costs to terminate a contract that is not a capital lease are recognized when an entity terminates the contract or when an entity ceases using the right conveyed by the contract. This includes the costs to terminate the contract before the end of its term or the costs that will continue to be incurred under the contract for its remaining term without economic benefit to the entity (e.g., lease run-out costs). Other costs associated with exit or disposal activities (e.g., costs to consolidate or close facilities and relocate equipment or employees) are recognized and measured at their fair value in the period in which the liability is incurred. In 2006, \$1.4 million of exit costs were incurred. These were principally relocation costs and lease run-out costs for the Engineered Products and Services Category and the Mill Services and Access Services Segments.

In 2005 and 2004, exit costs incurred were \$1.0 million and \$1.0 million, respectively. These were principally lease run-out costs, lease termination costs and relocation costs for the Mill Services and Access Services Segments and the Engineered Products and Services Category.

## 16. COMPONENTS OF ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Total Accumulated other comprehensive income (loss) is included in the Consolidated Statements of Stockholders' Equity. The components of Accumulated other comprehensive income (loss) are as follows:

ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)		
(IN THOUSANDS)		MBER 31 2005
Cumulative foreign exchange translation adjustments	\$ 65,416	\$ (26,162)
Fair value of effective cash flow hedges	70	(64)
Minimum pension liability		(141,094)
Pension and postretirement benefit adjustment	(234,825)	
Marketable securities unrealized gains	5	2
Total Accumulated Other Comprehensive Income (Loss)	\$(169,334) =======	\$(167,318) 

(IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

2006

QUARTERLY	FIRST	S	ECOND	THIRD	F	OURTH
Sales Gross profit (a)	\$ 769.6 190.5	\$	865.5 224.0	\$ 875.9 230.0	\$	912.3 231.3
Net income	34.3		53.9	55.8		52.5
Basic earnings per share Diluted earnings per share	0.82 0.81		1.28 1.28	1.33 1.32		1.25 1.24

(IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

2005

QUARTERLY	FIRST	S	ECOND	THIRD	F	OURTH	
Sales Gross profit (a) Net income	\$ 640.1 146.4 23.1	\$	696.1 169.8 41.7	\$ 697.5 164.8 40.0	\$	732.5 185.7 51.9	
Basic earnings per share Diluted earnings per share	 0.56		1.00	 0.96		1.24	

(a) Gross profit is defined as Sales less costs and expenses associated directly with or allocated to products sold or services rendered.

COMMON STOCK PRICE AND DIVIDEND INFORMATION (UNAUDITED)

	KET PRICE HIGH	SHARE LOW	ENDS DECLARED ER SHARE
2006 First Quarter Second Quarter Third Quarter Fourth Quarter	\$ 84.55 89.70 82.42 82.97	\$ 67.52 71.25 67.77 76.00	\$ 0.3250 0.3250 0.3250 0.3250
2005 First Quarter Second Quarter Third Quarter Fourth Quarter	\$ 61.35 61.10 66.20 70.57	\$ 49.87 52.37 53.56 59.70	\$ 0.3000 0.3000 0.3000 0.3000 0.3250

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURES

None.

ITEM 9A. CONTROLS AND PROCEDURES

The Company's management, including the Chief Executive Officer and Chief Financial Officer, has conducted an evaluation of the effectiveness of disclosure controls and procedures as of December 31, 2006. Based on that

evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures are effective. There have been no changes in internal control over financial reporting that could materially affect, or are likely to materially affect, internal control over financial reporting.

Management's Report on Internal Controls Over Financial Reporting is included in Part II, Item 8, "Financial Statements and Supplementary Data." Management's assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2006 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report appearing in Part II, Item 8, "Financial Statements and Supplementary Data," which expresses unqualified opinions on management's assessment and on the effectiveness of the Company's internal control over financial reporting as of December 31, 2006.

TTEM 9B OTHER INFORMATION

10b5-1 Plan

The Chief Executive Officer ("CEO") of the Company plans to adopt, in the first quarter of 2007, a new personal trading plan as part of a long-term strategy for asset diversification and liquidity, in accordance with the Securities and Exchange Commission's Rule 10b5-1. Under the proposed plan, the CEO will exercise 40,000 shares, under pre-arranged terms, in open market transactions. The proposed trading plan will expire in April 2007.

Rule 10b5-1 allows officers and directors, at a time when they are not in possession of material non-public information, to adopt written plans to sell shares on a regular basis under pre-arranged terms, regardless of any subsequent non-public information they may receive. Exercises of stock options by the CEO pursuant to the terms of his plan will be disclosed publicly through Form 144 and Form 4 filings with the Securities and Exchange Commission.

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

Information regarding executive officers required by this Item is set forth as a Supplementary Item at the end of Part I hereof (pursuant to Instruction 3 to Item 401(b) of Regulation S-K). Other information required by this Item is incorporated by reference to the sections entitled "Corporate Governance," "Director Information," "Report of the Audit Committee" and "Section 16(a) Beneficial Ownership Reporting Compliance" of the 2007 Proxy Statement.

The Company's Code of Ethics for the Chief Executive Officer and Senior Financial Officers (the "Code") may be found on the Company's internet website, www.harsco.com. The Company intends to disclose on its website any amendments to the Code or any waiver from a provision of the Code. The Code is available in print to any stockholder who requests it.

#### ITEM 11. EXECUTIVE COMPENSATION

Information regarding compensation of executive officers and directors is incorporated by reference to the sections entitled "Compensation Discussion and Analysis," "Compensation Committee Report," "Executive Compensation," "Non-Employee Director Compensation" and "Compensation Committee Interlocks and Insider Participation" of the 2007 Proxy Statement.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information regarding security ownership of certain beneficial owners and management is incorporated by reference to the section entitled "Share Ownership of Directors, Management and Certain Beneficial Owners" of the 2007 Proxy Statement.

#### EQUITY COMPENSATION PLAN INFORMATION

The Company maintains the 1995 Executive Incentive Compensation Plan and the 1995 Non-Employee Directors' Stock Plan, which allow the Company to grant equity awards to eligible persons. Upon stockholder approval of these two plans in 1995, the Company terminated the use of the 1986 Stock Option Plan for granting stock option awards.

The Company also assumed options under the SGB Group Plc Discretionary Share Option Plan 1997 (the "SGB Plan") upon the Company's acquisition of SGB Group Plc ("SGB") in 2000. The SGB Plan terminated in accordance with its terms when the remaining Harsco Replacement Options were exercised on August 30, 2006.

The following table gives information about equity awards under these plans as of December 31, 2006. All securities referred to are shares of Harsco common stock.

EQU:	ITY COMPENSATION PLAN INFORM	ATION	
	Column (a)	Column (b)	Column (c)
Plan category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in Column (a))
Equity compensation plans approved by security holders (1)	513,706	\$30.97	1,390,731
Equity compensation plans not approved by security holders	у		
Total	513,706	\$30.97	1,390,731

(1) Plans include the 1995 Executive Incentive Compensation Plan, as amended, and the 1995 Non-Employee Directors' Stock Plan, as amended.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

Information regarding certain relationships and related transactions is incorporated by reference to the sections entitled "Certain Relationships and Related Party Transactions" and "Corporate Governance" of the 2007 Proxy Statement.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Information regarding principal accounting fees and services is incorporated by reference to the sections entitled "Report of the Audit Committee" and "Fees Billed by the Accountants for Audit and Non-Audit Services" of the 2007 Proxy Statement.

## ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

- (a) 1. The Consolidated Financial Statements are listed in the index to Item 8, "Financial Statements and Supplementary Data," on page 45.
- (a) 2. The following financial statement schedule should be read in conjunction with the Consolidated Financial Statements (see Item 8, "Financial Statements and Supplementary Data"):

	Page
Report of Independent Registered Public Accounting Firm	47
Schedule II - Valuation and Qualifying Accounts for the	
years 2006, 2005 and 2004	97

Schedules other than that listed above are omitted for the reason that they are either not applicable or not required, or because the information required is contained in the financial statements or notes thereto.

Condensed financial information of the registrant is omitted since "restricted net assets" of consolidated subsidiaries does not exceed 25% of consolidated net assets.

Financial statements of 50% or less owned unconsolidated companies are not submitted inasmuch as (1) the registrant's investment in and advances to such companies do not exceed 20% of the total consolidated assets, (2) the registrant's proportionate share of the total assets of such companies does not exceed 20% of the total consolidated assets, and (3) the registrant's equity in the income from continuing operations before income taxes of such companies does not exceed 20% of the total consolidated income from continuing operations before income taxes.

# SCHEDULE II. VALUATION AND QUALIFYING ACCOUNTS CONTINUING OPERATIONS (DOLLARS IN THOUSANDS)

COLUMN C

COLUMN A		COLUMN B	ADDITIONS	COLUMN D (DEDUCTIONS)	ADDITIONS	COLUMN E
DESCRIPTION	BALANCE	AT BEGINNING OF PERIOD	CHARGED TO COST AND EXPENSES	DUE TO CURRENCY TRANSLATION ADJUSTMENTS	OTHER (A)	BALANCE AT END OF PERIOD
FOR THE YEAR 2006:						
Allowance for Doubtful Accour	nts S	\$ 24,404	\$ 9,230	\$ 1,880	\$ (10,163)	\$ 25,351
Deferred Tax Assets - Valuation Allowance	S	\$ 21,682	\$ (5,793)	\$ (270)	\$ (1,727)	\$ 13,892
FOR THE YEAR 2005:						
Allowance for Doubtful Accour	nts S	19,095	\$ 6,453	\$ (832)	\$ (312)	\$ 24,404
Deferred Tax Assets - Valuation Allowance	S	\$ 17,492	\$ 2,119	\$ 172	\$ 1,899	\$ 21,682
FOR THE YEAR 2004:						
Allowance for Doubtful Accour	nts S	\$ 24,612	\$ 5,048	\$ 863	\$ (11,428)	(b) \$ 19,095
Deferred Tax Assets - Valuation Allowance	Ş	\$ 13 <b>,</b> 098	\$ 4,228	\$ 166	\$	\$ 17,492

<sup>(</sup>a) Includes principally the use of previously reserved amounts and changes related to acquired companies.(b) Includes \$5,322 for the write-off of six accounts receivable in the Mill Services Segment as well as the write-off of other accounts receivable for all segments.

# (a) 3. Listing of Exhibits Filed with Form 10-K

EXHIBIT NUMBER	DATA REQUIRED	LOCATION IN FORM 10-K
2 (a)	Share Purchase Agreement between Sun HB Holdings, LLC, Boca Raton, Florida, United States of America and Harsco Corporation, Camp Hill, Pennsylvania, United States of America dated September 20, 2005 regarding the sale and purchase of the issued share capital of Hunnebeck Group GmbH, Ratingen, Germany.	Exhibit to Form 10-Q for the period ended September 30, 2005
2 (b)	Agreement, dated as of December 29, 2005, by and among the Harsco Corporation (for itself and as agent for each of MultiServ France SA, Harsco Europa BV and Harsco Investment Limited), Brambles U.K. Limited, a company incorporated under the laws of England and Wales, Brambles France SAS, a company incorporated under the laws of France, Brambles USA, Inc., a Delaware corporation, Brambles Holdings Europe B.V., a company incorporated under the laws of the Netherlands, and Brambles Industries Limited, a company incorporated under the laws of Australia. In accordance with Item 601(b)(2) of Regulation S-K, the registrant hereby agrees to furnish supplementally a copy of any omitted schedule to the Commission upon request. Portions of Exhibit 2(a) have been omitted pursuant to a request for confidential treatment. The omitted portions have been filed separately with the Securities and Exchange Commission.	Exhibit volume, 2005 10-K
2(c)	Stock Purchase Agreement among Excell Materials, Inc., the Stockholders of Excell Materials, Inc. and Harsco Corporation dated as of January 4, 2007.	Exhibit volume, 2006 10-K
3(a)	Restated Certificate of Incorporation as amended April 24, 1990	Exhibit volume, 1990 10-K
3 (b)	Certificate of Amendment of Restated Certificate of Incorporation filed June 3, 1997	Exhibit volume, 1999 10-K
3(c)	Certificate of Designation filed September 25, 1997	Exhibit volume, 1997 10-K
3 (d)	By-laws as amended January 23, 2007	Exhibit to Form 8-K dated January 23, 2007
3 (e)	Certificate of Amendment of Restated Certificate of Incorporation filed April 26, 2005	Proxy Statement dated March 22, 2005 on Appendix A pages A-1 through A-2
4(a)	Harsco Corporation Rights Agreement dated as of September 28, 1997, with Chase Mellon Shareholder Services L.L.C.	Incorporated by reference to Form 8-A, filed September 26, 1997

EXHIBIT NUMBER	DATA REQUIRED	LOCATION IN FORM 10-K
4 (b)	Registration of Preferred Stock Purchase Rights	Incorporated by reference to Form 8-A dated October 2, 1987
4(c)	Current Report on dividend distribution of Preferred Stock Purchase Rights	Incorporated by reference to Form 8-K dated October 13, 1987
4(f)	Debt and Equity Securities Registered	Incorporated by reference to Form S-3, Registration No. 33-56885 dated December 15, 1994, effective date January 12, 1995
4 (g)	Harsco Finance B. V. (pound)200 million, 7.25% Guaranteed Notes due 2010	Exhibit to Form 10-Q for the period ended September 30, 2000
4(h)(i)	<pre>Indenture, dated as of May 1, 1985, by and between Harsco Corporation and The Chase    Manhattan Bank (National Association), as trustee (incorporated herein by    reference to Exhibit 4(d) to the Registration Statement on Form S-3, filed by    Harsco Corporation on August 23, 1991 (Reg. No. 33-42389))</pre>	Exhibit to Form 8-K dated September 8, 2003
4(h)(ii)	First Supplemental Indenture, dated as of April 12, 1995, by and among Harsco Corporation, The Chase Manhattan Bank (National Association), as resigning trustee, and Chemical Bank, as successor trustee	Exhibit to Form 8-K dated September 8, 2003
4(h)(iii)	Form of Second Supplemental Indenture, by and between Harsco Corporation and JPMorgan Chase Bank, as Trustee	Exhibit to Form 8-K dated September 8, 2003
4(h)(iv)	Second Supplemental Indenture, dated as of September 12, 2003, by and between Harsco Corporation and J.P. Morgan Chase Bank, as Trustee	Exhibit to 10-Q for the period ended September 30, 2003
4(i)(i)	Form of 5.125% Global Senior Note due September 15, 2013	Exhibit to Form 8-K dated September 8, 2003
4(i)(ii)	5.125% 2003 Notes due September 15, 2013 described in Prospectus Supplement dated September 8, 2003 to Form S-3 Registration under Rule 415 dated December 15, 1994	Incorporated by reference to the Prospectus Supplement dated September 8, 2003 to Form S-3, Registration No. 33-56885 dated December 15, 1994
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EXHIBIT NUMBER	DATA REQUIRED	LOCATION IN FORM 10-K
	MATERIAL CONTRACTS - CREDIT AND UNDERWRITING AGREEMENTS	
10(a)(i)	\$50,000,000 Facility agreement dated December 15, 2000	Exhibit volume, 2000 10-K
10(a)(ii)	Agreement extending term of \$50,000,000 Facility agreement dated December 15, 2000	Exhibit volume, 2001 10-K
10(a)(iii)	Agreement amending term and amount of $$50,000,000$ Facility agreement dated December 15, 2000	Exhibit volume, 2002 10-K
10(a)(iv)	Agreement extending term of \$50,000,000 Facility agreement dated December 15, 2000	Exhibit volume, 2003 10-K
10(a)(v)	Agreement extending term of \$50,000,000 Facility agreement dated December 15, 2000	Exhibit to Form 8-K dated January 25, 2005
10(a)(vi)	Agreement extending term of \$50,000,000 Facility agreement dated December 15, 2000	Exhibit volume, 2005 10-K
10(a)(vii)	Agreement extending term of \$50,000,000 Facility agreement dated December 15, 2000	Exhibit to Form 8-K dated December 22, 2006
10(b)	Commercial Paper Dealer Agreement dated September 24, 2003, between ING Belgium SA/NV and Harsco Finance B.V.	Exhibit volume, 2003 10-K
10(b)(i)	Commercial Paper Dealer Agreement dated September 24, 2003, between ING Belgium	Exhibit to Form 8-K dated November
	SA/NV and Harsco Finance B.V Supplement No. 1 to the Dealer Agreement	8, 2005
10(c)	Commercial Paper Payment Agency Agreement Dated October 1, 2000, between Salomon Smith Barney Inc. and Harsco Corporation	Exhibit volume, 2000 10-K
10 (e)	Issuing and Paying Agency Agreement, Dated October 12, 1994, between Morgan Guaranty Trust Company of New York and Harsco Corporation	Exhibit volume, 1994 10-K

Exhibit to Form 8-K dated December 23, 2005

364-Day Credit Agreement

10(f)

EXHIBIT NUMBER	DATA REQUIRED	LOCATION IN FORM 10-K
10(f)(i)	Amendment No. 1 to the Credit Agreement, dated as of December 22, 2006, by and among Harsco Corporation, The Royal Bank of Scotland, PLC, as syndication agent, and Citicorp North America, Inc., as administrative agent.	Exhibit to Form 8-K dated December 22, 2006
10 (g)	Five Year Credit Agreement	Exhibit to Form 8-K dated November 23, 2005
10(i)	Commercial Paper Dealer Agreement dated June 7, 2001, between Citibank International plc, National Westminster Bank plc, The Royal Bank of Scotland plc and Harsco Finance B.V.	Exhibit to 10-Q for the period ended June 30, 2001
10(j)	Commercial Paper Placement Agency Agreement dated November 6, 1998, between Chase Securities, Inc. and Harsco Corporation	Exhibit volume, 1998 10-K
	MATERIAL CONTRACTS - MANAGEMENT CONTRACTS AND COMPENSATORY PLANS	
10 (d)	Form of Change in Control Severance Agreement (Chairman, President and CEO and Senior Vice Presidents)	Exhibit to Form 8-K dated June 21, 2005
10(k)	Harsco Corporation Supplemental Retirement Benefit Plan as amended October 4, 2002	Exhibit volume, 2002 10-K
10(1)	Trust Agreement between Harsco Corporation and Dauphin Deposit Bank and Trust Company dated July 1, 1987 relating to the Supplemental Retirement Benefit Plan	Exhibit volume, 1987 10-K
10 (m)	Harsco Corporation Supplemental Executive Retirement Plan as amended	Exhibit volume, 1991 10-K
10 (n)	Trust Agreement between Harsco Corporation and Dauphin Deposit Bank and Trust Company dated November 22, 1988 relating to the Supplemental Executive Retirement Plan	Exhibit volume, 1988 10-K
10(0)	Harsco Corporation 1995 Executive Incentive Compensation Plan As Amended and Restated	Proxy Statement dated March 23, 2004 on Exhibit B pages B-1 through B-15
10(p)	Authorization, Terms and Conditions of the Annual Incentive Awards, as Amended and Restated April 27, 2004, under the 1995 Executive Incentive Compensation Plan	Exhibit to Form 8-K dated March 23, 2006
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EXHIBIT NUMBER	DATA REQUIRED	LOCATION IN FORM 10-K
10(r)	Special Supplemental Retirement Benefit Agreement for D. C. Hathaway	Exhibit Volume, 1988 10-K
10(s)	Harsco Corporation Form of Restricted Stock Units Agreement (Directors)	Exhibit to Form 8-K dated April 26, 2005
10 (u)	Harsco Corporation Deferred Compensation Plan for Non-Employee Directors, as amended and restated January 1, 2005	Exhibit to Form 8-K dated April 26, 2005
10(v)	Harsco Corporation 1995 Non-Employee Directors' Stock Plan As Amended and Restated at January 27, 2004	Proxy Statement dated March 23, 2004 on Exhibit A pages A-1 through A-9
10(x)	Settlement and Consulting Agreement	Exhibit to 10-Q for the period ended March 31, 2003
10 (y)	Restricted Stock Units Agreement	Exhibit to Form 8-K dated January 23, 2007
10(z)	Form of Change in Control Severance Agreement (Certain Harsco Vice Presidents)	Exhibit to Form 8-K dated June 21, 2005

10(t)	A. J. Sordoni, III	Exhibit volume, 1989 10-K Unit agreement, same as shown for 3 Burdge	
"	R. C. Wilburn	п	"
"	J. I. Scheiner	п	"
"	C. F. Scanlan	п	"
"	J. J. Jasinowski	п	"
"	J. P. Viviano	п	"
"	D. H. Pierce	п	"
"	K. G. Eddy	Exhibit to Form 8-K dated Augu 27, 2004	ıst
12	Computation of Ratios of Earnings to Fixed Charges	Exhibit volume, 2006 10-K	
21	Subsidiaries of the Registrant	Exhibit volume, 2006 10-K	
23	Consent of Independent Accountants	Exhibit volume, 2006 10-K	
31(a)	Certification Pursuant to Rule 13a-14(a) and 15d-14(a) as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Exhibit volume, 2006 10-K	
31 (b)	Certification Pursuant to Rule 13a-14(a) and 15d-14(a) as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Exhibit volume, 2006 10-K	
32 (a)	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Exhibit volume, 2006 10-K	
32 (b)	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Exhibit volume, 2006 10-K	

Exhibits other than those listed above are omitted for the reason that they are either not applicable or not material.  $\,$ 

The foregoing Exhibits are available from the Secretary of the Company upon receipt of a fee of \$10 to cover the Company's reasonable cost of providing copies of such Exhibits.

## SIGNATURES

Pursuant to the requirements of Section 13 or  $15\,(d)$  of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## HARSCO CORPORATION

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacity and on the dates indicated.

SIGNATURE	CAPACITY	DATE
/S/ Derek C. Hathaway (Derek C. Hathaway)	Chairman and Chief Executive Officer	2-27-07
	President, Chief Financial Officer, Treasurer and Director (Principal Financial Officer)	2-27-07
/S/ Geoffrey D. H. Butler  (Geoffrey D. H. Butler)	Senior Vice President - Operations and Director	2-27-07
/S/ Stephen J. Schnoor (Stephen J. Schnoor)	Vice President and Controller (Principal Accounting Officer)	2-27-07
/S/ Kathy G. Eddy 	Director	2-27-07
/S/ Jerry J. Jasinowski (Jerry J. Jasinowski)	Director	2-27-07
/S/ D. Howard Pierce (D. Howard Pierce)	Director	2-27-07
/S/ Carolyn F. Scanlan (Carolyn F. Scanlan)	Director	2-27-07
/S/ James I. Scheiner (James I. Scheiner)	Director	2-27-07
/S/ Andrew J. Sordoni, III  (Andrew J. Sordoni, III)	Director	2-27-07
/S/ Joseph P. Viviano (Joseph P. Viviano)	Director	2-27-07
/S/ Dr. Robert C. Wilburn  (Dr. Robert C. Wilburn)	Director	2-27-07

EXHIBIT 2(c)
----EXECUTION COPY

## STOCK PURCHASE AGREEMENT

AMONG

EXCELL MATERIALS, INC.,

THE STOCKHOLDERS OF

EXCELL MATERIALS, INC.

AND

HARSCO CORPORATION

DATED AS OF

JANUARY 4, 2007

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#### STOCK PURCHASE AGREEMENT

This STOCK PURCHASE AGREEMENT, dated as of January 4, 2007, is by and among the stockholders of Excell Materials, Inc., a Delaware corporation (the "COMPANY"), as listed on the signature page hereto (each, individually a "SELLER" and collectively, the "SELLERS"), the Company and Harsco Corporation, a Delaware corporation (the "BUYER").

- A. The Sellers own all of the issued and outstanding shares of capital stock (the "SHARES") of the Company; and
- B. The Sellers desire to sell, and the Buyer desires to purchase, the Shares, upon the terms and subject to the conditions set forth in this Agreement.

NOW, THEREFORE, in consideration of the representations, warranties, covenants and agreements herein contained and intending to be legally bound hereby, the parties hereto hereby agree as follows:

## ARTICLE I DEFINITIONS

1.1 CERTAIN DEFINED TERMS. As used in this Agreement, the following terms have the following meanings:

"ACTIVE COMPANY EMPLOYEES" has the meaning set forth in SECTION

"AFFILIATE" means, with respect to any Person, (i) any Person directly or indirectly controlling, controlled by or under common control with such Person, (ii) any other Person directly or indirectly owning or controlling ten percent (10%) or more of the outstanding voting equity securities of such Person or (iii) any officer, director, general partner or trustee of such Person.

6.6(A).

"AFFILIATE CONTRACTS" has the meaning set forth in SECTION 4.20.

"AGREEMENT" means this Stock Purchase Agreement (including the Schedules and Exhibits), as amended, modified or supplemented from time to time.

"ANNUAL FINANCIAL STATEMENTS" has the meaning set forth in SECTION 4.4(A).

"APPLICABLE RATE" means the "Prime Rate" as set forth from time to time in THE WALL STREET JOURNAL, Eastern Edition, "Money Rates" column.

"AUTHORIZED CAPITAL EXPENDITURE DEFICIENCY" has the meaning set forth in SECTION 2.6(D)(III).

"AUTHORIZED CAPITAL EXPENDITURE EXCESS" has the meaning set forth in SECTION 2.6(D)(III).

"AUTHORIZED CAPITAL EXPENDITURE STATEMENT" has the meaning set forth in SECTION 2.6(A).

"AUTHORIZED CAPITAL EXPENDITURES" means any reasonable capital expenditures made by the Company or the Company Subsidiaries prior to the Closing Date to the extent such capital expenditures relate solely to the G Plant Project in Canada, the Cement Plant Project (up to an aggregate amount of \$2,700,000) or any other project which benefits periods after 2006 and which is specifically approved in writing by Buyer as reimbursable, in each case, only to the extent such capital expenditure disbursements remain within the scope of the project as initially presented to Buyer.

"BALANCE SHEET" has the meaning set forth in SECTION 4.4(A).

"BENEFIT PLAN" or "BENEFIT PLANS" has the meaning set forth in SECTION  $4.10\,(\mbox{A})$  .

"BUSINESS" means the minerals, mill service, and metal processing business of the Company and the Company Subsidiaries carried out anywhere in the world as of the date of this Agreement.

"BUSINESS DAY" means any day that is not a Saturday, a Sunday or other day on which banks in New York, New York are required or authorized by Law to be closed.

"BUYER" has the meaning set forth in the preamble.

9.1(A).

"BUYER INDEMNIFIED PERSONS" has the meaning set forth in SECTION

"CANADIAN COMPANY SUBSIDIARIES" means Recmix, Inc., Melri, Inc. and Excell Materials G.P.  $\,$ 

"CAPITAL EXPENDITURE BUDGET" means the capital expenditure budget with respect to the Business for the calendar year 2006, as set forth on SCHEDULE A.

"CASH AND CASH EQUIVALENTS" means, as of any date, the fair market value (expressed in United States dollars) of all cash and cash equivalents (including marketable securities and short term investments) of the Company or any wholly owned Company Subsidiary.

"CLAIM" has the meaning set forth in SECTION 9.5(D)(I).

"CLAIM NOTICE" has the meaning set forth in SECTION 9.5(D)(I).

"CLAIM RESPONSE" has the meaning set forth in SECTION 9.5(D)(I).

"CLOSING" has the meaning set forth in SECTION 2.3.

"CLOSING CERTIFICATE" has the meaning set forth in SECTION 2.4(A)(IX).

"CLOSING DATE" has the meaning set forth in SECTION 2.3.

"CODE" has the meaning set forth in SECTION 2.2(D).

"COMPANY" has the meaning set forth in the preamble.

"COMPANY EMPLOYEE" has the meaning set forth in SECTION 4.10(A).

"COMPANY MATERIAL ADVERSE EFFECT" means any state of facts, change, occurrence or development that (i) directly or indirectly prevents or materially impairs or delays the ability of any Seller to perform his, her or its obligations hereunder or (ii) has a material adverse effect on the condition (financial or otherwise), results of operations, business, properties, assets or Liabilities of the Company and the Company Subsidiaries taken as a whole, but excludes any effect (a) resulting from general economic conditions (whether as a result of acts of terrorism, war (whether or not declared), armed conflicts or otherwise) and (b) impacting companies in the industry in which the Business is conducted generally.

"COMPANY SUBSIDIARY" has the meaning set forth in SECTION 4.3

"COMPETITION/INVESTMENT LAW" means any Law that is designed or intended to prohibit, restrict or regulate (a) foreign investment or (b) antitrust, monopolization, restraint of trade or competition.

"CONFIDENTIALITY AGREEMENT" means the confidentiality agreement between the Buyer and the Company, a copy of which is attached as EXHIBIT A.

"CONSENT" means any consent, approval, order, Permit, authorization, waiver, report or notification required to be obtained from, filed with or delivered to any Governmental Authority or other third party in connection with the execution, delivery and performance of this Agreement and the Transaction Agreements, the consummation of the transactions contemplated hereby and thereby or compliance by the Sellers, the Company Subsidiaries or the Company with any of the provisions hereof and thereof.

"CONTRACT" means any contract, agreement, obligation, plan, indenture, note, bond, loan, instrument, lease (including real property leases), conditional sale contract, mortgage, license, Permit, franchise, insurance policy, undertaking, commitment or other enforceable arrangement or agreement, whether written or oral.

"CPA FIRM" means the firm of Ernst & Young, LLP or, if such firm is unable or unwilling to serve in such capacity on terms mutually acceptable to Buyer and Sellers, another nationally recognized independent accounting firm mutually acceptable to Buyer and Sellers Representative.

"CPA RESOLUTION" has the meaning set forth in SECTION 9.5(E)(II).

"CURRENT TAX MATTER" means any claim, suit, action, audit, litigation or proceeding relating to Taxes solely in respect of a Pre-Closing Tax Period that is in progress as of the Closing Date.

"DEBT OBLIGATIONS" means, with respect to any Person as of any date without duplication, all (a) indebtedness for borrowed money of such Person (including principal and accrued interest), including under those agreements set forth on SCHEDULE 1.1(A), (b) except as set forth on SCHEDULE 1.1(A), obligations of such Person in respect of capitalized leases required to recorded as such on a balance sheet prepared in accordance with GAAP and obligations of

such Person for the deferred purchase price of goods or services (other than trade payables incurred in the ordinary course of business), (c) except as set forth on SCHEDULE 1.1(A), obligations of such Person in respect of banker's acceptances or letters of credit issued or created for the account of such Person, (d) all indebtedness or obligations of any other Person of the types referred to in the preceding clauses (a) and (b) secured by any Lien on any assets of such Person, (e) those payments required to be made to Company Employees set forth on SCHEDULE 1.1(A), (f) guarantees of obligations of any other Person of the type described in clause (a) above by such Person, and (g) any payment obligation in respect of interest under any existing interest rate swap, hedge or similar agreement entered into by any Person with respect to any indebtedness described in clause (a) above, including under those agreements set forth on SCHEDULE 1.1(A). With respect to the Company and any Company Subsidiary, Debt Obligations shall not include any item in (a) through (g) above, if such item relates solely to an obligation between the Company and one or more Company Subsidiary or between one Company Subsidiary and another Company Subsidiary; provided that the aggregate amount of such intercompany Debt Obligations equals zero on a consolidated basis as of the Closing. If the amount of intercompany Debt Obligations does not equal zero as of the Closing, then such excess amount shall constitute Debt Obligations for purposes of SECTION 2.6.

"ENVIRONMENT" means the outdoor or indoor environment, including soil, surface waters, groundwater, land, stream sediments, surface or subsurface strata or ambient air or indoor air.

"ENVIRONMENTAL CLAIM" means any written notice, or, to the Knowledge of the Company, any oral notice, or pending Proceeding, by any Person alleging Liability or potential Liability relating to any Environmental Losses or in respect of any Environmental Laws.

"ENVIRONMENTAL LAW" means any Law, including common law, relating to the protection of the Environment or natural resources or relating to human health or safety with respect to exposure to Hazardous Materials.

"ENVIRONMENTAL LOSSES" means Losses arising from a Release or threatened Release of Hazardous Materials or noncompliance with or Liability or Loss under any Environmental Law.

"ERISA" means the Employee Retirement Income Security Act of 1974, as amended, and the rules and regulations promulgated thereunder.

"ERISA AFFILIATE" means any entity that is considered a single employer with the Company under ERISA Section 4001(b) or part of the same "controlled group" as the Company for purposes of ERISA Section 302(d)(8)(c).

"ESCROW AGREEMENT" means that certain escrow agreement, dated as of the Closing Date, by and among the Buyer, the Sellers and PNC Institutional Investments, in substantially the form attached hereto as EXHIBIT B.

"ESCROW AMOUNT" means \$7,000,000.

"ESTIMATED AUTHORIZED CAPITAL EXPENDITURE AMOUNT" means the total of all Authorized Capital Expenditures as of immediately prior to the Closing, prepared in accordance with GAAP applied on a basis consistent with the Annual Financial Statements, as set forth on the Purchase Price Certificate.

"ESTIMATED NET DEBT" means the Net Debt as of immediately prior to the Closing, as set forth on the Purchase Price Certificate.

"ESTIMATED NET WORKING CAPITAL" means the Net Working Capital as of immediately prior to the Closing, prepared in accordance with GAAP applied on a basis consistent with the Annual Financial Statements, as set forth on the Purchase Price Certificate.

"ESTIMATED NET WORKING CAPITAL ADJUSTMENT" means the Estimated Net Working Capital minus the Target Working Capital.

"FINAL STATEMENT OF AUTHORIZED CAPITAL EXPENDITURES" has the meaning set forth in SECTION 2.6(C).

"FINAL STATEMENT OF NET DEBT" has the meaning set forth in SECTION 2.6(C).

"FINAL STATEMENT OF NET WORKING CAPITAL" has the meaning set forth in SECTION 2.6(C).

"FINANCIAL STATEMENTS" has the meaning set forth in SECTION 4.4(A).

"FOREIGN BENEFIT PLAN" has the meaning set forth in SECTION 4.10(B).

"FORMER EMPLOYEES" means former employees of the Company and the Company Subsidiaries.

"GAAP" means United States generally accepted accounting principles.

"GENERAL ENFORCEABILITY EXCEPTIONS" has the meaning set forth in SECTION 3.1.

"GOVERNMENT SCHEMES" means any mandatory government-sponsored or maintained agreements, arrangements, customs, practices or obligations under any Law to which any company contributes in compliance with applicable Law for the payment of, provision for, or contribution towards, any pensions, allowances, lump sums or other like benefits on retirement, death, termination of employment (whether voluntary or not), or during periods of sickness or disablement, which are for the benefit of an employee or the benefit of persons dependent on any employee.

"GOVERNMENTAL AUTHORITY" means any government or other political subdivision (whether federal, state, provincial, local or foreign), or any agency or instrumentality of any such government or political subdivision, exercising legislative, judicial, regulatory or administrative duties or any federal, state, provincial, local or foreign court, tribunal or arbitrator.

"GOVERNMENTAL ORDER" means any judgment, order, writ, assessment, injunction, decree or ruling of any Governmental Authority.

"HAZARDOUS MATERIALS" means any pollutant, toxic substance, asbestos and asbestos-containing materials, hazardous waste, special handling waste, universal waste, hazardous material, hazardous substance, contaminant, petroleum, petroleum-containing materials, crystalline silica, radiation and radioactive materials and polychlorinated biphenyls as defined in, or regulated by, any Environmental Law and any other material that could result in Liability under any Environmental Law.

"HSR ACT" means the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, and the rules and regulations promulgated thereunder.

"INCOME TAXES" means any Tax imposed on or measured by income.

"INDEMNIFIED PARTY" means a party entitled to indemnification under this Agreement.

"INDEMNIFYING PARTY" means a party obligated to provide indemnification under this Agreement.

"INFORMATION SYSTEMS" means all computer hardware, databases and data storage systems, computer, data, database and communications networks (other than the Internet), architecture interfaces and firewalls (whether for data, voice, video or other media access, transmission or reception) and other apparatus used to create, store, transmit, exchange or receive information in any form.

"INSURANCE POLICIES" has the meaning set forth in SECTION  $4.15\,(\text{A})$ .

"INTELLECTUAL PROPERTY" means any and all patents and patent applications; trademarks, service marks, trade names, brand names, trade dress, slogans, logos and Internet domain names and uniform resource locators, and the goodwill associated with any of the foregoing; inventions (whether patentable or not), industrial designs, discoveries, improvements, ideas, designs, models, formulae, patterns, compilations, data collections, drawings, blueprints, mask works, devices, methods, techniques, processes, know-how, proprietary information, customer lists, software, technical information and trade secrets; copyrights, copyrightable works, and rights in databases and data collections; moral and economic rights of authors and inventors; other intellectual or industrial property rights and foreign equivalent or counterpart rights and forms of protection of a similar or analogous nature to any of the foregoing or having similar effect in any jurisdiction throughout the world; and registrations and applications for registration of any of the foregoing, including any renewals, extensions, continuations (in whole or in part), divisionals, re-examinations or reissues or equivalent or counterpart thereof; and all documentation and embodiments of the foregoing.

"INTERIM FINANCIAL STATEMENTS" has the meaning set forth in SECTION 4.4(A).

"IRCA" has the meaning set forth in SECTION 4.11(C).

"IRS" has the meaning set forth in SECTION 4.10(C).

"KNOWLEDGE OF THE BUYER" means the actual knowledge of the individuals listed on SCHEDULE 1.1(B) after reasonable inquiry.

"KNOWLEDGE OF THE COMPANY" means the actual knowledge of each of the individuals listed on SCHEDULE 1.1(C) after reasonable inquiry.

"LAW" means any law, statute, code, ordinance, treaty, Governmental Order, rule or regulation of any Governmental Authority.

"LEASED REAL PROPERTY" has the meaning set forth in SECTION 4.17(A).

"LIABILITIES" means any obligations or liabilities of any kind (whether accrued, absolute, contingent or otherwise, and whether or not due or to become due or asserted or unasserted).

"LIEN" means any adverse claim, mortgage, pledge, security interest, or other similar encumbrance.

"LOSSES" means any and all claims, Liabilities, losses, damages, fines, penalties, judgments and costs (in each case including reasonable out-of-pocket expenses).

"MATERIAL CONTRACTS" has the meaning set forth in SECTION 4.13(A).

"MAXIMUM AMOUNT" has the meaning set forth in SECTION 9.1(B).

"NET DEBT" shall mean the excess of Debt Obligations over the Cash and Cash Equivalents of the Company and the Company Subsidiaries immediately prior to the Closing, determined on a consolidated basis in accordance with GAAP.

"NET DEBT DEFICIENCY" has the meaning set forth in SECTION 2.6(D)(I).

"NET DEBT EXCESS" has the meaning set forth in SECTION 2.6(D)(I).

"NET DEBT STATEMENT" has the meaning set forth in SECTION 2.6(A).

"NET WORKING CAPITAL" means, as of immediately prior to the Closing, the amount by which (a) the aggregate sum of the Company's accounts receivable trade, other current assets, inventory, prepaid expenses and sales tax receivable exceeds (b) the aggregate sum (excluding all Debt Obligations) of the Company's accounts payable and accrued liabilities, and salaries and benefits payable, all as determined on a consolidated basis in accordance with GAAP, but excluding all non-cash mark-to market adjustments for transactions hedging the results of operations of the Company and the Company Subsidiaries for fiscal 2007 or thereafter.

"NET WORKING CAPITAL DEFICIENCY" has the meaning set forth in SECTION 2.6(D)(II).

"NET WORKING CAPITAL EXCESS" has the meaning set forth in SECTION 2.6(D)(II).

"NET WORKING CAPITAL STATEMENT" has the meaning set forth in SECTION 2.6(A).

"NLRB" has the meaning set forth in SECTION 4.11(A).

"ORDINARY COURSE OF BUSINESS" means, in all material respects, the usual, regular and ordinary course of a business consistent with the past practice thereof.

"ORGANIZATIONAL DOCUMENT" means, as to any Person, its certificate or articles of incorporation, its regulations or by-laws or any equivalent documents under the Law of such Person's jurisdiction of incorporation or organization.

"OUTSIDE DATE" has the meaning set forth in SECTION 8.1(B).

"OWNED INTELLECTUAL PROPERTY" means all Intellectual Property owned (in whole or in part) by the Company or the Company Subsidiaries.

"OWNED REAL PROPERTY" has the meaning set forth in SECTION  $4.17\,(\mathrm{B})$ .

"PBGC" has the meaning set forth in SECTION 4.10(D).

"PERMITS" has the meaning set forth in SECTION 4.6.

"PERMITTED LIENS" means (a) Liens arising under the Debt Obligations as set forth on SCHEDULE 1.1(D), (b) Liens for Taxes, assessments and other charges of Governmental Authorities not yet due and payable or being contested in good faith by appropriate proceedings, (c) mechanics', workmen's, repairmen's, warehousemen's, carriers' or other like Liens arising or incurred in the ordinary course of business or by operation of Law if the underlying obligations are not delinquent, (d) with respect to the Real Property (i) any conditions that may be shown by a current, accurate survey, (ii) easements, encroachments, restrictions, rights of way and any other non-monetary title defects; and (iii) zoning, building and other similar restrictions; provided none of the foregoing described in clause (d) will individually or in the aggregate materially impair the value or continued use and operation of the property to which they relate in the Business as presently conducted.

"PERSON" means any individual, sole proprietorship, partnership, firm, corporation, association, trust, unincorporated organization, joint venture, limited liability company, Governmental Authority or other legal entity.

"POST-CLOSING TAX PERIOD" means a taxable period (or in the case of a Straddle Period, the portion thereof) ending after the Closing Date.

"PRE-CLOSING TAX PERIOD" means a taxable period (or in the case of a Straddle Period, the portion thereof) ending on or before the close of business on the Closing Date.

"PROCEEDING" means any claim, action, suit, proceeding, audit, investigation, inquiry, administrative enforcement proceeding or arbitration proceeding before any Governmental Authority.

"PURCHASE PRICE" has the meaning set forth in SECTION 2.2(A).

"PURCHASE PRICE CERTIFICATE" has the meaning set forth in SECTION 2.2(A).

"REAL PROPERTY" means the Owned Real Property and the Leased Real Property.

"RELEASE" means any spilling, leaking, pumping, pouring, emitting, emptying, discharging, injecting, escaping, leaching, migrating, dumping, or disposing of a Hazardous Material into the Environment (including, without limitation, the abandonment or discarding of barrels, containers and other receptacles containing any Hazardous Material), and any condition that results in the exposure (in excess of applicable concentrations, limits or amount set forth in Environmental Laws) of a Person to a Hazardous Material.

"RESPONSE PERIOD" has the meaning set forth in SECTION 9.5(D)(I).

"RESPONSIBLE PARTY" has the meaning set forth in SECTION 9.5(D)(II)(B).

"RESTRAINT" has the meaning set forth in SECTION 7.1(A).

"SECURITIES ACT" means the Securities Act of 1933, as amended, and the rules and regulations promulgated thereunder.

"SELLER FILED TAX RETURNS" has the meaning set forth in SECTION  $6.3\,\mathrm{(B)}$  .

"SELLER INDEMNIFIED PERSONS" has the meaning set forth in SECTION 9.2.

"SELLER RELEASES" has the meaning set forth in SECTION 2.4(A)(IV).

"SELLERS" or "SELLER" has the meaning set forth in the preamble.

"SELLERS OBJECTION" has the meaning set forth in SECTION 2.6(B).

"SELLERS REPRESENTATIVE" means Thomas Campion.

"SELLING EXPENSES" means all costs, fees and expenses of outside professionals incurred by the Company or the Company Subsidiaries relating to the process of selling the Company and the Company Subsidiaries, whether incurred in connection with this Agreement or otherwise, including, without limitation, legal, accounting, tax and investment banking fees and expenses.

"SHARES" has the meaning set forth in the recitals.

"STRADDLE PERIOD" means any taxable period which begins before and ends after the Closing Date.

"SUBSIDIARY" of any Person means another Person, an amount of the voting securities, other voting ownership or voting partnership interests of which is sufficient to elect at least a majority of its board of directors or other governing body (or, if there is no such voting

interest, 50% of the equity interests of which) is owned directly or indirectly by such first Person, by one or more of its subsidiaries, or by such Person and one or more of its subsidiaries.

"TARGET WORKING CAPITAL" means \$13,000,000.

"TAX" or "TAXES" means (a) any foreign, United States federal, state or local net income, alternative or add-on minimum tax, gross income, gross receipts, sales, use, ad valorem, value added (including goods and services), transfer, franchise, profits, capital (including large corporations), license, withholding, payroll (including, as relating to the Canadian Subsidiaries, employment and health insurance contributions or premiums), employment, excise, severance, stamp, occupation, premium, property, environmental or windfall profit tax, custom, duty or other tax, governmental fee or other like assessment or charge of any kind whatsoever, together with any interest, penalty, addition to tax or additional amount imposed by any Law or Taxing Authority, whether disputed or not, (b) any liability for the payment of any amounts of any of the foregoing as a result of being a member of an affiliated, consolidated, combined, unitary or similar group, or being a party to any agreement or arrangement whereby liability for payment of such amounts was determined or taken into account with reference to the liability of any other Person, (c) any liability for the payment of any amounts as a result of being a party to any tax sharing agreements or arrangements (whether or not written) or with respect to the payment of any amounts of any of the foregoing as a result of any express or implied obligation to indemnify any other Person, and (d) any liability for the payment of any of the foregoing types as a successor or transferee.

"TAX CLAIM" has the meaning set forth in SECTION 9.5(E)(I).

"TAX RETURN" means any and all returns (including amended returns), filings, statements or similar reports relating to Taxes, including any schedules and amendments thereto.

"TAXING AUTHORITY" means any Governmental Authority responsible for the administration or imposition of any Tax whether of the United States, or any state, country, local or foreign government or subdivision or agency thereof.

"THIRD PARTY CLAIM" has the meaning set forth in SECTION 9.5(D)(II)(A).

"TRANSACTION AGREEMENTS" means the Escrow Agreement and the Seller Releases.

"TRANSFER TAXES" has the meaning set forth in SECTION 6.3(C).

"TRANSITION PERIOD" has the meaning set forth in SECTION 6.6(B).

"TREASURY REGULATIONS" means the Treasury Regulations promulgated under the Code.

"U.S. BENEFIT PLAN" has the meaning set forth in SECTION 4.10(B).

"WARN ACT" has the meaning set forth in SECTION 4.11(A).

1.2 OTHER INTERPRETIVE PROVISIONS. The words "hereof," "herein" and "hereunder" and words of similar import when used in this Agreement refer to this Agreement as a whole (including any Schedules and Exhibits hereto) and not to any particular provision of this Agreement, and all Article, Section, Schedule and Exhibit references are to this Agreement unless otherwise specified. The words "include," "includes" and "including" will be deemed to be followed by the phrase "without limitation." The meanings given to terms defined herein will be equally applicable to both the singular and plural forms of such terms. Whenever the context may require, any pronoun includes the corresponding masculine, feminine and neuter forms. Except as otherwise expressly provided herein, all references to "dollars" or "\$" will be deemed references to the lawful money of the United States of America.

#### ARTICLE II PURCHASE AND SALE

- 2.1 PURCHASE AND SALE OF THE SHARES. On the Closing Date and subject to the terms and conditions set forth in this Agreement, Sellers shall sell, convey, assign, transfer and deliver to the Buyer and the Buyer will purchase and acquire, all of Sellers' right, title and interest in and to the Shares, in each case, free and clear of all Liens.
- 2.2 CONSIDERATION. (a) On the Closing Date and subject to the terms and conditions set forth in this Agreement, the Buyer will pay to Sellers, in consideration of the sale, conveyance, assignment, transfer and delivery of the Shares, the aggregate sum of \$200,000,000 in cash plus the Estimated Authorized Capital Expenditure Amount plus (i) the Estimated Net Debt (if a negative number) and (ii) the Estimated Net Working Capital Adjustment (if a positive number), minus (i) the Estimated Net Debt (if a positive number), (ii) the Estimated Net Working Capital Adjustment (if a negative number), (iii) any and all Selling Expenses that remain unpaid at the time of Closing and (iv) the Escrow Amount, which shall be payable to the escrow agent pursuant to the terms of the Escrow Agreement (as adjusted pursuant to this Agreement, the "PURCHASE PRICE"). Such amount shall be paid, in the proportion set forth on SCHEDULE B, to the applicable Seller on the Closing Date by means of one or more wire transfers of immediately available funds to an account or accounts designated in writing by each Seller at least one Business Day prior the Closing Date. At least three Business Days prior to the Closing Date, Sellers shall deliver to the Buyer a certificate (the "PURCHASE PRICE CERTIFICATE") of the chief financial officer of the Company, in a form and substance reasonably acceptable to Buyer, setting forth in sufficient detail Sellers' good faith estimate of Estimated Working Capital, Estimated Net Debt and the Estimated Authorized Capital Expenditure Amount. Any amount used in determining the Purchase Price as provided in this SECTION 2.2(A) or the adjustments to the Purchase Price provided in SECTION 2.6 below not denominated in U.S. Dollars shall be converted to U.S. Dollars at the exchange rate in effect one Business Day before the date of delivery of the Purchase Price Certificate or the date of determination of such adjustment, as the case may be, in each case, as set forth in THE WALL STREET JOURNAL, Eastern Edition.
- (b) On the Closing Date, Buyer shall pay or cause to be paid (A) to the Persons entitled thereto, all of the Debt Obligations set forth on SCHEDULE  $2.2\,(B)$ , in the amounts set forth in the Closing Certificate; and (B) to the Persons entitled thereto, all of the Selling Expenses to the extent unpaid at the time of the Closing.
  - (c) Reserved.

- (d) Notwithstanding anything in this Agreement to the contrary, if any of the Sellers fails to provide the Buyer with the certification provided in SECTION 2.4(A)(VI) in whole or in part, the Buyer shall be entitled to withhold the requisite amount from the Purchase Price in accordance with Section 1445 of the Internal Revenue Code of 1986, as amended (the "CODE") and the Treasury Regulations promulgated thereunder or other applicable Law.
- 2.3 THE CLOSING. Unless this Agreement is terminated pursuant to ARTICLE VIII, the closing of the transactions contemplated by this Agreement (the "CLOSING") shall take place at the offices of Jones Day, 901 Lakeside Ave., Cleveland, Ohio 44114, not later than the third Business Day following the satisfaction or waiver of the conditions set forth in ARTICLE VII hereof (other than those conditions that are to be satisfied at the Closing), or at such other place and on such other date or time as may be agreed upon by the Sellers and the Buyer (the "CLOSING DATE"). The Closing shall be effective as of 12:01 a.m. on the Closing Date.
- 2.4 DELIVERIES AT THE CLOSING. (a) At or prior to the Closing, the Sellers shall deliver or cause to be delivered to the Buyer:
  - (i) stock certificates evidencing the Shares to be sold by each Seller, accompanied by stock powers duly executed in blank and requisite transfer tax stamps, if any, as may be necessary or desirable to effect the transactions described in SECTION 2.1;
  - (ii) a receipt from each Seller, in form and substance reasonably acceptable to Buyer, acknowledging receipt by such Seller of the portion of the Purchase Price paid to such Seller;
  - (iii) the Escrow Agreement, duly executed by each Seller and the escrow agent thereunder;  $\,$
  - (iv) releases, in substantially the form attached hereto as EXHIBIT C, duly executed by each of the Sellers and the employees receiving payments pursuant to SCHEDULE 1.1(A) (the "SELLER RELEASES");
  - (v) copies of the resolutions of the boards of directors (or equivalent governing body) of each of the Sellers that is not an individual, authorizing and approving this Agreement and the Transaction Agreements and the transactions contemplated hereby and thereby, certified by the respective corporate secretaries (or equivalent) of the applicable Sellers to be true and complete and in full force and effect and unmodified as of the Closing Date;
  - (vi) certificates in form and substance satisfactory to the Buyer, duly executed and acknowledged by each Seller to the extent required under applicable Law, certifying that the transactions contemplated hereby are exempt from withholding under Section 1445 of the Code and other applicable Law;
    - (vii) the Consents listed on SCHEDULE 2.4(A)(VII);

- (viii) the resignations of the officers, as corporate officers, and directors of the Company and the Company Subsidiaries set forth on SCHEDULE  $2.4\,(\text{A})\,(\text{VIII})$ ;
- (ix) a certificate (the "CLOSING CERTIFICATE") of the chief financial officer of the Company, dated as of the Closing Date and in a form and substance reasonably acceptable to Buyer, setting forth in sufficient detail the aggregate amount of (i) those Debt Obligations set forth on SCHEDULE 2.2(B) outstanding immediately prior to the Closing and (ii) any and all Selling Expenses that remain unpaid immediately prior to the Closing;
- (x) all minute books, stock record books (or similar registries) and corporate (or similar) records and seals of each of the Company and the Company Subsidiaries not already in the possession of the Company or the Company Subsidiaries;
- (xi) a copy of the certificate of incorporation (or equivalent document) of the Company and each Company Subsidiary, certified by the secretary of state or similar Governmental Authority of its jurisdiction of incorporation or organization, and a copy of the bylaws (or equivalent document) of the Company and each Company Subsidiary, certified by an officer of the Company;
- (xii) a reasonably current good standing certificate (or equivalent document if available) for the Company and each Company Subsidiary issued by the secretary of state or similar Governmental Authority of its jurisdiction of incorporation or organization;
- (xiii) payoff letters and appropriate termination statements under the Uniform Commercial Code and other instruments as may be requested by the Buyer to extinguish all Debt Obligations of the Company and each Company Subsidiary and all security interests related thereto to the extent directed by Buyer;
- (xiv) a list of the signatories on each of the bank accounts set forth on SCHEDULE 4.23; and
- (xv) stock certificates (or local legal equivalents) evidencing the capital stock of each Company Subsidiary.
- (b) At or prior to the Closing, the Buyer shall deliver or cause to be delivered to the respective Sellers the following:
  - (i) the Purchase Price by wire transfer of immediately available funds to an account or accounts designated by Sellers as provided in Section  $2.2\,(a)$ ;
  - (ii) a receipt evidencing the Buyer's receipt of the Shares and the payment of the amounts set forth in SECTION 2.2(B);
  - (iii) copies of the resolutions of the board of directors of the Buyer authorizing and approving this Agreement and all other transactions and agreements contemplated hereby, certified by the corporate secretary of the Buyer to be true and complete and in full force and effect and unmodified as of the Closing Date; and
  - (iv) the Escrow Agreement, duly executed by the Buyer and the escrow agent thereunder.

#### 2.5 Reserved.

### 2.6 PURCHASE PRICE ADJUSTMENT.

(a) Within 90 calendar days after the Closing Date, Buyer will prepare, or cause to be prepared, and deliver to the Sellers Representative (along with relevant supporting documentation) a statement containing a calculation of the Net Debt (the "NET DEBT STATEMENT"), which shall be prepared in accordance with the definition of Net Debt. Within 90 calendar days after the Closing Date, Buyer will prepare, or cause to be prepared, and deliver to Sellers Representative (along with relevant supporting documentation) a statement of Net Working Capital (the "NET WORKING CAPITAL STATEMENT"), which shall be prepared in accordance with the definition of Net Working Capital. Also within 90 calendar days after the Closing Date, Buyer will prepare, or cause to be prepared, and deliver to Sellers Representative (along with relevant supporting documentation), a statement of Authorized Capital Expenditures (the "AUTHORIZED CAPITAL EXPENDITURE STATEMENT").

(b) The Sellers Representative shall, within 60 calendar days after the delivery by the Buyer of the Net Debt Statement, the Net Working Capital Statement and the Authorized Capital Expenditure Statement, complete its review of the Net Debt Statement, the Net Working Capital Statement and the Authorized Capital Expenditure Statement. In the event that the Sellers Representative determines that any of the Net Debt Statement, the Net Working Capital Statement or the Authorized Capital Expenditure Statement has not been prepared on a basis consistent with the requirements of SECTION 2.6(A), the Sellers Representative shall, on or before the last day of such 60-day period, inform the Buyer in writing (the "SELLERS OBJECTION"), setting forth a specific description of the basis of the Sellers Objection, the adjustments to the Net Debt Statement, the Net Working Capital Statement and/ or the Authorized Capital Expenditure Statement which the Sellers Representative believes should be made, and the Sellers Representative's calculation of the Net Debt, Net Working Capital or Authorized Capital Expenditures, as the case may be, and the Sellers Representative shall be deemed to have accepted any items not specifically disputed in the Sellers Objection. Failure to so notify the Buyer on or before the last day of such 60-day period shall constitute acceptance and approval of the Buyer's calculation of the Net Debt, Net Working Capital and the Authorized Capital Expenditures, which shall be conclusive and binding upon the Sellers and Buyer.

#### (c) Subject to SECTION 2.6(D)(IV):

The Buyer shall have 30 calendar days following the date it receives the Sellers Objection to review and respond to the Sellers Objection. If the Sellers Representative and the Buyer are unable to resolve all of their disagreements with respect to the determination of the foregoing items by the 30th day following the Buyer's response thereto, after having used their good faith efforts to reach a resolution, they shall refer their remaining differences to the CPA Firm, which shall determine on a basis consistent with the requirements of SECTION 2.6(A), and only with respect to the specific remaining accounting related differences so submitted, whether and to what extent, if any, the Authorized Capital Expenditure Statement, the Net Working Capital Statement and/or the Net Debt Statement, as applicable, requires adjustment. The Sellers Representative and the Buyer shall request the CPA Firm to use its best efforts to render its determination within 45 calendar days. The CPA Firm's determination shall be conclusive and

binding upon the Sellers and the Buyer. The Sellers Representative and the Buyer shall make reasonably available to the CPA Firm all relevant books and records. any work papers (including those of the parties' respective accountants) and supporting documentation relating to the Authorized Capital Expenditure Statement, the Net Working Capital Statement and/or the Net Debt Statement, as applicable, and all other items reasonably requested by the CPA Firm. The "FINAL STATEMENT OF NET DEBT" shall be (i) the Net Debt Statement in the event that (x) no Sellers Objection is delivered to the Buyer during the initial 60-day period specified above or (y) the Sellers Representative and the Buyer so agree, (ii) the Net Debt Statement, adjusted in accordance with the Sellers Objection, in the event that (x) Buyer does not respond to the Sellers Objection during the 30-day period specified above following receipt by the Buyer of the Sellers Objection or (y) the Sellers Representative and the Buyer so agree or (iii) the Net Debt Statement, as adjusted pursuant to the agreement of the Buyer and the Sellers Representative or as adjusted by the CPA Firm together with any other modifications to the Net Debt Statement agreed upon by Sellers Representative and the Buyer. The "FINAL STATEMENT OF NET WORKING CAPITAL" shall be (i) the Net Working Capital Statement in the event that (x) no Sellers Objection is delivered to the Buyer during the initial 60-day period specified above or (y) the Sellers Representative and the Buyer so agree, (ii) the Net Working Capital Statement, adjusted in accordance with the Sellers Objection, in the event that (x) Buyer does not respond to the Sellers Objection during the 30-day period specified above following receipt by the Buyer of the Sellers Objection or (v) the Sellers and the Buyer so agree or (iii) the Net Working Capital Statement, as adjusted pursuant to the agreement of the Buyer and the Sellers Representative or as adjusted by the CPA Firm together with any other modifications to the Net Working Capital Statement agreed upon by Sellers Representative and the Buyer. The "FINAL STATEMENT OF AUTHORIZED CAPITAL EXPENDITURES" shall be (i) the Authorized Capital Expenditure Statement in the event that (x) no Sellers Objection is delivered to the Buyer during the initial 60-day period specified above or (y) the Sellers Representative and the Buyer so agree, (ii) the Authorized Capital Expenditure Statement, adjusted in accordance with the Sellers Objection, in the event that (x) Buyer does not respond to the Sellers Objection during the 30-day period specified above following receipt by the Buyer of the Sellers Objection or (y) the Sellers Representative and the Buyer so agree or (iii) the Authorized Capital Expenditure Statement, as adjusted pursuant to the agreement of the Buyer and the Sellers Representative or as adjusted by the CPA Firm together with any other modifications to the Authorized Capital Expenditures Statement agreed upon by Sellers Representative and the Buyer. All fees and disbursements of the CPA Firm shall be shared equally by the Sellers Representative on behalf of the Sellers, on the one hand, and the Buyer, on the other hand.

## (d) Subject to SECTION 2.6(D)(IV):

(i) if the calculation of the Net Debt contained in the Final Statement of Net Debt is less than the Estimated Net Debt, the Buyer shall pay an amount in cash equal to the amount of such deficiency (such amount, the "NET DEBT DEFICIENCY"), plus interest computed at the Applicable Rate for the period from the Closing Date to the date of such payment on the Net Debt Deficiency, in immediately available funds to the Sellers Representative, for the benefit of the Sellers, within five (5) Business Days after the ultimate determination of the Final Statement of Net Debt as provided in this SECTION 2.6. If the calculation of the Net Debt contained in the Final Statement of Net Debt is greater than the Estimated Net Debt, the Sellers, jointly and severally, shall pay an amount in

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cash equal the amount of such excess (such amount, the "NET DEBT EXCESS"), plus interest computed at the Applicable Rate for the period from the Closing Date to the date of such payment on the Net Debt Excess, in immediately available funds to the Buyer, within five (5) Business Days after the ultimate determination of the Final Statement of Net Debt as provided in this SECTION 2.6.

- (ii) if the calculation of the Net Working Capital contained in the Final Statement of Net Working Capital is less than the Estimated Net Working Capital, the Sellers, jointly and severally, shall pay an amount in cash equal to the amount of such deficiency (such amount, the "NET WORKING CAPITAL DEFICIENCY"), plus interest computed at the Applicable Rate for the period from the Closing Date to the date of such payment on the Net Working Capital Deficiency, in immediately available funds to the Buyer within five (5) Business Days after the ultimate determination of the Final Statement of Net Working Capital as provided in this SECTION 2.6. If the calculation of the Net Working Capital contained in the Final Statement of Net Working Capital is greater than the Estimated Net Working Capital, the Buyer shall pay an amount in cash equal to the amount of such excess (such amount, the "NET WORKING CAPITAL EXCESS"), plus interest computed at the Applicable Rate for the period from the Closing Date to the date of such payment on the Net Working Capital Excess, in immediately available funds to the Sellers Representative, for the benefit of Sellers, within five (5) Business Days after the ultimate determination of the Final Statement of Net Working Capital as provided in this SECTION 2.6.
- (iii) if the calculation of the Authorized Capital Expenditures contained in the Final Statement of Authorized Capital Expenditures is less than the Estimated Authorized Capital Expenditure Amount, the Sellers, jointly and severally, shall pay an amount in cash equal to the amount of such deficiency (such amount, the "AUTHORIZED CAPITAL EXPENDITURE DEFICIENCY"), plus interest computed at the Applicable Rate for the period from the Closing Date to the date of such payment on the Authorized Capital Expenditure Deficiency, in immediately available funds to Buyer, within five (5) Business Days after the ultimate determination of the Final Statement of Authorized Capital Expenditure as provided in this SECTION 2.6. If the calculation of the Authorized Capital Expenditures contained in the Final Statement of Authorized Capital Expenditures is greater than the Estimated Authorized Capital Expenditure Amount, the Buyer shall pay an amount in cash equal the amount of such excess (such amount, the "AUTHORIZED CAPITAL EXPENDITURE EXCESS"), plus interest computed at the Applicable Rate for the period from the Closing Date to the date of such payment on the Authorized Capital Expenditure Excess, in immediately available funds to the Sellers Representative, for the benefit of the Sellers, within five (5) Business Days after the ultimate determination of the Final Statement of Authorized Capital Expenditures as provided in this SECTION 2.6.
- (iv) All amounts payable by Buyer or the Sellers Representative, as the case may be, pursuant to SECTIONS 2.6(D)(I), (II) or (III), as the case may be, shall be netted against all amounts payable to such party by the other party pursuant to such sections.
- (v) Notwithstanding anything in this Agreement to the contrary, including SECTION  $9.5\,(\text{C})$ , Buyer may, but is not required to, draw any amounts payable to Buyer

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pursuant to SECTIONS 2.6(D)(I), (II) or (III) from the funds subject to the Escrow Agreement.

ARTICLE III REPRESENTATIONS AND WARRANTIES OF THE SELLERS

 $\mbox{\sc Each}$  Seller severally represents and warrants to the Buyer as follows:

- 3.1 VALIDITY AND ENFORCEABILITY. Such Seller has the capacity or the requisite power and authority, as the case may be, to execute, deliver and perform his, her or its obligations under this Agreement and the Transaction Agreements. This Agreement and the Transaction Agreements have been duly executed and delivered by such Seller and, assuming due authorization, execution and delivery by the other parties thereto, represent the legal, valid and binding obligation of such Seller enforceable against such Seller in accordance with their respective terms, subject to applicable bankruptcy, insolvency, reorganization, moratorium, liquidation, fraudulent conveyance and other similar Laws affecting creditors' rights and remedies generally and general equitable principles (whether considered in a Proceeding in equity or at Law) (the "GENERAL ENFORCEABILITY EXCEPTIONS"). No further action on the part of such Seller is or will be required in connection with the transactions contemplated by this Agreement or the Transaction Agreements.
- 3.2 TITLE TO SHARES. Such Seller has good and valid title to his, her or its Shares, free and clear of all Liens. Upon the consummation of the transactions contemplated by this Agreement, the Buyer will acquire good and valid title to such Seller's Shares, free and clear of all Liens, voting trusts, shareholder agreements, proxies or other similar restrictions.
- 3.3 NO CONFLICT. (a) Neither the execution of this Agreement or the Transaction Agreements, nor the performance by such Seller of his, her or its obligations hereunder or thereunder will (i) violate or conflict with (A) in the case of any Seller that is not a natural person, the organizational documents of such Seller or (B) any Law or Governmental Order applicable to such Seller or by which any of his, her or its properties or assets are bound, (ii) violate, conflict with or result in a breach or termination of, or otherwise give any Person additional rights or compensation under, or the right to terminate or accelerate, or constitute (with notice or lapse of time, or both) a default under the terms of any Contract to which such Seller is a party or by which any of the assets or the properties of such Seller are bound or (iii) result in the creation or imposition of any Lien with respect to, or otherwise have an adverse effect upon, the Shares owned by such Seller.
- (b) Except as set forth on SCHEDULE  $3.3\,(B)$ , no Consent is required to be obtained, filed or delivered by such Seller for the consummation by such Seller of the transactions contemplated by this Agreement or the Transaction Agreements.
- 3.4 PROCEEDINGS. There are no Proceedings pending or, to such Seller's actual knowledge, threatened (a) against such Seller or (b) that challenge, or question the validity of, this Agreement, any Transaction Agreement or any action taken or to be taken by such Seller in connection with, or which seeks to enjoin or obtain monetary damages in respect of, the consummation of the transactions contemplated hereby or thereby.

# ARTICLE IV REPRESENTATIONS AND WARRANTIES RELATING TO THE COMPANY AND THE COMPANY SUBSIDIARIES

The Company represents and warrants to the Buyer as follows:

- 4.1 ORGANIZATION. Each of the Company and the Company Subsidiaries is a corporation duly organized, validly existing and in good standing (to the extent such concept exists) under the Laws of its jurisdiction of incorporation or organization. Each of the Company and the Company Subsidiaries has the requisite corporate power and authority to own, lease and operate its assets and to carry on its business as now being conducted and is duly qualified, authorized or licensed to do business and is in good standing (to the extent such concept exists) in the jurisdictions in which the ownership, lease or operation of its assets or the conduct of its business requires such qualification, authorization or license, except where the failure to be so qualified, authorized or licensed would not reasonably be expected to have a Company Material Adverse Effect.
- 4.2 CAPITAL STOCK OF THE COMPANY. SCHEDULE 4.2 sets forth for the Company (a) its jurisdiction of incorporation, and (b) the number of authorized, issued and outstanding shares of capital stock, the names of the holders thereof, and the number of shares of capital stock held by each such holder and, except as set forth on SCHEDULE 4.2, there are no other authorized, issued or outstanding shares of capital stock or other equity interests of the Company. All of the issued and outstanding shares of capital stock of the Company are owned beneficially and of record by the Sellers, free and clear of any Liens. All of the shares of capital stock of the Company are duly authorized and validly issued and are fully paid and nonassessable and have been issued in compliance with (and since such issuance, have not been transferred except in compliance with) all applicable federal, state and foreign securities Laws and any preemptive rights, rights of first refusal or similar rights of any Person. Except for this Agreement, there are no outstanding subscriptions, options, warrants, calls, preemptive rights, conversion or other rights, agreements, commitments, arrangements, trusts, proxies or understandings relating to the sale, issuance or voting of any shares of the capital stock of the Company, or of any securities or other instruments convertible into, exchangeable for or evidencing the right to purchase any shares of capital stock of the Company. There are no outstanding agreements or commitments obligating the Company to repurchase, redeem or otherwise acquire any outstanding shares or other equity interests of the Company.
- 4.3 COMPANY SUBSIDIARIES. SCHEDULE 4.3 sets forth a list of each Subsidiary of the Company (the "COMPANY SUBSIDIARIES") and for each of the Company Subsidiaries (i) its jurisdiction of incorporation, formation or organization, as applicable, and (ii) the number of authorized, issued and outstanding shares of each class of its capital stock or other authorized, issued and outstanding equity interests, as applicable, the names of the holders thereof, and the number of shares or percentage interests, as applicable, held by each such holder. Each Company Subsidiary is duly incorporated, formed or organized, as applicable, validly existing and, where applicable, in good standing under the Laws of its jurisdiction of incorporation, formation or organization, as applicable, has the requisite corporate or similar power and authority to own, lease and operate its assets and to carry on its business as now being conducted, and is duly qualified, authorized or licensed to do business, and, where applicable, is in good standing in the jurisdictions in which the ownership, lease or operation of its assets or the

conduct of its business requires such qualification or license except where the failure to be so qualified would not cause a Company Material Adverse Effect. Except as set forth on SCHEDULE 4.3, all the issued and outstanding shares of capital stock or other equity interests of the Company Subsidiaries are owned, beneficially and of record, by the Company or another Company Subsidiary, free and clear of any Liens, and the Company or a Company Subsidiary has good and valid title to such shares of capital stock or other equity interests. All of such issued and outstanding shares were duly authorized and validly issued and are fully paid and nonassessable. Except as set forth on SCHEDULE 4.3, there are no outstanding subscriptions, options, warrants, calls, preemptive rights, conversion or other rights, agreements, commitments, arrangements, trusts, proxies or understandings relating to the sale, issuance or voting of any shares of the capital stock or other equity interest of any of the Company Subsidiaries, or of any securities or other instruments convertible into, exchangeable for or evidencing the right to purchase any shares of capital stock or other equity interests of any of the Company Subsidiaries. There are no outstanding agreements or commitments obligating the Company or any Company Subsidiary to repurchase, redeem or otherwise acquire any outstanding shares or other equity interests of any Company Subsidiary. Other than the ownership interests in the Company Subsidiaries, neither the Company nor the Company Subsidiaries own any equity interest in any other Person.

- 4.4 FINANCIAL STATEMENTS. SCHEDULE 4.4(A) sets forth true and complete copies of the audited consolidated balance sheet of the Company and the Company Subsidiaries as of December 31, 2005 and December 31, 2004, and the related audited consolidated statements of income, consolidated statement of stockholders' equity and consolidated statement of cash flows for each of the years in the period then ended (the "ANNUAL FINANCIAL STATEMENTS"). SCHEDULE 4.4(A) also sets forth the unaudited consolidated balance sheet of the Company and the Company Subsidiaries as of September 30, 2006 (the "BALANCE SHEET"), the related unaudited consolidated statement of income, consolidated statement of stockholders' equity and the consolidated statement of cash flows for the nine-month period then ended (the "INTERIM FINANCIAL STATEMENTS" and, together with the Annual Financial Statements, the "FINANCIAL Statements"). Except as set forth on SCHEDULE 4.4(A), the Financial Statements have been prepared from the books and records of the Company and the Company Subsidiaries, and fairly present in all material respects the financial position and results of operations of the Company and the Company Subsidiaries on a consolidated basis at the dates and for the respective periods covered, in each case in accordance with GAAP applied on a consistent basis, subject, in the case of the Interim Financial Statements, which in the absence of note disclosures include all adjustments necessary for a fair presentation.
- (b) To the Knowledge of the Company, neither the Company nor any Company Subsidiary has any material Liabilities of any kind, except for Liabilities (i) reflected on, accrued or reserved against, in the Balance Sheet, (ii) incurred in the ordinary course of business since the date of the Balance Sheet, (iii) arising under Contracts disclosed in the schedules to this Agreement or not required to be so disclosed, or (iv) set forth on SCHEDULE 4.4(B).
- $4.5\ \text{NO}$  CONFLICTS OR APPROVALS. Except as set forth on SCHEDULE  $4.5\ \text{(A)}$ , the execution, delivery and performance by the Company of this Agreement and the Transaction Agreements and the consummation by the Company of the transactions contemplated hereby and

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thereby do not and will not (i) violate, conflict with or result in a breach of the organizational documents of any of the Company or the Company Subsidiaries, (ii) violate, conflict with or result in a breach of, or constitute a default by the Company or the Company Subsidiaries (or create an event which, with notice or lapse of time or both, would constitute a default) or give rise to any right of termination, consent, cancellation, acceleration, increased Liabilities or fees, or right to increase the obligations or otherwise modify the terms under, or result in the creation of any Lien, other than Permitted Liens, upon any of the material properties, rights or assets of any of the Company or the Company Subsidiaries or on the Shares or to which any of such properties, assets or Shares are subject under, any material Contract to which any of the foregoing is a party or otherwise bound, or (iii) subject to the receipt of the requisite approvals referred to on SCHEDULE 4.5(B), conflict with or violate any Governmental Order or Law applicable to any of the Company or the Company Subsidiaries or any of their respective properties, rights or assets.

(b) Except as set forth on SCHEDULE  $4.5\,(B)$ , no Consent is required to be obtained, filed or delivered by the Sellers for the consummation by the Company or any Company Subsidiary of the transactions contemplated by this Agreement and the Transaction Agreements.

4.6 COMPLIANCE WITH LAW: GOVERNMENTAL AUTHORIZATIONS. Except as set forth on SCHEDULE 4.6, each of the Company and the Company Subsidiaries is now and has been since October 29, 2003, in compliance in all material respects with all Laws and Governmental Orders. To the Knowledge of the Company, there is no proposed Law or Governmental Order that would be applicable to any of the Company or the Company Subsidiaries that would materially adversely affect the condition (financial or otherwise), business, assets, properties, Liabilities or operations of any of the Company or the Company Subsidiaries. Neither the Company nor any Company Subsidiary nor any director, officer, agent or employee acting on behalf of the Company or any Company Subsidiary has used any corporate funds to make, directly or indirectly, any unlawful contribution, gift, bribe, payoff, kickback or other unlawful payment to any United States or foreign government official or employee or violated any provision of the United States Foreign Corrupt Practices Act of 1997. Except as set forth in SCHEDULE 4.6, each of the Company and the Company Subsidiaries possess all material licenses, approvals, permits, registrations, certificates and other governmental authorizations ("PERMITS") necessary to own, lease and operate its assets and conduct the business of the Company and the Company Subsidiaries as currently conducted. Except as set forth in SCHEDULE 4.6, the Permits are in full force and effect and the Company and the Company Subsidiaries have not received any written notice or, to the Knowledge of the Company, oral notice, from any Governmental Authority (a) asserting that the Company or any Company Subsidiary is not in material compliance with any Permit or (b) threatening to suspend, revoke, revise, limit, restrict or terminate any Permit held by the Company or any Company Subsidiary or declare any such Permit invalid. Except as set forth in SCHEDULE 4.6, (x) the statutory records of each of the Company and the Company Subsidiaries required to be maintained by the Laws of its jurisdiction of incorporation, organization or formation have been properly kept and contain an accurate and materially complete record of the applicable matters required to be contained therein and no written notice, that any of them is incorrect or should be rectified has been received and (y) all documents required to be filed with any relevant Governmental Authority in any relevant jurisdiction in respect of the Company and the Company Subsidiaries have been

filed and were correct in all material respects. In limitation of the above, no representation or warranty provided in this SECTION 4.6, shall apply to any matters covered by SECTIONS 4.9, 4.10 and 4.14, it being understood that the sole representations and warranties with respect to the matters covered by SECTIONS 4.9, 4.10 and 4.14 are the representations and warranties contained therein.

- 4.7 PROCEEDINGS. Except as set forth on SCHEDULE 4.7, there are no Proceedings pending or, to the Knowledge of the Company, threatened (a) against the Company or any Company Subsidiary or (b) that challenge, or question the validity of, this Agreement, any Transaction Agreement or any action taken or to be taken by the Company or any Company Subsidiary in connection with, or which seeks to enjoin or obtain monetary damages in respect of, the consummation of the transactions contemplated hereby or thereby.
- 4.8 ABSENCE OF CERTAIN CHANGES. Except as (a) set forth in SCHEDULE  $4.8,\,{\rm or}$  (b) otherwise expressly permitted or required by this Agreement, since the date of the Balance Sheet, the business of the Company and the Company Subsidiaries has been conducted only in the ordinary course of business.
  - 4.9 TAX MATTERS. Except as set forth in SCHEDULE 4.9;
- (a) All Tax Returns required to be filed by or on behalf of the Company and Company Subsidiaries have been timely filed (subject to permitted extensions applicable to such filing), and all such Tax Returns of the Company and Company Subsidiaries are true, correct and complete in all respects. All Taxes of the Company and Company Subsidiaries due or payable (whether or not shown on such Tax Returns) have been paid within the prescribed period or any extension thereof, other than Taxes that are being contested in good faith or properly reflected or adequately reserved against on a balance sheet of the Company or a Company Subsidiary prepared in accordance with GAAP. All material elections made on behalf of the Company or the Company Subsidiaries have been timely and properly made.
- (b) There are no Liens relating to Taxes encumbering any of the Shares or any assets or properties of the Company or the Company Subsidiaries, except for Permitted Liens.
- (c) There are no Proceedings currently pending against the Company or the Company Subsidiaries or, to the Knowledge of the Company, threatened against the Company or the Company Subsidiaries in respect of any Tax for any Pre-Closing Tax Period. To the Knowledge of the Company, no claims for Taxes have been made by any Taxing Authority in a jurisdiction in which any of the Company or the Company Subsidiaries does not file a Tax Return.
- (d) None of the Company or the Company Subsidiaries has granted any extension or waiver of the statute of limitations period applicable to any Tax or Tax Return, or has agreed to any extension of time with respect to a material Tax assessment or deficiency, which period (after giving effect to such extension or waiver) has not yet expired.
- (e) Since October 29, 2003, none of the Company or Company Subsidiaries (i) has been a member of an affiliated, consolidated, combined or unitary group as set forth in Section 1504 of the Code or any other similar provision of state, local or foreign Law or (ii) has

any liability for Taxes of any Person under Treasury Regulation Section 1.1502-6 (or any similar provision of state, local or foreign law), as transferee or successor, by contract or otherwise; in either case, other than with respect to any current affiliated, consolidated, combined or unitary group.

- (f) All Tax amounts required to be withheld or collected for payment by the Company or Company Subsidiaries, including in connection with amounts paid or owing to any employee, independent contractor, creditor, stockholder or any other Person have been collected or withheld and paid to the appropriate Taxing Authorities, except for payments not yet due to be paid over to a taxing authority.
- (g) None of the Company or the Company Subsidiaries will be required to include any item of income in, or exclude any material item of deduction from, taxable income for any taxable period (or portion thereof) ending after the Closing Date (i) as a result of any change in method of accounting made between October 29, 2003 and on or prior to the Closing Date, (ii) pursuant to a "closing agreement" as described in Section 7121 of the Code (or any corresponding or similar provision of state, local or foreign income Tax law) executed between October 29, 2003 and on or prior to the Closing Date, (iii) pursuant to an installment sale or open transaction disposition made between October 29, 2003 and on or prior to the Closing, or (iv) as a result of any prepaid amount received between October 29, 2003 and on or prior to the Closing. Any income, gain, deduction or loss attributable to "intercompany transactions" (as defined in Treasury Regulations under Section 1502 of the Code or any corresponding provision of state, local foreign or other income Tax Law) involving the Company or any Company Subsidiary consummated prior to the Closing or "excess loss accounts" (as defined in Treasury Regulations under Section 1502 of the Code or any corresponding provision of state, local foreign or other income Tax Law) with respect to the stock of the Company or any Company Subsidiary existing at the Closing will be taken into account for federal, state or local Income Tax purposes as a result of the transactions contemplated by this Agreement.
- (h) Neither the Company or any of the Company Subsidiaries has been a United States real property holding corporation within the meaning of Section 897(c) (2) of the Code during the applicable period specified in Section 897(c) (1) (A) (ii).
- (i) Since October 29, 2003, neither the Company nor any of the Company Subsidiaries has been a "distributing corporation" or a "controlled corporation" in a distribution that was purported or intended to be governed by Section 355(a) of the Code.
- (j) Each of the Company and the Company Subsidiaries have disclosed on their federal income Tax Returns all positions taken therein that could give rise to a substantial understatement of federal income Tax within the meaning of Section 6662 of the Code.
- $\mbox{\sc (k)}$  Neither the Company nor any Company Subsidiary is a party to or bound by any Tax allocation or Tax sharing agreement or arrangement.
- (1) Since October 29, 2003, no Tax Return filed with respect to the Company or Company Subsidiaries reflects any material adjustment pursuant to Section 482 of the Code or any analogous provision of state, local or foreign Tax law.

- (m) Since October 29, 2003, none of the Company or the Company Subsidiaries has been a party to any understanding or arrangement described in Section 6111(b)(2) of the Code, nor has any of the Company or the Subsidiaries participated in a reportable transaction as defined in Treasury Regulation Section 1.6011-4(b) and (c)(3), or any analogous provision of state, local or foreign Tax law.
- (n) There are no outstanding rulings of, or requests for rulings with, any Tax authority expressly addressed to the Company or any Company Subsidiary, with respect to the Company or any Company Subsidiary.
- (o) None of the Canadian Company Subsidiaries have entered into any agreement contemplated by section 191.3 of the Income Tax Act (Canada).
- (p) No Person (other than the Buyer) has ever acquired or had the right to acquire control of the Canadian Company Subsidiaries for the purposes of Section 111 of the Income Tax Act (Canada).
- (q) There is no, and prior to the Closing there will not be, any transaction, election, or failure to take any action or make any election prior to the Closing that would restrict or limit use (for the benefit of the Buyer) of the Canadian Company Subsidiaries' net losses as at the Closing in a taxation year ending after the Closing, other than any limits or restrictions caused by any act, omission or failure of the Buyer under applicable Laws, including Section 111 of the Income Tax Act (Canada).
- (r) None of sections 78, 80, 80.01, 80.02, 80.03 and 80.04 of the Income Tax Act (Canada) or any equivalent provision of the Laws of any other jurisdiction, have applied or will apply to the Canadian Company Subsidiaries on or before the Closing Date.
- (s) No Canadian Company Subsidiary has acquired property from a non-arm's length Person, within the meaning of the Income Tax Act (Canada), for consideration, the value of which is less than the fair market value of the property, including, but not limited to, in circumstances which could subject it to a liability under section 160 of the Income Tax Act (Canada). The value of the consideration paid or received by the Canadian Company Subsidiaries for the acquisition, sale or transfer of property (including intangibles) or the provision of services (including financial transactions) from or to any non arm's length Person is equal to the estimated fair market value of such property acquired, transferred or sold or services purchased or provided. The Canadian Company Subsidiaries have not received any requirement pursuant to section 224 of the Income Tax Act (Canada) which remains unsatisfied in any respect.
- (t) No circumstances exist and no transaction or event or series of transactions or events has occurred which has resulted or could result in a liability for Tax to the Canadian Company Subsidiaries, either before, on or after Closing, under section 17 of the Income Tax Act (Canada). Paragraph 214(3)(a) of the Income Tax Act (Canada) has not applied as a result of any transaction or event involving the Canadian Company Subsidiaries. For all transactions between a Canadian Company Subsidiary and any Person that is a non-resident of Canada for purposes of the Income Tax Act (Canada) with whom it was not dealing at arm's

length during a taxation year commencing after 1998 and ending on or before the Closing Date and to which subsection 247(3) of the Income Tax Act (Canada) could apply, the Canadian Company Subsidiary has made or obtained records or documents that meet the requirements of paragraphs 247(4)(a) to (c) of the Income Tax Act (Canada).

- (u) The Canadian Company Subsidiaries are duly registered under Part IX of the Excise Tax Act (Canada) with respect to the goods and services tax and their registration numbers are 88618-8903RT0001 (Recmix, Inc.), 88613-7207RT0001 (Melri, Inc.) and 84174-5540RT0001 (Excell Materials G.P.), respectively.
- 4.10 EMPLOYEE BENEFITS. (a) SCHEDULE 4.10(A) sets forth a list of (i) every employee benefit plan, within the meaning of Section 3(3) of ERISA, (ii) every other severance pay, retention, parachute, employment, salary continuation, bonus, incentive, stock option, stock purchase, restricted stock, retirement, pension, profit sharing or deferred compensation plan, contract, program, fund, or arrangement of any kind, and (iii) every other employee benefit plan, contract, program, fund, or arrangement (whether written or oral, qualified or nonqualified, formal or informal, funded or unfunded, foreign or domestic, currently effective or terminated) and every trust, escrow, or similar agreement related thereto, whether or not funded, in respect of any present or former employees, directors, officers, shareholders, consultants, or independent contractors of the Company, the Company Subsidiaries or any ERISA Affiliate that are sponsored or maintained by the Company, a Company Subsidiary or any ERISA Affiliate or with respect to which the Company, a Company Subsidiary or any ERISA Affiliate has made or is required to make payments, transfers, or contributions (all of the above being hereinafter individually or collectively referred to as a "BENEFIT PLAN" or "BENEFIT PLANS," respectively). Neither the Sellers, the Company nor any Company Subsidiary has any Liability with respect to any plan, arrangement or practice of the type described in the preceding sentence other than the Benefit Plans. "COMPANY EMPLOYEE" means any current or former employee, director or officer of the Company or the Company Subsidiaries.
- (b) SCHEDULE 4.10(B) separately identifies each Benefit Plan that is maintained in the United States (each, a "U.S. BENEFIT PLAN"), and each Benefit Plan that is not a U.S. Benefit Plan (each, a "FOREIGN BENEFIT PLAN").
- (c) Current, accurate and complete copies (or, as to clause (i) of this sentence, to the extent no copy exists, an accurate description) of the following materials have been delivered to the Buyer with respect to each U.S. Benefit Plan, to the extent applicable: (i) current plan documents, any amendments and any related trust agreement, group annuity contract or other funding instrument, (ii) the most recent determination letter from the Internal Revenue Service ("IRS"), (iii) the most recent summary plan description and summary of material modifications to the extent not included in the summary plan description in each case distributed to employees, and (iv) for the three (3) most recent years (A) the Form 5500 and attached schedules, (B) audited financial statements and (C) where applicable, actuarial valuation reports.
- (d) Except as set forth in SCHEDULE  $4.10\,(\mathrm{D})$ : (i) the U.S. Benefit Plans have been established and administered in compliance with their terms and the applicable requirements of ERISA, the Code, and other applicable Laws; (ii) each U.S. Benefit Plan and related trust that is intended to be qualified within the meaning of Section 401 or 501, as

applicable, of the Code is so qualified and has received or has timely applied for a favorable determination letter as to its qualification, and to the Knowledge of the Company, nothing has occurred, whether by action or failure to act, that could reasonably be expected to cause the loss of such qualification or other losses arising from such action or failure to act; (iii) no event has occurred and no condition exists with respect to any U.S. Benefit Plan that would subject the Company or Company Subsidiaries, either directly or by reason of their affiliation with any ERISA Affiliate, to any material tax, fine, lien, penalty or other liability imposed by ERISA, the Code or other applicable Laws; (iv) no "reportable event" (as such term is defined in Section 4043 of the Code), non-exempt "prohibited transaction" (as such term is defined in Section 406 of ERISA and Section 4975 of the Code), "accumulated funding deficiency" (as such term is defined in Section 302 of ERISA and Section 412 of the Code (whether or not waived)), or breach of any duties imposed on "fiduciaries' (within the meaning of Section 3(21) of ERISA) by ERISA has occurred with respect to any U.S. Benefit Plan that could result in any liability or excise tax under ERISA or the Code being imposed on the Company or a Company Subsidiary; (v) all premiums due to the Pension Benefit Guaranty Corporation ("PBGC") with respect to any U.S. Benefit Plan have been timely paid in full; (vi) the PBGC has not instituted proceedings to terminate any U.S. Benefit Plan; and (vii) no Liability (other than for premiums to the PBGC) under Title IV of ERISA has been or could reasonably be expected to be incurred by any of the Company or Company Subsidiaries.

- (e) With respect to any insurance policy providing funding for benefits under any U.S. Benefit Plan, (i) there is no Liability of the Company or any Company Subsidiary in the nature of a retroactive rate adjustment, loss sharing arrangement, or other actual or contingent Liability, nor would there be any such Liability if such insurance policy was terminated on the date hereof, and (ii) no insurance company issuing any such policy is in receivership, conservatorship, liquidation or similar proceeding and, to the Knowledge of the Company, no such proceedings with respect to any such insurer are imminent.
- (f) Except as set forth in SCHEDULE  $4.10\,(G)$ , neither the Company, a Company Subsidiary nor any ERISA Affiliate currently has, and at no time in the past has had, an obligation to contribute to a "defined benefit plan" as defined in Section 3(35) of ERISA, a pension plan subject to the funding standards of Section 302 of ERISA or Section 412 of the Code, a "multiemployer plan" as defined in Section 3(37) of ERISA or Section  $414\,(f)$  of the Code or a "multiple employer plan" within the meaning of Section  $210\,(a)$  of ERISA or Section  $413\,(c)$  of the Code.
- (g) With respect to any U.S. Benefit Plan, except as set forth in SCHEDULE 4.10(G): (i) there are no pending or, to the Knowledge of the Company, threatened Proceedings, other than routine claims for benefits in the ordinary course by participants and beneficiaries; (ii) to the Knowledge of the Company, no facts or circumstances exist that could give rise to any such Proceedings; (iii) no written or to the Knowledge of the Company, oral communication has been received from the PBGC in respect of any U.S. Benefit Plan subject to Title IV of ERISA concerning the funded status of any such plan or any transfer of assets and liabilities from any such plan in connection with the transactions contemplated herein; and (iv) no administrative investigation, audit or other Proceeding by the Department of Labor, the PBGC, the IRS or other Governmental Authorities is pending or in progress or, to the Knowledge of the Company, threatened.

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- (h) Except as set forth in SCHEDULE 4.10(H), (i) all persons classified as independent contractors of the Company or Company Subsidiaries satisfy and have at all times satisfied in all material respects the requirements of applicable Law to be so classified; (ii) the Company and Company Subsidiaries have fully and accurately reported such persons' compensation on IRS Form 1099 when required to do so; (iii) neither the Company nor any Company Subsidiary has or has had any obligations to provide benefits with respect to such persons under any Benefit Plan or otherwise and (iv) none of the Company or Company Subsidiaries has employed or employs any "leased employees" as defined in Section 414(n) of the Code.
- (i) With respect to each U.S. Benefit Plan that is a group health plan benefiting any current or former employee of the Company, Company Subsidiary or any ERISA Affiliate that is subject to Section 4980B of the Code, the Company, Company Subsidiaries and each ERISA Affiliate have complied with the continuation coverage requirements of Section 4980B of the Code and Part 6 of Subtitle B of Title I of ERISA.
- (j) All contributions, transfers and payments in respect of any U.S. Benefit Plan, other than transfers incident to an incentive stock option plan within the meaning of Section 422 of the Code, have been or are fully deductible under the Code.
- $\rm (k)$  No U.S. Benefit Plan provides benefits, including, without limitation, death or medical benefits, beyond termination of service or retirement other than (i) coverage mandated by Law or (ii) death or retirement benefits under any U.S. Benefit Plan that is intended to be qualified under Section 401(a) of the Code.
- (1) (i) All contributions (including, without limitation, all employer matching or other contributions and employee salary reduction contributions) to and payments from any U.S. Benefit Plan in respect of any Company Employees that are required in accordance with the terms of such U.S. Benefit Plan, any related document, the Code or ERISA have been timely made, or, if not yet due, have been properly reflected in the Financial Statements; and (ii) all such contributions to, and payments from, any U.S. Benefit Plan, except those to be made from a trust qualified under Section 401(a) of the Code, that are required to be made as of the Closing Date will be made on or prior to the Closing Date.
- (m) (i) SCHEDULE 4.10(M)(I) sets forth a true, complete, up-to-date and accurate list of all written or oral Foreign Benefit Plans sponsored, maintained or contributed to or required to be contributed to by the Company or Company Subsidiaries or any affiliate or subsidiary thereof for the benefit of its employees or former employees and their dependents or beneficiaries which are maintained by the Company or Company Subsidiaries or in which the Company or Company Subsidiaries participates in or has any actual or potential liabilities or obligations other than plans established and pursuant to a Government Scheme. With respect to each Foreign Benefit Plan which is not a Government Scheme, to the extent applicable, current, accurate and complete copies of, or, where oral, written summaries of the material terms thereof as amended at the date hereof, including, without limitation, (A) current plan documents, any amendments and any related trust agreement, group annuity contract or other funding instrument, investment management agreements, current asset valuations, collective agreements, all professional opinions (whether or not internally prepared) with respect to each Foreign Benefit

Plan, all material internal memoranda concerning the Foreign Benefit Plans, copies of material correspondence with all regulatory authorities with respect to each Foreign Benefit Plan and plan summaries, employee booklets and personnel manuals (or, to the extent no copy exists, an accurate description), and (B) the most recent audited financial statements and/or actuarial valuation reports, have been delivered to the Buyer;

(ii) with respect to each Foreign Benefit Plan, except as set forth in SCHEDULE 4.10 (M) (II), all data and information required, in the case of such Benefit Plans that are not Government Schemes, to administer or, in the case of such Benefit Plans that are Government Schemes, to comply with applicable rules and regulations, is in the possession or control of the Company or the Company Subsidiaries and is complete and correct in all material respects;

(iii) with respect to each Foreign Benefit Plan, except as set forth in SCHEDULE 4.10(M)(III): (A) there are no pending or, to the Knowledge of the Company, threatened Proceedings, other than routine claims for benefits in the ordinary course by participants and beneficiaries; (B) to the Knowledge of the Company, no facts or circumstances exist that could give rise to any such Proceedings; (C) no written or, to the Knowledge of Company, oral communication has been received from any Governmental Authority in respect of any Foreign Benefit Plan concerning the funded status of any such plan or any transfer of assets and Liabilities from any such plan in connection with the transactions contemplated herein; (D) no administrative investigation, audit or other Proceeding by any Governmental Authority is pending or in progress or, to the Knowledge of the Company, threatened; and (E) no Foreign Benefit Plan in Canada is subject to any pending, threatened or anticipated examination, investigation or other procedure, action, or claim initiated by any Governmental Authority, by any employee or beneficiary covered by such plan and there exists no state of facts that could give rise to such investigation that could affect the registration;

(iv) with respect to each Foreign Benefit Plan, except as set forth in SCHEDULE  $4.10\,(\text{M})\,(\text{IV})$ : (A) each such plan that is intended to be tax qualified or tax registered is so qualified or registered, and no fact or circumstance exists that could reasonably be expected to cause the loss of such qualification or registration or exemption or approval (and in the case of such plans established in Canada, the assets of such plans have been invested so as to avoid exposure to penalty taxes under the Income Tax Act (Canada)); (B) all Foreign Benefit Plans that are required to be funded are funded in accordance with applicable Law and other requirements (and in the case of each plan established in Canada is fully funded on a going concern and on a solvency basis pursuant to the most recently filed actuarial valuation reports for such plans and in accordance with the methods and assumptions set forth therein and no material changes have occurred to the Foreign Benefit Plans in Canada or are expected to occur that would affect the actuarial reports or financial statements required to be provided to the Buyer); (C) for all Foreign Benefit Plans that are not required to be funded, the level of reserves required by Law or applicable accounting standards under each insured Foreign Benefit Plan is reasonable and sufficient to provide for all incurred but unreported claims; (D) all current obligations under any Foreign Benefit Plan have been met, and all contributions to and, with respect to Foreign Benefit Plans that are not Government Schemes, payments

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from any Foreign Benefit Plan in respect of any Company Employee that are required in accordance with the terms of such Foreign Benefit Plan or applicable Law have been timely made, or if not yet due, have been properly reflected in the Financial Statements; (E) where applicable, all contributions or premiums required to be made by any of the Company or Company Subsidiaries under the terms of each Foreign Benefit Plan in Canada to any governmental or non-governmental reinsurance scheme backing up any Foreign Benefit Plan in case of insolvency of the relevant obligor have been made, and nothing has occurred, whether by action or failure to act, that could reasonably be expected to cause the loss of the coverage under such reinsurance scheme and the Company or Company Subsidiaries do not have, and as of Closing, will not have any liabilities owing; (F) no Foreign Benefit Plans (other than Government Schemes which have been described generically) or similar schemes or promises, whether with respect to groups of beneficiaries or individual beneficiaries, exist with respect to or obliging any of the Company or Company Subsidiaries that have not been disclosed on SCHEDULE 4.10(M)(IV) or expressly or reasonably identifiable and adequately provided for on the financial statements of such companies; (G) all Foreign Benefit Plans (and their corresponding assets or funds) have been implemented, administered and invested in compliance with their terms, the Law and all applicable collective bargaining agreements, and all reports, returns or similar documents required to be filed with a Governmental Authority in respect of the Foreign Benefit Plans have been duly and timely filed; (H) no event has occurred that would cause the termination in whole or in part of a Foreign Benefit Plan in Canada and there have been no improper withdrawals, applications or transfers of assets from a Foreign Benefit Plan in Canada or the trusts and funding media thereto and neither the Company or Company Subsidiaries nor any of their agents have been in breach of any fiduciary obligation with respect to the administration of the Foreign Benefit Plans in Canada or trusts or other funding media thereto; (I) none of the Foreign Benefit Plans is a multi-employer plan as defined under the provisions of applicable law; and (J) none of the Foreign Benefit Plans in Canada provides benefits to retired employees or their beneficiaries or dependents.

(n) Except as set forth in SCHEDULE 4.10(N), no Benefit Plan exists that, as a result of the execution of this Agreement, shareholder approval of this Agreement or the transactions contemplated by this Agreement (whether alone or in connection with any other events), would (i) entitle any Company Employee to severance pay or any increase in severance pay upon any termination of employment after the date of this Agreement; (ii) with respect to any Company Employee, accelerate the time of payment or vesting or result in any payment or funding (through a grantor trust or otherwise) of compensation or benefits under, increase the amount payable or result in any other material obligation pursuant to, any of the Benefit Plans; (iii) limit or restrict the right of the Company or Company Subsidiaries to merge, amend or terminate any of the Benefit Plans; or (iv) cause the Company or Company Subsidiaries to record additional compensation expense on their income statements with respect to any outstanding stock option or other equity-based award.

(o) Except as set forth in SCHEDULE  $4.10\,(0)$ , there is no Contract, plan or arrangement (written or otherwise) covering any Company Employee that, individually or collectively, could give rise to the payment of any amount that would be nondeductible pursuant to Section 280G of the Code or could give rise to the payment of any amount in respect of Code

Section 4999, nor will any of the transactions contemplated by this Agreement result in any amounts that are not deductible pursuant to Section 280G of the Code or the payment of any amount in respect of Code Section 4999.

- (p) Neither the Company nor any of the Company Subsidiaries has agreed or committed to institute any plan, program, arrangement or agreement for the benefit of employees or former employees of the Company or any Company Subsidiary other than the Benefit Plans, or to make any amendments to any of the Benefit Plans, nor will any such plan, program, arrangement, agreement or amendment be made prior to the Closing Date.
- $\mbox{(q)}$  Each of the Company and Company Subsidiaries has reserved all rights necessary to amend or terminate each of the Benefit Plans without the consent of any other Person.
- (r) No Benefit Plan provides benefits to any individual who is not a current or former employee of the Company or a Company Subsidiary, or the dependents or other beneficiaries of any such current or former employee.
- 4.11 LABOR RELATIONS. (a) Except as set forth in SCHEDULE 4.11 or as otherwise permitted pursuant to this Agreement, (i) none of the Company or the Company Subsidiaries is a party to any collective bargaining agreement nor is any such contract or agreement presently being negotiated, (ii) none of the Company or Company Subsidiaries is in material breach of any collective bargaining agreement, (iii) within the past three (3) years, there has been no labor strike, work stoppage, slowdown, lockout or other labor controversy in effect with respect to the Company or the Company Subsidiaries, or, to the Knowledge of the Company, threatened against the Company or the Company Subsidiaries, (iv) there are no material grievances or other material labor disputes or Proceedings pending against the Company or the Company Subsidiaries or, to the Knowledge of the Company, threatened against the Company or the Company Subsidiaries or involving any Company Employees, (v) there are no material unfair labor practice charges, grievances or complaints, actions, inquiries, Proceedings or, to the Knowledge of the Company, investigations pending against the Company or the Company Subsidiaries or, to the Knowledge of the Company, threatened against the Company or the Company Subsidiaries by or on behalf of any Company Employees and (vi) the Company and the Company Subsidiaries are in material compliance with their obligations pursuant to the Worker Adjustment and Retraining Notification Act of 1988 ("WARN ACT"), and all other notification and bargaining obligations arising under any collective bargaining agreement or statute. As of the date of this Agreement, to the Knowledge of the Company, there is no union campaign being conducted to solicit cards from the Company Employees to authorize a union to request a National Labor Relations Board ("NLRB") certifications election with respect to the Company Employees.
- (b) SCHEDULE 4.11 sets forth a list of (i) all employees of each of the Company and the Company Subsidiaries with an annual salary of more than \$100,000, (ii) the employment status of each such individual (E.G., active, inactive, approved leave (including nature of such leave)), (iii) the employment category of each such individual (E.G., full-time, part-time, temporary), (iv) the rate of all regular and special compensation payable to each such individual in any and all capacities and (v) any regular or special compensation that will be payable to each

such individual in any and all capacities as of the Closing Date other than the then current accrual of regular payroll compensation. To the Knowledge of the Company, no individual required to be set forth on SCHEDULE 4.11 has provided oral or written notice that he or she intends to retire or terminate their employment relationship with the Company or any of the Company Subsidiaries. Except as set forth in SCHEDULE 4.11, and except for obligations arising under applicable Laws neither the Company nor any of the Company Subsidiaries employs any employee whose employment is not at will and cannot be dismissed immediately without notice or cause and without further Liability to the Company or any of the Company Subsidiaries.

- (c) All current employees of the Company and the Company Subsidiaries who work in the United States are, and all former employees of the Company and the Company Subsidiaries who worked in the United States whose employment terminated, voluntarily or involuntarily, within the three years prior to the date of this Agreement were, legally authorized to work in the United States. The Company and each Company Subsidiary that is located in the United States or has employees working in the United States has completed and retained the necessary employment verification paperwork under the Immigration Reform and Control Act of 1986 ("IRCA") for the employees hired prior to the date of this Agreement, and the Company and each Company Subsidiary that is located in the United States or has employees working in the United States has complied with anti-discrimination provisions of the IRCA.
- (d) Except as set forth on SCHEDULE 4.11 neither the Company nor any Company Subsidiary has closed any plant or facility, effectuated any layoffs of employees or implemented any early retirement, separation or window program within the past three (3) years, nor has the Company or any Company Subsidiary planned or announced any such action or program for the future.
- (e) Except as set forth on SCHEDULE 4.11, no Company or Company Subsidiary is a party to or otherwise bound by, any consent decree with, or citation by, any Governmental Authority related to employees or employment practices.
- 4.12 INTELLECTUAL PROPERTY. (a) SCHEDULE 4.12 is a complete and correct list of all the Owned Intellectual Property that constitutes a patent, trademark, domain name or copyright registration or patent, trademark, domain name or copyright application. All fees associated with maintaining any Owned Intellectual Property required to have been set forth on SCHEDULE 4.12 have been paid in full in a timely manner to the proper Governmental Authority and, except as set forth on SCHEDULE 4.12, no such fees are due within the three month period after the Closing Date. Except as set forth on SCHEDULE 4.12, all of the Owned Intellectual Property required to be listed thereon are in full force and effect.
- (b) Except pursuant to a Material Contract set forth on SCHEDULE 4.13, all of the Owned Intellectual Property is owned by the Company or a Company Subsidiary and, to the Knowledge of the Company, the owner thereof has the exclusive right to use and possess such Intellectual Property, for any purpose free from (i) any Liens (except for Permitted Liens incurred in the ordinary course of business) and (ii) any requirement of any past, present or future royalty payments, license fees, charges or other payments or conditions or restrictions whatsoever. Except pursuant to a Material Contract set forth on SCHEDULE 4.13, neither the Company nor the Company Subsidiaries has licensed or otherwise granted any right to any

Person under any Owned Intellectual Property or has otherwise agreed not to assert any such Intellectual Property against any Person.

- (c) Except as set forth on SCHEDULE 4.12, all former and current consultants or contractors to the Company and the Company Subsidiaries have executed and delivered valid written instruments that assign to the Company or the Company Subsidiaries all rights to any Intellectual Property developed by them in the course of their performing services for the Company or the Company Subsidiaries. All employees of the Company and the Company Subsidiaries who participated in the creation or contributed to the conception or development of Intellectual Property relating to the business of the Company and the Company Subsidiaries were employees of the Company or the Company Subsidiaries at the time of rendering such services and such services were within the scope of their employment or such employees have otherwise validly assigned such Intellectual Property to the Company or the Company Subsidiaries. Except as set forth on SCHEDULE 4.12, no director, officer, stockholder, employee, consultant, contractor, agent or other representative of the Company or the Company Subsidiaries owns or claims any rights in (nor has any of them made application for) any Intellectual Property owned or used by the Company or the Company Subsidiaries.
- (d) Except as set forth on SCHEDULE 4.12, the Company and the Company Subsidiaries have entered into confidentiality and nondisclosure agreements with all of their directors, officers, employees, consultants, contractors and agents and any other Person with access to the trade secrets of the Company and the Company Subsidiaries to protect the confidentiality and value of such trade secrets, and there has not been any breach by any of the foregoing of any such agreement. The Company and the Company Subsidiaries use reasonable measures to maintain the secrecy of all trade secrets of the Company or the Company Subsidiaries that are material to the operations of the Company and the Company Subsidiaries and are valuable thereto by virtue of their secrecy.
- (e) Except as set forth on SCHEDULE 4.12 and to the Knowledge of the Company, the operation of the Company's and the Company Subsidiaries' business as currently conducted or any part thereof, including without limitation the manufacture, use, sale and importation of products of the Company or the Company Subsidiaries and the possession, use, disclosure, copying or distribution of any information, data or products, whether tangible or intangible, in the possession of the Company and the Company Subsidiaries, and the possession or use of the Owned Intellectual Property, has, does and will not infringe, misappropriate, dilute, violate or otherwise conflict with any Intellectual Property right of any other Person. To the Knowledge of the Company, the operation of the Company's and the Company Subsidiaries' business does not constitute unfair competition or deceptive or unfair trade practice. To the Knowledge of the Company, none of the Owned Intellectual Property is being infringed or otherwise used or available for use by any Person other than the Company and the Company Subsidiaries, except pursuant to a Material Contract listed on SCHEDULE 4.13.
- (f) Except as set forth on SCHEDULE 4.12, no Proceeding is pending or, to the Knowledge of the Company, threatened, that (i) challenges the rights of the Company or the Company Subsidiaries in respect of any Intellectual Property or the scope of Intellectual Property, or (ii) asserts that the operation of the business of the Company and the Company Subsidiaries is, was or will be infringing or otherwise in violation of any Intellectual Property, or

is (except as set forth in a Material Contract listed on SCHEDULE 4.13) required to pay any royalty, license fee, charge or other amount with regard to any Intellectual Property. Except as set forth on SCHEDULE 4.12, none of the Owned Intellectual Property is or has been subject to any Governmental Order, and neither the Company nor the Company Subsidiaries has been subject to any Governmental Order in respect of any other Person's Intellectual Property. Neither the Company nor any Company Subsidiary has requested any oral or written opinion of any intellectual property counsel regarding any other Person's Intellectual Property.

- (g) Except as set forth in SCHEDULE 4.12, no funding from any Governmental Authority or facilities of a university, college, other educational institution or non-profit organization was used in the development of the Owned Intellectual Property, and to the Knowledge of the Company, no Governmental Authority, university, college, other educational institution or non-profit organization has a claim or right to claim any right in the Owned Intellectual Property.
- (h) SCHEDULE 4.12 lists all the Information Systems used by the Company or the Company Subsidiaries and operated by any other Person. Except for the Internet and those Information Systems set forth on SCHEDULE 4.12, all Information Systems used by the Company or the Company Subsidiaries are owned, controlled and operated by the Company or a Company Subsidiary, as applicable and are not wholly or partly dependent upon any Information System of any other Person (other than the Internet). All Information Systems used by the Company and the Company Subsidiaries are sufficient for the conduct of its business as currently conducted. The Company and the Company Subsidiaries have sufficient user licenses in effect for all Information Systems to conduct the Business as currently conducted.
- 4.13 CONTRACTS. (a) SCHEDULE 4.13 sets forth a true, complete and correct list of each of the following contracts to which any of the Company or the Company Subsidiaries is a party or by which any of them is bound as of the date of this Agreement, other than the Benefit Plans (collectively, the "MATERIAL CONTRACTS"):
  - (i) Contracts involving the expenditure by the Company or the Company Subsidiaries of more than \$200,000 in calendar years 2005 or 2006 for the purchase of materials, supplies, equipment or services, excluding any such Contracts that are terminable by the Company or the Company Subsidiaries without penalty on not more than thirty (30) days notice;
  - (ii) (A) indentures, mortgages, loan agreements, capital leases, security agreements, or other Contracts relating to Debt Obligations or (B) any Contract or other currently outstanding instrument under which any of the Company or the Company Subsidiaries has, directly or indirectly, made any advance, loan, extension of credit (other than an account receivable) or capital contribution to, or other investment in, any Person;
  - (iii) Contracts that restrict the Company or the Company Subsidiaries from engaging in any line of business in any geographic area or competing with any Person;

- (iv) Contracts that restrict the declaration, set aside or payment of any dividends or distributions on, or in respect of, any capital stock or equity interest of the Company or any Company Subsidiary;
- (v) Contracts to sell goods or services with respect to the customers set forth on SCHEDULE 4.18 and any other customers of the Business with annual purchases in excess of \$200,000 in calendar years 2005 or 2006;
- (vi) Contracts granting any Person a first-refusal, first offer or similar preferential right to purchase or acquire any right, asset or property of the Company or the Company Subsidiaries;
- (vii) any commitment to make any capital expenditure or to purchase a capital asset in each case, in excess of \$250,000 not contemplated by the Capital Expenditure Budget;
- (viii) except as to the extent contemplated by the Capital Expenditure Budget, any commitment for the purchase or sale of any of its assets, other than in the ordinary course of business, or any capital stock of the Company or the Company Subsidiaries;
- (ix) any lease or similar agreement under which (A) any of the Company or the Company Subsidiaries is the lessee of, or holds or uses, any facility, machinery, equipment, vehicle or other tangible personal property owned by any third Person for an annual rent in excess of \$100,000 or (B) any of the Company or the Company Subsidiaries is the lessor of, or makes available for use by any third Person, any tangible personal property owned by any of the Company or the Company Subsidiaries for an annual rent in excess of \$100,000;
- (x) Contracts (i) entered into or assumed by any of the Company or the Company Subsidiaries in which it has an obligation in respect of providing for indemnification or purchase price adjustment, in connection with any disposition, sale or other transfer of any present or former business or commercial activity and (ii) which was either (A) entered into after October 29, 2003 or (B) pursuant to which there are any outstanding, unresolved or potential indemnification claims in excess of \$50,000 against any of the Company or Company Subsidiaries;
- (xi) Contracts pursuant to which the Company or the Company Subsidiaries have licensed the Owned Intellectual Property to, or the use of the Owned Intellectual Property is otherwise permitted with respect to, any other Person; and pursuant to which the Company or the Company Subsidiaries have had Intellectual Property licensed to it, or has otherwise been permitted to use Intellectual Property, excluding non-exclusive, commercially available software licenses entered into in the ordinary course of business;
- (xii) partnership, limited liability company, joint venture agreements or other Contracts involving a sharing of profits or expenses by the Company or Company Subsidiaries;

- (xiii) Contracts with any directors, officers, employees or stockholders of any of the Company, the Company Subsidiaries or Affiliates of any of the Sellers; and
- (xiv) Contracts involving the acquisition of any business enterprise whether via stock or asset purchase, or otherwise.
- (b) True, correct and complete copies of each of the Material Contracts that are in writing have been made available to the Buyer and, if such Material Contract is not in writing, written summaries thereof have been made available to the Buyer, including in each case amendments, waivers or other changes thereto.
- (c) Each Material Contract is in full force and effect, and is a valid and binding agreement of the Company or applicable Company Subsidiary enforceable by or against the Company or such Company Subsidiary in accordance with its terms subject to the General Enforceability Exceptions. The Company or the Company Subsidiaries have performed in all material respects its obligations required to be performed by them to date under the Material Contracts. There is no default or breach by the Company or the Company Subsidiaries or, to the Knowledge of the Company, any other party, in the timely performance of any material obligation to be performed or paid under any Material Contract.
  - 4.14 ENVIRONMENTAL MATTERS. Except as set forth on SCHEDULE 4.14:
- (a) each of the Company and the Company Subsidiaries is and for the past three (3) years has been, in material compliance with all Environmental Laws applicable to the Real Property or the Business (including all material Permits required under such Environmental Laws), and with respect to any locations owned, leased or operated within the past three (3) years, each of the Company and the Company Subsidiaries had been in material compliance with applicable Environmental Laws during the respective period of such Company's or the Company Subsidiary's ownership, leasing or operation of any such location;
- (b) neither the Company nor any Company Subsidiaries has received any written notice of the following, which in each instance has not been settled, dismissed or prosecuted to a final, non-appealable judgment or decision with no ongoing obligations or Liabilities: (i) any Environmental Claim (ii) any threatened Environmental Claim, or (iii) any violation, request for information, demand letter, or administrative inquiry relating to any Environmental Law or the Release of any Hazardous Material regarding the Company, any Company Subsidiary, or the Real Property; nor to the Knowledge of Company, has the Company or any Company Subsidiary received oral notice of any of the foregoing described in clauses (i) through (iii);
- (c) none of the Company and the Company Subsidiaries has Released any Hazardous Materials at or in the vicinity of the Real Property that requires reporting, investigation, assessment, cleanup, remediation or other type of response action by the Company or any Company Subsidiary pursuant to any Environmental Law or that could otherwise reasonably be expected to result in material Liability under or relating to any Environmental Law, and Hazardous Materials are not otherwise present at or, to the Knowledge of the Company, about (i) any of the Real Property, (ii) any other facility currently owned, leased or

operated by any of the Company or the Company Subsidiaries, or (iii) any other facility formerly owned, leased or operated by any of the Company or the Company Subsidiaries, with respect to any of the foregoing described in clauses (i) through (iii) in an amount or condition that would reasonably be expected to result in material Liability to the Company or any Company Subsidiary under or relating to any Environmental Law;

#### (d) Reserved.

- (e) there are no (i) underground storage tanks and related pipes and equipment, whether active or abandoned, (ii) asbestos or asbestos-containing materials, (iii) polychlorinated biphenyls, or (iv) urea-formaldehyde insulation present at or, to the Knowledge of the Company, about any of the Real Property in a condition that currently requires reporting, investigation, assessment, cleanup, removal, remediation or any other type of response action by the Company or any Company Subsidiary pursuant to applicable Environmental Laws, or that would otherwise result in material Liability under any Environmental Laws;
- (f) Hazardous Materials have not been Released, transported, disposed of or arranged to be disposed of by, or on behalf of, any of the Company or the Company Subsidiaries to any location, in material violation of, or in a manner that would reasonably be expected to result in material Liability under or relating to, any Environmental Law, or to any location which is listed or proposed (through written notice to the public) for listing on the National Priorities List under the Comprehensive Environmental Response, Compensation and Liability Information System or any similar state list;
- (g) none of the Company and the Company Subsidiaries has expressly assumed or retained by contract any material Liabilities or material obligations of other Persons under any Environmental Laws;
- (h) the Company and the Company Subsidiaries do not sell and have not sold any product containing asbestos or that utilizes or incorporates asbestos-containing materials in any way;
- (i) there currently are effective all material Permits required under any Environmental Law which are necessary for the Company's and each Company Subsidiary's business operations and activities and operations at the Real Property, including any ongoing alterations or improvements at the Real Property; and any application for renewal of such Permits have been submitted on a timely basis;
- (j) to the Knowledge of the Company the use, handling and manufacture of products containing silicon or silica by the Company or any Company Subsidiary and the distribution and sale of such products by the Company or any Company Subsidiary have not resulted in the exposure of any Persons to silicon or silica above any thresholds or standards established pursuant to any Environmental Law or at levels which have been associated with or could give rise to adverse health effects; and
- (k) the Company and the Company Subsidiaries have delivered to Buyer copies of all documents, records and information in their possession concerning Releases of Hazardous Materials at, upon or from the Real Property, exposure of any Person to Hazardous

Materials, and compliance with or Liability under any Environmental Laws with regard to the Company or any Company Subsidiary, including, without limitation, previously conducted environmental audits and documents regarding any Release or disposal of Hazardous Materials at, upon or from the Real Property or formerly owned, leased or operated property and environmental agency reports and correspondence.

- 4.15 INSURANCE. (a) SCHEDULE 4.15(A) contains a true, correct and complete list of all insurance policies held in the names of the Company or the Company Subsidiaries and all other insurance arrangements or contracts for the transfer or sharing of insurance risks covering the assets, businesses, operations, Company Employees, officers or directors of the Company and the Company Subsidiaries (the "INSURANCE POLICIES") as of the date hereof, specifying the insurer, amount of coverage and type of insurance. All such policies are in full force and effect and were in full force and effect during the periods of time that such insurance policies purported to be in effect, are valid, enforceable, existing and binding and all premiums due thereon have been timely paid (subject to changes made in the ordinary course of business that will not materially reduce the coverage thereunder).
- (b) SCHEDULE  $4.15\,(B)$  sets forth a true, complete and correct list of all material claims filed under the Insurance Policies within three years prior to the Closing Date.
- (c) The Insurance Policies are sufficient for compliance with applicable Law and all Contracts to which any of the Company or the Company Subsidiaries is a party or by which they or any of their respective assets or properties are bound. All appropriate insurers under the Insurance Policies have been notified of all pending litigation and legal matters, and no such insurer has informed the Company or any of the Company Subsidiaries of any denial of coverage or reservation of rights thereto.
- (d) Except as set forth in SCHEDULE  $4.15\,(B)$ , since the date of the Balance Sheet no event has occurred which, with notice or lapse of time or both, would constitute a material breach or default or give rise to any right of termination or cancellation or otherwise modify the terms under any Insurance Policy.
- 4.16 ASSETS. (a) Except as set forth on SCHEDULE 4.16, the Company and the Company Subsidiaries have good, valid and marketable title to, or hold by valid and existing lease or license, all the tangible personal property assets reflected as assets on the Balance Sheet, or acquired after the date of the Balance Sheet, except with respect to assets disposed of in the ordinary course of business since such date, free and clear of all Liens, except for Permitted Liens, and such tangible assets are in good operating condition, ordinary wear and tear excepted.
- (b) The Company and the Company Subsidiaries own, or have valid leasehold interests in or licenses to use, all the assets necessary for the conduct of the Business, as currently conducted.
- $4.17\ \textsc{REAL}$  PROPERTY. SCHEDULE  $4.17\ (\textsc{A})$  lists all real property leased or subleased or otherwise used or occupied (but not owned) by any of the Company or the Company Subsidiaries (the "LEASED REAL PROPERTY"). The Leased Real Property is sufficient for the operation of the Business as it is currently conducted. Except as set forth on

SCHEDULE 4.17(A), the Sellers have delivered to the Buyer true and complete copies of the leases and subleases covering the Leased Real Property leased by the Company or any Company Subsidiary. With respect to each such lease and sublease and except as otherwise specified on SCHEDULE 4.17(A):

- (i) such lease or sublease is in full force and effect in all material respects and enforceable in accordance with its terms, subject to the General Enforceability Exceptions;
- (ii) all rents, deposits and additional rents due pursuant to such lease or sublease have been paid in full and no security deposit or portion thereof has been applied in respect of a breach or default under such lease or sublease that has not been redeposited in full; and
- (iii) none of the Company or the Company Subsidiaries is in material default under any such lease or sublease and, to the Knowledge of the Company, no other party to any such lease or sublease is in material default thereunder.
- (b) SCHEDULE 4.17(B) lists all real property owned by the Company or any of the Company Subsidiaries (the "OWNED REAL PROPERTY"). The Owned Real Property is sufficient for the operation of the Business as it is currently conducted. With respect to each such parcel of the Owned Real Property and except as otherwise specified on SCHEDULE 4.17(B):
  - (i) the identified owner has fee simple title to the parcel of Owned Real Property, free and clear of any Liens, except for Permitted Liens; and
  - (ii) there are no pending or, to the Knowledge of the Company, threatened condemnation Proceedings with respect to the Owned Real Property.
- (c) With respect to each parcel of the Owned Real Property and the Leased Real Property, except as otherwise specified on SCHEDULE  $4.17(\mathrm{C})$ :
  - (i) the Company's and the Company Subsidiary's use and occupation of the Owned Real Property and the Leased Real Property, and the condition thereof, comply with, and neither, the Company nor any Company Subsidiary has received written notification, or to the Knowledge of Company, oral notification of any violation of, (A) any applicable Law and Governmental Orders applicable to or affecting the Owned Real Property or Leased Real Property, (B) any restriction, covenant or encumbrance of record with respect to the Owned Real Property or Leased Real Property, or (C) any Contract (including, without limitation, insurance policies to the extent necessary to prevent cancellation thereof and to insure full payment of any claims made under such policies), applicable to the Owned Real Property or Leased Real Property or the ownership, operation, use or possession thereof;
  - (ii) the structures, improvements and fixtures at or upon the Owned Real Property and Leased Real Property, including, but not limited to, roofs and structural elements thereof and the electrical, plumbing, heating, ventilation, air conditioning, and similar units and systems, are fit for their intended use, subject to the provision of usual

and customary maintenance and repair performed in the ordinary course of business with respect to similar properties of like age and construction, and are free from structural defects;

- (iii) all facilities located on the Owned Real Property and Leased Real Property are supplied with utilities and other services necessary for the operation of such facilities as currently operated, all of such services are adequate to conduct that portion of the Business as it presently is conducted at each of such facilities and all utility connection fees and use charges have been paid in full as of the date of this Agreement, to the extent due and owing; and
- (iv) there exist adequate rights of access to public roads and ways available to the Owned Real Property and Leased Real Property to permit full utilization of the Owned Real Property and Leased Real Property for the conduct of the Business and, to the Knowledge of the Company, all such public roads and ways have been completed and dedicated to public use and to the Knowledge of the Company there are no encroachments onto adjacent properties, or from adjacent properties onto the Owned Real Property or Leased Real Property that materially adversely affect the use of the Owned Real Property or Leased Real Property.
- 4.18 CUSTOMERS AND SUPPLIERS. SCHEDULE 4.18 sets forth a true, correct and complete list of (a) the ten (10) largest customers of the Company and the Company Subsidiaries taken as a whole in terms of sales during the nine-month period ended September 30, 2006 and (b) the ten (10) largest suppliers of the Company and the Company Subsidiaries taken as a whole in terms of purchases during the nine-month period ended September 30, 2006. Neither the Company nor any Company Subsidiary has received written notice, or to the Knowledge of the Company, oral notice from any customer or supplier listed on SCHEDULE 4.18 that such customer or supplier intends to terminate or materially adversely modify its relationship or materially reduce the volume of business that it does with the Company or any Company Subsidiary. Except as set forth on SCHEDULE 4.18, the Company and Company Subsidiaries have not purchased, from any single supplier, goods or services for which the aggregate purchase price exceeds five percent (5%) of the total amount of goods and services purchased for the Company and the Company Subsidiaries taken as a whole during its most recent full fiscal year.
- 4.19 PRODUCT LIABILITY. Except as set forth on SCHEDULE 4.19, none of the Company or any Company Subsidiary has received any written notice, or, to the Knowledge of the Company, any oral notice, relating to any claim involving use of or exposure to any of the products (or any part or component) designed, manufactured, serviced or sold, or services performed, by the Company or any Company Subsidiary, including for negligence, strict liability, design or manufacturing defect, conspiracy, failure to warn, or breach of express or implied warranties of merchantability or fitness for any purpose or use, or from any alleged breach of implied warranties or representations, or any alleged noncompliance with any applicable Laws pertaining to products liability matters.
- 4.20 AFFILIATE TRANSACTIONS. SCHEDULE 4.20 lists all existing Contracts or other arrangements or transactions between any of the Company and the Company Subsidiaries, on the one hand, and any of (a) the Sellers and its Affiliates (other than the Company and the Company

Subsidiaries) or (b) the directors, officers or employees (or any immediate family member thereof) of any Seller and its Affiliates (including the Company and the Company Subsidiaries) (except those of a type available to employees generally), on the other hand (collectively, the "AFFILIATE CONTRACTS"). All Affiliate Contracts are at least as favorable to the Company and the Company Subsidiaries as would be available with independent third parties dealing at arm's length. Except as set forth on SCHEDULE 4.20, as of the Closing, all Affiliate Contracts shall be terminated and Buyer, the Company and the Company Subsidiaries shall not have any obligations thereunder.

- 4.21 ACCOUNTS. All accounts and notes receivable of the Company and the Company Subsidiaries are valid and genuine and have arisen solely out of bona fide sales and deliveries of goods, performances of services and other business transactions in the ordinary course of business, and the accounts receivable reserve reflected in the Balance Sheet is, as of the date thereof, adequate and established in accordance with GAAP, subject to year-end adjustments and accruals in the ordinary course of business and not material in amount. Since the date of the Balance Sheet there has been no event or occurrence that, when considered individually or together with all such other events or occurrences, would cause such accounts receivable reserves to be inadequate. Since the date of the Balance Sheet none of the Company or the Company Subsidiaries has, (a) with respect to any non-de minimis portion of its trade accounts payable, (i) failed to pay its trade accounts payable in the ordinary course or (ii) extended the terms of payment, whether by contract, amendment, act, deed, or course of dealing, of any trade account payable, and (b) with respect to any non-de minimis portion of its accounts receivable, accelerated or delayed collection of such accounts receivable.
- 4.22 INVENTORY. The inventories set forth in the Balance Sheet were properly stated therein at the lower of cost or market value determined in accordance with GAAP consistently maintained and applied by the Company and the Company Subsidiaries. Inventory costs have been determined by the methods set forth on SCHEDULE 4.22. Since the date of the Balance Sheet such inventories have been maintained in the ordinary course of business. All such inventories are owned free and clear of all Liens other than Permitted Liens. All of the inventories recorded on the Balance Sheet consist of, and such inventories on the Closing Date will consist of, items of a quality usable or saleable in the ordinary course of business subject to appropriate and adequate allowances, if any, reflected on the books and records of the Company and the Company Subsidiaries for obsolete, excess, slow-moving and other irregular items.
- 4.23 BANK ACCOUNTS. SCHEDULE 4.23 sets forth a true and complete list and description of the bank accounts, lock box accounts and other accounts maintained by or for the benefit of each of the Company and the Company Subsidiaries.
- 4.24 NO BROKERS' OR OTHER FEES. No Person has been employed by or on behalf of the Sellers as a broker, finder, investment banker or financial advisor in connection with the transactions contemplated hereby, and no Person with which the Sellers have had any dealings or communications of any kind is entitled or will become entitled to any fee or commission, brokerage, finder's fee or like payment based in any way on any agreement, arrangement or understanding made by or on behalf of the Sellers to which the Buyer or its Affiliates (including, from and after the Closing Date, the Company and the Company

Subsidiaries) will have any obligation or responsibility in connection with the transactions contemplated hereby.

- 4.25 BOOKS AND RECORDS. All books, records and accounts of the Company and the Company Subsidiaries are accurate and complete in all material respects and are maintained in accordance with all applicable Laws. The corporate minute books and stock record books of the Company and the Company Subsidiaries previously delivered to the Buyer are true, correct and complete. All stock transfer taxes levied, if any, or payable with respect to all transfers of shares of the Company and the Company Subsidiaries prior to the Closing Date have been paid and appropriate transfer tax stamps affixed.
- 4.26 DIRECTORS AND OFFICERS. SCHEDULE 4.26 sets forth a true and complete list of the directors and officers of the Company and the Company Subsidiaries.
- 4.27 DISCLOSURE. To the Knowledge of the Company, neither this Agreement (including the exhibits and schedules hereto) or the Transaction Agreements contains any untrue statement of a material fact or omits to state a material fact necessary in order to make the statements contained herein or therein not misleading.

ARTICLE V REPRESENTATIONS AND WARRANTIES OF THE BUYER

The Buyer hereby represents and warrants to the Sellers as follows:

- 5.1 ORGANIZATION. The Buyer is a corporation duly incorporated, validly existing and in good standing under the Laws of the State of Delaware. The Buyer has the requisite corporate power and authority to own, lease and operate its assets and to carry on its business as now being conducted.
- 5.2 AUTHORIZATION; ENFORCEABILITY. The Buyer has the requisite corporate power and authority to execute and deliver this Agreement and the Transaction Agreements and to perform its obligations hereunder and thereunder. The execution and delivery of this Agreement and the Transaction Agreements by the Buyer and the performance by the Buyer of its obligations hereunder and thereunder have been duly authorized by all necessary corporate action on the part of the Buyer and no other corporate or shareholder proceedings or actions are necessary to authorize and consummate this Agreement, the Transaction Agreements or the transactions contemplated hereby or thereby. This Agreement has been, and the Transaction Agreements will be, when delivered to Sellers, duly executed and delivered by the Buyer and, assuming due authorization, execution and delivery by the Sellers, as applicable, this Agreement constitutes, and the Transaction Agreements will constitute, a valid and binding agreement of the Buyer, enforceable against it in accordance with their terms, subject to the General Enforceability Exceptions.
- 5.3 NO CONFLICTS OR APPROVALS. (a) The execution, delivery and performance by the Buyer of this Agreement and the Transaction Agreements to which the Buyer is a party and the consummation by the Buyer of the transactions contemplated hereby and thereby do not and will not (i) violate, conflict with or result in a breach by the Buyer of the organizational documents of the Buyer, (ii) violate, conflict with or result in a breach of, or constitute a default by the Buyer (or create an event which, with notice or lapse of time or both,

would constitute a default) or give rise to any right of termination, consent, cancellation, acceleration, increased Liabilities or fees, or right to increase the obligations or otherwise modify the terms under, or result in the creation of any Lien, other than Permitted Liens, upon any of the properties, rights or assets of the Buyer or to which any of such properties, rights or assets are subject under, any Contract to which the Buyer or any of its properties, rights or assets may be bound, except as would not, individually or in the aggregate, have a material adverse effect on the ability of the Buyer to consummate the transactions contemplated by this Agreement, or (iii) subject to the receipt of the requisite approvals referred to on SCHEDULE 5.3(B), conflict with or violate any Governmental Order or Law applicable to the Buyer or any of its properties, rights or assets.

- (b) Except as set forth on SCHEDULE 5.3(B), no Consent is required to be obtained, filed or delivered by the Buyer for the consummation by the Buyer of the transactions contemplated by this Agreement and the Transaction Agreements that if not obtained, filed or delivered, as the case may be, would reasonably be expected to have a material adverse effect on the ability of the Buyer to consummate the transactions contemplated by this Agreement and the Transaction Agreements.
- 5.4 PROCEEDINGS. Except as set forth in SCHEDULE 5.4, there are no Proceedings pending or, to the Knowledge of the Buyer, threatened against the Buyer that challenge, or question the validity of, this Agreement, any Transaction Agreement or any action taken or to be taken by the Buyer in connection with, or which seeks to enjoin or obtain monetary damages in respect of, the consummation of the transactions contemplated hereby or thereby.
- 5.5 NO BROKERS' OR OTHER FEES. No Person has been employed by or on behalf of the Buyer as a broker, finder, investment banker or financial advisor in connection with the transactions contemplated hereby, and no Person with which the Buyer has had any dealings or communications of any kind, is entitled or will become entitled to any fee or commission, brokerage, finder's fee or like payment based in any way on any agreement, arrangement or understanding made by or on behalf of the Buyer to which Sellers or their Affiliates will have any obligation or responsibility in connection with the transactions contemplated hereby.
- 5.6 INVESTMENT INTENT. The Buyer is acquiring the Shares for the Buyer's own account for investment and not with a view to or for sale in connection with any distribution thereof other than in compliance with the Securities Act.
- 5.7 FINANCIAL ABILITY TO PERFORM. The Buyer will have at the Closing cash in an aggregate amount sufficient for the Buyer to pay the Purchase Price.

#### ARTICLE VI COVENANTS AND AGREEMENTS

6.1 CONDUCT OF THE BUSINESS PRIOR TO THE CLOSING. Except as (a) expressly contemplated by this Agreement or (b) disclosed on SCHEDULE 6.1, from and after the date of this Agreement and until the Closing or the earlier termination of this Agreement in accordance with its terms, the Company shall, and shall cause the Company Subsidiaries to: (i) conduct its operations in the ordinary course of business, (ii) use their commercially reasonable efforts to

maintain and preserve intact the Business and to maintain satisfactory relationships with suppliers, customers, key employees and other Persons having business relationships with the Company or the Company Subsidiaries and (iii) make capital expenditures solely to the extent provided on SCHEDULE 6.1. Except as (x) contemplated by this Agreement or (y) as set forth on SCHEDULE 6.1, the Company shall not, and shall cause each of the Company Subsidiaries not to do any of the following without the prior written consent of the Buyer:

- (a) purchase or sell any capital stock or other equity interests of the Company or any Company Subsidiary or grant or make any option, subscription, warrant, call, commitment or agreement of any character in respect of any such capital stock or other equity interests;
- (b) acquire, lease, license, assign, sell, transfer or otherwise dispose any of its property, rights, businesses or assets (including by merger, consolidation or acquisition of stock or assets) excluding in all cases sales of inventory and obsolete equipment or non-exclusive licenses in the ordinary course of business;
- (c) adopt a plan of complete or partial liquidation, dissolution, merger, consolidation, restructuring, recapitalization or other reorganization with respect to the Company or any Company Subsidiary;
- (d) incur, assume or guarantee any obligations for borrowed money other than under lines of credit existing on the date of this Agreement;
- (e) incur any Lien on any properties, rights or assets of the Company or any Company Subsidiary, in each case, other than Permitted Liens;
- (f) enter into any new lease for Real Property or modify, renew, extend or terminate any existing lease for Real Property or purchase or acquire or enter into any agreement to acquire, assign, sell, transfer or dispose of any Real Property of any Company Subsidiary or the Company;
- (g) (i) declare, set aside or pay any dividends or distributions on, or make any other distributions (whether in securities or other property) in respect of, any capital stock or equity interest of the Company or any Company Subsidiary, (ii) split, combine or reclassify any of its outstanding capital stock or equity interest of the Company or any Company Subsidiary or issue or authorize the issuance of any capital stock or equity interest of the Company or any Company Subsidiary, (iii) purchase, redeem or otherwise acquire or dispose of any securities or equity interests of the Company or Company Subsidiaries or (iv) issue, sell, transfer, grant, pledge, dispose of or otherwise encumber any capital stock or equity interest of the Company or any Company Subsidiary;
- (h) (i) establish, adopt, enter into any plan, agreement, program, policy, trust, fund or other arrangement that would be a Benefit Plan if it were in existence as of the date of this Agreement or amend or terminate any Benefit Plan in a manner that would affect the benefits provided to or with respect to any Company Employee or otherwise increase the Liabilities of the Company and any Company Subsidiaries under the Benefit Plans, except as required by Law, or take any action to accelerate vesting under, or release any restrictions

applicable under, any of the foregoing for any Company Employee, (ii) increase the compensation or fringe benefits of any Company Employee (except for increases in salary or hourly wage rates, in the ordinary course of business or as may be required by the collective bargaining agreements), (iii) pay any bonus to, accelerate any right under any Employee Plan to, grant any severance or termination pay to any Company Employee, except in the ordinary course of business or as may be required by the collective bargaining agreements, (iv) loan or advance any money or other property to any Company Employee, or (v) increase the funding obligation to or contribution rate under any Benefit Plan subject to Title IV of ERISA, except as required by Law;

- (i) make any change in its accounting methods, policies or practices (other than such changes that have been required by Law or  ${\tt GAAP}$ );
- (j) make or change any election relating to Taxes, change an annual accounting period or adopt or change any accounting method relating to Taxes, file any amended Tax Return, enter into any closing agreement, settle any Tax claim or assessment relating to the Company or the Company Subsidiaries, surrender any right to claim a refund, consent to any extension or waiver of the limitation period applicable to any Tax claim or assessment relating to the Company or the Company Subsidiaries;
- (k) enter into, amend, supplement, waive, modify, terminate, annul, cancel, allow to lapse, assign, convey, encumber or otherwise transfer, in each case in any material respect, in whole or in part, rights and interests in or under any Material Contracts or enter into any Contract that would be a Material Contract if in effect on the date of this Agreement, except Contracts made in the ordinary course of business;
- (1) compromise, settle, grant any waiver or release relating to or otherwise adjust any right or claim with respect to any pending or threatened Proceeding (A) relating to the transactions contemplated by this Agreement or (B) against the Company or the Company Subsidiaries;
- (m) change, or agree to change, any business policies of the Company and Company Subsidiaries which relate to advertising, promotional activities, pricing, personnel, labor relations, sales, returns or warranties in each case in any material respect other than in the ordinary course of business;
- (n) amend any organizational document of the Company or any Company Subsidiary;
- (o) sell, license, sublicense, covenant not to sue under, abandon, assign, transfer, disclose, encumber or otherwise grant any rights under any Owned Intellectual Property to any Person, other than in the ordinary course of business;
- (p) materially shorten or lengthen the customary payment and collection cycles, as the case may be, for the Company's or the Company Subsidiaries' trade accounts payable and receivables; or
  - $(\ensuremath{\mathbf{q}})$  agree or commit to do any of the foregoing.

- (a) During the period commencing on the date hereof and ending on the Closing Date or the earlier termination of this Agreement in accordance with its terms, the Company shall give the Buyer and its counsel, accountants, employees, agents, and other authorized representatives full access, during normal business hours, upon reasonable advance notice, to the officers, directors, premises, properties, books, records, financial statements, Tax Returns of the Company and any Company Subsidiary. Any information provided to or obtained by the Buyer and/or its counsel, accountants, employees, agents and other authorized representatives pursuant to this SECTION 6.2(A) will be subject to the Confidentiality Agreement and must be held by the Buyer in accordance with and be subject to the terms of the Confidentiality Agreement. The Buyer agrees to be bound by and comply with the provisions set forth in the Confidentiality Agreement as if such provisions were set forth herein, and such provisions are hereby incorporated herein by reference.
- (b) From and after the date hereof, except as (i) required by Law or (ii) as necessary for the preparation of any Tax Returns, the Sellers shall, and shall cause their Affiliates and respective officers, directors, employees, counsel, accountants, agents and other representatives to hold in strict confidence all information relating to the Company and Company Subsidiaries as conducted before the Closing; provided that the foregoing shall not apply to information that is or becomes generally available to the public through no action of the Sellers. If any Seller or its Affiliates or their respective officers, directors, employees, counsel, accountants, agents and other representatives are legally compelled or required to disclose any such information, it is agreed that Sellers will promptly notify Buyer to permit Buyer to seek a protective order or take other appropriate action. Sellers will cooperate in Buyer's efforts to obtain a protective order or other reasonable assurance that confidential treatment will be accorded to such information. If, in the absence of a protective order, Sellers or any of their Affiliates and respective officers, directors, employees, counsel, accountants, agents and other representatives are, in the opinion of counsel, compelled as a matter of Law to disclose such information to a third party, Sellers may disclose to the third party compelling disclosure only the part of such information as is required by Law to be disclosed (in which case, prior to disclosure, Sellers will use reasonable efforts to advise and consult with Buyer and its counsel as to such disclosure and the nature and wording of such disclosure), and Sellers will use commercially reasonable efforts to obtain confidential treatment of any such information so disclosed. Sellers acknowledge and agree that other remedies cannot fully compensate Buyer for a violation by Sellers of the terms of this SECTION 6.2(B) and that Buyer shall be entitled to injunctive relief to prevent any such violation or continuing violation by any Seller. At the Closing, the Sellers shall assign their respective rights under any confidentiality agreement relating to the Company and Company Subsidiaries with a third party to Buyer or its Affiliates.
- 6.3 TAX RETURNS, CONTESTS AND COOPERATION. (a) The Buyer and the Sellers agree to furnish or cause to be furnished to each other, upon request, as promptly as practicable, such information and assistance (including powers of attorney and, at the expense of the requesting party, reasonable access to the other party's Tax Return preparer, provided that such other party may limit such access as it reasonably deems necessary to protect confidential information) relating to any of the Company or the Company Subsidiaries (including access to books and records, employees, contractors and representatives) as is reasonably necessary for the

filing of all Tax Returns, the making of any election related to Taxes, the preparation for any audit by any Taxing Authority, and the prosecution or defense of any claim, suit or proceeding relating to any Tax or Tax Return. The Buyer and the Sellers shall retain all books and records that pertain to the Company or the Company Subsidiaries until the expiration of all relevant statutes of limitations (and, to the extent notified by the Buyer and the Sellers, any extensions thereof). At the end of such period, each party shall provide the other with at least thirty (30) days' prior written notice before destroying any such books and records, during which period the party receiving such notice can elect to take possession, at its own expense, of such books and records. Neither Buyer nor any of its Affiliates will revoke, amend or otherwise modify any existing powers of attorney effective for or with respect to any Current Tax Matter without the prior written consent of Sellers Representative, which shall not be unreasonably withheld.

(b) Sellers shall prepare and timely file, or cause to be prepared and timely filed, all Tax Returns that are due to be filed on or prior to the Closing Date for any Pre-Closing Tax Period, in respect of the Company or any of the Company Subsidiaries, and shall timely pay all Taxes shown on such Tax Returns (the "SELLER FILED TAX RETURNS"). All such Seller Filed Tax Returns shall be prepared in accordance with prior practices unless otherwise required by Law. For all such Seller Filed Tax Returns filed following the date of this Agreement, the Company shall provide Buyer with a copy of each proposed Seller Filed Tax Return (and such additional information regarding such Seller Filed Tax Return as may reasonably be requested by Buyer) (i) at least fifteen (15) calendar days prior to the filing of such Seller Filed Tax Return or (ii) in the case of a Seller Filed Tax Return that is required to be filed within twenty (20) calendar days of the Closing Date, at least ten (10) calendar days prior to the date such Seller Filed Tax Return is required to be filed; provided, that with respect to all Seller Filed Tax Returns related to corporate income taxes, Buyer shall have the right to approve such filing, which approval must not be unnecessarily withheld or delayed; provided, further, that in the case of a Tax Return that is required to be filed within ten (10) calendar days of the Closing Date, the Company shall use its commercially reasonable efforts to afford Buyer a reasonable opportunity to review and approve if related to corporate income taxes, such Seller Filed Tax Return prior to filing such Tax Return. Except as required by Law, neither Buyer nor any of its Affiliates shall amend, refile, revoke or otherwise modify any Tax Return or Tax election of the Company or any Company Subsidiary in respect of a Pre-Closing Tax Period to the extent that such amendment, refiling, revocation or other modification would have an adverse effect on any of the Sellers or their Affiliates, without the prior written consent of Sellers, which consent shall not be unreasonably withheld or delayed. The Buyer shall prepare and timely file, or cause to be prepared and timely filed, all other Tax Returns in respect of the Company or any of the Company Subsidiaries with respect to all Tax periods, including any Pre-Closing Tax Period and any Straddle Period.

(c) All transfer, documentary, sales, use, registration and other such Taxes (including all applicable real estate transfer Taxes, but excluding any Taxes based on or attributable to income or gains) and related fees (including any penalties, interest and additions to Tax) ("TRANSFER TAXES") arising out of or incurred in connection with this Agreement shall be borne by the party incurring such cost. The party (or parties) that is legally required to file a Tax Return relating to Transfer Taxes shall be responsible for preparing and timely filing such Tax Return.

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- (d) All Tax sharing agreements between any of the Company or Company Subsidiaries, on the one hand, and any of Sellers or their Affiliates (other than the Company or any of the Company Subsidiaries), on the other hand, shall be terminated as of the Closing Date and shall have no further effect on or after the Closing Date.
- $6.4\ \textsc{SECTION}$  338. Neither the Buyer nor the Company shall make any election under Section 338 of the Code with respect to the transactions contemplated by this Agreement.
- 6.5 REFUNDS AND TAX BENEFITS. All Tax refunds or credits attributable to any Tax period shall be for the sole benefit of the Buyer.
  - 6.6 EMPLOYEES; BENEFIT PLANS.
- (a) Except as set forth in SCHEDULE 6.6, all persons who were employed by the Company or Company Subsidiaries immediately preceding the Closing Date, including those on vacation, leave of absence or disability (the "ACTIVE COMPANY EMPLOYEES"), will remain employed in a comparable position on and immediately after the Closing Date; provided, however, subject to the requirements of applicable Law, nothing in this Agreement shall require the Company or Company Subsidiaries to retain any Active Company Employees for any period of time after the Closing Date.
- (b) For a period of twelve (12) months following the Closing Date (the "TRANSITION PERIOD"), the Buyer shall, and shall cause the Company and the Company Subsidiaries to, either maintain the Benefit Plans (other than any stock option or equity-based plans) or provide the Active Company Employees eligibility to participate in employee benefit plans of the Buyer which in the aggregate are substantially equivalent to those provided to similarly-situated employees of the Buyer. The Buyer may, or may cause the Company or Company Subsidiaries to, amend, modify or terminate any of the Benefit Plans or merge any of the Benefit Plans with the Buyer's employee benefit plans as the Buyer deems appropriate. To the extent not otherwise required by or resulting from the operation of Law, the Buyer shall, or shall cause the Company and Company Subsidiaries to, recognize each Active Company Employee's service for purposes of eligibility to participate and vesting (but not for any other purpose, such as benefit accrual or level of benefits) with the Company or the Company Subsidiaries as of the Closing Date as service with the Buyer, to the extent that such service was credited under the corresponding Benefit Plans, under the Buyer's employee welfare benefit plans, employee pension plans, vacation, disability, severance and other employee benefit plans or policies and any other such plans or policies in which the Active Company Employees become or may become eligible to participate on or after the Closing Date.
- (c) Nothing herein expressed or implied shall confer upon any of the employees of the Buyer, the Company, the Company Subsidiaries or any of their Affiliates, any rights or remedies, including any right to benefits or employment, or continued benefits or employment, for any specified period, of any nature or kind whatsoever under or by reason of this Agreement.
- 6.7 LABOR MATTERS. (a) Between the date hereof and the Closing Date or the earlier termination of this Agreement in accordance with its terms, the Company and the

Company Subsidiaries shall not effect or permit a "plant closing" or "mass layoff" as these terms are defined in the WARN Act with respect to any member of the Company and the Company Subsidiaries without notifying the Buyer in advance and without complying with the notice requirements and all other provisions of the WARN Act. The Company will also notify the Buyer of, and obtain its consent to, prior to the Closing, all layoffs and terminations at any "single site of employment" or "facility or operating unit within a single site of employment" that occur within ninety (90) days of the Closing and that, in the aggregate, exceed twenty percent (20%) of the workforce or 25 or more employees at either the "single site of employment" or a "facility or operating unit", which consent shall not be unreasonably withheld.

- (b) The Company and the Buyer shall reasonably cooperate in connection with any required notification to, or any required consultation with, or the provision of documents and information to, the employees, employee representatives, work councils, unions, labor boards and relevant government agencies and governmental officials concerning the transactions contemplated by this Agreement with respect to non-U.S. Employees of any of the Company and the Company Subsidiaries so that such Persons may render advice as required in accordance with Law
- 6.8 CONSENTS AND COMPETITION. (a) The Buyer and the Sellers shall, (i) as promptly as practicable, but in no event later than five (5) Business Days following the date of this Agreement, within the applicable filing deadlines, submit all initial filings required by the HSR Act and (ii) as promptly as practicable, within the applicable filing deadlines, submit all initial filings required by or any other applicable Competition/Investment Law, and thereafter provide any supplemental information requested in connection therewith. The Buyer and the Sellers shall furnish to the other such necessary information and reasonable assistance as the other may request in connection with its preparation of any filing or submission that is necessary under the HSR Act or any other applicable Competition/Investment Law. The Buyer and the Sellers shall request early termination of the applicable waiting period under the HSR Act or any other applicable Competition/Investment Law. The Buyer and the Sellers will promptly inform the other party of any material communication received by such party from any Governmental Authority in respect of any filing under the HSR Act or any other applicable Competition/Investment Law. Each of the parties will (a) use its respective commercially reasonable efforts to comply as expeditiously as possible with all requests of any Governmental Authority for additional information and documents, including, without limitation, information or documents requested under the HSR Act or any other applicable Competition/Investment Law; (b) not (i) extend any waiting period under the HSR Act or any other applicable Competition/Investment Law or (ii) enter into any agreement with any Governmental Authority not to consummate the transactions contemplated by this Agreement, except with the prior consent of the other parties; and (c) cooperate with the other parties and use commercially reasonable efforts to contest and resist any action, including legislative, administrative or judicial action, and to have vacated, lifted, reversed or overturned any Governmental Order (whether temporary, preliminary or permanent) that restricts, prevents or prohibits the consummation of the transactions contemplated by this Agreement.
- (b) The Company shall use commercially reasonable efforts to take, or cause to be taken, all actions, and to do, or cause to be done, all things necessary, proper or advisable to  $\frac{1}{2} \left( \frac{1}{2} \right)^{2} \left($

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obtain all third-party Consents in order to consummate the transactions contemplated hereby, including securing Consents listed in SCHEDULE  $2.4\,(A)\,(VII)$ .

- 6.9 INSURANCE. From the date of this Agreement to the Closing Date, the Company shall use its commercially reasonable efforts to maintain its Insurance Policies in full force and effect (subject to any renewals thereof) and in any event will not materially reduce the level of its insurance coverage from the level of coverage as of the date hereof.
- 6.10 NOTICE OF EVENTS. (a) During the period from the date of this Agreement to the Closing Date or the earlier termination of this Agreement in accordance with its terms, the Buyer shall give prompt written notice to the Sellers of (i) the occurrence or non-occurrence of any event that has caused, or could reasonably be expected to cause, any representation or warranty made by it to be untrue or inaccurate in any material respect at any time after the date of this Agreement and prior to the Closing Date; and (ii) any material failure on its part to comply with or satisfy any covenant, condition or agreement to be complied with or satisfied by it hereunder.
- (b) During the period from the date of this Agreement to the Closing Date or the earlier termination of this Agreement in accordance with its terms, the Company shall give prompt written notice to the Buyer if it becomes aware of (i) the occurrence or non-occurrence of any event to the Knowledge of the Company which has caused, or could reasonably be expected to cause, any representation or warranty made by the Company or any Seller to be untrue or inaccurate in any material respect at any time after the date of this Agreement and prior to the Closing Date; and (ii) any material failure on the Company's or Sellers' part to comply with or satisfy any covenant, condition or agreement to be complied with or satisfied by it hereunder. If any such event requires any change to the schedules to this Agreement with respect to ARTICLE III or ARTICLE IV, the Company shall promptly deliver to the Buyer a supplement to the schedules specifying such change; provided that any such supplement shall not be taken into account for purposes of determining whether the conditions precedent in ARTICLE VII are satisfied or for purposes of indemnification as set forth in ARTICLE IX. The delivery of any notice pursuant to this SECTION 6.10(B) shall not limit or otherwise affect the rights or remedies available hereunder (including, without limitation, the indemnification provisions hereof).
- 6.11 COOPERATION. Upon the terms and subject to the conditions set forth in this Agreement, each party hereto shall use its commercially reasonable efforts to take, or cause to be taken, all actions, and do, or cause to be done, and to assist and cooperate with the other parties hereto in doing, all things necessary, proper or advisable to consummate and make effective, in the most expeditious manner practicable, the transactions contemplated hereby, and to satisfy, or cause to be satisfied all of the conditions precedent that are set forth in ARTICLE VII, as applicable to each of them.
- 6.12 ANTI-SANDBAG. Notwithstanding anything to the contrary contained in this Agreement (including without limitation the Company's or Sellers' failure to disclose any matter required to be disclosed on any Exhibit or Schedule hereto), Buyer agrees that no representation or warranty of the Sellers or the Company in this Agreement or in any agreement or instrument executed in connection herewith shall be deemed to be untrue or incorrect, and Sellers and the Company shall not be deemed to be in breach thereof, if the following officers or

employees of Buyer had actual knowledge on the date of this Agreement of any undisclosed matter that would constitute a breach of such representation or warranty or that any such representation or warranty was untrue or incorrect: Michael H. Kolinsky, Mark E. Kimmel, Michael L. Evelhoch, Salvatore D. Fazzolari, Gene Iannazo (but only with respect to matters uncovered in Buyer's due diligence review of the Company in connection with the transactions contemplated by this Agreement and not with respect to any other matters, including matters known to or discovered by Gene Iannazo as a result of his day-to-day duties and/or activities) and Stephen J. Schnoor. For purposes of determining whether any such persons had such actual knowledge, all such persons shall be deemed to have actual knowledge of all due diligence reports prepared and delivered to the Buyer by the outside advisors set forth on SCHEDULE 6.12.

#### ARTICLE VII CONDITIONS TO CLOSING

- 7.1 CONDITIONS TO THE OBLIGATIONS OF THE PARTIES. The respective obligations of the Buyer and the Sellers to consummate the transactions contemplated by this Agreement are subject to the satisfaction or waiver (if permitted by applicable Law) at or prior to the Closing of each of the following conditions:
- (a) None of the parties hereto will be subject to any Governmental Order or Law that restrains or prohibits the consummation of the transactions contemplated by this Agreement (a "RESTRAINT"). If any such Restraint has been issued, enacted, enforced or promulgated by a Governmental Authority, each party shall use its commercially reasonable efforts to have any such Restraint overturned or lifted.
- (b) The waiting period (including any extension thereof) applicable to the consummation of the transactions contemplated by this Agreement under the HSR Act or any other applicable Competition/Investment Law will have expired or been terminated.
- 7.2 CONDITIONS TO THE OBLIGATION OF THE SELLERS. The obligation of the Sellers to consummate the transactions contemplated by this Agreement is subject to the satisfaction or waiver (if permitted by applicable Law) at or prior to the Closing of each of the following conditions:
- (a) The representations and warranties made by the Buyer in this Agreement will be true and correct in all material respects (provided that any representation or warranty of the Buyer contained herein that is subject to a materiality, material adverse effect or similar qualification will not be so qualified for purposes of determining the existence of any breach thereof on the part of the Buyer) as of the Closing Date as though made on and as of such date (except to the extent such representations and warranties speak as of an earlier date, in which case such representations and warranties shall be, subject to the proviso set forth above, true and correct in all material respects as of such earlier date).
- (b) The Buyer will have performed and complied in all material respects with all agreements and covenants required by this Agreement to be so performed or complied with by it at or prior to the Closing.
- (c) The Buyer will have delivered, or caused to be delivered, all of the closing deliveries required by SECTION 2.4(B).

- 7.3 CONDITIONS TO THE OBLIGATIONS OF THE BUYER. The obligation of the Buyer to consummate the transactions contemplated by this Agreement is subject to the satisfaction or waiver (if permitted by applicable Laws) at or prior to the Closing of each of the following conditions:
- (a) The representations and warranties made by the Sellers and the Company in this Agreement will be true and correct in all material respects (provided that any representation or warranty of the Sellers contained herein that is subject to a materiality, Company Material Adverse Effect or similar qualification will not be so qualified for purposes of determining the existence of any breach thereof on the part of the Company) as of the Closing Date as though made on and as of such date (except to the extent such representations and warranties speak as of an earlier date, in which case such representations and warranties shall be, subject to the proviso set forth above, true and correct in all material respects as of such earlier date).
- (b) The Company and the Sellers will have performed and complied in all material respects with all agreements and covenants required by this Agreement to be performed or complied with by them at or prior to the Closing.
- (c) Since the date of this Agreement, there has been no change, development or occurrence of any character (whether or not covered by insurance) that, in the aggregate, has had or would reasonably be expected to have a Company Material Adverse Effect, except for (i) changes in the price of nickel or other metals recovered by the Company in connection with its slag handling business, (ii) changes resulting from the announcement of the transactions contemplated by this Agreement, or (iii) changes in generally accepted accounting principles, Environmental Law or other Law.
- (d) Sellers will have delivered, or caused to be delivered, all of the closing deliveries required by SECTION 2.4(A).

#### ARTICLE VIII TERMINATION

- $\tt 8.1$  TERMINATION. This Agreement may be terminated at any time prior to the Closing Date:
- (a) by the mutual written consent of Sellers Representative, on behalf of the Sellers, and the Buyer;
- (b) by Sellers Representative, on behalf of the Sellers, or the Buyer, upon written notice to the other party, if the Closing has not occurred on or before March 1, 2007 (the "OUTSIDE DATE"), provided, however, that if the transactions contemplated by this Agreement shall not have been consummated solely due to the waiting period (or any extension thereof) or approvals under the HSR Act or any other Competition/Investment Law not having expired or been terminated or received, then such date shall be extended to April 15, 2007; and provided, further, that the right to terminate this Agreement under this SECTION 8.1(B) shall not be available to any party whose failure to fulfill any material obligations under this Agreement has been the cause of, or resulted in, the failure of the transactions contemplated by this Agreement to have been consummated on or before such date.

- (c) by Sellers Representative, on behalf of the Sellers, or the Buyer, upon written notice to the other party, if any Restraint is in effect and has become final and nonappealable, provided that the party seeking to terminate this Agreement pursuant to this SECTION 8.1(C) has used its commercially reasonable efforts to remove such Restraint;
- (d) by the Buyer, if the Company or any Seller materially breaches any of its representations, warranties, covenants or agreements under this Agreement and such breach is not capable of being cured or if curable is not cured within twenty (20) calendar days after written notice to the Sellers Representative by the Buyer; or
- (e) by Sellers Representative, on behalf of the Sellers, if the Buyer materially breaches any of its representations, warranties, covenants or agreements under this Agreement and such breach is not capable of being cured or if curable is not cured within twenty (20) calendar days after written notice to the Buyer by Sellers Representative.
- 8.2 EFFECT OF TERMINATION. In the event of termination of this Agreement pursuant to SECTION 8.1, this Agreement will become void and have no effect, and no party will have any liability or any further obligation to any other party, except as provided in this SECTION 8.2 and except that nothing herein releases, or may be construed as releasing, any party hereto from any liability or damage to any other party hereto arising out of the breaching party's willful breach of its representations and warranties or breach in the performance of any of its covenants or agreements arising under this Agreement. The obligations of the parties to this Agreement under SECTION 6.2 (as such Section relates to confidentiality), SECTION 8.2 and ARTICLE X will survive any termination of this Agreement.

#### ARTICLE IX INDEMNIFICATION

- 9.1 INDEMNIFICATION BY THE SELLERS. Subject to the terms and conditions set forth in this ARTICLE IX, from and after the Closing, the Sellers shall, severally and not jointly, indemnify and hold harmless the Buyer, its Affiliates (including, after the Closing, the Company and the Company Subsidiaries) and their respective officers, directors, shareholders, employees, agents and representatives (collectively, the "BUYER INDEMNIFIED PERSONS") from and against any and all Losses incurred or suffered by any Buyer Indemnified Person arising out of or related to (i) any breach or inaccuracy of any representation or warranty by the Sellers or the Company contained in this Agreement whether made upon execution of this Agreement or at Closing as contemplated by SECTION 7.3(A), (ii) any non-fulfillment or breach by the Company or any Seller of any covenant or agreement hereunder, or (iii) payments to Company Employees, including former employees, triggered in whole or in part by the transactions contemplated hereby (whether alone or in connection with other events), excluding those payments made to Company Employees included in the definition of Debt Obligations and any payments resulting from Buyer's termination of such Company Employee following the Closing.
- (b) None of the Buyer Indemnified Persons will be entitled to recover from the Sellers for any Losses indemnifiable pursuant to SECTION 9.1(A)(I) AND (A)(II), unless and until the total of all Losses indemnifiable under SECTION 9.1(A)(I) AND (II) exceeds \$1,500,000, in which case the Sellers will be liable in the manner set forth in this ARTICLE IX for all such Losses (including such first \$1,500,000 of Losses) without regard to such amount. The Buyer

Indemnified Persons will not be entitled to recover more than an aggregate of \$20,000,000 (the "MAXIMUM AMOUNT"), from the Sellers with respect to all Losses indemnifiable pursuant to SECTION 9.1(A)(I) AND (A)(II); provided that, subject to the limitations in the following sentence, the foregoing limitations shall not apply to any obligation or Liability under SECTION 9.1(A)(I) arising out of or related to a breach or inaccuracy of any of the representations or warranties set forth in SECTIONS 3.1, 3.2, 4.1, 4.2, 4.3 and 4.24. Notwithstanding the above, any breach of a representation or warranty set forth in SECTIONS 3.1 or 3.2, shall be made only against such Seller breaching such representation or warranty and no other Seller shall have any liability to Buyer with respect to such breach

- 9.2 INDEMNIFICATION BY THE BUYER. Subject to the terms and conditions set forth in this ARTICLE IX, from and after the Closing, the Buyer shall indemnify and hold harmless each of the Sellers, their respective Affiliates and their respective officers, directors, shareholders, employees, agents, and representatives (collectively, the "SELLER INDEMNIFIED PERSONS") from and against any and all Losses incurred or suffered by any Seller Indemnified Person arising out of or related to (i) any breach of any representation or warranty by Buyer contained in this Agreement whether made upon execution of this Agreement or at Closing as contemplated by SECTION 7.2(A), and (ii) any non-fulfillment or breach by Buyer of any covenant or agreement hereunder.
- 9.3 INDEMNIFICATION AS EXCLUSIVE REMEDY. Except as otherwise provided below, the indemnification provided for in this ARTICLE IX, subject to the limitations set forth herein, shall be the exclusive post-Closing remedy available to any party in connection with any Losses arising out of the matters set forth in this Agreement or the transactions contemplated hereunder; provided, however, that nothing herein will limit in any way any such party's remedies in respect of fraud by a party in connection herewith or with any Transaction Agreement or the transactions contemplated hereby or thereby; provided that liability for such claims of fraud with respect to each Seller who was not a party perpetrating such fraud shall be limited to the product of: (x)the aggregate Losses of Buyer resulting from such fraud times (y) (a) the Purchase Price (as adjusted pursuant to SECTION 2.6) received by such Seller divided by (b) the aggregate Purchase Price (as adjusted pursuant to SECTION 2.6); provided further, that in no instance shall any Seller be liable, after taking into consideration all amounts paid by such Seller pursuant to this ARTICLE IX, for any amount in excess of such Seller's portion of the Purchase Price (as adjusted pursuant to SECTION 2.6).
- 9.4 SURVIVAL. Except as set forth below, all claims for indemnification under SECTION 9.1(A) must be asserted on or prior to the date of the termination of the respective survival periods set forth in this SECTION 9.4, except such claims may be pursued thereafter if written notice thereof (specifying in reasonable detail the basis for such claim) was duly given within such period. Claims for fraud may be asserted at any time prior to the expiration of the applicable statute of limitations. The representations and warranties, covenants and other agreements contained in this Agreement will survive the Closing Date until the second anniversary of the Closing Date, except that the representations and warranties (a) set forth in SECTIONS 3.1, 3.2, 4.1, 4.2, 4.24 and 5.5 shall survive indefinitely, (b) set forth in SECTIONS 4.3, 4.9, 4.10, 5.1 and 5.2 shall survive the Closing until sixty days after the expiration of the applicable statute of limitations (and in the case of SECTION 4.9 any extensions thereof), and

- (c) set forth in SECTION 4.14 shall survive the Closing until the third anniversary of the Closing Date.
- 9.5 LIMITATIONS ON INDEMNIFICATION. (a) The amount of any Losses for which indemnification is provided under SECTION 9.1(A) or 9.2 shall be computed net of any third party insurance proceeds received by, or payable to, an Indemnified Party in connection with such Losses (net of any expenses incurred by the Indemnified Party in obtaining such insurance proceeds including the cost of maintaining any insurance policy). The parties agree that any indemnification payments made pursuant to this Agreement shall be treated for tax purposes as an adjustment to the Purchase Price, unless otherwise required by Law.
- (b) Sellers shall use all commercially reasonable efforts to maintain and to assign to Buyer any third-party indemnities, settlements or cost sharing agreements available or potentially available to Buyer.
- (c) Notwithstanding anything to the contrary contained in this ARTICLE IX, any indemnification obligations of the Sellers to the Buyer Indemnified Persons that are subject to the Maximum Amount shall be first drawn from the funds subject to the Escrow Agreement. Thereafter, the Sellers will be severally, and not jointly, liable for all indemnification obligations to the Buyer Indemnified Persons pursuant to this Agreement, subject to the limitations contained herein. Any indemnification obligations of the Sellers to the Buyer Indemnified Persons not subject to the Maximum Amount may be drawn from the funds subject to the Escrow Agreement or may be sought from the Sellers in the sole discretion of Buyer. In each case, the Buyer may offset the indemnification obligations of such Seller under this ARTICLE IX against any amounts due or to become due to such Seller under this Agreement. The parties agree that no Seller Indemnified Persons shall have any rights of contribution or indemnity, or any other right, remedy or recourse, as against the Company in connection with any indemnification obligation or other Liability arising under or in connection with, or related to, this Agreement or any Transaction Agreement, or any of the transactions contemplated hereby or thereby. Each Seller's liability for indemnification shall be limited to the product of: (x) the aggregate Losses of Buyer resulting from such claims times (y) (a) the Purchase Price (as adjusted pursuant to SECTION 2.6) received by such Seller divided by (b) the aggregate Purchase Price (as adjusted pursuant to SECTION 2.6); provided further, that in no instance shall any Seller be liable, after taking into consideration all amounts paid by such Seller pursuant to this ARTICLE IX, for any amount in excess of such Seller's portion of the Purchase Price (as adjusted pursuant to SECTION 2.6); provided further, that with respect to claims subject to the Maximum Amount, no Seller's liability for indemnification under this ARTICLE IX shall exceed the product of the following: (x) (i) \$20,000,000 minus (ii) the total amount paid to Buyer from the funds subject to the Escrow Agreement times (y) (a) the Purchase Price (as adjusted pursuant to SECTION 2.6) received by such Seller divided by (b) the aggregate Purchase Price (as adjusted pursuant to SECTION 2.6).
  - (d) PROCEDURES.
  - (i) Notice of Losses. As soon as is reasonably practicable after the Sellers or the Buyer has actual knowledge of any Losses for which indemnification is available under SECTION 9.1(A) or SECTION 9.2 (a "CLAIM"), such party shall give written notice

thereof (a "CLAIM NOTICE") to the other party. A Claim Notice must describe the Claim in reasonable detail, and must indicate the amount (estimated to the extent feasible) of the Loss that has been or will be suffered by the Indemnified Party. No delay in or failure to give a Claim Notice by the Indemnified Party to the Indemnifying Party will adversely affect any other rights or remedies that the Indemnified Party has under this Agreement, or alter or relieve the Indemnifying Party of its obligations to indemnify the Indemnified Party to the extent that such delay or failure has not materially prejudiced the Indemnifying Party. Each Indemnifying Party to whom a Claim Notice is given shall respond to any Indemnified Party that has given a Claim Notice (a "CLAIM RESPONSE") within thirty (30) calendar days (the "RESPONSE PERIOD") after the date the Claim Notice is given. Any Claim Response must specify whether or not the Indemnifying Party disputes the Claim described in the Claim Notice. If any Indemnifying Party fails to give a Claim Response within the Response Period, such Indemnifying Party will be deemed not to dispute the Claim described in the related Claim Notice. If any Indemnifying Party elects not to dispute a Claim described in a Claim Notice, whether by failing to give a timely Claim Response or otherwise, then the amount of such Claim will be conclusively deemed to be an obligation of such Indemnifying Party and such Indemnifying Party shall pay to the Indemnified Party within thirty (30) days after the last day of the applicable Response Period the amount to which such Indemnified Party is entitled. If a Claim is disputed, the parties may pursue any remedies available in Law or equity.

(ii) Third Party Claims. (A) If any Claim Notice identifies any Claim brought by a third Person (a "THIRD PARTY CLAIM"), the Indemnifying Party will have the right, exercisable by written notice to the Indemnified Party within thirty (30) calendar days of receipt of such Claim Notice, to assume the defense of such Third Party Claim, with counsel selected by the Indemnifying Party that is reasonably satisfactory to the Indemnified Party. If the Indemnifying Party assumes the defense of, and the full responsibility for paying or otherwise discharging such Third Party Claim, the Indemnifying Party will not be liable to the Indemnified Party for any legal expenses of other counsel or any other expenses subsequently incurred by such Indemnified Party in connection with the defense thereof and the Indemnified Party will have the right to participate at its own expense in the defense of such Third Party Claim. If the Indemnifying Party does not assume the defense of such Third Party Claim, the Indemnified Party may defend such Third Party Claim at the sole cost of the Indemnifying Party and the Indemnifying Party may still participate in, but not control, the defense of such Third Party Claim at the Indemnifying Party's sole cost and expense.

(B) The party responsible for the defense of any Third Party Claim (a "RESPONSIBLE PARTY") shall, to the extent reasonably requested by the other party, keep such other party informed as to the status of such Third Party Claim, including, without limitation, all settlement negotiations and offers. With respect to a Third Party Claim for which a Seller is the Responsible Party, the Buyer shall use all reasonable efforts to make available to such Seller all books and records of the Buyer relating to such Third Party Claim and shall cooperate with such Seller in the defense of the Third Party Claim. No settlement or compromise or consent to the entry of any judgment that does not relate solely to monetary damages arising from any such Third Party Claim may be effected (1) by the Indemnifying Party without the written consent of the Indemnified Party

5.4

(which consent shall not be unreasonably withheld or delayed) unless all relief provided is paid or satisfied in full by the Indemnifying Party and the Indemnified Party receives a full release in respect of the Third Party Claim or (2) by the Indemnified Party without the consent of the Indemnifying Party (which consent shall not be unreasonably withheld or delayed). In no event shall an Indemnifying Party be liable for any settlement effected without its prior written consent.

- (e) (i) Notwithstanding the foregoing, at the election of Buyer, Buyer shall have the sole right to control the defense, compromise and resolution of any claim, suit, action, audit, litigation or proceeding relating to any breach of the representations and warranties contained in SECTION 4.9 or of the covenants contained in SECTION 6.3 (a "TAX CLAIM"). In the event that Buyer assumes the defense of a Tax Claim and compromises or otherwise reaches a resolution then Buyer's right to indemnification is subject to clause (ii) below.
  - (ii) Buyer shall permit the Sellers Representative to participate in the Tax Claim, at Sellers sole cost and expense, and keep the Sellers Representative informed as to the status of all compromise and settlement negotiations and offers. The Buyer shall make available to Sellers Representative all books and records of the Buyer and the Company relating to such Tax Claim in order for Sellers Representative to evaluate any proposed compromise or other resolution. If the Sellers Representative consents to the compromise or other resolution of the Tax Claim, then Buyer shall be entitled to indemnification under SECTION 9.1 for the amount of such compromise or resolution, subject to the limitations set forth in this ARTICLE IX. If the Sellers Representative does not agree with a proposed resolution, then Buyer and Sellers Representative shall consult with the CPA Firm to determine the best resolution possible (the "CPA RESOLUTION"). In determining the CPA Resolution, the CPA Firm will attempt to minimize the amount of the Tax Claim for the Tax year at issue without moving income or loss for any Tax year to another Tax year, whether from a pre-Closing period to post-Closing period or from post-Closing period to a pre-Closing period, except as otherwise required by applicable law. If Buyer agrees to use the CPA Resolution to resolve the Tax Claim, then Buyer shall be entitled to indemnification under SECTION 9.1 for the amount of such resolution, including any legal and/or accounting costs incurred in connection with such Tax Claim, subject to the limitations set forth in this ARTICLE IX. If Buyer does not use the CPA Resolution to resolve the Tax Claim, then Buver shall be entitled to indemnification under SECTION 9.1 (subject to the limitations set forth in this ARTICLE IX) only for an amount equal to but not exceeding the amount reflected in the CPA Resolution.

#### 9.6 SELLERS REPRESENTATIVE.

(a) Sellers Representative; Power and Authority. Each Seller hereby appoints the Sellers Representative as agent and attorney-in-fact for each such Seller, for and on behalf of each such Seller, with full power and authority to represent each Seller and such Seller's successors and assigns with respect to all matters arising under this Agreement and the Escrow Agreement and all actions taken by the Sellers Representative under this Agreement or the Escrow Agreement will be binding upon each such Seller and such Seller's successors and assigns as if expressly ratified and confirmed in writing by each of them. Without limiting the generality of the foregoing, the Sellers Representative has full power and authority, on behalf of

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each Seller and such Seller's successors and assigns, to interpret the terms and provisions of this Agreement and the Escrow Agreement, to dispute or fail to dispute any Claim under this Agreement or the Escrow Agreement, to negotiate and compromise any dispute that may arise under this Agreement or the Escrow Agreement and to sign any releases or other documents with respect to any such dispute. A Seller will be deemed a party or a signatory to any agreement, document, instrument or certificate for which the Sellers Representative signs on behalf of such Seller. The Sellers Representative hereby accepts such designation.

- (b) Liability. In performing any of its duties under this Agreement or upon the claimed failure to perform its duties under this Agreement, the Sellers Representative will not be liable to the Sellers for any Losses that the Sellers may incur as a result of any act, or failure to act, by the Sellers Representative under this Agreement, and the Sellers Representative shall be indemnified and held harmless by the Sellers for all Losses; provided, however, that the Sellers Representative will not be entitled to indemnification for Losses to the extent that a court of competent jurisdiction has finally determined that the actions or omissions of the Sellers Representative both (i) were taken or omitted not in good faith and (ii) constituted willful breach under this Agreement. Accordingly, the Sellers Representative will not incur any such liability with respect to (x) any action taken or omitted to be taken in good faith upon advice of counsel given with respect to any guestions relating to the duties and responsibilities of the Sellers Representative under this Agreement or the Escrow Agreement or (y) any action taken or omitted to be taken in reliance upon any document, including any written notice or instructions provided for in this Agreement or the Escrow Agreement, not only as to its due execution and to the validity and effectiveness of such document's provisions, but also as to the truth and accuracy of any information contained in such document, which the Sellers Representative does in good faith believe to be genuine, to have been signed or presented by the purported proper Person or Persons and to conform with the provisions of this Agreement or the Escrow Agreement. The limitation of liability provisions of this SECTION 9.6(B) will survive the termination of this Agreement and the resignation of the Sellers Representative.
- (c) Successor Sellers Representative. In the event that the Sellers Representative dies, becomes incapacitated, resigns or otherwise fails to perform his or her obligations hereunder on behalf of the Sellers for any reason, then Brian Soeldner, or if he is unwilling or unable to act, another Person selected by a vote of Sellers owning in the aggregate at least a majority of the issued and outstanding Common Stock immediately prior to Closing shall be appointed and as the substituting representative to act on behalf of the Sellers with respect to the matters set forth in this Agreement and the Transaction Agreements.
- (d) Reliance on Sellers Representative. The Sellers Representative is authorized to act on behalf of the Sellers in accordance with the terms of this SECTION 9.6, notwithstanding any dispute or disagreement among the Sellers. Buyer shall be entitled to rely on any and all actions taken by the Sellers Representative without any liability to, or obligation to inquire of, any of the Sellers even if Buyer is aware of any actual or potential dispute or disagreement among the Sellers. Buyer, the Company, the Company Subsidiaries and any third party is and shall be fully protected in acting or refraining from acting upon and relying upon any notice, instruction, direction, request, waiver, consent, receipt or other paper or document in writing that Buyer, the Company, the Company Subsidiaries or such other third party in good faith reasonably believes after due inquiry has been signed by the Sellers Representative.

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#### ARTICLE X MISCELLANEOUS

- 10.1 FEES AND EXPENSES. Except as otherwise provided in this Agreement with respect to Selling Expenses remaining unpaid as of the Closing Date, Sellers, on the one hand, and the Buyer, on the other hand, shall bear its own expenses and the expenses of its Affiliates in connection with the preparation and negotiation of this Agreement and the consummation of the transactions contemplated by this Agreement. Sellers, on the one hand, and the Buyer, on the other hand, shall bear the fees and expenses of any broker or finder retained by such party or parties and their respective Affiliates in connection with the transactions contemplated by this Agreement and the Transaction Agreements.
- 10.2 GOVERNING LAW. This Agreement will be construed under and governed by the Laws of the Commonwealth of Pennsylvania applicable to contracts made and to be performed in that State.
- 10.3 AMENDMENT. This Agreement may be amended, supplemented or modified, and any provision hereof may be waived with the written consent of the parties hereto.
- 10.4 ASSIGNMENT; THIRD PARTIES. Neither this Agreement nor any of the rights, interests or obligations hereunder may be assigned by any party hereto without the prior written consent of the other parties; provided that Buyer may assign its rights or obligations hereunder to any Affiliate of Buyer or, for collateral security purposes, to any lender providing financing to the Buyer, any of the Company or any of their Affiliates, without the prior written consent of the other parties hereto; provided, further, that no such assignment by Buyer shall relieve Buyer of its obligations hereunder. Subject to the preceding sentence, this Agreement will be binding upon, inure to the benefit of and be enforceable by, the parties hereto and their respective successors and permitted assigns, and is not intended nor shall it be construed to confer upon any Person other than the parties hereto and their respective successors and permitted assigns any rights or remedies hereunder (except for Indemnified Parties in ARTICLE IX).
- 10.5 WAIVER. Any of the terms or conditions of this Agreement that may be lawfully waived may be waived in writing at any time by each party, at its sole discretion, that is entitled to the benefits thereof. Any waiver of any of the provisions of this Agreement by any party hereto will be binding only if set forth in an instrument in writing signed on behalf of such party. No failure to enforce any provision of or right under this Agreement will be deemed to or will constitute a waiver of such provision or right and no waiver of any of the provisions of this Agreement will be deemed to or will constitute a waiver of any other provision hereof (whether or not similar) nor will such waiver constitute a continuing waiver.
- 10.6 NOTICES. (a) Any notice, demand, or communication required or permitted to be given by any provision of this Agreement will be deemed to have been sufficiently given or served for all purposes if (i) personally delivered, (ii) sent by a nationally recognized overnight courier service to the recipient at the address below indicated, (iii) sent by registered or certified mail, return receipt requested, postage prepaid, or (iv) delivered by facsimile with confirmation of receipt:

If to the Buyer:

Salvatore Fazzolari
President, Chief Financial Officer and Treasurer
Harsco Corporation
350 Poplar Church Road
Camp Hill, PA 17011
Telecopy: (717) 763-6402

With a copy to:

Mark Kimmel
General Counsel
Harsco Corporation
350 Poplar Church Road
Camp Hill, PA 17011
Telecopy: (717) 763-6402

and

Jones Day
North Point
901 Lakeside Avenue
Cleveland, Ohio 44114
Attn: Patrick J. Leddy
Telecopy: (216) 579-0212

If to any of the Sellers:

Thomas Campion Sellers Representative Merit Capital Partners 303 W. Madison Street, Suite 2100 Chicago, IL 60606 Telecopy: (312) 592-6112

With a copy to:

Buchanan Ingersoll & Rooney PC One Oxford Center 301 Grant Street, 20th Floor Pittsburgh, PA 15219 Attn: Michael J. Flinn Telecopy: (412) 562-1041

or to such other address or facsimile number as any party hereto may, from time to time, designate in a written notice given in like manner.

- (b) Except as otherwise provided herein, any notice under this Agreement will be deemed to have been given (i) on the date such notice is personally delivered or delivered by facsimile, (ii) the next succeeding Business Day after the date such notice is delivered to the overnight courier service if sent by overnight courier, or (iii) five (5) Business Days after the date such notice is sent by registered or certified mail; provided that in each case notices received after 4:00 p.m. (local time of the recipient) will be deemed to have been duly given on the next Business Day.
- 10.7 COMPLETE AGREEMENT. This Agreement (together with the Schedules, Exhibits and Transaction Agreements), the Confidentiality Agreement and the other documents and writings referred to herein or delivered pursuant hereto contain the entire understanding of the parties with respect to the subject matter hereof and thereof and supersede all prior agreements and understandings, both written and oral, between the parties with respect to the subject matter hereof and thereof.
- 10.8 COUNTERPARTS. This Agreement may be executed in one or more counterparts, all of which will be considered one and the same agreement and each of which will be deemed an original.
- 10.9 PUBLICITY. The Sellers and the Buyer will consult with each other and will mutually agree upon any publication or press release of any nature with respect to this Agreement or the transactions contemplated hereby and shall not issue any such publication or press release prior to such consultation and agreement except as may be required by Law or by obligations pursuant to any listing agreement with any securities exchange or any securities exchange regulation, in which case the party proposing to issue such publication or press release shall make all reasonable efforts to consult in good faith with the other party or parties before issuing any such publication or press release and shall provide a copy thereof to the other party or parties prior to such issuance.
- $\,$  10.10 HEADINGS. The headings contained in this Agreement are for reference only and do not affect in any way the meaning, interpretation or effect of this Agreement.
- 10.11 SEVERABILITY. Any provision of this Agreement that is invalid, illegal or unenforceable in any jurisdiction will, as to that jurisdiction, be ineffective to the extent of such invalidity, illegality or unenforceability, without affecting in any way the remaining provisions hereof in such jurisdiction or rendering that or any other provision of this Agreement invalid, illegal or unenforceable in any other jurisdiction.
- 10.12 FURTHER ASSURANCES. The parties shall execute such further instruments and take such further actions as may be reasonably necessary to carry out the intent of this Agreement. Each party hereto shall cooperate affirmatively with the other parties, to the extent reasonably requested by such other parties, to enforce rights and obligations herein provided.
- 10.13 SERVICE OF PROCESS; WAIVER OF JURY TRIAL. Each of the parties agrees that service of any process, summons, notice or document to such party's respective address listed above in one of the manners set forth in SECTION 10.6 will be deemed in every respect effective service of process in any such Proceeding, and waives any objection it might otherwise have to

service of process under Law. Nothing herein will affect the right of any Person to serve process in any other manner permitted by Law. The parties hereto hereby irrevocably and unconditionally waive trial by jury in any Proceeding relating to this Agreement or any other agreement entered into in connection herewith and for any counterclaim with respect hereto.

10.14 SPECIFIC PERFORMANCE. The parties agree that irreparable damages would occur if any of the provisions of this Agreement were not performed in accordance with their specific terms or were otherwise breached. It is accordingly agreed that the parties shall be entitled to an injunction or injunctions to prevent actual breaches or threatened breaches of this Agreement and to enforce specifically the terms and provisions hereof in any court, in addition to any other remedy to which they are entitled at law or in equity and without the necessity of proving damages or posting a bond or other security.

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IN WITNESS WHEREOF, each of the parties hereto has caused this Agreement to be duly executed, in each case as of the date first above written.

THE COMPANY:

EXCELL MATERIALS, INC.

By: /s/ W. S. Brown III

\_\_\_\_\_

Name: W. S. Brown III Title: President/CEO

SELLERS:

WILLIAM BLAIR MEZZANINE CAPITAL FUND III, L.P.

BY: William Blair Mezzanine Capital Partners III, LLC, its general partner

By: /s/ Thomas F. Campion

Name: Thomas F. Campion

Name: Thomas F. Campion Title: Managing Director

WHISPERING PINES PARTNERS L.P.

BY: Connack LLC its General Partner

By: /s/ Gregg A. Brown

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Name: Gregg A. Brown Title: Member

NATIONAL CITY BANK - TRUSTEE, BUCHANAN INGERSOLL PC RETIREMENT PLAN SHARES OF MICHAEL J. FLINN

By: /s/ Robin W. Rice

\_\_\_\_\_

Name: Robin Rice Title: Vice President THE LENOX GROUP, LLC

By: /s/ James M. Fite

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Name: James M. Fite Title: Managing Director

MICHAEL R. BOYCE FAMILY TRUST #1996

By: /s/ Michael R. Boyce

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Name: Michael R. Boyce Title: Manager

KC II-IV ENTERPRISES LLC DEFINED BENEFIT PLAN

By: /s/ Frank J. Clements

\_\_\_\_\_

Name: Frank J. Clements

Title: Trustee

C&D PARTNERS

By: /s/ Frank J. Clements

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Name: Frank J. Clements

Title: Partner

/s/ Ronald J. Sullivan

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Ronald J. Sullivan

/s/ Jeffrey C. Edwards

\_\_\_\_\_

Jeffrey C. Edwards

WELSH ROAD PARTNERS, L.P.

By: /s/ Richard E. Redlinger

\_\_\_\_\_

Richard E. Redlinger, its General Partner

BUYER:

HARSCO CORPORATION

By: /s/ Salvatore D. Fazzolari

\_\_\_\_\_

Name: Salvatore D. Fazzolari Title: President, Chief Financial Officer and Treasurer

SELLERS REPRESENTATIVE:

/s/ Thomas Campion

Thomas Campion

# Computation of Ratios of Earnings to Fixed Charges

(Dollars in Thousands)

YEARS ENDED DECEMBER 31

		IDINO DI DEGLIDERO GI							
	2006		2005		2004		2003		2002
Pre-tax income from continuing operations (net of minority interest in net income)	\$ 294,0	32 \$	221,521	\$	162,574	\$	128,707	\$	130,650
Add fixed charges computed below	94,1	09	66,690		65,978		61,520		64,424
Net adjustments for equity companies	(1	92)	96		461		1,062		(219)
Net adjustments for capitalized interest	(1,1	,	(567)		(124)		14		121
Consolidated Earnings Available for Fixed Charges	\$ 386,8 =======		287 <b>,</b> 740				191 <b>,</b> 303		194,976
Consolidated Fixed Charges:									
Interest expense per financial statements (a)	\$ 60,4	78 \$	41,918	\$	41,057	\$	40,513	\$	43,323
Interest expense capitalized	1,3	25	677		251		101		
Portion of rentals (1/3) representing a reasonable approximation of the interest factor	32,3	06	24,095		24,670		20,906		20,972
Interest expense for equity companies whose debt is guaranteed					 				129
Consolidated Fixed Charges	\$ 94,1		66,690 =====	\$	,		61 <b>,</b> 520		64,424
Consolidated Ratio of Earnings to Fixed Charges	4.		4.31	===	3.47	==	3.11	==	3.03

<sup>(</sup>a) Includes amortization of debt discount and expense.

Subsidiaries of the Registrant

Name	Country of Incorporation	Ownership Percentage
MultiServ Argentina S.A.	Argentina	100%
Harsco (Australia) Pty. Limited	Australia	100%
Harsco Track Technologies Pty. Ltd.	Australia	100%
MultiServ Australasia Pty. Ltd.	Australia	70%
MultiServ Holdings Pty. Limited	Australia	55%
MultiServ NSW Pty. Limited	Australia	55%
MultiServ South East Asia Pty. Ltd.	Australia	100%
MultiServ Victoria Pty. Ltd.	Australia	70%
SGB Raffia Pty. Ltd.	Australia	100%
Taylor-Wharton (Australia) Pty. Limited	Australia	100%
Hunnebeck Austria Schalungstechnik	Austria	100%
AluServ Middle East W.L.L.	Bahrain	65%
La Louviere Logistique S.A.	Belgium	100%
MultiServ S.A.	Belgium	100%
MultiServ Services Specialises S.A.S.	Belgium	100%
SGB Belgium Sarl	Belgium	100%
Verwerkingsbedryf Voor Byproduckten	-	
in de Staalnyverhei	Belgium	100%
SGB Belgium Sprl	Belgium	100%
Harsco (Bermuda) Limited	Bermuda	100%
MultiServ Limitada	Brazil	100%
Sobremetal - Recuperacao de Metais Ltda.	Brazil	100%
Harsco Canada Corporation	Canada	100%
Harsco Canada General Partner Limited	Canada	100%
Harsco Canada Limited Partnership	Canada	100%
Harsco Nova Scotia Holding Corporation	Canada	100%
Guernsey Plant Hire Ltd.	Channel Islands-Guernsey	100%
SGB (Channel Islands) Ltd.	Channel Islands-Jersey	100%
MultiServ Chile S.A.	Chile	100%
Inversiones Hunnebeck (Chile) LTDA	Chile	100%
Moldajes Y Andamios TH S.A.	Chile	100%
MultiServ Tang Shan Iron & Steel	CHILL	1000
Service Corp. Ltd.	China	100%
MultiServ Zhejiang Iron & Steel	CHIHA	1000
Service Corp. Ltd.	China	80%
Taylor-Wharton (Beijing) Cryogenic	CIIIIIa	000
Equipment Co. Ltd.	China	100%
Czech Slag - Nova Hut s.r.o.	Czech Republic	65%
Heckett MultiServ spol. s.r.o.	Czech Republic	100%
Hunnebeck Bohemia spol s.r.o.	Czech Republic	100%
MultiServ Cz s.r.o.	Czech Republic	100%
SGB Cz a.s.	Czech Republic	100%
Hunnebeck Danmark A/S	Denmark	100%
	Denmark Denmark	
Hunnebeck SGB ApS	Delilliatk	100%

EXHIBIT 21

#### HARSCO CORPORATION

Subsidiaries of the Registrant

Subsidiaries of the Registrant		
	Country of	Ownership
Name	Incorporation	Percentage
Heckett Bahna Co. For Industrial		1000
Operations S.A.E.	Egypt	100%
Heckett MultiServ Bahna S.A.E.	Egypt	65%
SGB Egypt for Scaffolding and Formwork S.A.E.	Egypt	98.85%
Slag Processing Company Egypt (SLAR) S.A.E.	Egypt	60%
MultiServ Oy	Finland	100%
BC Nord S.A.S.	France	100%
BC S.A.S.	France	100%
Becema S.A.S.	France	100%
Evulca S.A.S.	France	100%
Floyequip S.A.	France	100%
Hunnebeck France S.A.S.	France	100%
MultiServ France S.A.	France	100%
MultiServ Industries S.A.S.	France	100%
MultiServ Logistique et Services		
Specialises S.A.S.	France	100%
MultiServ S.A.S.	France	100%
MultiServ Sud S.A.	France	100%
PyroServ SARL	France	100%
SGB S.A.S.	France	100%
SMI Lorelev S.A.S.	France	100%
Solomat Industries S.A.	France	100%
Carbofer International GmbH	Germany	100%
Harsco GmbH	Germany	100%
Hunnebeck GmbH	Germany	100%
SGB Cleton Isolierungen GmbH	Germany	100%
Hunnebeck Group GmbH	Germany	100%
MultiServ GmbH	Germany	100%
MultiServ Guatemala S.A.	Guatemala	100%
SGB Asia Pacific Ltd.	Hong Kong	100%
Hunnebeck Hungaria s.r.o.	Hungary	100%
SGB Eventlink (Ireland) Ltd.	Ireland	100%
SGB Scafform Limited	Ireland	100%
Hunnebeck Italia S.p.A.	Italy	100%
namobeek rearra o.p.n.	reary	1000

MultiServ Italia SrL	Italy	100%
IlServ SrL	Italy	65%
SGB Baltics S.I.A.	Latvia	70%
Luxequip Holding S.A.	Luxembourg	100%
MultiServ S.A.	Luxembourg	100%
SGB Asia Pacific (M) Sdn Bhd.	Malaysia	100%
Taylor-Wharton Asia (M) Sdn. Bhd.	Malaysia	100%
Taylor-Wharton Gas Equipment Sdn. Bhd.	Malaysia	100%
Andamios Patentados, S.A. de C.V.	Mexico	100%
Electroforjados Nacionales, S.A. de C.V.	Mexico	100%

# Subsidiaries of the Registrant

	Country of	Ownership		
ame Incorporation		Percentage		
Irving, S.A. de C.V.	Mexico	100%		
MultiServ Metals de Mexico, S.A. de C.V.	Mexico	100%		
MultiServ Transport, BV	Netherlands	100%		
Harrie Scholten BV	Netherlands	100%		
Harsco Europa B.V.	Netherlands	100%		
Harsco Finance B.V.	Netherlands	100%		
Heckett MultiServ China B.V.	Netherlands	100%		
Heckett MultiServ Far East B.V.	Netherlands	100%		
MultiServ (Holland) B.V.	Netherlands	100%		
MultiServ Finance B.V.	Netherlands	100%		
MultiServ International B.V.	Netherlands	100%		
SGB Hunnebeck Framework	Netherlands	100%		
SGB Industrial Services B.V.	Netherlands	100%		
SGB Cleton B.V.	Netherlands	100%		
SGB Logistic Services B.V.	Netherlands	100%		
SGB North Europe B.V.	Netherlands	100%		
Slag Reductie (Pacific) B.V.	Netherlands	100%		
Slag Reductie Nederland B.V.	Netherlands	100%		
Stalen Steigers Holland B.V.	Netherlands	100%		
SteelServ Limited	New Zealand	50%		
Hunnebeck Norge AS	Norway	100%		
MultiServ A.S.	Norway	100%		
MultiServ Peru SA	Peru	100%		
Hunnebeck Polska Sp zoo	Poland	100%		
Companhia de Tratamento de Sucatas, Limitada	Portugal	100%		
Trenci-Engenharia Tecnicas Racuionalizades	10104941	1000		
de Construcao Civil Lda.	Portugal	100%		
SGB Al Darwish United WLL	Oatar	49%		
Heckett MultiServ Saudi Arabia Limited	Saudi Arabia	55%		
MultiServ Smederevo D.O.O.	Serbia	100%		
MultiServ Slovensko s.r.o.	Slovak Republic	100%		
SGB Slovensko s.r.o.	Slovak Republic	100%		
Taylor-Wharton Harsco, s.r.o.	Slovak Republic	100%		
MultiServ South Africa (Pty.) Limited	South Africa	100%		
SRH Mill Services (Pty.) Ltd.	South Africa	100%		
SteelServ (Pty.) Ltd.	South Africa	100%		
Heckett MultiServ Ltd.	South Africa	100%		
Gestion Materias Ferricas, S.A. MultiServ Iberica S.A.	Spain	100% 100%		
	Spain			
MultiServ Intermetal S.A.	Spain	100%		
MultiServ Lycrete S.A.	Spain	100%		
MultiServ Reclamet, S.A.	Spain	100%		
Serviequipo S.A.	Spain	100%		
Hunnebeck Sverige A.B.	Sweden	100%		

# Subsidiaries of the Registrant

News	Country of	Ownership		
Name	Incorporation	Percentage		
Montanus Industriforvaltning A.B.	Sweden	100%		
MultiServ (Sweden) A.B.	Sweden	100%		
MultiServ A.B.	Sweden	100%		
MultiServ Nordiska A.B.	Sweden	100%		
MultiServ (Thailand) Company Limited	Thailand	100%		
Faber Prest Limited	U.K.	100%		
Fourninezero Ltd.	U.K.	100%		
Harsco (U.K.) Ltd.	U.K.	100%		
Harsco Investment Ltd.	U.K.	100%		
Harsco Track Technologies Ltd.	U.K.	100%		
Heckett Limited	U.K.	100%		
MultiServ Holding Limited	U.K.	100%		
MultiServ Group Ltd.	U.K.	100%		
MultiServ Investment Limited	U.K.	100%		
MultiServ plc	U.K.	100%		
SGB Exclesio UA JV LTD	U.K.	87%		
SGB Group Ltd.	U.K.	100%		
SGB Investments Ltd.	U.K.	100%		
SGB Services Ltd.	U.K.	100%		
Short Bros (Plant) Ltd.	U.K.	100%		
Slag Reduction Overseas Limited	U.K.	100%		
Ashland Recovery Inc.	U.S.A.	100%		
Braddock Recovery Inc.	U.S.A.	100%		
ECR Inc.	U.S.A.	100%		
Great Lakes Recovery Systems Inc.	U.S.A.	100%		
Harsco Defense Holding, Inc.	U.S.A.	100%		
Harsco Minnesota Corporation	U.S.A.	100%		
Harsco Technologies Corporation	U.S.A.	100%		
Harsco UDLP Corporation	U.S.A.	100%		
Heckett Technology Services Inc.	U.S.A.	100%		
MultiServ General Corp.	U.S.A.	100%		
MultiServ Inc.	U.S.A.	100%		
MultiServ Intermetal Inc.	U.S.A.	100%		
MultiServ Investment Corporation	U.S.A.	100%		
MultiServ Operations Ltd.	U.S.A.	100%		
MultiServ U.S. Corporation	U.S.A.	100%		
National Briquette Corporation	U.S.A.	100%		
SGB Holdings Inc.	U.S.A.	100%		
Slag Reduction Investment Corporation	U.S.A.	100%		
SGB (Ukraine) LLC	Ukraine	100%		
Hunnebeck Emirates LLC	United Arab Emirates	49%		
Ouebeisi SGB LLC	United Arab Emirates	49%		
Hunnebeck Middle East FZE	United Arab Emirates	100%		
Heckett MultiServ M.V. & M.S., C.A.	Venezuela	100%		
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Subsidiaries of the Registrant

Companies in which Harsco Corporation does not exert management control are not consolidated. These companies are listed below as unconsolidated entities.

Name	Country of Incorporation/ Organization	Ownership Percentage	
Granufos S.A.S.	France	50%	
Phooltas Tamper Private Limited	India	40%	
p.t. Purna Baja Heckett	Indonesia	40%	

#### CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (Nos. 2-57876, 33-5300, 33-14064, 33-24854, 333-13175, 333-13173, 333-114958, 333-59832, 333-70710) and on Form S-3 (No. 33-56885) of Harsco Corporation of our report dated February 27, 2007 relating to the consolidated financial statements, financial statement schedule, management's assessment of the effectiveness of internal control over financial reporting and the effectiveness of internal control over financial reporting, which appear in this Form 10-K.

/s/ PricewaterhouseCoopers LLP

Philadelphia, Pennsylvania February 27, 2007

#### CERTIFICATIONS

- I, Derek C. Hathaway, certify that:
- 1. I have reviewed this annual report on Form 10-K of Harsco Corporation;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

February 27, 2007

/s/ Derek C. Hathaway

Derek C. Hathaway Chief Executive Officer

#### CERTIFICATIONS

I, Salvatore D. Fazzolari, certify that:

- 1. I have reviewed this annual report on Form 10-K of Harsco Corporation;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

February 27, 2007

/s/ Salvatore D. Fazzolari

Salvatore D. Fazzolari Chief Financial Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Harsco Corporation (the "Company") on Form 10-K for the period ending December 31, 2006 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Derek C. Hathaway, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Derek C. Hathaway

Derek C. Hathaway Chief Executive Officer

February 27, 2007

A signed original of this written statement required by Section 906 has been provided to Harsco Corporation and will be retained by Harsco Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

EXHIBIT 32(B)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Harsco Corporation (the "Company") on Form 10-K for the period ending December 31, 2006 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Salvatore D. Fazzolari, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Salvatore D. Fazzolari

Salvatore D. Fazzolari Chief Financial Officer

February 27, 2007

A signed original of this written statement required by Section 906 has been provided to Harsco Corporation and will be retained by Harsco Corporation and furnished to the Securities and Exchange Commission or its staff upon request.